# Consolidated Financial Results Supplementary Information for the Three-months Ended June 30, 2020

**ORIX** Corporation

(NYSE: IX; TSE: 8591)

August 4, 2020

#### Contents

| Page  |   |  |
|-------|---|--|
| 1     | Financial Highlights  | : Financial Highlights, Key Ratios, Per Share Data and Employees                           |
| 2     | Segment Information   | : Segment Profits, Assets and ROA  |
| 3     | Segment Asset Details                                       | : Assets by Segment  |
| 4-5   | Corporate Financial Services and Maintenance Leasing (1)(2) | : Segment Revenues, Profits and Assets   |
| 6-7   | Real Estate (1)(2)  | : Segment Revenues, Profits and Assets   |
| 8-9   | PE Investment and Concession (1) (2)                        | : Segment Revenues, Profits and Assets   |
| 10-11 | Environment and Energy (1) (2)                              | : Segment Revenues, Profits and Assets   |
| 12-13 | Insurance (1) (2)   | : Segment Revenues, Profits and Assets   |
| 14-15 | Banking and Credit (1)(2)                                   | : Segment Revenues, Profits and Assets   |
| 16-17 | Aircraft and Ships (1) (2)                                  | : Segment Revenues, Profits and Assets   |
| 18-19 | ORIX USA (1) (2)  | : Segment Revenues, Profits and Assets   |
| 20-21 | ORIX Europe (1) (2)   | : Segment Revenues, Profits and Assets   |
| 22-23 | Asia and Australia (1) (2)                                  | : Segment Revenues, Profits and Assets   |
| 24    | Key Quarterly Financial Information (1)                     | : Income Statement Data, Yields on Assets  |
| 25    | Key Quarterly Financial Information (2)                     | : Balance Sheet Data, Key Exchange Rate  |
| 26    | Information Regarding Major Assets (1)                      | : New Business Volumes, Net Investment in Leases & Installment Loans                       |
| 27    | Information Regarding Major Assets (2)                      | : Operating Leases & Asset Quality (Net Investment in Leases & Installment Loans)          |
| 28    | Information Regarding Major Assets (3)                      | : Allowance for Credit Losses (Net Investment in Leases & Installment Loans)               |
| 29    | Information Regarding Major Assets (4)                      | : Investment in Securities   |
| 30    | Funding (1)   | : Funding, Share of Long-Term Debt, Funding Structure & Funding Costs (including Deposits) |
| 31    | Funding (2)   | : Commitment Lines, Liquidity & Credit Ratings   |

This document has been prepared based upon quarterly financial information in accordance with U.S. GAAP.

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These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and those described under "Business Risk" of the securities report (Yukashoken houkokusho) filed with the Director of the Kanto Local Finance Bureau and financial results filed to Tokyo Stock Exchange.

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#### Financial Highlights

| Financial Highlights                                     | 2018.4-2019.3 | 2019.4-6   | 2019.7-9   | 2019.10-12 | 2020.1-3   | 2019.4-2020.3 | 2020.4-6   |
|--|---------------|------------|------------|------------|------------|---------------|------------|
| Total Revenues *1  | 2,434,864     | 548,449    | 586,996    | 582,340    | 562,544    | 2,280,329     | 537,641    |
| Income before Income Taxes                               | 395,730       | 98,860     | 129,769    | 121,829    | 62,103     | 412,561       | 67,631     |
| Net Income Attributable to ORIX Corporation Shareholders | 323,745       | 69,210     | 89,940     | 85,169     | 58,381     | 302,700       | 50,048     |
| Total Assets *2,3  | 12,174,917    | 12,404,945 | 12,511,073 | 12,842,958 | 13,067,528 | 13,067,528    | 13,092,507 |
| Total Liabilities *2,3                                   | 9,211,936     | 9,449,469  | 9,473,819  | 9,753,531  | 9,991,362  | 9,991,362     | 10,076,751 |
| Total ORIX Corporation Shareholders' Equity *3           | 2,897,074     | 2,887,070  | 2,962,073  | 3,008,410  | 2,993,608  | 2,993,608     | 2,935,174  |

<sup>\*1</sup> Accounting Standards Update 2018-20 ("Narrow-Scope Improvements for Lessors"—ASC 842 ("Leases")) has been adopted since the fourth quarter of fiscal 2020, and presentation of income statement regarding the certain lessor costs of finance lease and operating lease, such as the property taxes has been changed.

The presented amounts since the first quarter of fiscal 2020 have been retrospectively reclassified for the adoption.

<sup>\*3</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021.

| Financial Indicators (1)       | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|--------------------------------|---------------|----------|----------|------------|----------|---------------|----------|
| Return on Equity (ROE)         | 11.6%         | 9.6%     | 10.9%    | 11.0%      | 10.3%    | 10.3%         | 6.8%     |
| Return on Assets (ROA)         | 2.74%         | 2.25%    | 2.58%    | 2.60%      | 2.40%    | 2.40%         | 1.53%    |
| Return on Segment Assets (ROA) | 3.39%         | 2.73%    | 3.12%    | 3.12%      | 2.90%    | 2.90%         | 1.84%    |

<sup>\*</sup> All of the above are calculated using accumulated Net Income Attributable to ORIX Corporation Shareholders.

| Financial Indicators (2)                          |           | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|-----------|---------------|----------|----------|------------|----------|---------------|----------|
| Shareholders' Equity Ratio                        |           | 23.8%         | 23.3%    | 23.7%    | 23.4%      | 22.9%    | 22.9%         | 22.4%    |
| Debt-to-Equity Ratio                              | (times)   |               |          |          |            |          |               |          |
| (Short- and Long-Term Debt+Deposits)/Shareholders | s' Equity | 2.2           | 2.2      | 2.2      | 2.2        | 2.3      | 2.3           | 2.4      |
| (Short- and Long-Term Debt)/Shareholders' Equity  |           | 1.6           | 1.5      | 1.5      | 1.5        | 1.5      | 1.5           | 1.6      |
| Shareholders' Equity Per Share                    | (yen)     | 2,263.41      | 2,255.59 | 2,314.14 | 2,363.84   | 2,386.35 | 2,386.35      | 2,355.21 |
|   |           |               |          |          |            |          |               |          |
| Basic EPS   | (yen)     | 252.92        | 54.07    | 70.27    | 66.64      | 46.17    | 237.38        | 40.08    |
| Diluted EPS                                       | (yen)     | 252.70        | 54.02    | 70.21    | 66.58      | 46.13    | 237.17        | 40.05    |
| Number of Employees                               |           | 32,411        | 32,884   | 31,658   | 30,628     | 31,233   | 31,233        | 31,857   |

<sup>\*</sup> Shareholders' Equity Ratio, Debt-to-Equity Ratio and Shareholders' Equity Per Share are calculated using Total ORIX Corporation Shareholders' Equity.

<sup>\*2</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020.

#### **Segment Information**

|  |                       |               |            |            |            |            |               | (Willions of year |
|--|-----------------------|---------------|------------|------------|------------|------------|---------------|-------------------|
| Segment  | Segment Information   | 2018.4-2019.3 | 2019.4-6   | 2019.7-9   | 2019.10-12 | 2020.1-3   | 2019.4-2020.3 | 2020.4-6          |
| Corporate Financial Services and               | Segment Profits       | 78,310        | 15,457     | 17,124     | 17,216     | 13,181     | 62,978        | 10,207            |
| Maintenance Leasing                            | Segment Assets        | 1,841,791     | 1,831,648  | 1,834,775  | 1,853,827  | 1,789,693  | 1,789,693     | 1,743,872         |
|  | Segment Asset ROA     | 2.91%         | 2.31%      | 2.43%      | 2.46%      | 2.38%      | 2.38%         | 1.58%             |
| Real Estate                                    | Segment Profits       | 93,748        | 5,533      | 41,911     | 10,514     | 22,224     | 80,182        | 1,515             |
|  | Segment Assets        | 759,466       | 895,578    | 821,030    | 831,206    | 821,194    | 821,194       | 816,468           |
|  | Segment Asset ROA     | 7.98%         | 1.83%      | 8.23%      | 6.66%      | 6.95%      | 6.95%         | 0.51%             |
| PE Investment and Concession                   | Segment Profits       | 23,061        | 10,255     | 9,394      | 24,007     | 454        | 44,110        | 4,492             |
|  | Segment Assets        | 279,915       | 268,499    | 295,729    | 275,742    | 322,522    | 322,522       | 332,390           |
|  | Segment Asset ROA     | 6.16%         | 10.25%     | 9.35%      | 14.35%     | 10.03%     | 10.03%        | 3.76%             |
| Environment and Energy                         | Segment Profits       | 12,144        | 3,717      | 4,810      | 3,058      | 40         | 11,625        | 8,103             |
|  | Segment Assets        | 395,606       | 428,085    | 426,014    | 483,256    | 478,796    | 478,796       | 482,835           |
|  | Segment Asset ROA     | 2.17%         | 2.47%      | 2.84%      | 2.41%      | 1.82%      | 1.82%         | 4.62%             |
| Insurance                                      | Segment Profits       | 51,544        | 13,168     | 12,758     | 17,651     | 1,256      | 44,833        | 17,962            |
|  | Segment Assets        | 1,254,471     | 1,361,091  | 1,467,165  | 1,557,406  | 1,580,158  | 1,580,158     | 1,663,980         |
|  | Segment Asset ROA     | 3.06%         | 2.76%      | 2.61%      | 2.83%      | 2.17%      | 2.17%         | 3.03%             |
| Banking and Credit                             | Segment Profits       | 36,434        | 9,150      | 9,619      | 10,672     | 9,655      | 39,096        | 11,452            |
|  | Segment Assets        | 2,316,738     | 2,373,743  | 2,479,358  | 2,552,931  | 2,603,736  | 2,603,736     | 2,629,450         |
|  | Segment Asset ROA     | 1.13%         | 1.07%      | 1.07%      | 1.10%      | 1.09%      | 1.09%         | 1.20%             |
| Aircraft and Ships                             | Segment Profits       | 36,422        | 10,550     | 6,292      | 16,452     | 11,993     | 45,287        | 7,288             |
|  | Segment Assets        | 646,284       | 645,114    | 642,045    | 678,392    | 585,304    | 585,304       | 586,132           |
|  | Segment Asset ROA     | 4.85%         | 4.48%      | 3.58%      | 4.59%      | 5.04%      | 5.04%         | 3.41%             |
| ORIX USA                                       | Segment Profits       | 50,056        | 15,798     | 20,096     | 14,395     | 6,401      | 56,690        | 249               |
|  | Segment Assets        | 1,152,891     | 1,113,008  | 1,131,606  | 1,216,599  | 1,374,027  | 1,374,027     | 1,316,795         |
|  | Segment Asset ROA     | 3.39%         | 3.82%      | 4.31%      | 3.88%      | 3.07%      | 3.07%         | 0.05%             |
| ORIX Europe                                    | Segment Profits       | 35,629        | 8,563      | 8,125      | 8,424      | 18,666     | 43,778        | 6,738             |
|  | Segment Assets        | 343,080       | 335,897    | 322,932    | 336,178    | 317,847    | 317,847       | 326,740           |
|  | Segment Asset ROA     | 7.00%         | 6.91%      | 6.87%      | 6.75%      | 9.07%      | 9.07%         | 5.73%             |
| Asia and Australia                             | Segment Profits       | 7,521         | 14,034     | 5,153      | 6,889      | (11,403)   | 14,673        | 7,390             |
|  | Segment Assets        | 996,674       | 1,000,450  | 990,716    | 1,052,000  | 1,010,268  | 1,010,268     | 1,007,993         |
|  | Segment Asset ROA     | 0.52%         | 3.85%      | 2.65%      | 2.32%      | 1.00%      | 1.00%         | 2.01%             |
| Total  | Segment Profits       | 424,869       | 106,225    | 135,282    | 129,278    | 72,467     | 443,252       | 75,396            |
|  | Segment Assets        | 9,986,916     | 10,253,113 | 10,411,370 | 10,837,537 | 10,883,545 | 10,883,545    | 10,906,655        |
| Adjustment of Segment Profits to Co<br>Amounts | onsolidated Statement | (29,139)      | (7,365)    | (5,513)    | (7,449)    | (10,364)   | (30,691)      | (7,765)           |
| Income before Income Taxes                     |                       | 395,730       | 98,860     | 129,769    | 121,829    | 62,103     | 412,561       | 67,631            |
|  |                       | ,             | , -        | ,          | ,          | ,          | ,             | ,                 |

<sup>\*</sup> Segment Asset ROA is calculated using accumulated Segment Profits (after tax).

<sup>%</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020.

Accounting Standards Update 2018-20 ("Narrow-Scope Improvements for Lessors"—ASC 842 ("Leases")) has been adopted since the fourth quarter of fiscal 2020, and presentation of income statement regarding the certain lessor costs of finance lease and operating lease, such as the property taxes has been changed. The presented amounts since the first quarter of fiscal 2020 have been retrospectively reclassified for the adoption.

<sup>\*\*</sup>Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021.

X Since the first quarter of fiscal 2021, the reportable segments have been reorganized. As a result of this change, segment data for the previous fiscal year has been retrospectively restated.

<sup>%</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

#### **Segment Asset Details**

2019.3 (Millions of yen)

| Assets by Segment   | Corporate Financial Services and Maintenance Leasing | Real Estate | PE Investment<br>and<br>Concession | Environment and Energy | Insurance | Banking and<br>Credit | Aircraft and<br>Ships | ORIX USA  | ORIX Europe | Asia and<br>Australia | Total     |
|---|--|-------------|------------------------------------|------------------------|-----------|-----------------------|-----------------------|-----------|-------------|-----------------------|-----------|
| Investment in Direct Financing Leases                         | 688,567  | 78,739      | 163                                | 25,533                 | 42        | _                     | (1)                   | 1,631     | _           | 360,761               | 1,155,435 |
| Installment Loans   | 412,363  | 316         | 23                                 | 5                      | 11,778    | 2,038,202             | 33,868                | 594,264   | _           | 186,715               | 3,277,534 |
| Investment in Operating Leases                                | 546,563  | 241,981     | _                                  | 2,030                  | 29,810    | _                     | 295,982               | 13,022    | _           | 200,114               | 1,329,502 |
| Investment in Securities                                      | 38,935   | 8,039       | 17,798                             | 1,080                  | 1,208,389 | 266,361               | 134                   | 305,294   | 43,661      | 36,252                | 1,925,943 |
| Property under Facility Operations and Servicing Assets       | 17,974   | 141,949     | 25,568                             | 239,413                | _         | _                     | _                     | 40,539    | _           | 3,609                 | 469,052   |
| Inventories   | 638  | 80,920      | 30,217                             | 559                    | _         | _                     | 558                   | 2,487     | _           | 116                   | 115,495   |
| Advances for DFL and Operating Lease                          | 765  | 29,973      | _                                  | 1,340                  | _         | _                     | 7,625                 | 513       | _           | 2,794                 | 43,010    |
| Investment in Affiliates                                      | 16,536   | 107,072     | 59,913                             | 102,053                | _         | 404                   | 285,896               | 69,750    | 1,636       | 199,400               | 842,660   |
| Advances for Property under Facility Operations               | _  | 6,790       | 244                                | 11,047                 | _         | _                     | _                     | _         | _           | _                     | 18,081    |
| Goodwill, Intangible Assets Acquired in Business Combinations | 119,450  | 63,687      | 145,989                            | 12,546                 | 4,452     | 11,771                | 22,222                | 125,391   | 297,783     | 6,913                 | 810,204   |
| Total   | 1,841,791  | 759,466     | 279,915                            | 395,606                | 1,254,471 | 2,316,738             | 646,284               | 1,152,891 | 343,080     | 996,674               | 9,986,916 |

2020.3 (Millions of yen)

| Assets by Segment   | Corporate Financial Services and Maintenance Leasing | Real Estate | PE Investment<br>and<br>Concession | Environment and Energy | Insurance | Banking and<br>Credit | Aircraft and<br>Ships | ORIX USA  | ORIX Europe | Asia and<br>Australia | Total      |
|---|--|-------------|------------------------------------|------------------------|-----------|-----------------------|-----------------------|-----------|-------------|-----------------------|------------|
| Net Investment in Leases *                                    | 648,627  | 73,279      | 141                                | 25,355                 | _         | _                     | 1,839                 | 1,172     | _           | 330,346               | 1,080,759  |
| Installment Loans   | 379,541  | _           | _                                  | _                      | 17,720    | 2,318,347             | 24,088                | 778,249   | _           | 222,465               | 3,740,410  |
| Investment in Operating Leases *                              | 572,492  | 319,550     | 9,367                              | 1,958                  | 29,271    | _                     | 253,717               | 9,148     | _           | 195,660               | 1,391,163  |
| Investment in Securities                                      | 28,616   | 7,274       | 17,916                             | 191                    | 1,528,042 | 273,218               | _                     | 320,217   | 38,057      | 29,248                | 2,242,779  |
| Property under Facility Operations and Servicing Assets *     | 19,992   | 140,416     | 43,735                             | 338,695                | _         | _                     | _                     | 66,416    | _           | 2,600                 | 611,854    |
| Inventories   | 736  | 82,762      | 40,263                             | 394                    | _         | _                     | _                     | 1,442     | _           | 242                   | 125,839    |
| Advances for Finance Lease and Operating Lease                | 293  | 37,272      | _                                  | 1,861                  | _         | _                     | 4,990                 | 1,259     | _           | 1,742                 | 47,417     |
| Investment in Affiliates                                      | 18,347   | 91,835      | 68,603                             | 82,253                 | _         | 400                   | 284,453               | 52,361    | 1,495       | 221,853               | 821,600    |
| Advances for Property under Facility Operations               | 760  | 7,327       | 245                                | 12,229                 | _         | _                     | _                     | _         | _           | _                     | 20,561     |
| Goodwill, Intangible Assets Acquired in Business Combinations | 120,289  | 61,479      | 142,252                            | 15,860                 | 5,125     | 11,771                | 16,217                | 143,763   | 278,295     | 6,112                 | 801,163    |
| Total   | 1,789,693  | 821,194     | 322,522                            | 478,796                | 1,580,158 | 2,603,736             | 585,304               | 1,374,027 | 317,847     | 1,010,268             | 10,883,545 |

| Assets by Segment   | Corporate Financial Services and Maintenance Leasing | Real Estate | PE Investment<br>and<br>Concession | Environment and Energy | Insurance | Banking and<br>Credit | Aircraft and<br>Ships | ORIX USA  | ORIX Europe | Asia and<br>Australia | Total      |
|---|--|-------------|------------------------------------|------------------------|-----------|-----------------------|-----------------------|-----------|-------------|-----------------------|------------|
| Net Investment in Leases *                                    | 629,419  | 72,107      | 134                                | 25,251                 | _         | _                     | 4,775                 | 1,084     | _           | 326,587               | 1,059,357  |
| Installment Loans   | 362,928  | _           | _                                  | _                      | 18,794    | 2,347,904             | 19,774                | 731,928   | _           | 229,691               | 3,711,019  |
| Investment in Operating Leases *                              | 561,735  | 304,869     | 9,574                              | 1,893                  | 29,219    | _                     | 255,863               | 7,466     | _           | 205,803               | 1,376,422  |
| Investment in Securities                                      | 28,901   | 8,047       | 21,212                             | 75                     | 1,610,842 | 269,425               | _                     | 313,474   | 44,519      | 27,276                | 2,323,771  |
| Property under Facility Operations and Servicing Assets *     | 19,633   | 139,593     | 43,352                             | 347,663                | _         | _                     | _                     | 66,324    | _           | 1,963                 | 618,528    |
| Inventories   | 660  | 85,882      | 41,083                             | 403                    | _         | _                     | 10                    | 1,061     | _           | 267                   | 129,366    |
| Advances for Finance Lease and Operating Lease                | 2,231  | 43,764      | _                                  | 1,084                  | _         | _                     | 5,726                 | 1,344     | _           | 2,020                 | 56,169     |
| Investment in Affiliates                                      | 18,103   | 93,694      | 64,671                             | 81,573                 | _         | 350                   | 285,138               | 54,027    | 1,479       | 208,259               | 807,294    |
| Advances for Property under Facility Operations               | 760  | 7,557       | 4,480                              | 13,120                 | _         | _                     | _                     | _         | _           |                       | 25,917     |
| Goodwill, Intangible Assets Acquired in Business Combinations | 119,502  | 60,955      | 147,884                            | 11,773                 | 5,125     | 11,771                | 14,846                | 140,087   | 280,742     | 6,127                 | 798,812    |
| Total   | 1,743,872  | 816,468     | 332,390                            | 482,835                | 1,663,980 | 2,629,450             | 586,132               | 1,316,795 | 326,740     | 1,007,993             | 10,906,655 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

<sup>%</sup> Since the first quarter of fiscal 2021, the reportable segments have been reorganized. As a result of this change, segment data for the previous fiscal year has been retrospectively restated.

#### Corporate Financial Services and Maintenance Leasing (1)

(Millions of yen)

|   |               |          |          |            |          |               | (        |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
| Finance revenues *1   | 46,564        | 15,154   | 15,232   | 15,425     | 15,591   | 61,402        | 14,020   |
| Gains on investment securities and dividends                      | (744)         | 545      | 127      | 865        | (1,426)  | 111           | 642      |
| Operating leases *1   | 213,403       | 59,576   | 61,995   | 61,513     | 60,893   | 243,977       | 58,158   |
| Sales of goods and real estate                                    | 9,771         | 2,832    | 3,192    | 3,033      | 2,479    | 11,536        | 2,392    |
| Services income   | 109,773       | 25,642   | 27,251   | 28,819     | 29,298   | 111,010       | 26,590   |
| Total Segment Revenues :  | 378,767       | 103,749  | 107,797  | 109,655    | 106,835  | 428,036       | 101,802  |
| Interest expense  | 6,832         | 1,599    | 1,588    | 1,573      | 1,443    | 6,203         | 1,448    |
| Costs of operating leases *1                                      | 161,539       | 47,198   | 48,912   | 48,861     | 49,191   | 194,162       | 48,773   |
| Costs of goods and real estate sold                               | 6,115         | 1,734    | 1,953    | 1,735      | 1,392    | 6,814         | 1,621    |
| Services expense  | 47,977        | 12,166   | 12,783   | 14,499     | 13,572   | 53,020        | 13,713   |
| Selling, general and administrative expenses *2                   | 76,282        | 21,753   | 21,224   | 21,961     | 22,395   | 87,333        | 21,883   |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | 1,760         | 332      | 156      | 23         | 678      | 1,189         | 299      |
| and securities *3   |               |          |          |            |          |               |          |
| Other *1  | 271           | 4,671    | 4,460    | 4,291      | 4,226    | 17,648        | 3,813    |
| Total Segment Expenses :  | 300,776       | 89,453   | 91,076   | 92,943     | 92,897   | 366,369       | 91,550   |
| Segment Operating Income  | 77,991        | 14,296   | 16,721   | 16,712     | 13,938   | 61,667        | 10,252   |
| Equity in Net Income (Loss) of Affiliates and others              | 319           | 1,161    | 403      | 504        | (757)    | 1,311         | (45)     |
| Segment Profits   | 78,310        | 15,457   | 17,124   | 17,216     | 13,181   | 62,978        | 10,207   |

<sup>\*1</sup> Accounting Standards Update 2018-20 ("Narrow-Scope Improvements for Lessors"—ASC 842 ("Leases")) has been adopted since the fourth quarter of fiscal 2020, and presentation of income statement regarding the certain lessor costs of finance lease and operating lease, such as the property taxes has been changed.

The presented amounts since the first quarter of fiscal 2020 have been retrospectively reclassified for the adoption.

| Segment Profits              | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|------------------------------|---------------|----------|----------|------------|----------|---------------|----------|
| Corporate Financial Services | 28,921        | 4,644    | 5,593    | 5,220      | 2,922    | 18,379        | 3,020    |
| Yayoi                        | 6,304         | 1,935    | 1,902    | 1,662      | 1,157    | 6,656         | 1,721    |
| Auto                         | 30,696        | 6,306    | 6,565    | 7,027      | 6,211    | 26,109        | 3,920    |
| Rentec                       | 12,389        | 2,572    | 3,064    | 3,307      | 2,891    | 11,834        | 1,546    |
| Total Segment Profits        | 78,310        | 15,457   | 17,124   | 17,216     | 13,181   | 62,978        | 10,207   |

<sup>\*2</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

<sup>\*3</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

## Corporate Financial Services and Maintenance Leasing (2)

(Millions of yen)

| Segment Assets  | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Net Investment in Leases *                                    | 688,567   | 680,663   | 674,860   | 670,227   | 648,627   | 629,419   |
| Installment Loans   | 412,363   | 406,013   | 409,250   | 414,454   | 379,541   | 362,928   |
| Investment in Operating Leases *                              | 546,563   | 557,372   | 562,954   | 577,531   | 572,492   | 561,735   |
| Investment in Securities                                      | 38,935    | 26,202    | 26,143    | 30,411    | 28,616    | 28,901    |
| Property under Facility Operations *                          | 17,974    | 20,851    | 20,507    | 20,250    | 19,992    | 19,633    |
| Inventories   | 638       | 800       | 815       | 820       | 736       | 660       |
| Advances for Finance Lease and Operating Lease                | 765       | 322       | 319       | 335       | 293       | 2,231     |
| Investment in Affiliates                                      | 16,536    | 17,018    | 17,486    | 18,050    | 18,347    | 18,103    |
| Advances for Property under Facility Operations               | _         | _         | 763       | 760       | 760       | 760       |
| Goodwill, Intangible Assets Acquired in Business Combinations | 119,450   | 122,407   | 121,678   | 120,989   | 120,289   | 119,502   |
| Total Segment Assets  | 1,841,791 | 1,831,648 | 1,834,775 | 1,853,827 | 1,789,693 | 1,743,872 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

(Millions of yen)

| Segment Assets               | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Corporate Financial Services | 868,965   | 852,336   | 850,260   | 855,123   | 802,763   | 772,310   |
| Yayoi                        | 99,051    | 98,632    | 98,238    | 97,760    | 97,314    | 96,691    |
| Auto                         | 745,215   | 749,967   | 750,631   | 755,138   | 740,274   | 727,838   |
| Rentec                       | 128,560   | 130,713   | 135,646   | 145,806   | 149,342   | 147,033   |
| Total Segment Assets         | 1,841,791 | 1,831,648 | 1,834,775 | 1,853,827 | 1,789,693 | 1,743,872 |

(Thousand Autos)

| Automobile Operations                           | 2019.3 | 2019.9 | 2020.3 |
|---|--------|--------|--------|
| Number of Automobiles Under Management in Japan | 1,406  | 1,433  | 1,439  |

#### Real Estate (1)

(Millions of yen)

| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues *1   | 6,265         | 1,721    | 1,710    | 1,604      | 1,688    | 6,723         | 1,592    |
| Operating leases  | 72,309        | 12,878   | 22,444   | 12,722     | 15,105   | 63,149        | 12,568   |
| Sales of goods and real estate                                    | 141,489       | 15,363   | 32,118   | 20,294     | 54,455   | 122,230       | 21,476   |
| Services income   | 311,590       | 64,078   | 79,210   | 68,571     | 64,264   | 276,123       | 43,042   |
| Other   | (31)          | (212)    | 118      | 240        | (285)    | (139)         | (29)     |
| Total Segment Revenues :  | 531,622       | 93,828   | 135,600  | 103,431    | 135,227  | 468,086       | 78,649   |
| Interest expense  | 2,633         | 496      | 408      | 359        | 586      | 1,849         | 573      |
| Costs of operating leases   | 27,676        | 6,802    | 6,678    | 6,424      | 6,750    | 26,654        | 6,235    |
| Costs of goods and real estate sold                               | 121,414       | 15,383   | 28,568   | 19,153     | 45,533   | 108,637       | 18,279   |
| Services expense  | 262,749       | 55,304   | 65,961   | 59,665     | 58,166   | 239,096       | 44,324   |
| Selling, general and administrative expenses *2                   | 38,367        | 10,357   | 9,151    | 8,982      | 10,100   | 38,590        | 9,300    |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | 1,662         | 52       | 165      | (28)       | 356      | 545           | 93       |
| and securities *3   |               |          |          |            |          |               |          |
| Other *1  | 723           | 423      | 637      | 181        | 26       | 1,267         | (724)    |
| Total Segment Expenses :  | 455,224       | 88,817   | 111,568  | 94,736     | 121,517  | 416,638       | 78,080   |
| Segment Operating Income  | 76,398        | 5,011    | 24,032   | 8,695      | 13,710   | 51,448        | 569      |
| Equity in Net Income (Loss) of Affiliates and others              | 17,350        | 522      | 17,879   | 1,819      | 8,514    | 28,734        | 946      |
| Segment Profits   | 93,748        | 5,533    | 41,911   | 10,514     | 22,224   | 80,182        | 1,515    |

<sup>\*1</sup> Accounting Standards Update 2018-20 ("Narrow-Scope Improvements for Lessors"—ASC 842 ("Leases")) has been adopted since the fourth quarter of fiscal 2020, and presentation of income statement regarding the certain lessor costs of finance lease and operating lease, such as the property taxes has been changed.

(Millions of yen)

| Segment Profits                        | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|--|---------------|----------|----------|------------|----------|---------------|----------|
| RE Investment and Facilities Operation | 74,488        | 7,549    | 34,476   | 8,401      | 8,601    | 59,027        | (1,055)  |
| DAIKYO                                 | 19,260        | (2,016)  | 7,435    | 2,113      | 13,623   | 21,155        | 2,570    |
| Total Segment Profits                  | 93,748        | 5,533    | 41,911   | 10,514     | 22,224   | 80,182        | 1,515    |

(Millions of yen)

| Services income  | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|--|---------------|----------|----------|------------|----------|---------------|----------|
| Revenues from real estate management and contract work | 188,579       | 40,299   | 55,313   | 49,470     | 50,815   | 195,897       | 39,506   |
| Facilities operation                                   | 112,769       | 20,639   | 21,047   | 16,069     | 11,079   | 68,834        | 1,587    |
| Other  | 10,242        | 3,140    | 2,850    | 3,032      | 2,370    | 11,392        | 1,949    |
| Total Services income                                  | 311,590       | 64,078   | 79,210   | 68,571     | 64,264   | 276,123       | 43,042   |

| Gains on sales  | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Gains on Rental Property Sales (included in Operating leases)                     | 35,339        | 4,357    | 14,043   | 4,637      | 7,110    | 30,147        | 4,693    |
| Gains on sales of property under operations (included in Services income)         | 13,435        | 630      | 422      | 168        | 218      | 1,438         | 219      |
| Gains on sales (included in Equity in Net Income (Loss) of Affiliates) and others | 9,427         | (301)    | 16,233   | 1,116      | 6,079    | 23,127        | 428      |
| Total Gains on sales  | 58,201        | 4,686    | 30,698   | 5,921      | 13,407   | 54,712        | 5,340    |

The presented amounts since the first quarter of fiscal 2020 have been retrospectively reclassified for the adoption.

\*2 Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

<sup>\*3</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

#### Real Estate (2)

(Millions of yen)

| Segment Assets  | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|---|---------|---------|---------|---------|---------|---------|
| Net Investment in Leases *                                    | 78,739  | 76,888  | 75,210  | 74,534  | 73,279  | 72,107  |
| Installment Loans   | 316     | 316     | _       | _       | _       | _       |
| Investment in Operating Leases *                              | 241,981 | 344,083 | 320,666 | 321,681 | 319,550 | 304,869 |
| Investment in Securities                                      | 8,039   | 7,743   | 7,885   | 7,583   | 7,274   | 8,047   |
| Property under Facility Operations *                          | 141,949 | 173,502 | 125,404 | 124,694 | 140,416 | 139,593 |
| Inventories   | 80,920  | 91,704  | 90,242  | 96,971  | 82,762  | 85,882  |
| Advances for Finance Lease and Operating Lease                | 29,973  | 29,316  | 33,020  | 37,880  | 37,272  | 43,764  |
| Investment in Affiliates                                      | 107,072 | 102,072 | 98,889  | 96,205  | 91,835  | 93,694  |
| Advances for Property under Facility Operations               | 6,790   | 6,902   | 7,186   | 9,655   | 7,327   | 7,557   |
| Goodwill, Intangible Assets Acquired in Business Combinations | 63,687  | 63,052  | 62,528  | 62,003  | 61,479  | 60,955  |
| Total Segment Assets  | 759,466 | 895,578 | 821,030 | 831,206 | 821,194 | 816,468 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

(Millions of yen)

| Segment Assets                         | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|--|---------|---------|---------|---------|---------|---------|
| RE Investment and Facilities Operation | 554,694 | 673,967 | 604,249 | 604,838 | 611,462 | 603,050 |
| DAIKYO                                 | 204,772 | 221,611 | 216,781 | 226,368 | 209,732 | 213,418 |
| Total Segment Assets                   | 759,466 | 895,578 | 821,030 | 831,206 | 821,194 | 816,468 |

| Asset Management Business                        | 2019.3  | 2019.9  | 2020.3  |
|--|---------|---------|---------|
| ORIX Asset Management Corporation *              | 673.9   | 677.3   | 681.0   |
| ORIX Real Estate Investment Advisors Corporation | 538.0   | 586.4   | 633.8   |
| End of Period Total AUM                          | 1,211.9 | 1,263.7 | 1,314.8 |

<sup>\*</sup> For ORIX Asset Management Corporation, the end of period AUM for February and August are shown in the columns of the end of period AUM for March and September correspondingly.

#### PE Investment and Concession (1)

(Millions of yen)

| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues  | 116           | 30       | 30       | 30         | 34       | 124           | 37       |
| Gains on investment securities and dividends                      | 850           | 595      | 535      | 1,400      | (1,945)  | 585           | (44)     |
| Sales of goods and real estate                                    | 429,447       | 66,987   | 56,714   | 70,354     | 67,420   | 261,475       | 83,035   |
| Services income   | 36,629        | 9,864    | 9,089    | 8,263      | 5,249    | 32,465        | 5,105    |
| Other   | _             | _        | _        | _          | 1,716    | 1,716         | 1,640    |
| Total Segment Revenues :  | 467,042       | 77,476   | 66,368   | 80,047     | 72,474   | 296,365       | 89,773   |
| Interest expense  | 1,235         | 311      | 290      | 249        | 337      | 1,187         | 394      |
| Costs of goods and real estate sold                               | 395,502       | 56,995   | 49,689   | 63,423     | 59,798   | 229,905       | 71,940   |
| Services expense  | 25,183        | 6,640    | 6,257    | 5,348      | 3,776    | 22,021        | 3,552    |
| Selling, general and administrative expenses *1                   | 35,543        | 8,240    | 8,645    | 7,581      | 9,051    | 33,517        | 8,520    |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | 154           | 47       | 19       | (9)        | 41       | 98            | 11       |
| and securities *2   |               |          |          |            |          |               |          |
| Other   | (163)         | 1        | (245)    | (20)       | 1,066    | 802           | 627      |
| Total Segment Expenses :  | 457,454       | 72,234   | 64,655   | 76,572     | 74,069   | 287,530       | 85,044   |
| Segment Operating Income  | 9,588         | 5,242    | 1,713    | 3,475      | (1,595)  | 8,835         | 4,729    |
| Equity in Net Income (Loss) of Affiliates and others              | 13,473        | 5,013    | 7,681    | 20,532     | 2,049    | 35,275        | (237)    |
| Segment Profits   | 23,061        | 10,255   | 9,394    | 24,007     | 454      | 44,110        | 4,492    |

<sup>\*1</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

| Segment Profits       | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|-----------------------|---------------|----------|----------|------------|----------|---------------|----------|
| PE Investment         | 10,052        | 7,081    | 1,631    | 19,765     | (3,687)  | 24,790        | 4,607    |
| Concession            | 13,009        | 3,174    | 7,763    | 4,242      | 4,141    | 19,320        | (115)    |
| Total Segment Profits | 23,061        | 10,255   | 9,394    | 24,007     | 454      | 44,110        | 4,492    |

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

## PE Investment and Concession (2)

(Millions of yen)

| Segment Assets  | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|---|---------|---------|---------|---------|---------|---------|
| Net Investment in Leases *                                    | 163     | 161     | 154     | 148     | 141     | 134     |
| Installment Loans   | 23      | _       | _       | _       | _       | _       |
| Investment in Operating Leases                                | _       | _       | 8,760   | 8,709   | 9,367   | 9,574   |
| Investment in Securities                                      | 17,798  | 18,173  | 17,765  | 18,174  | 17,916  | 21,212  |
| Property under Facility Operations *                          | 25,568  | 26,968  | 26,533  | 26,085  | 43,735  | 43,352  |
| Inventories   | 30,217  | 28,673  | 32,645  | 31,678  | 40,263  | 41,083  |
| Investment in Affiliates                                      | 59,913  | 62,770  | 62,720  | 67,009  | 68,603  | 64,671  |
| Advances for Property under Facility Operations               | 244     | 79      | 117     | 281     | 245     | 4,480   |
| Goodwill, Intangible Assets Acquired in Business Combinations | 145,989 | 131,675 | 147,035 | 123,658 | 142,252 | 147,884 |
| Total Segment Assets  | 279,915 | 268,499 | 295,729 | 275,742 | 322,522 | 332,390 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

| Segment Assets       | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|----------------------|---------|---------|---------|---------|---------|---------|
| PE Investment        | 230,754 | 216,304 | 243,550 | 219,424 | 262,413 | 272,430 |
| Concession           | 49,161  | 52,195  | 52,179  | 56,318  | 60,109  | 59,960  |
| Total Segment Assets | 279,915 | 268,499 | 295,729 | 275,742 | 322,522 | 332,390 |

#### Environment and Energy (1)

| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues *1   | 1,362         | 433      | 414      | 435        | 677      | 1,959         | 579      |
| Services income   | 132,108       | 36,231   | 38,985   | 32,918     | 33,580   | 141,714       | 32,952   |
| Other   | 6,184         | 995      | 1,269    | 1,232      | 1,254    | 4,750         | 695      |
| Total Segment Revenues :  | 139,654       | 37,659   | 40,668   | 34,585     | 35,511   | 148,423       | 34,226   |
| Interest expense  | 5,651         | 1,515    | 1,637    | 1,641      | 2,939    | 7,732         | 2,873    |
| Services expense  | 106,264       | 27,892   | 30,709   | 26,274     | 26,268   | 111,143       | 22,984   |
| Selling, general and administrative expenses *2                   | 11,172        | 3,083    | 3,017    | 2,573      | 3,134    | 11,807        | 3,144    |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | 162           | (3)      | 2        | (8)        | 2,090    | 2,081         | 463      |
| and securities *3   |               |          |          |            |          |               |          |
| Other *1  | 5,460         | 1,011    | 975      | 853        | 208      | 3,047         | 651      |
| Total Segment Expenses :  | 128,709       | 33,498   | 36,340   | 31,333     | 34,639   | 135,810       | 30,115   |
| Segment Operating Income  | 10,945        | 4,161    | 4,328    | 3,252      | 872      | 12,613        | 4,111    |
| Equity in Net Income (Loss) of Affiliates and others              | 1,199         | (444)    | 482      | (194)      | (832)    | (988)         | 3,992    |
| Segment Profits   | 12,144        | 3,717    | 4,810    | 3,058      | 40       | 11,625        | 8,103    |

<sup>\*1</sup> Accounting Standards Update 2018-20 ("Narrow-Scope Improvements for Lessors"—ASC 842 ("Leases")) has been adopted since the fourth quarter of fiscal 2020, and presentation of income statement regarding the certain lessor costs of finance lease and operating lease, such as the property taxes has been changed.

The presented amounts since the first quarter of fiscal 2020 have been retrospectively reclassified for the adoption.

<sup>\*2</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

<sup>\*3</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

## Environment and Energy (2)

| Segment Assets  | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|---|---------|---------|---------|---------|---------|---------|
| Net Investment in Leases *                                    | 25,533  | 25,294  | 25,232  | 26,594  | 25,355  | 25,251  |
| Installment Loans   | 5       | 4       | 5       | _       | _       | _       |
| Investment in Operating Leases                                | 2,030   | 1,931   | 1,997   | 1,890   | 1,958   | 1,893   |
| Investment in Securities                                      | 1,080   | 746     | 597     | 465     | 191     | 75      |
| Property under Facility Operations *                          | 239,413 | 271,137 | 273,629 | 338,181 | 338,695 | 347,663 |
| Inventories   | 559     | 474     | 378     | 402     | 394     | 403     |
| Advances for Finance Lease and Operating Lease                | 1,340   | 1,256   | 917     | 914     | 1,861   | 1,084   |
| Investment in Affiliates                                      | 102,053 | 101,965 | 99,748  | 81,921  | 82,253  | 81,573  |
| Advances for Property under Facility Operations               | 11,047  | 12,915  | 11,309  | 16,910  | 12,229  | 13,120  |
| Goodwill, Intangible Assets Acquired in Business Combinations | 12,546  | 12,363  | 12,202  | 15,979  | 15,860  | 11,773  |
| Total Segment Assets  | 395,606 | 428,085 | 426,014 | 483,256 | 478,796 | 482,835 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

#### Insurance (1)

| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues  | 221           | 52       | 53       | 55         | 60       | 220           | 58       |
| Life insurance premiums and related investment income             | 349,207       | 88,205   | 95,366   | 108,781    | 77,792   | 370,144       | 116,631  |
| Other   | 1,526         | 277      | 247      | 260        | 239      | 1,023         | 383      |
| Total Segment Revenues :  | 350,954       | 88,534   | 95,666   | 109,096    | 78,091   | 371,387       | 117,072  |
| Interest expense  | 1             | _        | _        | _          | 1        | 1             | _        |
| Life insurance costs  | 247,809       | 62,293   | 69,623   | 78,383     | 61,644   | 271,943       | 85,380   |
| Selling, general and administrative expenses *1                   | 51,985        | 13,070   | 12,883   | 13,062     | 15,201   | 54,216        | 13,733   |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | 29            | (1)      | _        | (1)        | 2        | _             | (1)      |
| and securities *2   |               |          |          |            |          |               |          |
| Other   | (414)         | 4        | 402      | 1          | 1        | 408           | (1)      |
| Total Segment Expenses :  | 299,410       | 75,366   | 82,908   | 91,445     | 76,849   | 326,568       | 99,111   |
| Segment Operating Income  | 51,544        | 13,168   | 12,758   | 17,651     | 1,242    | 44,819        | 17,961   |
| Equity in Net Income (Loss) of Affiliates and others              | _             | _        | _        | _          | 14       | 14            | 1        |
| Segment Profits   | 51,544        | 13,168   | 12,758   | 17,651     | 1,256    | 44,833        | 17,962   |
| of which Hartford   | (4,243)       | 375      | (577)    | 3,062      | (9,021)  | (6,161)       | 4,336    |

<sup>\*1</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

## Insurance (2)

(Millions of yen)

| Segment Assets  | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Net Investment in Leases *                                    | 42        | 19        | 1         | _         | _         | -         |
| Installment Loans   | 11,778    | 11,899    | 15,831    | 17,531    | 17,720    | 18,794    |
| Investment in Operating Leases                                | 29,810    | 29,677    | 29,501    | 29,350    | 29,271    | 29,219    |
| Investment in Securities                                      | 1,208,389 | 1,315,044 | 1,417,380 | 1,506,073 | 1,528,042 | 1,610,842 |
| Goodwill, Intangible Assets Acquired in Business Combinations | 4,452     | 4,452     | 4,452     | 4,452     | 5,125     | 5,125     |
| Total Segment Assets  | 1,254,471 | 1,361,091 | 1,467,165 | 1,557,406 | 1,580,158 | 1,663,980 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

(Thousands)

| Life Insurance Business                                 | 2019.3 | 2019.6 | 2019.9 | 2019.12 | 2020.3 | 2020.6 |
|---|--------|--------|--------|---------|--------|--------|
| Number of Insurance Policies in Force                   | 4,256  | 4,327  | 4,391  | 4,457   | 4,526  | 4,582  |
| Number of New Insurance Policies in Force (accumulated) | 539    | 128    | 249    | 370     | 496    | 102    |

#### Banking and Credit (1)

(Millions of yen)

| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues  | 76,473        | 19,405   | 20,607   | 20,049     | 20,807   | 80,868        | 19,594   |
| Other   | 2,431         | 902      | 874      | 993        | 718      | 3,487         | 1,070    |
| Total Segment Revenues :  | 78,904        | 20,307   | 21,481   | 21,042     | 21,525   | 84,355        | 20,664   |
| Interest expense  | 4,078         | 1,017    | 1,084    | 1,160      | 1,227    | 4,488         | 1,229    |
| Selling, general and administrative expenses *1                   | 22,924        | 5,634    | 5,603    | 5,666      | 6,736    | 23,639        | 5,787    |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | 11,512        | 3,075    | 3,641    | 3,052      | 2,203    | 11,971        | 514      |
| and securities *2   |               |          |          |            |          |               |          |
| Other   | 3,959         | 1,432    | 1,535    | 492        | 1,705    | 5,164         | 1,683    |
| Total Segment Expenses :  | 42,473        | 11,158   | 11,863   | 10,370     | 11,871   | 45,262        | 9,213    |
| Segment Operating Income  | 36,431        | 9,149    | 9,618    | 10,672     | 9,654    | 39,093        | 11,451   |
| Equity in Net Income (Loss) of Affiliates and others              | 3             | 1        | 1        | _          | 1        | 3             | 1        |
| Segment Profits   | 36,434        | 9,150    | 9,619    | 10,672     | 9,655    | 39,096        | 11,452   |

<sup>\*1</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

| Segment Profits       | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|-----------------------|---------------|----------|----------|------------|----------|---------------|----------|
| Banking               | 24,975        | 6,154    | 6,930    | 7,702      | 6,123    | 26,909        | 6,151    |
| Credit                | 11,459        | 2,996    | 2,689    | 2,970      | 3,532    | 12,187        | 5,301    |
| Total Segment Profits | 36,434        | 9,150    | 9,619    | 10,672     | 9,655    | 39,096        | 11,452   |

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

# Banking and Credit (2)

#### (Millions of yen)

| Segment Assets  | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Installment Loans   | 2,038,202 | 2,117,899 | 2,204,175 | 2,274,205 | 2,318,347 | 2,347,904 |
| Investment in Securities                                      | 266,361   | 243,728   | 263,123   | 266,716   | 273,218   | 269,425   |
| Investment in Affiliates                                      | 404       | 345       | 289       | 239       | 400       | 350       |
| Goodwill, Intangible Assets Acquired in Business Combinations | 11,771    | 11,771    | 11,771    | 11,771    | 11,771    | 11,771    |
| Total Segment Assets  | 2,316,738 | 2,373,743 | 2,479,358 | 2,552,931 | 2,603,736 | 2,629,450 |

#### (Millions of yen)

| Segment Assets       | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Banking              | 2,132,684 | 2,192,174 | 2,297,312 | 2,369,905 | 2,421,516 | 2,450,356 |
| Credit               | 184,054   | 181,569   | 182,046   | 183,026   | 182,220   | 179,094   |
| Total Segment Assets | 2,316,738 | 2,373,743 | 2,479,358 | 2,552,931 | 2,603,736 | 2,629,450 |

|                                   | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|-----------------------------------|---------|---------|---------|---------|---------|---------|
| Credit - Consumer loans guarantee | 343,119 | 342,507 | 346,335 | 342,156 | 341,466 | 324,094 |

#### Aircraft and Ships (1)

| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues  | 3,095         | 701      | 683      | 503        | 591      | 2,478         | 296      |
| Operating leases  | 52,625        | 11,374   | 9,955    | 14,108     | 13,834   | 49,271        | 6,455    |
| Services income   | 12,406        | 2,378    | 1,678    | 2,327      | 3,833    | 10,216        | 796      |
| Other   | 2,936         | (14)     | 2,679    | 20         | -        | 2,685         | -        |
| Total Segment Revenues :  | 71,062        | 14,439   | 14,995   | 16,958     | 18,258   | 64,650        | 7,547    |
| Interest expense  | 13,848        | 4,768    | 4,634    | 4,637      | 4,363    | 18,402        | 3,836    |
| Costs of operating leases   | 13,511        | 3,668    | 3,542    | 3,762      | 4,098    | 15,070        | 3,480    |
| Services expense  | 4,178         | 1,011    | 892      | 815        | 1,661    | 4,379         | 48       |
| Selling, general and administrative expenses *1                   | 10,246        | 2,076    | 2,393    | 2,344      | 2,586    | 9,399         | 1,668    |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | 323           | _        | _        | _          | _        | _             | (19)     |
| and securities *2   |               |          |          |            |          |               |          |
| Other   | 3,261         | (1,213)  | 2,536    | (70)       | (464)    | 789           | 505      |
| Total Segment Expenses :  | 45,367        | 10,310   | 13,997   | 11,488     | 12,244   | 48,039        | 9,518    |
| Segment Operating Income  | 25,695        | 4,129    | 998      | 5,470      | 6,014    | 16,611        | (1,971)  |
| Equity in Net Income (Loss) of Affiliates and others              | 10,727        | 6,421    | 5,294    | 10,982     | 5,979    | 28,676        | 9,259    |
| Segment Profits   | 36,422        | 10,550   | 6,292    | 16,452     | 11,993   | 45,287        | 7,288    |
| of which Avolon   | 4,716         | 3,270    | 2,549    | 8,389      | 3,442    | 17,650        | 5,933    |

<sup>\*1</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

## Aircraft and Ships (2)

| Segment Assets  | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|---|---------|---------|---------|---------|---------|---------|
| Net Investment in Leases *                                    | (1)     | (1)     | (1)     | 3,683   | 1,839   | 4,775   |
| Installment Loans   | 33,868  | 33,442  | 29,832  | 25,465  | 24,088  | 19,774  |
| Investment in Operating Leases                                | 295,982 | 298,600 | 297,513 | 334,755 | 253,717 | 255,863 |
| Investment in Securities                                      | 134     | 120     | 118     | _       | _       | _       |
| Inventories   | 558     | 898     | _       | _       | _       | 10      |
| Advances for Finance Lease and Operating Lease                | 7,625   | 6,135   | 6,018   | 4,673   | 4,990   | 5,726   |
| Investment in Affiliates                                      | 285,896 | 281,439 | 284,228 | 288,990 | 284,453 | 285,138 |
| Goodwill, Intangible Assets Acquired in Business Combinations | 22,222  | 24,481  | 24,337  | 20,826  | 16,217  | 14,846  |
| Total Segment Assets  | 646,284 | 645,114 | 642,045 | 678,392 | 585,304 | 586,132 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

#### ORIX USA (1)

| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues  | 65,366        | 19,479   | 19,344   | 20,129     | 21,021   | 79,973        | 19,854   |
| Gains on investment securities and dividends                      | 16,013        | 3,319    | 5,729    | 2,269      | 4,639    | 15,956        | (2,386)  |
| Services income   | 33,895        | 8,378    | 8,300    | 11,052     | 9,386    | 37,116        | 6,394    |
| Other   | 6,790         | 687      | 686      | 682        | 609      | 2,664         | 907      |
| Total Segment Revenues :  | 122,064       | 31,863   | 34,059   | 34,132     | 35,655   | 135,709       | 24,769   |
| Interest expense  | 22,921        | 7,312    | 5,746    | 5,862      | 6,223    | 25,143        | 5,432    |
| Services expense  | 6,156         | 1,000    | 842      | 873        | 520      | 3,235         | 597      |
| Selling, general and administrative expenses *1                   | 55,425        | 14,095   | 13,859   | 19,721     | 19,256   | 66,931        | 15,171   |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | 5,761         | 198      | 1,285    | 1,712      | 5,056    | 8,251         | 4,921    |
| and securities *2   |               |          |          |            |          |               |          |
| Other   | 2,773         | 689      | (429)    | (354)      | (125)    | (219)         | (485)    |
| Total Segment Expenses :  | 93,036        | 23,294   | 21,303   | 27,814     | 30,930   | 103,341       | 25,636   |
| Segment Operating Income  | 29,028        | 8,569    | 12,756   | 6,318      | 4,725    | 32,368        | (867)    |
| Equity in Net Income (Loss) of Affiliates and others              | 21,028        | 7,229    | 7,340    | 8,077      | 1,676    | 24,322        | 1,116    |
| Segment Profits   | 50,056        | 15,798   | 20,096   | 14,395     | 6,401    | 56,690        | 249      |

<sup>\*1</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

## ORIX USA (2)

(Millions of yen)

| Segment Assets  | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Net Investment in Leases *                                    | 1,631     | 1,511     | 1,438     | 1,256     | 1,172     | 1,084     |
| Installment Loans   | 594,264   | 589,576   | 606,095   | 662,766   | 778,249   | 731,928   |
| Investment in Operating Leases *                              | 13,022    | 11,015    | 10,167    | 9,705     | 9,148     | 7,466     |
| Investment in Securities                                      | 305,294   | 288,979   | 301,653   | 320,617   | 320,217   | 313,474   |
| Property under Facility Operations and Servicing Assets *     | 40,539    | 40,380    | 41,211    | 42,650    | 66,416    | 66,324    |
| Inventories   | 2,487     | 2,074     | 1,695     | 1,500     | 1,442     | 1,061     |
| Advances for Finance Lease and Operating Lease                | 513       | 484       | 446       | 740       | 1,259     | 1,344     |
| Investment in Affiliates                                      | 69,750    | 57,702    | 47,638    | 54,676    | 52,361    | 54,027    |
| Goodwill, Intangible Assets Acquired in Business Combinations | 125,391   | 121,287   | 121,263   | 122,689   | 143,763   | 140,087   |
| Total Segment Assets  | 1,152,891 | 1,113,008 | 1,131,606 | 1,216,599 | 1,374,027 | 1,316,795 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

(Billions of USD)

| Asset Management Business | 2019.3 | 2019.6 | 2019.9 | 2019.12 | 2020.3 | 2020.6 |
|---------------------------|--------|--------|--------|---------|--------|--------|
| End of Period AUM         | 54.8   | 56.4   | 58.1   | 59.8    | 76.5   | 77.1   |

## ORIX Europe (1)

| Segment Income Statement Data                                     | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues  | 688           | 116      | 114      | 163        | 166      | 559           | 50       |
| Gains on investment securities and dividends                      | 1,636         | 1,134    | 455      | 1,726      | (5,394)  | (2,079)       | 4,436    |
| Services income   | 167,565       | 38,307   | 37,076   | 38,832     | 35,829   | 150,044       | 31,679   |
| Total Segment Revenues :  | 169,889       | 39,557   | 37,645   | 40,721     | 30,601   | 148,524       | 36,165   |
| Interest expense  | 2,046         | 327      | 221      | 299        | 289      | 1,136         | 477      |
| Services expense  | 41,694        | 9,158    | 8,850    | 8,874      | 8,742    | 35,624        | 8,450    |
| Selling, general and administrative expenses *1                   | 87,845        | 20,387   | 19,897   | 21,228     | 19,871   | 81,383        | 16,996   |
| Provision for doubtful receivables and probable loan losses,      |               |          |          |            |          |               |          |
| provision for credit losses, and write-downs of long-lived assets | (93)          | 8        | (25)     | _          | _        | (17)          | _        |
| and securities *2   |               |          |          |            |          |               |          |
| Other   | 2,380         | 1,024    | 457      | 1,840      | (3,383)  | (62)          | 2,767    |
| Total Segment Expenses :  | 133,872       | 30,904   | 29,400   | 32,241     | 25,519   | 118,064       | 28,690   |
| Segment Operating Income  | 36,017        | 8,653    | 8,245    | 8,480      | 5,082    | 30,460        | 7,475    |
| Equity in Net Income (Loss) of Affiliates and others              | (388)         | (90)     | (120)    | (56)       | 13,584   | 13,318        | (737)    |
| Segment Profits   | 35,629        | 8,563    | 8,125    | 8,424      | 18,666   | 43,778        | 6,738    |

<sup>\*1</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

## ORIX Europe (2)

(Millions of yen)

| Segment Assets  | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|---|---------|---------|---------|---------|---------|---------|
| Investment in Securities                                      | 43,661  | 42,498  | 41,399  | 45,062  | 38,057  | 44,519  |
| Investment in Affiliates                                      | 1,636   | 1,694   | 1,560   | 1,549   | 1,495   | 1,479   |
| Goodwill, Intangible Assets Acquired in Business Combinations | 297,783 | 291,705 | 279,973 | 289,567 | 278,295 | 280,742 |
| Total Segment Assets  | 343,080 | 335,897 | 322,932 | 336,178 | 317,847 | 326,740 |

#### (Billions of euro)

| Asset Management Business | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---------------------------|---------------|----------|----------|------------|----------|---------------|----------|
| End of Period AUM         | 294.5         | 298.4    | 313.8    | 287.4      | 232.8    | 232.8         | 255.2    |
| Net New Money             | (15.8)        | (1.3)    | 1.9      | (0.4)      | (5.1)    | (4.9)         | (4.4)    |
| NNM as % of BoP AUM       | (5.5)%        | (0.4)%   | 0.6%     | (0.1)%     | (1.7)%   | (1.6)%        | (1.9)%   |
| Institutional AUM         | 160.7         | 165.9    | 173.7    | 143.7      | 118.2    | 118.2         | 125.6    |
| Retail AUM                | 133.8         | 132.5    | 140.1    | 143.7      | 114.6    | 114.6         | 129.6    |

#### Asia and Australia (1)

| Segment Income Statement Data  | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|--|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues *1  | 42,871        | 10,925   | 10,583   | 11,299     | 10,887   | 43,694        | 9,838    |
| Gains on investment securities and dividends   | (1,216)       | 8,415    | (125)    | 581        | 100      | 8,971         | (469)    |
| Operating leases *1  | 67,080        | 16,955   | 16,356   | 16,647     | 16,364   | 66,322        | 15,738   |
| Services income  | 19,244        | 4,902    | 4,607    | 4,755      | 4,059    | 18,323        | 3,167    |
| Other  | 122           | 6        | 128      | 303        | 50       | 487           | 53       |
| Total Segment Revenues :   | 128,101       | 41,203   | 31,549   | 33,585     | 31,460   | 137,797       | 28,327   |
| Interest expense   | 24,007        | 5,964    | 5,878    | 5,811      | 5,676    | 23,329        | 5,084    |
| Costs of operating leases *1   | 48,513        | 12,434   | 12,273   | 12,488     | 12,334   | 49,529        | 12,043   |
| Services expense   | 14,620        | 3,471    | 3,358    | 3,494      | 2,759    | 13,082        | 2,067    |
| Selling, general and administrative expenses *2  | 26,240        | 6,782    | 6,825    | 7,038      | 6,367    | 27,012        | 6,711    |
| Provision for doubtful receivables and probable loan losses, provision for credit losses, and write-downs of long-lived assets and securities *3 | 4,913         | 1,029    | 667      | 927        | 12,695   | 15,318        | 1,981    |
| Other *1   | 698           | 178      | 327      | 389        | 1,092    | 1,986         | 192      |
| Total Segment Expenses :   | 118,991       | 29,858   | 29,328   | 30,147     | 40,923   | 130,256       | 28,078   |
| Segment Operating Income   | 9,110         | 11,345   | 2,221    | 3,438      | (9,463)  | 7,541         | 249      |
| Equity in Net Income (Loss) of Affiliates and others   | (1,589)       | 2,689    | 2,932    | 3,451      | (1,940)  | 7,132         | 7,141    |
| Segment Profits  | 7,521         | 14,034   | 5,153    | 6,889      | (11,403) | 14,673        | 7,390    |

<sup>\*1</sup> Accounting Standards Update 2018-20 ("Narrow-Scope Improvements for Lessors"—ASC 842 ("Leases")) has been adopted since the fourth quarter of fiscal 2020, and presentation of income statement regarding the certain lessor costs of finance lease and operating lease, such as the property taxes has been changed. The presented amounts since the first quarter of fiscal 2020 have been retrospectively reclassified for the adoption.

<sup>\*2</sup> Since the first quarter of fiscal 2021, the method of allocating expenses to business units has been changed, resulting in a change to the method of calculating segment profits.

As a result, segment data for the previous fiscal year has been retrospectively restated.

<sup>\*3</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

## Asia and Australia (2)

| Segment Assets  | 2019.3  | 2019.6    | 2019.9  | 2019.12   | 2020.3    | 2020.6    |
|---|---------|-----------|---------|-----------|-----------|-----------|
| Net Investment in Leases *                                    | 360,761 | 349,302   | 346,899 | 365,703   | 330,346   | 326,587   |
| Installment Loans   | 186,715 | 212,703   | 209,863 | 221,030   | 222,465   | 229,691   |
| Investment in Operating Leases *                              | 200,114 | 199,636   | 197,302 | 209,637   | 195,660   | 205,803   |
| Investment in Securities                                      | 36,252  | 31,842    | 31,429  | 30,502    | 29,248    | 27,276    |
| Property under Facility Operations *                          | 3,609   | 3,495     | 3,387   | 2,667     | 2,600     | 1,963     |
| Inventories   | 116     | 327       | 362     | 403       | 242       | 267       |
| Advances for Finance Lease and Operating Lease                | 2,794   | 1,099     | 954     | 2,216     | 1,742     | 2,020     |
| Investment in Affiliates                                      | 199,400 | 195,357   | 193,995 | 213,272   | 221,853   | 208,259   |
| Goodwill, Intangible Assets Acquired in Business Combinations | 6,913   | 6,689     | 6,525   | 6,570     | 6,112     | 6,127     |
| Total Segment Assets  | 996,674 | 1,000,450 | 990,716 | 1,052,000 | 1,010,268 | 1,007,993 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

#### Key Quarterly Financial Information (1)

(Millions of yen)

| Income Statement Data   | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Finance revenues *1   | 242,893       | 67,788   | 68,584   | 69,258     | 71,234   | 276,864       | 65,431   |
| Gains on investment securities and dividends                              | 15,958        | 13,543   | 6,838    | 7,285      | (5,167)  | 22,499        | 2,369    |
| Operating leases *1   | 413,918       | 101,769  | 113,156  | 106,503    | 109,237  | 430,665       | 94,946   |
| Life insurance premiums and related investment income                     | 347,136       | 87,690   | 94,778   | 108,188    | 77,122   | 367,778       | 116,123  |
| Sales of goods and real estate  | 596,165       | 87,152   | 97,342   | 95,633     | 126,384  | 406,511       | 108,365  |
| Services income   | 818,794       | 190,507  | 206,298  | 195,473    | 183,734  | 776,012       | 150,407  |
| Total Revenues :  | 2,434,864     | 548,449  | 586,996  | 582,340    | 562,544  | 2,280,329     | 537,641  |
| Interest expense  | 93,337        | 26,166   | 24,077   | 23,763     | 25,132   | 99,138        | 22,681   |
| Costs of operating leases *1  | 257,321       | 71,274   | 72,166   | 72,147     | 74,017   | 289,604       | 71,592   |
| Life insurance costs  | 246,533       | 61,761   | 69,199   | 78,177     | 60,288   | 269,425       | 85,645   |
| Costs of goods and real estate sold                                       | 535,261       | 75,432   | 84,610   | 85,705     | 108,259  | 354,006       | 92,869   |
| Services expense  | 508,320       | 117,326  | 130,423  | 119,772    | 116,393  | 483,914       | 97,599   |
| Other (income) and expense *1   | 1,301         | 4,695    | 4,778    | 5,524      | (72)     | 14,925        | 5,105    |
| Selling, general and administrative expenses                              | 437,028       | 111,408  | 109,783  | 116,563    | 122,445  | 460,199       | 108,367  |
| Provision for doubtful receivables and probable loan losses *2            | 22,525        | 4,716    | 5,857    | 5,151      | 8,701    | 24,425        | _        |
| Provision for credit losses *2  | _             | -        | _        | _          | -        | _             | 6,405    |
| Write-downs of long-lived assets  | 2,418         | 20       | 16       | 518        | 2,489    | 3,043         | 257      |
| Write-downs of securities   | 1,382         | _        | 36       | _          | 11,933   | 11,969        | 1,605    |
| Total Expenses :  | 2,105,426     | 472,798  | 500,945  | 507,320    | 529,585  | 2,010,648     | 492,125  |
| Operating Income  | 329,438       | 75,651   | 86,051   | 75,020     | 32,959   | 269,681       | 45,516   |
| Equity in Net Income of Affiliates  | 32,978        | 12,983   | 19,634   | 21,609     | 13,698   | 67,924        | 12,430   |
| Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, net | 33,314        | 9,204    | 24,084   | 25,200     | 15,513   | 74,001        | 5,320    |
| Bargain Purchase Gain   | _             | 1,022    | _        | _          | (67)     | 955           | 4,365    |
| Income before Income Taxes  | 395,730       | 98,860   | 129,769  | 121,829    | 62,103   | 412,561       | 67,631   |
| Provision for Income taxes  | 68,691        | 28,956   | 38,009   | 35,684     | 3,188    | 105,837       | 17,176   |
| Net Income  | 327,039       | 69,904   | 91,760   | 86,145     | 58,915   | 306,724       | 50,455   |
| Net Income Attributable to Noncontrolling Interests                       | 2,890         | 385      | 1,807    | 939        | 509      | 3,640         | 430      |
| Net Income (Loss) Attributable to Redeemable Noncontrolling Interests     | 404           | 309      | 13       | 37         | 25       | 384           | (23)     |
| Net Income Attributable to ORIX Corporation Shareholders                  | 323,745       | 69,210   | 89,940   | 85,169     | 58,381   | 302,700       | 50,048   |

<sup>\*1</sup> Accounting Standards Update 2018-20 ("Narrow-Scope Improvements for Lessors"—ASC 842 ("Leases")) has been adopted since the fourth quarter of fiscal 2020, and presentation of income statement regarding the certain lessor costs of finance lease and operating lease, such as the property taxes has been changed.

| Yields on Assets            | 2018.4-2019.3 | 2019.4-6  | 2019.7-9  | 2019.10-12 | 2020.1-3  | 2019.4-2020.3 | 2020.4-6  |
|-----------------------------|---------------|-----------|-----------|------------|-----------|---------------|-----------|
| Interest *1,3               |               |           |           |            |           |               |           |
| Japan                       | 112,616       | 31,903    | 33,199    | 32,734     | 33,789    | 131,625       | 30,964    |
| Overseas                    | 94,625        | 26,918    | 27,231    | 27,451     | 28,816    | 110,416       | 26,620    |
| Assets (Average Balance) *2 |               |           |           |            |           |               |           |
| Japan                       | 3,155,427     | 3,288,370 | 3,362,715 | 3,441,911  | 3,471,078 | 3,391,019     | 3,460,422 |
| Overseas                    | 1,052,220     | 1,181,289 | 1,189,790 | 1,236,520  | 1,318,582 | 1,231,546     | 1,335,604 |
| Yields on Assets            |               |           |           |            |           |               |           |
| Japan                       | 3.6%          | 3.9%      | 3.9%      | 3.8%       | 3.9%      | 3.9%          | 3.6%      |
| Overseas                    | 9.0%          | 9.1%      | 9.2%      | 8.9%       | 8.7%      | 9.0%          | 8.0%      |

<sup>\*1</sup> Interest above is related to Net Investment in Leases and Installment Loans.

The presented amounts since the first quarter of fiscal 2020 have been retrospectively reclassified for the adoption.

\*2 Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses.

<sup>\*2</sup> Assets above are related to Net Investment in Leases and Installment Loans.

<sup>\*3</sup> Accounting Standards Update 2018-20 ("Narrow-Scope Improvements for Lessors"—ASC 842 ("Leases")) has been adopted since the fourth quarter of fiscal 2020, and presentation of income statement regarding the certain lessor costs of finance lease and operating lease, such as the property taxes has been changed. The presented amounts since the first quarter of fiscal 2020 have been retrospectively reclassified for the adoption.

#### Key Quarterly Financial Information (2)

| Balance Sheet Data   | 2019.3     | 2019.6     | 2019.9     | 2019.12    | 2020.3     | 2020.6     |
|--|------------|------------|------------|------------|------------|------------|
| Net Investment in Leases *1  | 1,155,632  | 1,134,033  | 1,123,863  | 1,142,339  | 1,080,964  | 1,059,563  |
| Installment Loans  | 3,277,670  | 3,371,984  | 3,475,131  | 3,615,530  | 3,740,486  | 3,711,042  |
| Allowance for Doubtful Receivables on Finance Leases and Probable Loan Losses *2 | (58,011)   | (54,808)   | (55,173)   | (56,922)   | (56,836)   | _          |
| Allowance for Credit Losses *2   | _          | -          | _          | _          | _          | (91,860)   |
| Investment in Operating Leases *1  | 1,335,959  | 1,454,598  | 1,441,191  | 1,505,253  | 1,400,001  | 1,385,904  |
| Investment in Securities   | 1,928,916  | 1,977,887  | 2,110,469  | 2,228,604  | 2,245,323  | 2,326,405  |
| Property under Facility Operations *1  | 441,632    | 509,001    | 462,327    | 524,692    | 562,485    | 568,891    |
| Investment in Affiliates   | 842,760    | 820,455    | 806,634    | 821,983    | 821,662    | 807,350    |
| Inventories  | 115,695    | 125,188    | 126,332    | 131,958    | 126,013    | 129,539    |
| Other Assets (Cash and Cash Equivalents etc.) *1                                 | 3,134,664  | 3,066,607  | 3,020,299  | 2,929,521  | 3,147,430  | 3,195,673  |
| Total Assets   | 12,174,917 | 12,404,945 | 12,511,073 | 12,842,958 | 13,067,528 | 13,092,507 |
| Short-Term Debt, Long-Term Debt and Deposits                                     | 6,423,512  | 6,436,334  | 6,438,028  | 6,672,417  | 6,847,889  | 7,001,208  |
| Policy Liabilities and Policy Account Balances                                   | 1,521,355  | 1,535,631  | 1,559,062  | 1,574,160  | 1,591,475  | 1,632,439  |
| Other Liabilities (Trade Notes, Accounts and Other Payable etc.) *1,2            | 1,267,069  | 1,477,504  | 1,476,729  | 1,506,954  | 1,551,998  | 1,443,104  |
| Total Liabilities  | 9,211,936  | 9,449,469  | 9,473,819  | 9,753,531  | 9,991,362  | 10,076,751 |
| Redeemable Noncontrolling Interests (RNCI)                                       | 9,780      | 9,513      | 9,538      | 9,720      | 10,331     | 10,204     |
| ORIX Corporation Shareholders' Equity  | 2,897,074  | 2,887,070  | 2,962,073  | 3,008,410  | 2,993,608  | 2,935,174  |
| Noncontrolling Interests (NCI)   | 56,127     | 58,893     | 65,643     | 71,297     | 72,227     | 70,378     |
| Total Equity   | 2,953,201  | 2,945,963  | 3,027,716  | 3,079,707  | 3,065,835  | 3,005,552  |
| Total Liabilities, RNCI and Equity   | 12,174,917 | 12,404,945 | 12,511,073 | 12,842,958 | 13,067,528 | 13,092,507 |

<sup>\*1</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of allowance for doubtful receivables on finance leases and probable loan losses have been reclassified to allowance for credit losses.

| Key Exchange Rate    | 2019.3 | 2019.6 | 2019.9 | 2019.12 | 2020.3 | 2020.6 |
|----------------------|--------|--------|--------|---------|--------|--------|
| Yen/Dollar           |        |        |        |         |        |        |
| Quarter Average Rate | 110.46 | 110.00 | 107.70 | 108.98  | 109.22 | 107.74 |
| Period End Rate      | 110.99 | 107.79 | 107.92 | 109.56  | 108.83 | 107.74 |
| Yen/Euro             |        |        |        |         |        |        |
| Quarter Average Rate | 125.70 | 123.29 | 119.83 | 120.65  | 120.68 | 118.94 |
| Period End Rate      | 124.56 | 122.49 | 118.02 | 122.54  | 119.55 | 121.08 |

#### Information Regarding Major Assets (1)

(Millions of yen)

| New Business Volumes                                   | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|--|---------------|----------|----------|------------|----------|---------------|----------|
| Net Investment in Leases *: New equipment acquisitions | 439,252       | 103,511  | 127,800  | 107,517    | 106,013  | 444,841       | 76,824   |
| Japan  | 254,613       | 54,737   | 74,515   | 54,907     | 59,928   | 244,087       | 43,325   |
| Overseas   | 184,639       | 48,774   | 53,285   | 52,610     | 46,085   | 200,754       | 33,499   |
| Installment Loans: New loans added                     | 1,462,009     | 383,408  | 405,127  | 366,155    | 374,485  | 1,529,175     | 258,559  |
| Japan  | 1,047,720     | 266,632  | 318,722  | 277,158    | 272,074  | 1,134,586     | 193,862  |
| Overseas   | 414,289       | 116,776  | 86,405   | 88,997     | 102,411  | 394,589       | 64,697   |
| Operating Leases: New equipment acquisitions           | 544,715       | 123,389  | 92,684   | 171,289    | 106,304  | 493,666       | 67,787   |
| Japan  | 233,721       | 48,112   | 59,846   | 56,991     | 69,239   | 234,188       | 38,365   |
| (Real Estate in Japan)                                 | 39,848        | 5,609    | 7,580    | 9,649      | 22,561   | 45,399        | 1,861    |
| Overseas   | 310,994       | 75,277   | 32,838   | 114,298    | 37,065   | 259,478       | 29,422   |
| Investment in Securities: New securities added         | 623,172       | 209,740  | 199,290  | 203,275    | 153,284  | 765,589       | 123,704  |
| Japan  | 504,515       | 190,235  | 180,638  | 169,250    | 113,105  | 653,228       | 116,327  |
| Overseas   | 118,657       | 19,505   | 18,652   | 34,025     | 40,179   | 112,361       | 7,377    |
| Other Operating Transactions: New assets added         | 202,236       | 22,925   | 27,817   | 22,410     | 43,471   | 116,623       | 30,714   |
| Japan  | 201,271       | 22,777   | 27,711   | 22,087     | 43,179   | 115,754       | 30,680   |
| Overseas   | 965           | 148      | 106      | 323        | 292      | 869           | 34       |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

(Millions of yen)

| Net Investment in Leases *               | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| Transportation Equipment                 | 495,605   | 480,006   | 478,228   | 481,532   | 457,405   | 455,526   |
| Industrial Equipment                     | 222,049   | 216,288   | 209,885   | 220,624   | 210,248   | 205,968   |
| Electronics                              | 143,209   | 143,606   | 140,995   | 140,036   | 134,775   | 129,833   |
| Information-Related and Office Equipment | 101,504   | 101,432   | 103,750   | 105,833   | 104,218   | 99,992    |
| Commercial Services Equipment            | 51,671    | 48,042    | 50,511    | 47,928    | 45,062    | 43,471    |
| Others                                   | 141,594   | 144,659   | 140,494   | 146,386   | 129,256   | 124,773   |
| Total                                    | 1,155,632 | 1,134,033 | 1,123,863 | 1,142,339 | 1,080,964 | 1,059,563 |

<sup>\*</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

| Installment Loans by Region and Loan Type  | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| Consumer Borrowers in Japan:               | 1,838,933 | 1,916,498 | 1,991,219 | 2,059,630 | 2,098,400 | 2,135,686 |
| Real Estate Loans                          | 1,560,832 | 1,646,822 | 1,726,876 | 1,799,023 | 1,842,131 | 1,888,833 |
| Card Loans                                 | 245,139   | 237,023   | 230,401   | 226,221   | 223,651   | 215,033   |
| Others                                     | 32,962    | 32,653    | 33,942    | 34,386    | 32,618    | 31,820    |
| Corporate Borrowers in Japan:              | 608,593   | 605,472   | 624,448   | 632,727   | 604,859   | 582,196   |
| Real Estate Companies                      | 288,851   | 291,389   | 291,850   | 299,966   | 300,984   | 293,695   |
| Non-recourse Loans                         | 53,067    | 52,704    | 74,649    | 72,597    | 48,566    | 52,645    |
| Commercial, Industrial and Other Companies | 266,675   | 261,379   | 257,949   | 260,164   | 255,309   | 235,856   |
| Overseas:                                  | 813,728   | 834,687   | 844,814   | 908,367   | 1,024,009 | 980,665   |
| Purchased Loans                            | 16,416    | 15,327    | 14,650    | 14,806    | 13,218    | 12,495    |
| Total                                      | 3,277,670 | 3,371,984 | 3,475,131 | 3,615,530 | 3,740,486 | 3,711,042 |

#### Information Regarding Major Assets (2)

(Millions of yen)

| Investment in Operating Leases                            | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Transportation Equipment                                  | 888,625   | 885,472   | 897,079   | 943,056   | 847,376   | 854,500   |
| Measuring and Information-Related Equipment               | 105,179   | 105,662   | 110,898   | 120,754   | 125,897   | 122,711   |
| Real Estate   | 297,343   | 289,957   | 269,406   | 268,105   | 269,483   | 254,988   |
| Others  | 12,890    | 11,765    | 10,911    | 10,918    | 10,308    | 9,588     |
| Right-of-use Assets (Operating Leases) *1                 | _         | 130,670   | 127,071   | 128,951   | 121,553   | 119,132   |
| Accrued Rental Receivables                                | 31,922    | 31,072    | 25,826    | 33,469    | 25,384    | 25,326    |
| Allowance for Doubtful Receivables on Operating Leases *2 | _         | _         | _         | _         | _         | (341)     |
| Total   | 1,335,959 | 1,454,598 | 1,441,191 | 1,505,253 | 1,400,001 | 1,385,904 |

<sup>\*1</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020.

| Asset Quality (Net Investment in Leases, Installment Loans)             | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Net Investment in Leases *1   | 1,155,632 | 1,134,033 | 1,123,863 | 1,142,339 | 1,080,964 | 1,059,563 |
| 90+ Days Past-Due Net Investment in Leases                              | 14,807    | 15,190    | 15,073    | 15,495    | 15,346    | 24,477    |
| Installment Loans   | 3,277,670 | 3,371,984 | 3,475,131 | 3,615,530 | 3,740,486 | 3,711,042 |
| 90+ Days Past-Due Loans Not Individually Assessed for Credit Losses     | 12,412    | 10,393    | 11,926    | 12,248    | 10,264    | 36,176    |
| Loans Individually Assessed for Credit Losses (a)                       | 58,827    | 54,166    | 55,234    | 69,780    | 85,820    | 62,986    |
| Amount expected to be fully collected through collateral and others (b) | 17,593    | 15,529    | 17,742    | 30,813    | 36,528    |           |
| Impaired Loans Requiring Valuation Allowance (a) - (b)                  | 41,234    | 38,637    | 37,492    | 38,967    | 49,292    |           |
| Amount expected to be collected through collateral and others (c)       | 27,503    | 26,834    | 26,704    | 27,713    | 35,845    |           |
| Allowance for Credit Losses *2 (a) - (b) - (c)                          | 13,731    | 11,803    | 10,788    | 11,254    | 13,447    | 16,407    |
| Non-performing Ratio *3   | 1.9%      | 1.8%      | 1.8%      | 2.0%      | 2.3%      | 2.6%      |

<sup>\*1</sup> Accounting Standards Update 2016-02 (ASC 842 ("Leases")) has been adopted since the first quarter of fiscal 2020, and the amounts of investment in direct financing leases have been reclassified to net investment in leases.

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021.

Due to the adoption, allowance for doubtful accrued rental receivables on operating leases, which was previously recorded in allowance for doubtful receivables on finance leases and probable loan losses, has been recorded as a breakdown of investment in operating leases since the first quarter of fiscal 2021.

<sup>\*2</sup> Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021, and the amounts of allowance for doubtful receivables on finance leases and probable loan losses have been reclassified to allowance for credit losses.

<sup>\*3 (90+</sup> Days Past-Due Net Investment in Leases + 90+ Days Past-Due Loans Not Individually Assessed for Credit Losses + Loans Individually Assessed for Credit Losses)/(Net Investment in Leases + Installment Loans)

#### Information Regarding Major Assets (3)

(Millions of yen)

|  |               |          |          |            |          |               | (William Orl y Orl) |
|--|---------------|----------|----------|------------|----------|---------------|---------------------|
| Allowance for Doubtful Receivables on Finance Leases and Probable Loan Losses / Allowance for Credit Losses (Net Investment in Leases, Installment Loans) *1 | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6            |
| Beginning Balance  | 54,672        | 58,011   | 54,808   | 55,173     | 56,922   | 58,011        | 55,687              |
| Cumulative Effect of Adopting Accounting Standards Update 2016-13  | -             | -        | _        | -          | -        | -             | 30,376              |
| (Adjusted) Beginning Balance   | 54,672        | 58,011   | 54,808   | 55,173     | 56,922   | 58,011        | 86,063              |
| Net Investment in Leases   | 10,089        | 12,049   | 11,942   | 12,236     | 12,467   | 12,049        | 15,242              |
| Loans Not Individually Assessed for Credit Losses  | 30,239        | 32,231   | 31,063   | 32,149     | 33,201   | 32,231        | 57,685              |
| Loans Individually Assessed for Credit Losses  | 14,344        | 13,731   | 11,803   | 10,788     | 11,254   | 13,731        | 13,136              |
| Provision / Reversal (Reversal)  | 22,525        | 4,716    | 5,857    | 5,151      | 8,701    | 24,425        | 7,654               |
| Net Investment in Leases   | 4,324         | 925      | 849      | 559        | 971      | 3,304         | 1,015               |
| Loans Not Individually Assessed for Credit Losses  | 15,000        | 3,678    | 3,694    | 4,075      | 3,473    | 14,920        | 858                 |
| Loans Individually Assessed for Credit Losses  | 3,201         | 113      | 1,314    | 517        | 4,257    | 6,201         | 5,781               |
| Charge-offs / Recoveries (Charged-offs)  | (19,213)      | (6,849)  | (5,432)  | (3,901)    | (7,950)  | (24,132)      | (4,821)             |
| Net Investment in Leases   | (2,255)       | (849)    | (479)    | (586)      | (921)    | (2,835)       | (213)               |
| Loans Not Individually Assessed for Credit Losses  | (13,022)      | (3,982)  | (2,629)  | (3,200)    | (5,008)  | (14,819)      | (2,139)             |
| Loans Individually Assessed for Credit Losses  | (3,936)       | (2,018)  | (2,324)  | (115)      | (2,021)  | (6,478)       | (2,469)             |
| Other *2   | 27            | (1,070)  | (60)     | 499        | (837)    | (1,468)       | 198                 |
| Net Investment in Leases   | (109)         | (183)    | (76)     | 258        | (825)    | (826)         | 175                 |
| Loans Not Individually Assessed for Credit Losses  | 14            | (864)    | 21       | 177        | 31       | (635)         | 64                  |
| Loans Individually Assessed for Credit Losses  | 122           | (23)     | (5)      | 64         | (43)     | (7)           | (41)                |
| Ending Balance   | 58,011        | 54,808   | 55,173   | 56,922     | 56,836   | 56,836        | 89,094              |
| Net Investment in Leases   | 12,049        | 11,942   | 12,236   | 12,467     | 11,692   | 11,692        | 16,219              |
| Loans Not Individually Assessed for Credit Losses *1   | 32,231        | 31,063   | 32,149   | 33,201     | 31,697   | 31,697        | 56,468              |
| Loans Individually Assessed for Credit Losses  | 13,731        | 11,803   | 10,788   | 11,254     | 13,447   | 13,447        | 16,407              |

<sup>\*1</sup> The method of estimating the allowance for credit losses was changed since the first quarter of fiscal 2021 for the adoption of Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")).

| Provisioning Rate (Net investment in Leases, Instalment Loans)                            | 2018.4-2019.3 | 2019.4-6 | 2019.7-9 | 2019.10-12 | 2020.1-3 | 2019.4-2020.3 | 2020.4-6 |
|---|---------------|----------|----------|------------|----------|---------------|----------|
| Provision for Doubtful Receivables and Probable Loan Losses / Provision for Credit Losses | 22,525        | 4,716    | 5,857    | 5,151      | 8,701    | 24,425        | 7,742    |
| Provisioning Rate *   | 0.54%         | 0.42%    | 0.51%    | 0.44%      | 0.73%    | 0.53%         | 0.65%    |

<sup>\*</sup> Provisions Charged to Income / (Average Net Investment in Leases + Average Installment Loans)

Regarding valuation allowance not individually assessed, the company and its subsidiaries has selected the most appropriate calculation method based on available information,

such as the nature and related risk characteristics on financial assets, the prior charge-off experience and future forecast scenario with correlated economic indicators.

The above table shows information about roll-forwards of allowance for credit losses for net investment in leases and installment loans since the first quarter of fiscal 2021. Before fiscal 2020,

the amounts of loans not individually assessed for credit losses in the above table include allowance for credit losses on other accounts receivables and loans to affiliates, which was 1,149 million yen as of March 31, 2020.

<sup>\*2</sup> Other mainly includes foreign currency translation adjustments and others.

#### Information Regarding Major Assets (4)

|  | of ven |  |
|--|--------|--|

| Investment in Securities  | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6            |
|---|-----------|-----------|-----------|-----------|-----------|-------------------|
| Equity Securities   | 549,047   | 535,172   | 532,453   | 537,004   | 492,902   | 507,837           |
| Trading Debt Securities   | 1,564     | 2,267     | 2,506     | 1,371     | 7,431     | 2,761             |
| Available-for-Sale Debt Securities                                  |           |           |           |           |           |                   |
| Government Bond Securities and Municipal Bond Securities (Japan)    | 547,035   | 636,575   | 701,538   | 740,833   | 816,248   | 829,034           |
| Government Bond Securities and Municipal Bond Securities (Overseas) | 77,121    | 72,341    | 76,067    | 88,690    | 88,052    | 86,513            |
| Corporate Debt Securities   | 487,997   | 492,739   | 556,352   | 594,755   | 596,477   | 644,940           |
| CMBS and RMBS in the Americas                                       | 61,479    | 52,131    | 51,019    | 57,962    | 48,672    | 47,910            |
| Others  | 90,612    | 72,828    | 76,720    | 94,109    | 81,736    | 93,700            |
| Subtotal  | 1,264,244 | 1,326,614 | 1,461,696 | 1,576,349 | 1,631,185 | 1,702,097         |
| Held-to-Maturity Debt Securities                                    | 114,061   | 113,834   | 113,814   | 113,880   | 113,805   | 113,710           |
| Total   | 1,928,916 | 1,977,887 | 2,110,469 | 2,228,604 | 2,245,323 | 2,326,405         |
|   |           |           |           |           |           | (Millions of yen) |

| Unrealized Gains (Losses)   | 2019.3 | 2019.6 | 2019.9 | 2019.12 | 2020.3   | 2020.6            |
|---|--------|--------|--------|---------|----------|-------------------|
| Available-for-Sale Debt Securities                                  |        |        |        |         |          |                   |
| Government Bond Securities and Municipal Bond Securities (Japan)    | 15,305 | 19,381 | 16,113 | 12,365  | 13,106   | (8,601)           |
| Government Bond Securities and Municipal Bond Securities (Overseas) | 2,841  | 3,662  | 4,342  | 4,180   | (741)    | 886               |
| Corporate Debt Securities   | 2,841  | 5,281  | 7,013  | 5,902   | 852      | 6,479             |
| CMBS and RMBS in the Americas                                       | 1,525  | 1,442  | 1,391  | 1,198   | (8,285)  | (5,190)           |
| Others  | 1,992  | 1,926  | 1,523  | 1,771   | (10,627) | (2,236)           |
| Total   | 24,504 | 31,692 | 30,382 | 25,416  | (5,695)  | (8,662)           |
|   |        |        |        |         |          | (Millions of yen) |
| Allowance for Credit Losses   | 2010.3 | 2019.6 | 2010.0 | 2010 12 | 2020.3   | 2020.6            |

 Allowance for Credit Losses
 2019.3
 2019.6
 2019.9
 2019.12
 2020.3
 2020.6

 Available-for-Sale Debt Securities
 —
 —
 —
 —
 —
 —
 —

\*\* Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) has been adopted since the first quarter of fiscal 2021.

Due to the adoption, impairment related to credit losses is recognized through an allowance if the fair value of available-for-sale debt securities is less than the amortized cost.

|               |  |  |  |   |   | (  |
|---------------|--|--|--|---|---|--|
| 2018.4-2019.3 | 2019.4-6   | 2019.7-9   | 2019.10-12   | 2020.1-3  | 2019.4-2020.3   | 2020.4-6   |
| 8,515         | 9,761  | 5,893  | 6,145  | (17,179)  | 4,620   | (411)  |
| 1,372         | 167  | 130  | 182  | 636   | 1,115   | 166  |
|               |  |  |  |   |   |  |
| 147           | 39   | 6  | 16   | 10  | 71  | 4  |
| (218)         | 450  | 235  | 112  | 2   | 799   | 210  |
| 953           | 505  | 381  | 237  | (825)   | 298   | 1,131  |
| 1,300         | 346  | (2)  | _  | 110   | 454   | 148  |
| 822           | 764  | _  | 105  | 9   | 878   | (993)  |
| 3,004         | 2,104  | 620  | 470  | (694)   | 2,500   | 500  |
| _             | _  | _  |  | _   | _   | _  |
| 12,891        | 12,032   | 6,643  | 6,797  | (17,237)  | 8,235   | 255  |
|               | 8,515<br>1,372<br>147<br>(218)<br>953<br>1,300<br>822<br>3,004 | 8,515     9,761       1,372     167       147     39       (218)     450       953     505       1,300     346       822     764       3,004     2,104       -     - | 8,515     9,761     5,893       1,372     167     130       147     39     6       (218)     450     235       953     505     381       1,300     346     (2)       822     764     -       3,004     2,104     620       -     -     - | 8,515     9,761     5,893     6,145       1,372     167     130     182       147     39     6     16       (218)     450     235     112       953     505     381     237       1,300     346     (2)     -       822     764     -     105       3,004     2,104     620     470       -     -     -     - | 8,515         9,761         5,893         6,145         (17,179)           1,372         167         130         182         636           147         39         6         16         10           (218)         450         235         112         2           953         505         381         237         (825)           1,300         346         (2)         —         110           822         764         —         105         9           3,004         2,104         620         470         (694)           —         —         —         —         — | 8,515         9,761         5,893         6,145         (17,179)         4,620           1,372         167         130         182         636         1,115           147         39         6         16         10         71           (218)         450         235         112         2         799           953         505         381         237         (825)         298           1,300         346         (2)         —         110         454           822         764         —         105         9         878           3,004         2,104         620         470         (694)         2,500           —         —         —         —         —         — |

<sup>\*</sup> Equity securities consist mainly of marketable equity securities, non-marketable equity securities and investment funds.

<sup>\*\*</sup> The balance of investment in securities related to our life insurance operations are included in Investment in Securities. Income and losses on investment in securities related to our life insurance operations are recorded in "Life insurance premiums and related investment income."

<sup>\*</sup> Realized gains (losses) consist of gains (losses) from sales of securities, write-downs of securities and credit loss expense of available-for-sale debt securities in addition to unrealized gains (losses) on equity securities held.

# Funding (1)

(Millions of yen)

| Funding  | 2019.3    | 2019.6    | 2019.9    | 2019.12   | 2020.3    | 2020.6    |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| Short-Term Debt  |           |           |           |           |           |           |
| Borrowings from Financial Institutions                           | 268,488   | 267,462   | 259,030   | 299,801   | 319,122   | 333,976   |
| Commercial Paper *   | 41,061    | 69,254    | 15,783    | 84,331    | 17,710    | 43,174    |
| Total Short-Term Debt  | 309,549   | 336,716   | 274,813   | 384,132   | 336,832   | 377,150   |
| Long-Term Debt   |           | _         | _         | _         | _         | _         |
| Borrowings from Financial Institutions                           | 3,010,880 | 2,968,929 | 2,960,656 | 3,056,091 | 3,094,474 | 3,173,310 |
| Bonds *  | 807,460   | 801,000   | 777,349   | 751,775   | 845,938   | 856,104   |
| Medium-Term Notes *  | 190,082   | 179,139   | 180,473   | 179,058   | 176,802   | 172,854   |
| Asset-Backed Securities, Commercial Mortgage Backed Securities * | 177,800   | 163,209   | 152,324   | 132,255   | 162,140   | 135,894   |
| Total Long-Term Debt   | 4,186,222 | 4,112,277 | 4,070,802 | 4,119,179 | 4,279,354 | 4,338,162 |
| Short-Term Debt + Long-Term Debt                                 | 4,495,771 | 4,448,993 | 4,345,615 | 4,503,311 | 4,616,186 | 4,715,312 |
| Deposits   | 1,927,741 | 1,987,341 | 2,092,413 | 2,169,106 | 2,231,703 | 2,285,896 |
| Total Debt   | 6,423,512 | 6,436,334 | 6,438,028 | 6,672,417 | 6,847,889 | 7,001,208 |

<sup>\*</sup> Funding from capital markets.

| Share of Long-Term Debt   | 2019.3 | 2019.6 | 2019.9 | 2019.12 | 2020.3 | 2020.6 |
|---------------------------|--------|--------|--------|---------|--------|--------|
| Share of Long-Term Debt * | 93%    | 92%    | 94%    | 91%     | 93%    | 92%    |

<sup>\*</sup> Share of long-term debt refers to long-term debt divided by the total of short- and long-term debt.

| Funding Structure                      | 2019.3 | 2019.6 | 2019.9 | 2019.12 | 2020.3 | 2020.6 |
|--|--------|--------|--------|---------|--------|--------|
| Borrowings from Financial Institutions | 51%    | 50%    | 50%    | 50%     | 50%    | 50%    |
| Funding from Capital Markets           | 19%    | 19%    | 17%    | 17%     | 18%    | 17%    |
| Deposits                               | 30%    | 31%    | 33%    | 33%     | 32%    | 33%    |

| Funding Costs (including Deposits)                       | 2018.4-2019.3 | 2019.4-6  | 2019.7-9  | 2019.10-12 | 2020.1-3  | 2019.4-2020.3 | 2020.4-6  |
|--|---------------|-----------|-----------|------------|-----------|---------------|-----------|
| Interest   |               |           |           |            |           |               |           |
| Domestic Currency  | 14,994        | 3,598     | 3,836     | 3,682      | 3,761     | 14,877        | 3,870     |
| Foreign Currency   | 78,343        | 22,568    | 20,241    | 20,081     | 21,371    | 84,261        | 18,811    |
| Short- and Long-Term Debt and Deposits (Average Balance) |               |           |           |            |           |               |           |
| Domestic Currency  | 3,733,355     | 3,823,085 | 3,916,008 | 4,044,331  | 4,137,343 | 3,980,192     | 4,271,676 |
| Foreign Currency   | 2,392,588     | 2,619,111 | 2,529,001 | 2,485,163  | 2,629,656 | 2,565,733     | 2,616,456 |
| Funding Costs  |               |           |           |            |           |               |           |
| Domestic Currency  | 0.40%         | 0.38%     | 0.39%     | 0.36%      | 0.36%     | 0.37%         | 0.36%     |
| Foreign Currency   | 3.27%         | 3.45%     | 3.20%     | 3.23%      | 3.25%     | 3.28%         | 2.88%     |

## Funding (2)

(Millions of yen)

| Commitment Lines           | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6  |
|----------------------------|---------|---------|---------|---------|---------|---------|
| Credit Lines               | 497,882 | 482,457 | 492,512 | 497,156 | 569,862 | 575,388 |
| Available Commitment Lines | 346,609 | 339,636 | 349,934 | 336,899 | 427,564 | 431,824 |

| Liquidity (excl. ORIX Bank, ORIX Life Insura | ance)   | 2019.3  | 2019.6  | 2019.9  | 2019.12 | 2020.3  | 2020.6    |
|--|---------|---------|---------|---------|---------|---------|-----------|
| Cash and Cash Equivalents                    |         | 561,026 | 465,166 | 518,053 | 472,435 | 549,169 | 621,267   |
| Available Commitment Lines                   |         | 346,609 | 339,636 | 349,934 | 336,899 | 427,564 | 431,824   |
| Liquidity                                    | (a)     | 907,635 | 804,802 | 867,987 | 809,334 | 976,733 | 1,053,091 |
| Marketable Short-Term Debt *                 | (b)     | 129,128 | 210,543 | 182,780 | 222,912 | 182,385 | 232,776   |
| Liquidity Coverage Ratio                     | (a)/(b) | 703%    | 382%    | 475%    | 363%    | 536%    | 452%      |

<sup>\*</sup> Marketable Short-Term Debt is the total of bonds and MTN expected to reach maturity within 1 year and balance of CP.

| Credit Ratings         | 2019.3     | 2019.6     | 2019.9     | 2019.12    | 2020.3     | 2020.6     |
|------------------------|------------|------------|------------|------------|------------|------------|
| R&I                    |            |            |            |            |            |            |
| Short-Term Debt (CP)   | a-1        | a-1        | a-1        | a-1        | a-1 +      | a-1 +      |
| Loren Town Dobb        | A +        | A +        | A +        | A +        | AA -       | AA -       |
| Long-Term Debt         | (Positive) | (Positive) | (Positive) | (Positive) | (Stable)   | (Stable)   |
| S&P Long-Term Debt     | A -        | A -        | A -        | A -        | A -        | A -        |
|                        | (Negative) | (Negative) | (Negative) | (Negative) | (Negative) | (Negative) |
| Fitch                  |            |            |            |            |            |            |
| Short-Term Debt        | F2         | F2         | F2         | F2         | F2         | F2         |
| Long-Term Debt         | A -        | A -        | A -        | A -        | A -        | A -        |
|                        | (Stable)   | (Stable)   | (Stable)   | (Stable)   | (Negative) | (Negative) |
| Moody's Long-Term Debt | A3         | A3         | A3         | A3         | A3         | A3         |
|                        | (Stable)   | (Stable)   | (Stable)   | (Stable)   | (Stable)   | (Negative) |