## **Eleven-Year Summary**

ORIX Corporation and Subsidiaries Years Ended March 31

Tears Ended March of					
	2007	2008	2009	2010	
Financial Position:					
Investment in Direct Financing Leases	¥1,258,404	¥1,098,128	¥ 914,444	¥ 756,481	
Installment Loans	3,490,326	3,766,310	3,304,101	2,464,251	
Allowance for Doubtful Receivables on Direct	(89,508)	(100.007)	(150 511)	(157 500)	
Financing Leases and Probable Loan Losses	(09,000)	(102,007)	(158,544)	(157,523)	
Allowance/Investment in Direct Financing Leases	1.9	2.1	3.8	4.9	
and Installment Loans (%)		۷.۱		4.5	
Investment in Operating Leases	862,049	1,019,956	1,226,624	1,213,223	
Investment in Securities	875,581	1,121,784	926,140	1,104,158	
Property under Facility Operations	152,106	197,295	189,560	186,396	
Total Assets	8,194,991	8,981,012	8,353,852	7,722,017	
Short-term Debt, Long-term Debt and Deposits	5,483,922	6,263,017	5,919,639	5,263,104	
ORIX Corporation Shareholders' Equity	1,186,366	1,258,906	1,157,269	1,287,179	
Revenues and Expenses:					
Total Revenues	¥1,101,323	¥1,101,364	¥1,014,289	¥ 887,290	
Total Expenses	824,758	926,837	961,003	856,326	
Provision for Doubtful Receivables and Probable	10.007	00.000	77.015	71.057	
Loan Losses	13,807	33,223	77,015	71,857	
Income before Income Taxes and Discontinued	310,478	235,075	11,195	56,748	
Operations		· 			
Income from Continuing Operations	186,510	141,496	15,054	35,723	
Net Income Attributable to ORIX Corporation	195,323	168,454	20,674	36,512	
Shareholders		·	·		
ROA (%)	2.53	1.96	0.24	0.45	
ROE (%)	18.3	13.8	1.7	3.0	
Per Share Data (Yen):					
Net Income Attributable to ORIX Corporation Shareholders:					
Basic Earnings per Share	¥ 216.40	¥ 184.81	¥ 23.25	¥ 35.83	
Diluted Earnings per Share	208.84	180.57	22.07	30.58	
ORIX Corporation Shareholders' Equity per Share	1,300.36	1,391.10	1,294.48	1,197.55	
Cash Dividends	13.00	26.00	7.00	7.50	
Operations:					
Direct Financing Leases:					
New Equipment Acquisitions	¥ 636,723	¥ 574,859	¥ 364,734	¥ 232,629	
Installment Loans:					
New Loans Added	2,226,282	2,331,331	1,055,014	598,046	
Operating Leases:					
New Equipment Acquisitions	348,561	465,909	426,715	189,915	
Investment in Securities:					
New Securities Added	331,055	688,148	374,614	519,769	
Other Operating Transactions:	·	<u>-</u>		·····	
New Assets Added	215,409	152,480	76,269	24,186	
Number of Employees	16,662	18,702	18,920	17,725	
	-,	-,=	-,	- ,	

Notes: 1. In fiscal 2011, the Company and its subsidiaries adopted FASB Accounting Standards Update 2009-16 (ASC 860 ("Transfers and Servicing")) and FASB Accounting Standards Update 2009-17 (ASC 810 ("Consolidation")). The effects of adopting these updates on the Company and its subsidiaries' financial conditions at the initial adoption date were an increase of ¥1,147.4 billion in total assets, an increase of ¥1,169.0 billion in total liabilities and a decrease of ¥22.5 billion in retained earnings, net of tax, in the consolidated balance sheets.

<sup>2.</sup> Cash dividends represent the amount of dividend per share for the corresponding fiscal year.

٨	Λil	lione	of ven	

Millions of yer	1	_					
2017		2016	2015	2014	2013	2012	2011
1,204,024	¥	¥ 1,190,136	¥ 1,216,454	¥1,094,073	¥ 989,380	¥ 900,886	¥ 830,853
2,815,706		2,592,233	2,478,054	2,315,555	2,691,171	2,769,898	2,983,164
(59,227)		(60,071)	(72,326)	(84,796)	(104,264)	(136,588)	(154,150)
1.5		1.6	2.0	2.5	2.8	3.7	4.0
1,313,164		1,349,199	1,296,220	1,379,741	1,395,533	1,309,998	1,270,295
2,026,512		2,344,792	2,846,257	1,214,452	1,093,668	1,147,390	1,175,381
398,936		327,016	278,100	295,863	218,697	194,576	207,480
11,231,895	1	10,992,918	11,439,874	9,063,517	8,435,193	8,332,830	8,561,910
5,753,059		5,685,014	5,701,356	5,363,968	5,556,330	5,828,967	6,075,076
2,507,698		2,310,431	2,152,198	1,919,346	1,643,596	1,380,736	1,306,582
2,678,659	¥	¥ 2,369,202	¥ 2,174,283	¥1,375,292	¥1,052,477	¥ 963,721	¥ 938,258
2,349,435		2,081,461	1,917,454	1,172,244	901,624	841,506	865,992
22,667		11,717	11,631	13,838	10,016	19,186	31,065
424,965		391,302	344,017	286,339	172,572	127,515	90,271
280,926		270,990	254,960	187,786	118,890	82,907	65,437
273,239		260,169	234,948	187,364	111,909	83,509	66,021
2.46		2.32	2.29	2.14	1.33	0.99	0.81
11.3		11.7	11.5	10.5	7.4	6.2	5.1
208.88	¥	¥ 198.73	¥ 179.47	¥ 147.75	¥ 102.87	¥ 77.68	¥ 61.42
208.68		198.52	179.21	143.20	87.37	65.03	51.83
1,925.17		1,764.34	1,644.60	1,465.77	1,345.63	1,284.15	1,215.44
52.25		45.75	36.00	23.00	13.00	9.00	8.00
512,740	¥	¥ 527,575	¥ 595,351	¥ 560,665	¥ 455,433	¥ 405,660	¥ 351,116
1,309,488		1,102,279	1,110,054	1,034,726	918,579	743,113	721,189
401,913		463,770	313,996	326,329	295,765	246,822	297,954
489,357		898,230	1,030,426	930,526	758,292	699,709	791,054
703,337		030,200	1,000,420	900,020	1 30,232	099,109	791,004
162,476		164,500	148,071	50,455	12,931	37,876	40,763
34,835		33,333	31,035	25,977	19,043	17,488	17,578

<sup>3.</sup> Balance sheet data and income statement data have been changed from beginning in the third consolidated fiscal period of fiscal 2015. The amounts in the previous years have been retrospectively reclassified for this change.

<sup>4.</sup> During fiscal 2015, we eliminated the accounting period gap that previously existed between DAIKYO and ORIX. The amounts in the previous years have been retrospectively reclassified for this change.

# **Consolidated Balance Sheets**

ORIX Corporation and Subsidiaries
For the Years Ended March 31, 2015, 2016 and 2017 (FY2015.3 is unaudited)

Millions of yen

		2015	2016	2017
ASSETS				
Cash and Cash Equivale	nts	¥ 827,518	¥ 730,420	¥ 1,039,870
Restricted Cash		85,561	80,979	93,342
Investment in Direct Fina	ncing Leases	1,216,454	1,190,136	1,204,024
Installment Loans	The amounts of ¥15,361 million as of March 31, 2015, ¥20,673 million as of March 31, 2016 and ¥19,232 million as of March 31, 2017 are measured at fair value by electing the fair value option under FASB ASC 825.	2,478,054	2,592,233	2,815,706
Allowance for Doubtful R Probable Loan Losses	Receivables on Direct Financing Leases and	(72,326)	(60,071)	(59,227)
Investment in Operating	Leases	1,296,220	1,349,199	1,313,164
Investment in Securities	The amounts of ¥16,891 million as of March 31, 2015, ¥27,367 million as of March 31, 2016 and ¥24,894 million as of March 31, 2017 are measured at fair value by electing the fair value option under FASB ASC 825.	2,846,257	2,344,792	2,026,512
Property under Facility C		278,100	327,016	398,936
Investment in Affiliates		378,087	530,667	524,234
Trade Notes, Accounts a	nd Other Receivable	348,404	294,638	283,427
Inventories		165,540	139,950	117,863
Office Facilities		131,556	120,173	110,781
Other Assets	The amounts of ¥36,038 million as of March 31, 2015, ¥37,855 million as of March 31, 2016 and ¥22,116 million as of March 31, 2017 are measured at fair value by electing the fair value option under FASB ASC 825.	1,464,203	1,352,786	1,363,263
Total Assets		¥11,443,628	¥10,992,918	¥11,231,895

Millions of ven

				Millions of ye
		2015	2016	2017
LIABILITIES				
Short-term Debt		¥ 284,785	¥ 349,624	¥ 283,467
Deposits		1,287,380	1,398,472	1,614,608
Trade Notes, Accounts and Other	Payable	335,936	266,216	251,800
Policy Liabilities and Policy Accour Balances	The amounts of ¥1,254,483 million ¥795,001 million as of March 31, 2015 March 31, 2016 and ¥605,520 million as of March 31, 2017 are measured at fair value by electing the fair value option under FASB ASC 825.	2,073,650	1,668,636	1,564,758
Income Taxes:				
Current		9,445	17,398	93,884
Deferred		336,069	341,360	351,828
Long-term Debt		4,129,191	3,936,918	3,854,984
Other Liabilities		598,446	534,008	562,393
Total Liabilities		9,054,902	8,512,632	8,577,722
Redeemable Noncontrolling Intere	sts	66,901	7,467	6,548
Commitments and Contingent Lia	oilities			
EQUITY				
Common Stock:		220,056	220,469	220,524
Authorized Issued March 31, 2015 March 31, 2016 March 31, 2017	2,590,000,000 shares 1,323,644,528 shares 1,324,058,828 shares 1,324,107,328 shares			
Additional Paid-in Capital		255,595	257,629	268,138
Retained Earnings		1,672,585	1,864,241	2,077,474
Accumulated Other Comprehensiv	/e Income (Loss):			
Net unrealized gains on investme	ent in securities	50,330	47,185	32,279
Defined benefit pension plans		(19,448)	(23,884)	(17,330
Foreign currency translation adju	stments	431	(24,766)	(31,736
Net unrealized losses on derivative	/e instruments	(940)	(4,757)	(4,483
Sub-Total		30,373	(6,222)	(21,270
Treasury Stock, at Cost:		(26,411)	(25,686)	(37,168
March 31, 2015 March 31, 2016 March 31, 2017	15,001,557 shares 14,544,808 shares 21,520,267 shares			
ORIX Corporation Shareholders' E	quity	2,152,198	2,310,431	2,507,698
Noncontrolling Interests		165,873	162,388	139,927
Total Equity		2,318,071	2,472,819	2,647,625
Total Liabilities and Equity		¥11,443,628	¥10,996,906	¥11,231,895

Notes: 1. The Company's shares held through the Board Incentive Plan Trust (2,153,800 shares as of March 31, 2015, 1,696,217 shares as of March 31, 2016 and 2,126,076 shares as of March 31, 2017) are included in the number of treasury stock shares as of March 31, 2015, 2016 and 2017.

<sup>2.</sup> Prior-year amounts have been adjusted for the retrospective application of Accounting Standards Update 2015-03 ("Simplifying the Presentation of Debt Issuance Costs"-ASC 835-30 ("Interest-Imputation of Interest")) on April 1, 2016.

## **Consolidated Statements of Income**

ORIX Corporation and Subsidiaries

For the Years Ended March 31, 2015, 2016 and 2017

Millions of yen

			Willions of you
	2015	2016	2017
Revenues:			
Finance revenues	¥ 186,883	¥ 200,889	¥ 200,584
Gains on investment securities and dividends	56,395	35,786	30,328
Operating leases	363,095	373,910	398,655
Life insurance premiums and related investment income	351,493	189,421	295,940
Sales of goods and real estate	450,869	834,010	1,015,249
Services income	765,548	735,186	737,903
Total revenues	2,174,283	2,369,202	2,678,659
Expenses:			
Interest expense	72,647	72,821	72,910
Costs of operating leases	238,157	245,069	243,537
Life insurance costs	271,948	121,282	200,158
Costs of goods and real estate sold	402,021	748,259	928,794
Services expense	425,676	445,387	451,277
Other (income) and expense, net	23,674	(3,729)	(4,396)
Selling, general and administrative expenses	427,816	422,692	418,746
Provision for doubtful receivables and probable loan losses	11,631	11,717	22,667
Write-downs of long-lived assets	34,887	13,448	9,134
Write-downs of securities	8,997	4,515	6,608
Total expenses	1,917,454	2,081,461	2,349,435
Operating Income	256,829	287,741	329,224
Equity in Net Income of Affiliates	30,531	45,694	26,520
Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, net	20,575	57,867	63,419
Bargain Purchase Gain	36,082	_	5,802
Income before Income Taxes and Discontinued Operations	344,017	391,302	424,965
Provision for Income Taxes	89,057	120,312	144,039
Income from Continuing Operations	254,960	270,990	280,926
Discontinued Operations			
Income from discontinued operations, net	463	_	_
Provision for income taxes	(166)	_	_
Discontinued operations, net of applicable tax effect	297	_	_
Net Income	255,257	270,990	280,926
Net Income Attributable to the Noncontrolling Interests	15,339	10,002	7,255
Net Income Attributable to the Redeemable Noncontrolling Interests	4,970	819	432
Net Income Attributable to ORIX Corporation Shareholders	¥ 234,948	¥ 260,169	¥ 273,239

Note: Pursuant to FASB ASC 205-20 ("Presentation of Financial Statements — Discontinued Operations"), the results of operations which meet the criteria for discontinued operations are reported as a separate component of income.

						Ten
Amounts per Share of Common Stock for Income Attributable to ORIX Corporation Shareholders:						
Basic:						
Income from continuing operations	¥	179.24	¥	198.73	¥	208.88
Discontinued operations		0.23				_
Net income attributable to ORIX Corporation Shareholders		179.47		198.73		208.88
Diluted:						
Income from continuing operations		178.99		198.52		208.68
Discontinued operations		0.22		_		_
Net income attributable to ORIX Corporation Shareholders		179.21		198.52		208.68
Cash Dividends		36.00		45.75		52.25

Note: Cash Dividends represent the amount of dividend per share for the corresponding fiscal year.

# **Consolidated Statements of Comprehensive Income**

ORIX Corporation and Subsidiaries For the Years Ended March 31, 2015, 2016 and 2017

Millions of yen

2015	2016	2017
¥255,257	¥270,990	¥280,926
9,867	(3,121)	(14,926)
(14,952)	(4,123)	7,670
37,155	(26,957)	(5,968)
(561)	(4,063)	326
31,509	(38,264)	(12,898)
286,766	232,726	268,028
7,314	7,414	4,276
14,265	1,738	374
¥265,187	¥223,574	¥263,378
	\$255,257 9,867 (14,952) 37,155 (561) 31,509 286,766 7,314 14,265	\$\text{\tint{\text{\te\tint{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tex{\tex

# **Consolidated Statements of Changes in Equity**

ORIX Corporation and Subsidiaries

For the Years Ended March 31, 2015, 2016 and 2017

Balance at March 31, 2014   V29,546   V25,549   V168,172   V38   V123,859   V1,919.45   V1,919.40   V2,056,965   C5,050   V25,449   V1,468,172   V38   V123,859   V1,919.45   V1,919.45   V1,050,965   C5,050   V2,050,965   V2,	For the Years Ended March 31,	2015, 2016 ar	na 2017						Millions of yen
Belance at March 31, 2014   V219,546   V255,449   V1,468,172   V38   V23,659   V1,919,346   V17,019   V2,005,365   Contribution to subsidiaries concent of faz.			ORIX Corp	oration Sharehold	ders' Equity		Total ORIX Corpo-		
Belance et March 31, 2014   V219,546   V255,449   V1,468,172   V38   V23,659   V1,919,346   V177,019   V2,065,655   Contribution to subcidiaries   Contri		Common				Treasury		Noncontrolling	
Contribution to subsidiaries   —   26,447   26,447   Comprehensive income, net of fax   Vertical Comprehensive income (loss)   Vertical Comprehensive in									
Transaction with monomorthoring interests	Balance at March 31, 2014	¥219,546	¥255,449	¥1,468,172	¥38_	¥(23,859)	¥1,919,346		
Net income									26,447
Net income   234,948   234,948   15,339   250,287			(505)		96		(409)	(40,735)	(41,144)
Differ comprehensive income (bas)   Markey and the black included in the black in the							004.040	45.000	050 007
Micrographenesia separate interference in the change of interference interference plane   11,679   11,679   (14,952)   9,867   14,452   17,364   14,452   27,860   16,060				234,948			234,948	15,339	250,287
Metapular ordinational process particular process					11 670		11 670	(1 010)	0.067
Secretary design transpromises addressed   Scope   S					(13 218)				
Initial affair comprehensive income (Iss)   5.06   5.06   5.06   5.06   5.06   1.06   1.06   1.06   1.07					32 28/				27.860
Total comprehensive income (bits)   1,000									
Total comprehensive income   Cash dividends   (30,117)   (3,172,501   Cash dividends   (30,117)   (3,172,501   Cash dividends   (30,117)   (3,172,501   Cash dividends   (30,117)   (3,172,501   Cash dividends   (3,423)   (3,4					(000)			(8.025)	22.214
Cash dividends									272,501
Exercise of stock options				(30,117)			(30,117)	(4,172)	(34,289)
Acquisition of treasury stock bisposal of treasu	Exercise of stock options	510	504				1.014	—	1,014
Adjustment of redeemable noncontrolling interests to redeemable noncontrolling interests to redeemable noncontrolling interests to redeemable noncontrolling interests (a) (a) (b) (b) (b) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c	Acquisition of treasury stock					(3,423)	(3,423)	_	(3,423)
Care			(697)	(174)		871	<u> </u>	<u> </u>	
Second   Contribution to subsidiaries   V20,056   V25,595   V1,672,585   V30,373   V(26,411) V2,152,198   V16,573   V2,318,071   Contribution to subsidiaries   Contribution to subsidia				(220)			(220)	_	(220)
Balance at March 31, 2015   9220,056   9255,595   91,672,585   93,0373   94,264,411   92,152,198   94,66,873   92,318,071   Contribution to subsidiaries   1,918   1									
Contribution to Subsidiaries	Other, net	V/000 050			V00.070	\/(00.444)			820
Transaction with noncontrolling interests   1,918   1,918   1,918   1,0519   1,0002   270,171	Balance at March 31, 2015	¥220,056	¥255,595	¥1,672,585	¥30,373	¥ (26,411)	¥2,152,198		
Net income   260,169   260,169   10,002   270,171			1 010				1 010		(9,601)
Net income   260,169   260,169   10,002   270,171			1,910				1,910	(10,519)	(0,001)
Other comprehensive income (loss)   Startograf armitistic sustation   St				260 160			260 160	10.002	270 171
Net charge of universed particulated in memberal anomalies   (3,145)				200,103			200,103	10,002	210,111
Net change of intellined benefit pension planes   (4,436)					(3 145)		(3 145)	24	(3 121)
Net charge of through currently transition adjustments   (25, 197)   (25, 197)   (2, 679)   (27, 876)     Net charge of through understate pasts fleated us deniate institutents   (36, 195)   (2, 588)   (39, 183)     Total comprehensive income   (23, 574   7, 414   230, 988     Cash dividends   (76, 034)   (76, 034)   (76, 034)   (7, 181)   (83, 215)     Exercise of stock options   413   409   822   — 822     Acquisition of treasury stock   (20)   (2)   (2)   (2)     Disposal of treasury stock   (426)   (53)   (727   248   — 248     Adjustment of redeemable noncontrolling interests to redemption value   (75, 557   7, 557   — 7, 557     Other, net   133   17   (150   — 150     Balance at March 31, 2016   4220, 469   4257, 629   41, 864, 241   4(6, 222)   4(25, 686)   42, 310, 431   4162, 388   42, 472, 819     Contribution to subsidiaries   (2, 20)   (2, 20)   (2, 20)     Transaction with noncontrolling interests   (3, 40)   (4, 40)   (4, 40)   (4, 40)   (4, 40)     Other comprehensive income (loss)   (42, 421)   (37, 092)     Other comprehensive income (loss)   (42, 421)   (4, 4918)   (44, 49					(4,436)		(4.436)		(4.123)
Name of comparison in location includes of control includes of comparison in location (loss)   (3,817)   (2,46)   (4,063)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (30,183)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (36,595)   (2,588)   (39,183)   (36,595)   (36,59							(25.197)		
Total comprehensive income   (loss)   (2,588)   (39,183)   Total comprehensive income   (76,034)					(3,817)				
Cash dividends	Total other comprehensive income (loss)				,		(36,595)		(39,183)
Exercise of stock options	Total comprehensive income						223,574	7,414	230,988
Acquisition of treasury stock				(76,034)			(76,034)	(7,181)	
Disposal of treasury stock	Exercise of stock options	413	409						
Adjustment of redeemable noncontrolling interests to redemption value   133   17   150     150						(2)	(2)		(2)
interests to redemption value         7,357         7,357           Other, net         133         17         150         —         150           Balance at March 31, 2016         ¥220,469         ¥257,629         ¥1,864,241         ¥(6,222)         ¥(25,686)         ¥2,310,431         ¥162,388         ¥2,472,811           Contribution to subsidiaries         —         20,811         20,814         20,725         20,422         20,422         20,422         20,422         20,422         20,422         20,422         20,422         20,422         20,4			(426)	(53)		/2/	248		248
The contract   133   17   150     150				7,557			7,557	_	7,557
Balance at March 31, 2016   Y220,469   Y257,629   Y1,864,241   Y(6,222)   Y(25,686)   Y2,310,431   Y162,388   Y2,472,819     Contribution to subsidiaries			133						
Contribution to subsidiaries   Contribution to subsidiaries   Contribution to subsidiaries   Contribution to subsidiaries   Contribution with noncontrolling interests   Comprehensive income, net of tax:		¥220.469			¥(6.222)	¥ (25,686)		¥162 388	
Transaction with noncontrolling interests   10,516   (5,187)   5,329   (42,421)   (37,092)		+220,400	+201,020	+1,004,241	+ (0,222)	+ (20,000)	+2,010,401		
Comprehensive income			10.516		(5.187)		5.329		(37.092)
Net income   273,239   273,239   7,255   280,494     Other comprehensive income (loss)     Net change of unealized gains (losse) on insestment in securities   (14,918)   (14,918)   (14,918)   (14,918)   (14,918)     Net change of defined benefit pension plans   7,508   7,508   162   7,670     Net change of unealized gains (losses) on delrative instruments   (2,725)   (2,725)   (3,185)   (5,910)     Net change of unealized gains (losses) on delrative instruments   274   274   52   326     Total other comprehensive income (loss)   (9,861)   (2,979)   (12,840)     Total comprehensive income   263,378   4,276   267,654     Cash dividends   (61,299)   (5,127)   (66,426)     Exercise of stock options   55   26   81   81   81     Exercise of stock options   55   26   81   81   81     Cash dividends   (12,128)   (12,128)   (12,128)     Disposal of treasury stock   (409)   646   237   237     Adjustment of redeemable noncontrolling interests to redemption value   1,293     Other, net   376   376   376   376   376									
Other comprehensive income (loss)           Net change of unealized quins (losse) on investment in securities         (14,918)         (14,918)         (8)         (14,926)           Net change of defined benefit pension plans         7,508         7,508         162         7,670           Net change of defined benefit pension plans         (2,725)         (2,725)         (3,185)         (5,910)           Net change of unrealized gains (losses) on derivative instruments         274         274         52         326           Total other comprehensive income (loss)         (9,861)         (2,979)         (12,840)           Total other comprehensive income (loss)         (61,299)         (61,299)         (5,127)         (66,426)           Cash dividends         (61,299)         (61,299)         (5,127)         (66,426)           Exercise of stock options         55         26         81         —         81           Acquisition of treasury stock         (12,128)         (12,128)         —         (12,128)           Disposal of treasury stock         (409)         646         237         —         237           Adjustment of redeemable noncontrolling interests to redemption value         1,293         1,293         —         1,293           Other, net         376 <td></td> <td></td> <td></td> <td>273,239</td> <td></td> <td></td> <td>273,239</td> <td>7,255</td> <td>280,494</td>				273,239			273,239	7,255	280,494
Net change of unealized gains (losses) on investment in securities   (14,918)   (14,918)   (14,926)     Net change of defined benefit pension plans   7,508   7,508   162   7,670     Net change of treign currency translation adjustments   (2,725)   (2,725)   (3,185)   (5,910)     Net change of unrealized gains (losses) on derivative instruments   274   274   52   326     Total other comprehensive income (loss)   (9,861)   (2,979)   (12,840)     Total comprehensive income   263,378   4,276   267,654     Cash dividends   (61,299)   (61,299)   (5,127)   (66,426)     Exercise of stock options   55   26   81   81     Acquisition of treasury stock   (12,128)   (12,128)   (12,128)     Disposal of treasury stock   (409)   646   237   (237)     Adjustment of redeemable noncontrolling interests to redemption value   1,293     Other, net   376   376   376   376   376									
Net change of treigin currency translation adjustments   (2,725)   (2,725)   (3,185)   (5,910)     Net change of urealized gains (losses) on derivative instruments   274   274   52   326     Total other comprehensive income (loss)   (9,861)   (2,979)   (12,840)     Total comprehensive income   263,378   4,276   267,654     Cash dividends   (61,299)   (61,299)   (5,127)   (66,426)     Exercise of stock options   55   26   81   -   81     Acquisition of treasury stock   (12,128)   (12,128)   -   (12,128)     Disposal of treasury stock   (409)   646   237   -   237     Adjustment of redeemable noncontrolling interests to redemption value   1,293     Other, net   376   376   376   376   376							(14,918)		
Ret change of urrealized gains (losses) on derivative instruments   274   274   52   326     Total other comprehensive income (loss)   (9,861)   (2,979)   (12,840)     Total comprehensive income   263,378   4,276   267,654     Cash dividends   (61,299)   (61,299)   (5,127)   (66,426)     Exercise of stock options   55   26   81   — 81     Acquisition of treasury stock   (12,128)   (12,128)   — (12,128)     Disposal of treasury stock   (409)   646   237   — 237     Adjustment of redeemable noncontrolling interests to redemption value   1,293     Other, net   376   376   376   376	Net change of defined benefit pension plans				7,508		7,508	162	7,670
Total other comprehensive income (loss)         (9,861)         (2,979)         (12,840)           Total comprehensive income         263,378         4,276         267,654           Cash dividends         (61,299)         (5,127)         (66,426)           Exercise of stock options         55         26         81         —         81           Acquisition of treasury stock         (12,128)         (12,128)         —         (12,128)           Disposal of treasury stock         (409)         646         237         —         237           Adjustment of redeemable noncontrolling interests to redemption value         1,293         1,293         —         1,293           Other, net         376         376         —         376	Net change of foreign currency translation adjustments							(3,185)	
Total comprehensive income         263,378         4,276         267,654           Cash dividends         (61,299)         (5,127)         (66,426)           Exercise of stock options         55         26         81         —         81           Acquisition of treasury stock         (12,128)         (12,128)         —         (12,128)           Disposal of treasury stock         (409)         646         237         —         237           Adjustment of redeemable noncontrolling interests to redemption value         1,293         —         1,293           Other, net         376         376         —         376					274				326
Cash dividends         (61,299)         (5,127)         (66,426)           Exercise of stock options         55         26         81         —         81           Acquisition of treasury stock         (12,128)         (12,128)         —         (12,128)           Disposal of treasury stock         (409)         646         237         —         237           Adjustment of redeemable noncontrolling interests to redemption value         1,293         —         1,293           Other, net         376         376         —         376	Total other comprehensive income (loss)							(2,979)	(12,840)
Exercise of stock options         55         26         81         — 81           Acquisition of treasury stock         (12,128)         (12,128)         — (12,128)           Disposal of treasury stock         (409)         646         237         — 237           Adjustment of redeemable noncontrolling interests to redemption value         1,293         — 1,293           Other, net         376         376         — 376				(04 000)				4,276	267,654
Acquisition of treasury stock         (12,128)         — (12,128)           Disposal of treasury stock         (409)         646         237         — 237           Adjustment of redeemable noncontrolling interests to redemption value         1,293         1,293         — 1,293           Other, net         376         376         — 376		FF		(61,299)				(5,127)	
Disposal of treasury stock (409) 646 237 — 237 Adjustment of redeemable noncontrolling interests to redemption value 1,293 1,293 — 1,293 Other, net 376 376 — 376		55	26			(10.100)		<del></del> -	
Adjustment of redeemable noncontrolling interests to redemption value  Other, net  376  1,293  1,293  - 1,293  7,293			(400)						
interests to redemption value         1,293         1,293           Other, net         376         —         376			(409)			040		<del></del> -	
Other, net 376 - 376				1,293			1,293	_	1,293
			376				376		376
		¥220,524		¥2,077,474	¥(21,270)	¥(37,168)		¥139,927	

Note: Changes in the redeemable noncontrolling interests are not included in the table.

## **Consolidated Statements of Cash Flows**

ORIX Corporation and Subsidiaries

For the Years Ended March 31, 2015, 2016 and 2017

Tor the rears chaed March 31, 2013, 2010 and 2017			Millions of yen
	2015	2016	2017
Cash Flows from Operating Activities:			
Net income	¥ 255,257	¥ 270,990	¥ 280,926
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	229,583	244,853	253,677
Provision for doubtful receivables and probable loan losses	11,631	11,717	22,667
Equity in net income of affiliates (excluding interest on loans)	(30,267)	(44,333)	(24,549)
Gains on sales of subsidiaries and affiliates and liquidation losses, net	(20,575)	(57,867)	(63,419)
Bargain purchase gain	(36,082)	<u> </u>	(5,802)
Gains on sales of available-for-sale securities	(32,077)	(32,126)	(30,701)
Gains on sales of operating lease assets	(34,425)	(38,340)	(69,265)
Write-downs of long-lived assets	34,887	13,448	9,134
Write-downs of securities	8,997	4,515	6,608
Decrease (Increase) in restricted cash	(1,922)	9,009	155
Decrease in trading securities	441,554	461,298	159,809
Decrease (Increase) in inventories	(13,481)	20,935	(5,318)
Decrease (Increase) in trade notes, accounts and other receivable	(20,742)	(8,224)	8,362
Increase (Decrease) in trade notes, accounts and other payable Increase (Decrease) in policy liabilities and policy account balances	34,275	(41,004)	(6,660)
	(506,043) (62,959)	(405,014) 100,705	(103,878) 152,209
Other, net  Net cash provided by operating activities	257,611	510,562	583,955
Cash Flows from Investing Activities:	207,011	510,502	363,933
Purchases of lease equipment	(907,484)	(991,154)	(894,300)
Principal payments received under direct financing leases	488,522	515,053	483,627
Installment loans made to customers	(1,109,458)	(1,101,807)	(1,309,056)
Principal collected on installment loans	977,272	948,057	1,063,339
Proceeds from sales of operating lease assets	272,040	239,911	321,328
Investment in affiliates, net	(27,698)	(70,569)	(51,529)
Proceeds from sales of investment in affiliates	2,128	20,991	97,453
Purchases of available-for-sale securities	(982,415)	(864,874)	(466,314)
Proceeds from sales of available-for-sale securities	511,868	464,232	549,865
Proceeds from redemption of available-for-sale securities	398,280	381,099	105,255
Purchases of held-to-maturity securities	(20,522)	(538)	(306)
Purchases of other securities	(27,489)	(32,818)	(22,737)
Proceeds from sales of other securities	67,982	48,594	31,829
Purchases of property under facility operations	(81,311)	(91,492)	(95,601)
Acquisitions of subsidiaries, net of cash acquired	(73,240)	(47,324)	(79,405)
Sales of subsidiaries, net of cash disposed	47,800	39,437	55,530
Other, net	(4,076)	(9,327)	(26,586)
Net cash used in investing activities	(467,801)	(552,529)	(237,608)
Cash Flows from Financing Activities:			
Net increase (decrease) in debt with maturities of three months or less	3,819	(4,707)	793
Proceeds from debt with maturities longer than three months	1,337,870	1,376,125	1,319,523
Repayment of debt with maturities longer than three months	(1,178,401)	(1,470,325)	(1,456,366)
Net increase in deposits due to customers	80,924	111,220	216,118
Cash dividends paid to ORIX Corporation shareholders	(30,117)	(76,034)	(61,299)
Contribution from noncontrolling interests	7,919	6,117	5,599
Purchases of shares of subsidiaries from noncontrolling interests	(0.000)	(4,764)	(25,840)
Cash dividends paid to redeemable noncontrolling interests	(3,030)	(11,272)	(44 500)
Net increase (decrease) in call money	6,000	36,500	(14,500)
Other, net	(11,552) 213,432	(15,625)	(17,487) (33,459)
Net cash provided by (used in) financing activities  Effect of Exchange Rate Changes on Cash and Cash Equivalents	6,237	(48,001) (7,130)	(33,439)
Net Increase (Decrease) in Cash and Cash Equivalents	9,479	(97,098)	309,450
Cash and Cash Equivalents at Beginning of Year	818,039	827,518	730,420
Cash and Cash Equivalents at End of Year	¥ 827,518	¥ 730,420	¥ 1,039,870
Saon and Saon Equivalente at End of Teal	+ 021,010	r 100,720	÷ 1,000,010

## **Breakdown of Assets and Revenues by Segment**

103.082

424

Fiscal Year Ended March 31, 2017

Acquired in Business Combinations

**Segment Assets** Millions of yen Corporate Maintenance Investment Overseas Real Estate Retail Total Financial Services and Operation Leasing Business **Segment Assets** ¥1,032,152 ¥752,513 ¥768,675 ¥3,291,631 ¥2,454,200 ¥8,956,872 ¥657,701 Investment in Direct 433.929 277,480 27.523 26.016 518 357,732 1,123,198 Financing Leases 398,558 56,435 1,718,655 2,631,041 Installment Loans 457,393 Investment in 30,114 469,824 298,184 25,434 46,243 420,207 1,290,006 Operating Leases Investment in 34,773 1,322 3,552 51,474 1.509.180 465,899 2,066,200 Securities Property under 13,034 803 185,023 187,674 416,239 29,705 **Facility Operations** Inventories 445 2,567 112,798 1,811 Advances for Investment 80 335 18.634 1.237 9.024 29.310 in Operating Leases Investment in 1,880 71,481 18,392 99,347 332,154 524,064 810 **Affiliates** Advances for Property 139 11,196 55,180 66.554 under Facility Operations Goodwill and Other Intangible Assets

11,675

180,946

16,225

380,236

692,588

<b>Segment Revenues</b>							Millions of yen
	Corporate Financial Services	Maintenance Leasing	Real Estate	Investment and Operation	Retail	Overseas Business	Total
Segment Revenues	¥102,979	¥270,615	¥212,050	¥1,271,973	¥368,665	¥458,912	¥2,685,194
Finance revenues	30,153	13,029	2,319	10,680	59,177	81,251	196,609
Gain on investment securities and dividends	2,454	99	390	12,961	862	13,334	30,101
Operating leases	25,626	187,219	88,153	10,185	_	88,474	399,657
Life insurance premiums and related investment income	_	_	—	<u> </u>	297,886	_	297,886
Sales of goods and real estate	4,151	3,954	8,564	938,438	_	59,133	1,014,239
Services income	40,595	66,314	112,624	299,709	10,740	216,720	746,702

Note: Figures in the table above may vary from figures reported in the consolidated statements of income and the consolidated balance sheets because items considered as corporate assets and revenues are not included.

#### **Main Components of Segment Assets**

	Corporate Financial Services	Maintenance Leasing	Real Estate	Investment and Operation	Retail	Overseas Business
Investment in Direct Financing Leases	Corporate leasing and sales finance	Auto leasing	Real estate leasing	Leasing of energy saving equipments	_	Leasing and sales finance of local subsidiaries
Installment Loans	Corporate loans	_	_	Loans purchased under loan servicing unit	Housing loans, card loans, and corporate loans	Corporate loans in the US, auto loans and corporate loans in Asia
Investment in Operating Leases	Lease renewal and real estate leasing	Leasing, rental, lease re- newal of auto and precision measuring equipments	Real estate rental	Rental properties owned by Daikyo	ORIX Life Insurance's operating assets (rental properties)	Auto leasing in local subsidiaries and aircraft leasing
Investment in Securities	Investment in listed shares	_	Investment in funds	Investment in listed shares, PE funds	Corporate and government bonds, listed shares, the assets under management of variable annuity and vari- able life insurance contracts	Investment in municipal bonds and CMBS in the US, investment in funds in the US, Europe and Asia
Property under Facility Operations	Solar power facilities (JV with Kyudenko)	_	Operating facilities includ- ing hotels, Japanese inns, aquariums, golf courses, etc.	Environment and energy related facilities and equipments	_	Mortgage servicing rights in the US
Inventories	_	_	Condominiums	Daikyo's condominiums and product inventories owned by PE investees	_	Investees' (consolidated subsidiaries) operating assets
Advances for Investment in Operating Leases	_	_	Rental properties under development	_	_	Vessels under construc- tion
Investment in Affiliates	Investment in joint leas- ing company with region- al banks	_	Joint development of rental properties	PE investment, invest- ment in power business abroad, investment in concession business	_	Investment in joint leasing com- pany in Asia, the ME, and Africa, and PE investment in Asia, invest- ment in U.S. investment banks
Advances for Property under Facility Operations	_	_	Operating facilities un- der development	Environment and energy related facilities and equip- ments under development	_	_
Goodwill and Other Intangible Assets Acquired in Business Combinations			Goodwill and intangible as	ssets resulting from M&As		

#### **Main Components of Segment Revenues**

Main Components of Segment nevenues						
	Corporate Financial Services	Maintenance Leasing	Real Estate	Investment and Operation	Retail	Overseas Business
Finance revenues	Leasing and sales finance revenues and interest revenues from corporate loans	Auto leasing revenues	Revenues from real estate leasing and specified bonds	Gains on loan collection in loan servicing and leasing revenues from energy saving equipments	Interest revenues from housing loans, card loans and corporate loans	Leasing and sales finance revenues and interest rev- enues of local subsidiar- ies, and interest revenues from CMBS in the US
Gain on investment securities and dividends	Gains on sales of listed shares	_	_	Gains on sales of invest- ees and equity income/ dividends from investees and PE funds	Gains on sales of cor- porate and government bond held by ORIX Bank	Gains on sales of investees and equity income from PE funds, gains on sales of municipal bonds in the US
Operating leases	Lease renewal revenues and revenues from real estate leasing	Auto and precision measuring equipment leasing, rental, and leasing renewal revenues and gains on sales from used cars	Rental revenues from rental properties and gains on sales of rental properties	Rental revenues from Daikyo's rental proper- ties	_	Auto leasing revenues of local subsidiaries and aircraft leasing revenues
Life insurance premiums and related investment income	_	_	_	_	Life insurance premiums and related investment income	_
Sales of goods and real estate	Revenues from sales of software in Yayoi	Revenues from sales of used rental equipments	Gains on sales of condo- miniums	Revenues from sales of goods by investees and Daikyo's gains on sales of condominiums	_	Revenues from sales of goods by investees (subsidiaries)
Services income	Revenues from after-ser- vices of Yayoi, insurance agency commissions, environment and energy business related fees	Revenues from vehicle maintenance services	Revenues from operating facilities such as hotels, Jap- anese inns, aquariums, golf courses, etc., asset man- agement fees and real estate investment advisory fees	Income from Daikyo's real estate management ser- vice and contract work, sales revenues from solar power generation and electric power retailing	Guarantee fees on other financial institutions' card loans	Robeco's asset manage- ment fee revenues, and income from auto main- tenance services of local subsidiaries