# SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 OF THE SECURITIES EXCHANGE ACT OF 1934

> For the month of August 2020. Commission File Number: 001-14856

# **ORIX** Corporation

(Translation of Registrant's Name into English)

World Trade Center Bldg., 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo, JAPAN (Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F ⋈ Form 40-F □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): □

	Table of Document(s) Submitted												
1.	This is an English translation of ORIX Corporation's quarterly financial report ( <i>shihanki houkokusho</i> ) as filed with the Kanto Financial Bureau in Japan on August 13, 2020, which includes unaudited consolidated financial information prepared in accordance with generally accepted accounting principles in the United States for the three months ended June 30, 2019 and 2020.												
	principles in the Onited States for the three months ended June 30, 2019 and 2020.												

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **ORIX Corporation**

Date: August 13, 2020

# By /s/ SHOJI TANIGUCHI

Shoji Taniguchi
Member of the Board of Directors
Senior Managing Executive Officer
Responsible for Treasury and Accounting Headquarters
Responsible for Enterprise Risk Management Headquarters
Responsible for Corporate Planning Department
Responsible for Corporate Communications Department
Assistant to CEO
ORIX Corporation

#### CONSOLIDATED FINANCIAL INFORMATION

#### Notes to Translation

- 1. The following is an English translation of ORIX Corporation's quarterly financial report (*shihanki houkokusho*) as filed with the Kanto Financial Bureau in Japan on August 13, 2020, which includes unaudited consolidated financial information prepared in accordance with generally accepted accounting principles in the United States ("U.S. GAAP") for the three months ended June 30, 2019 and 2020.
- 2. Significant differences between U.S. GAAP and generally accepted accounting principles in Japan ("Japanese GAAP") are stated in Note 1 "Overview of Accounting Principles Utilized" of the notes to Consolidated Financial Statements.

In preparing its consolidated financial information, ORIX Corporation (the "Company") and its subsidiaries have complied with U.S. GAAP.

This document may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on the Company's current expectations and are subject to uncertainties and risks that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's most recent annual report on Form 20-F filed with the U.S. Securities and Exchange Commission.

The Company believes that it may have been a "passive foreign investment company" for U.S. federal income tax purposes in the year to which these consolidated financial results relate by reason of the composition of its assets and the nature of its income. In addition, the Company may be a PFIC for the foreseeable future. Assuming that the Company is a PFIC, a U.S. holder of the shares or ADSs of the Company will be subject to special rules generally intended to eliminate any benefits from the deferral of U.S. federal income tax that a holder could derive from investing in a foreign corporation that does not distribute all of its earnings on a current basis. Investors should consult their tax advisors with respect to such rules, which are summarized in the Company's annual report.

#### 1. Information on the Company and its Subsidiaries

#### (1) Consolidated Financial Highlights

	Millions of yen						
	(except for	per share amounts a	ind ratios)				
	Three months ended June 30, 2019	Three months ended June 30, 2020	Fiscal year ended March 31, 2020				
Total revenues	¥ 548,449	¥ 537,641	¥ 2,280,329				
Income before income taxes	98,860	67,631	412,561				
Net income attributable to ORIX Corporation shareholders	69,210	50,048	302,700				
Comprehensive Income attributable to ORIX Corporation shareholders	48,672	45,876	245,509				
ORIX Corporation shareholders' equity	2,887,070	2,935,174	2,993,608				
Total assets	12,404,945	13,092,507	13,067,528				
Earnings per share for net income attributable to ORIX Corporation shareholders							
Basic (yen)	54.07	40.08	237.38				
Diluted (yen)	54.02	40.05	237.17				
ORIX Corporation shareholders' equity ratio (%)	23.3	22.4	22.9				
Cash flows from operating activities	178,635	182,017	1,042,466				
Cash flows from investing activities	(334,616)	(237,211)	(1,470,486)				
Cash flows from financing activities	21,572	99,964	288,703				
Cash, Cash Equivalents and Restricted Cash at end of Period	1,142,830	1,180,243	1,135,284				

Notes:

- 1. Consumption tax is excluded from the stated amount of total revenues.
- 2. Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) (hereinafter, "Credit Losses Standard") has been adopted since April 1, 2020. For further information, see Note 2 "Significant Accounting and Reporting Policies (ah) New accounting pronouncements."

#### (2) Overview of Activities

During the three months ended June 30, 2020, no significant changes were made in the Company and its subsidiaries' operations. Additionally, there were no changes of principal subsidiaries and affiliates.

#### 2. Risk Factors

Investing in the Company's securities involves risks. You should carefully consider the information described herein as well as the risks described under "Risk Factors" in our Form 20-F for the fiscal year ended March 31, 2020 and the other information in that annual report, including, but not limited to, the Company's consolidated financial statements and related notes and "Item 11. Quantitative and Qualitative Disclosures about Market Risk." The Company continues to closely monitor the effects of COVID-19 on the business activities, financial condition and results of operations of the ORIX Group. The Company's business activities, financial condition and results of operations and the trading prices of the Company's securities could be adversely affected by any of the factors mentioned above or other factors.

#### 3. Analysis of Financial Results and Condition

The following discussion provides management's explanation of factors and events that have significantly affected the Company's financial condition and results of operations. Also included is management's assessment of factors and trends that could have a material effect on the Company's financial condition and results of operations in the future. However, please be advised that financial conditions and results of operations in the future may also be affected by factors other than those discussed herein. These factors and trends regarding the future were assessed as of the issue date of this quarterly financial report (shihanki houkokusho).

#### (1) Qualitative Information Regarding Consolidated Financial Results

#### **Financial Highlights**

ROA (Annualized) \*2

#### Financial Results for the Three Months Ended June 30, 2020

Total revenues
Total expenses
Income before income taxes
Net income attributable to ORIX Corporation Shareholders
Earnings per share for net income attributable to ORIX Corporation
Shareholders
(Basic)
(Diluted)
ROE (Annualized) \*1

¥40.08 (Down 26% year on year) ¥40.05 (Down 26% year on year)

¥537,641 million (Down 2% year on year)

¥67,631 million (Down 32% year on year)

¥50,048 million (Down 28% year on year)

¥492,125 million (Up 4% year on year)

6.8% (9.6% during the same period in the previous fiscal year) 1.53% (2.25% during the same period in the previous fiscal year)

Total revenues for the three months ended June 30, 2020 decreased 2% to ¥537,641 million compared to ¥548,449 million during the same period of the previous fiscal year due to decreases in services income, gains on investment securities and dividends, and operating leases revenues despite increases in life insurance premiums and related investment income, and sales of goods and real estate.

Total expenses increased 4% to \(\frac{\pmathbf{4}}{492}\),125 million compared to \(\frac{\pmathbf{4}}{472}\),798 million during the same period of the previous fiscal year due to increases in life insurance costs, and costs of goods and real estate sold despite a decrease in services expense in line with the aforementioned revenue declines.

In addition, gains on sales of subsidiaries and affiliates and liquidation losses, net decreased.

Due to the above results, income before income taxes for the three months ended June 30, 2020 decreased 32% to \(\xi\_0.631\) million compared to \(\xi\_0.8360\) million during the same period of the previous fiscal year due to the impact of COVID-19 and net income attributable to ORIX Corporation shareholders decreased 28% to \(\xi\_0.048\) million compared to \(\xi\_0.210\) million during the same period of the previous fiscal year.

<sup>\*1</sup> ROE is the ratio of net income attributable to ORIX Corporation Shareholders for the period to average ORIX Corporation Shareholders' Equity.

<sup>\*2</sup> ROA is the ratio of net income attributable to ORIX Corporation Shareholders for the period to average Total Assets.

#### **Segment Information**

Our operating segments used by the chief operating decision maker to make decisions about resource allocations and assess performance are organized into 10 segments based on our business management organization which is classified by the nature of major products and services, customer base, regulations and business areas. The 10 segments are Corporate Financial Services and Maintenance Leasing, Real Estate, PE Investment and Concession, Environment and Energy, Insurance, Banking and Credit, Aircraft and Ships, ORIX USA, ORIX Europe, and Asia and Australia. Since April 1, 2020, the reporting segments have been changed to the aforementioned segments. As a result of this change, segment data for the previous fiscal year has been retrospectively restated.

Since April 1, 2020, the selling, general and administrative expenses that should be borne by ORIX Group as a whole, which were charged to each segment, have been included in the difference between segment total profits and consolidated amounts. As a result of this change, segment data for the three months ended June 30, 2019 has been retrospectively restated.

Since April 1, 2020, Credit Losses Standard has been adopted, and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses. For further information, see Note 2 "Significant Accounting and Reporting Policies (ah) New accounting pronouncements."

Total revenues and profits by segment for the three months ended June 30, 2019 and 2020 are as follows:

	Millions of yen											
		oths ended 0, 2019	Three mon June 30		Chang (revenu	-	Chan (profi	0				
	Segment Revenues	Segment Profits	Segment Revenues	Segment Profits	Amount	Percent (%)	Amount	Percent (%)				
Corporate Financial Services and Maintenance Leasing	¥103,749	¥ 15,457	¥101,802	¥10,207	¥ (1,947)	(2)	¥ (5,250)	(34)				
Real Estate	93,828	5,533	78,649	1,515	(15,179)	(16)	(4,018)	(73)				
PE Investment and Concession	77,476	10,255	89,773	4,492	12,297	16	(5,763)	(56)				
Environment and Energy	37,659	3,717	34,226	8,103	(3,433)	(9)	4,386	118				
Insurance	88,534	13,168	117,072	17,962	28,538	32	4,794	36				
Banking and Credit	20,307	9,150	20,664	11,452	357	2	2,302	25				
Aircraft and Ships	14,439	10,550	7,547	7,288	(6,892)	(48)	(3,262)	(31)				
ORIX USA	31,863	15,798	24,769	249	(7,094)	(22)	(15,549)	(98)				
ORIX Europe	39,557	8,563	36,165	6,738	(3,392)	(9)	(1,825)	(21)				
Asia and Australia	41,203	14,034	28,327	7,390	(12,876)	(31)	(6,644)	(47)				
Total	548,615	106,225	538,994	75,396	(9,621)	(2)	(30,829)	(29)				
Difference between Segment Total and Consolidated Amounts	(166)	(7,365)	(1,353)	(7,765)	(1,187)		(400)					
Total Consolidated Amounts	¥548,449	¥ 98,860	¥537,641	¥67,631	¥(10,808)	(2)	¥(31,229)	(32)				

Total assets by segment as of March 31, 2020 and June 30, 2020 are as follows:

	Millions of yen										
	March 3	1, 2020	, 2020	Chan	ge						
	Segment Assets	Composition Ratio (%)	Segment Assets	Composition Ratio (%)	Amount	Percent (%)					
Corporate Financial Services and Maintenance Leasing	¥ 1,789,693	14	¥ 1,743,872	13	$\overline{4(45,821)}$	(3)					
Real Estate	821,194	6	816,468	6	(4,726)	(1)					
PE Investment and Concession	322,522	2	332,390	3	9,868	3					
Environment and Energy	478,796	4	482,835	4	4,039	1					
Insurance	1,580,158	12	1,663,980	13	83,822	5					
Banking and Credit	2,603,736	20	2,629,450	20	25,714	1					
Aircraft and Ships	585,304	4	586,132	4	828	0					
ORIX USA	1,374,027	11	1,316,795	10	(57,232)	(4)					
ORIX Europe	317,847	2	326,740	2	8,893	3					
Asia and Australia	1,010,268	8	1,007,993	8	(2,275)	(0)					
Total	10,883,545	83	10,906,655	83	23,110	0					
Difference between Segment Total and Consolidated Amounts	2,183,983	17	2,185,852	17	1,869	0					
Total Consolidated Amounts	¥13,067,528	100	¥13,092,507	100	¥ 24,979	0					

Segment information for the three months ended June 30, 2020 is as follows:

Corporate Financial Services and Maintenance Leasing: Finance and fee business; leasing and rental of automobiles, electronic measuring instruments and IT-related equipment; Yayoi

In corporate financial services, we are engaged in leasing and lending businesses with a focus on profitability. We also focus on fee businesses by providing life insurance and environment and energy-related products and services to domestic small- and medium-sized enterprise customers, as well as business succession support in domestic regions. In the automobile-related businesses, we aim to increase market share in small- and medium-sized enterprises and individual customers, as well as large corporate customers by enhancing our competitive advantages stemming from our industry-leading number of fleets under management and one-stop automobile-related services. In the rental business operated by ORIX Rentec Corporation, we are strengthening our engineering solution businesses by not only providing electronic measuring instruments and IT-related equipment leasing and lending, but also developing new services relating to robots and drones.

Although the services income of a new investee was recorded in our corporate financial services business, segment revenues decreased 2% to \times 101,802 million compared to the same period of the previous fiscal year due to decreases in operating leases revenues and finance revenues.

Together with the above reason, segment profits decreased 34% to ¥10,207 million compared to the same period of the previous fiscal year due to increases in services expense and costs of operating leases, and the absence of bargain purchase gains recorded in relation to companies acquired in our corporate financial services business during the three months ended June 30, 2019.

Segment assets decreased 3% to ¥1,743,872 million compared to the end of the previous fiscal year due to decreases in net investment in leases, installment loans and investment in operating leases.

	Three months ended June 30, ended June 30,		Change				
		2019		2020		Amount	Percent (%)
			(Mill	ions of yen, exce	pt perc	centage data)	
Segment Revenues:							
Finance revenues	¥	15,154	¥	14,020	¥	(1,134)	(7)
Gains on investment securities and dividends		545		642		97	18
Operating leases		59,576		58,158		(1,418)	(2)
Sales of goods and real estate		2,832		2,392		(440)	(16)
Services income		25,642		26,590		948	4
Total Segment Revenues		103,749		101,802		(1,947)	(2)
Segment Expenses:							
Interest expense		1,599		1,448		(151)	(9)
Costs of operating leases		47,198		48,773		1,575	3
Costs of goods and real estate sold		1,734		1,621		(113)	(7)
Services expense		12,166		13,713		1,547	13
Selling, general and administrative expenses		21,753		21,883		130	1
Provision for doubtful receivables and probable loan losses and							
write-downs of long-lived assets and securities		332		0		(332)	
Provision for credit losses and write-downs of long-lived assets							
and securities		0		299		299	_
Other		4,671		3,813		(858)	(18)
Total Segment Expenses		89,453		91,550		2,097	2
Segment Operating Income		14,296		10,252		(4,044)	(28)
Equity in Net income (Loss) of Affiliates, and others		1,161		(45)		(1,206)	
Segment Profits	¥	15,457	¥	10,207	¥	(5,250)	(34)

	March 31, June 30, 2020 Amount		Change				
			Percent (%)				
			(Mil	llions of yen, exce	pt perc		
Net investment in leases	¥	648,627	¥	629,419	¥	(19,208)	(3)
Installment loans		379,541		362,928		(16,613)	(4)
Investment in operating leases		572,492		561,735		(10,757)	(2)
Investment in securities		28,616		28,901		285	1
Property under facility operations		19,992		19,633		(359)	(2)
Inventories		736		660		(76)	(10)
Advances for finance lease and operating lease		293		2,231		1,938	661
Investment in affiliates		18,347		18,103		(244)	(1)
Advances for property under facility operations		760		760		0	0
Goodwill, intangible assets acquired in business combinations		120,289		119,502		(787)	(1)
Total Segment Assets	¥	1,789,693	¥	1,743,872	¥	(45,821)	(3)

#### Real Estate: Real estate development, rental and management; facility operations; real estate asset management

In real estate business, we aim to promote portfolio rebalancing by selling rental properties in favorable markets while investing in real estate development projects that can generate added value. We are also building a revenue base that is less affected by volatility in the real estate market by expanding the scale of our asset management business, such as REIT and real estate investment advisory services. We aim to enhance mutually complementary aspects of the DAIKYO and ORIX real estate businesses, to gain stable profits by accumulating expertise through the operation of various facilities such as hotels and Japanese inns, and to develop new businesses by taking advantage of our value chain of real estate development and rental, asset management, facility operations, residential management, office building management, construction contracting, and real estate brokerage.

Although there was an increase in DAIKYO's sales of real estate, due to the impact of COVID-19, all our operating facilities were temporarily closed for a portion of the reporting period during the three months ended June 30, 202, causing a decline in services income in our facility operations business. As a result, segment revenues decreased 16% to \(\frac{1}{2}\)78,649 million compared to the same period of the previous fiscal year.

Due to the above reasons, despite a decrease in selling, general and administrative expenses, segment profits decreased 73% to ¥1,515 million compared to the same period of the previous fiscal year.

Although there were increases in advances for operating lease and inventories, segment assets decreased 1% to \$816,468 million compared to the end of the previous fiscal year due to a decrease in investment in operating leases resulting from the sale of real estate during this fiscal period.

	Three months ended June 30,			ee months d June 30,		Change			
		2019		2020		Amount	Percent (%)		
			(Millio	ns of yen, exce	pt percei	ntage data)			
Segment Revenues:									
Finance revenues	¥	1,721	¥	1,592	¥	(129)	(7)		
Operating leases		12,878		12,568		(310)	(2)		
Sales of goods and real estate		15,363		21,476		6,113	40		
Services income		64,078		43,042		(21,036)	(33)		
Other		(212)		(29)		183			
Total Segment Revenues		93,828		78,649		(15,179)	(16)		
Segment Expenses:									
Interest expense		496		573		77	16		
Costs of operating leases		6,802		6,235		(567)	(8)		
Costs of goods and real estate sold		15,383		18,279		2,896	19		
Services expense		55,304		44,324		(10,980)	(20)		
Selling, general and administrative expenses		10,357		9,300		(1,057)	(10)		
Provision for doubtful receivables and probable loan losses and									
write-downs of long-lived assets and securities		52		0		(52)	_		
Provision for credit losses and write-downs of long-lived assets									
and securities		0		93		93	_		
Other		423		(724)		(1,147)	_		
Total Segment Expenses		88,817		78,080		(10,737)	(12)		
Segment Operating Income		5,011		569		(4,442)	(89)		
Equity in Net income (Loss) of Affiliates, and others		522		946		424	81		
Segment Profits	¥	5,533	¥	1,515	¥	(4,018)	(73)		

	As of As of March 31, June 30, ——		Change				
		2020	2020 (Millions of yen, except p		ot perce	Amount	Percent (%)
Net investment in leases	¥	73,279	¥	72,107	¥	(1,172)	(2)
Investment in operating leases		319,550		304,869		(14,681)	(5)
Investment in securities		7,274		8,047		773	11
Property under facility operations		140,416		139,593		(823)	(1)
Inventories		82,762		85,882		3,120	4
Advances for finance lease and operating lease		37,272		43,764		6,492	17
Investment in affiliates		91,835		93,694		1,859	2
Advances for property under facility operations		7,327		7,557		230	3
Goodwill, intangible assets acquired in business combinations		61,479		60,955		(524)	(1)
Total Segment Assets	¥	821,194	¥	816,468	¥	(4,726)	(1)

#### PE Investment and Concession: Private equity investment and concession

In the private equity business, we aim to earn stable profits from investees and sustainable gains on sales through rebalancing our portfolio. We aim to expand investment in focused industries and increase value through rollups and alliances with existing investees as a starting point. At the same time, we seek business opportunities created by changes in the industrial structure and explore diversified investment methods. In the concession business, we aim to strengthen our operations in the three airports (Kansai International Airport, Osaka International Airport and Kobe Airport), and proactively engage in the operation of public infrastructures other than airports.

Although there was a decrease in services income resulting from the sale of a subsidiary during the three months ended December 31, 2019, segment revenues increased 16% to \quantum 89,773 million compared to the same period of the previous fiscal year due to an increase in sales of goods by consolidated subsidiaries as investees.

Due to the impact of COVID-19, the number of passengers and flights at Kansai Airports decreased substantially, resulting in a decrease in equity in net income of affiliates in our concession business. Also, with the absence of gains on the sale of a subsidiary recorded during the three months ended June 30, 2019 in our private equity business, segment profits decreased 56% to \(\frac{4}{4}\),492 million compared to the same period of the previous fiscal year.

Segment assets increased 3% to ¥332,390 million compared to the end of the previous fiscal year mainly due to an increase in intangible assets resulting from the allocation of acquisition costs of a subsidiary acquired during the three months ended March 31, 2020.

	Three months ended June 30,			ree months led June 30,		Change		
	- Cituc	2019		2020	20 Amount		Percent (%)	
			(Mill	ions of yen, exce	pt perc	centage data)		
Segment Revenues:								
Finance revenues	¥	30	¥	37	¥	7	23	
Gains on investment securities and dividends		595		(44)		(639)	_	
Sales of goods and real estate		66,987		83,035		16,048	24	
Services income		9,864		5,105		(4,759)	(48)	
Other		0		1,640		1,640		
Total Segment Revenues		77,476		89,773		12,297	16	
Segment Expenses:	<u> </u>	<u> </u>						
Interest expense		311		394		83	27	
Costs of goods and real estate sold		56,995		71,940		14,945	26	
Services expense		6,640		3,552		(3,088)	(47)	
Selling, general and administrative expenses		8,240		8,520		280	3	
Provision for doubtful receivables and probable loan losses and								
write-downs of long-lived assets and securities		47		0		(47)	_	
Provision for credit losses and write-downs of long-lived assets and	1							
securities		0		11		11	_	
Other		1		627		626	_	
Total Segment Expenses		72,234		85,044		12,810	18	
Segment Operating Income		5,242		4,729		(513)	(10)	
Equity in Net income (Loss) of Affiliates, and others		5,013		(237)		(5,250)		
Segment Profits	¥	10,255	¥	4,492	¥	(5,763)	(56)	

		As of March 31,		As of June 30,		Chan	ge
	2020		2020			Amount	Percent (%)
			(Mil	lions of yen, exce	pt perc	entage data)	
Net investment in leases	¥	141	¥	134	¥	(7)	(5)
Investment in operating leases		9,367		9,574		207	2
Investment in securities		17,916		21,212		3,296	18
Property under facility operations		43,735		43,352		(383)	(1)
Inventories		40,263		41,083		820	2
Investment in affiliates		68,603		64,671		(3,932)	(6)
Advances for property under facility operations		245		4,480		4,235	_
Goodwill, intangible assets acquired in business combinations		142,252		147,884		5,632	4
Total Segment Assets	¥	322,522	¥	332,390	¥	9,868	3

<u>Environment and Energy</u>: Domestic and overseas renewable energy; electric power retailing; ESCO services; sales of solar panels and electricity storage system; recycling and waste management

In the environment and energy business, we aim to increase services revenue as a comprehensive energy service provider by promoting our renewable energy business and electric power retailing business. In our solar power generation business, we have secured top solar power production capacity in Japan and we are gradually proceeding with operations. In the renewable energy business and electricity storage system business, we aim to design new business models based on the anticipated future business environment. In the recycling and waste management business, we are making new investments in facilities with the aim of further expansion of business. We intend to accelerate our renewable energy business overseas by utilizing the expertise we have gained in the domestic market.

Segment revenues decreased 9% to ¥34,226 million compared to the same period of the previous fiscal year due to a decrease in services income resulting from the decrease in sales of electricity.

Notwithstanding the decline in segment revenues, segment profits increased 118% to \(\frac{\cuparts}{48}\),103 million compared to the same period of the previous fiscal year due to the recognition of bargain purchase gains as a result of the conversion of an investee, which conducts wind power generation business in India, into a wholly owned subsidiary.

Segment assets increased 1% to ¥482,835 million compared to the end of the previous fiscal year due to an increase in property under facility operations resulting from the completion of a solar power generation plant.

		e months d June 30.	Three n			Chang	ge	
		2019	202	20		Amount	Percent (%)	
			(Millions	of yen, exce	pt perce	entage data)		
Segment Revenues:								
Finance revenues	¥	433	¥	579	¥	146	34	
Services income		36,231		32,952		(3,279)	(9)	
Other		995		695		(300)	(30)	
Total Segment Revenues		37,659		34,226		(3,433)	(9)	
Segment Expenses:								
Interest expense		1,515		2,873		1,358	90	
Services expense		27,892		22,984		(4,908)	(18)	
Selling, general and administrative expenses		3,083		3,144		61	2	
Provision for doubtful receivables and probable loan losses and								
write-downs of long-lived assets and securities		(3)		0		3	_	
Provision for credit losses and write-downs of long-lived assets								
and securities		0		463		463	_	
Other		1,011		651		(360)	(36)	
Total Segment Expenses		33,498		30,115		(3,383)	(10)	
Segment Operating Income		4,161		4,111		(50)	(1)	
Equity in Net income (Loss) of Affiliates, and others		(444)		3,992		4,436	_	
Segment Profits	¥	3,717	¥	8,103	¥	4,386	118	

	As of As of March 31, June 30, —			Change			
		2020		2020 ions of yen, excep	ot perce	Amount entage data)	Percent (%)
Net investment in leases	¥	25,355	¥	25,251	¥	(104)	(0)
Investment in operating leases		1,958		1,893		(65)	(3)
Investment in securities		191		75		(116)	(61)
Property under facility operations		338,695		347,663		8,968	3
Inventories		394		403		9	2
Advances for finance lease and operating lease		1,861		1,084		(777)	(42)
Investment in affiliates		82,253		81,573		(680)	(1)
Advances for property under facility operations		12,229		13,120		891	7
Goodwill, intangible assets acquired in business combinations		15,860		11,773		(4,087)	(26)
Total Segment Assets	¥	478,796	¥	482,835	¥	4,039	1

#### **Insurance**: Life insurance

In the life insurance business, we sell life insurance policies through sales agencies and online. With "simple-to-understand" and "providing reasonable guarantee at reasonable price" as the concepts of product development, we aim to expand the number of new life insurance contracts and increase life insurance premium income by constantly incorporating our customer needs while expanding the product lineup.

Segment revenues increased 32% to \\ \frac{\pmathbb{1}}{17,072} \text{ million compared to the same period of the previous fiscal year due to an increase in life insurance related investment income from the variable life insurance contracts.

Segment profits increased 36% to ¥17,962 million compared to the same period of the previous fiscal year due to the recording of the reversal of policy liability reserve related to variable life insurance contracts and fixed annuity insurance contracts.

Segment assets increased 5% to ¥1,663,980 million compared to the end of the previous fiscal year due to an increase in investment in securities.

	Three months ended June 30,		Three months ended June 30,			Change		
		2019	2020 (Millions of yen, except		pt perce	Amount entage data)	Percent (%)	
Segment Revenues:								
Finance revenues	¥	52	¥	58	¥	6	12	
Life insurance premiums and related investment income		88,205		116,631		28,426	32	
Other		277		383		106	38	
Total Segment Revenues		88,534		117,072		28,538	32	
Segment Expenses:								
Life insurance costs		62,293		85,380		23,087	37	
Selling, general and administrative expenses		13,070		13,733		663	5	
Provision for doubtful receivables and probable loan losses and								
write-downs of long-lived assets and securities		(1)		0		1	_	
Provision for credit losses and write-downs of long-lived assets								
and securities		0		(1)		(1)	_	
Other		4		(1)		(5)	<u> </u>	
Total Segment Expenses		75,366		99,111		23,745	32	
Segment Operating Income		13,168		17,961		4,793	36	
Equity in Net income (Loss) of Affiliates, and others		0		1		1		
Segment Profits	¥	13,168	¥	17,962	¥	4,794	36	

	As of March 31, 2020		As of June 30, 2020			Change		
					Amount		Percent (%)	
Installment loans	¥	17,720	¥	18,794	¥	1,074	6	
Investment in operating leases		29,271		29,219		(52)	(0)	
Investment in securities		1,528,042		1,610,842		82,800	5	
Goodwill, intangible assets acquired in business combinations		5,125		5,125		0		
Total Segment Assets	¥	1,580,158	¥	1,663,980	¥	83,822	5	

#### Banking and Credit: Banking and consumer finance

In the banking business, we aim to increase finance revenues by increasing the balance of outstanding real estate investment loans, which is the core of our banking business. In the consumer finance business, we aim to increase finance revenues by providing loans directly to our customers with our expertise in credit screening. We also aim to increase guarantee fees income by expanding guarantees against loans disbursed by other financial institutions. In the mortgage bank business, we aim to expand our market share by expanding our agency network and strengthening our product lineup.

Segment revenues increased 2% to \(\frac{4}{20}\),664 million compared to the same period of the previous fiscal year due to an increase in finance revenues derived from real estate investment loans in our banking business.

Together with the above reason, provision for credit losses during the three months ended June 30, 2020 decreased compared to the provision for doubtful receivables and probable loan losses recorded during the three months ended June 30, 2019 in ORIX Credit. Therefore, segment profits increased 25% to ¥11,452 million compared to the same period of the previous fiscal year.

Segment assets increased 1% to \(\frac{4}{2}\),629,450 million compared to the end of the previous fiscal year due to an increase in the balance of the real estate investment loans in our banking business.

	Three months ended June 30,			Three months ended June 30,		Change			
		2019	2020 (Millions of ye			mount age data)	Percent (%)		
Segment Revenues:			Ì		•	,			
Finance revenues	¥	19,405	¥ 19	,594	¥	189	1		
Other		902	1	,070		168	19		
Total Segment Revenues		20,307	20	,664		357	2		
Segment Expenses:									
Interest expense		1,017	1	,229		212	21		
Selling, general and administrative expenses		5,634	5	,787		153	3		
Provision for doubtful receivables and probable loan losses and									
write-downs of long-lived assets and securities		3,075		0		(3,075)			
Provision for credit losses and write-downs of long-lived assets									
and securities		0		514		514			
Other		1,432	1	,683		251	18		
Total Segment Expenses		11,158	9	,213		(1,945)	(17)		
Segment Operating Income		9,149	11	,451		2,302	25		
Equity in Net income (Loss) of Affiliates, and others		1		1		0	_		
Segment Profits	¥	9,150	¥ 11	,452	¥	2,302	25		

	As of March 31, 2020		As of June 30, 2020		Change				
						Amount	Percent (%)		
	(Millions of yen, except percentage data)								
Installment loans	¥	2,318,347	¥	2,347,904	¥	29,557	1		
Investment in securities		273,218		269,425		(3,793)	(1)		
Investment in affiliates		400		350		(50)	(13)		
Goodwill, intangible assets acquired in business combinations		11,771		11,771		0			
Total Segment Assets	¥	2,603,736	¥	2,629,450	¥	25,714	1		

#### Aircraft and Ships: Aircraft leasing and management; ship-related finance and investment

In the aircraft-related operations, we are focusing on a wide range of profit opportunities, including operating leases of owned aircraft, sale of aircraft to investors, and asset management services for aircraft owned by domestic and overseas investors. We aim for the medium- and long-term growth by further enhancing our presence in the global aircraft-leasing market through mutually complementary relationships with Avolon. In the ship-related business, we flexibly replace assets while closely monitoring the market environment, and aim to achieve goals such as an increase of commission income by arranging investment in ships for domestic corporate investors. In the future, we aim to expand our business by collaborating with excellent partners based on our expertise in finance and investment.

Segment revenues decreased 48% to ¥7,547 million compared to the same period of the previous fiscal year due to a decrease in operating leases revenues resulting from declines in both the gains on sales of owned aircraft and the number of owned aircraft, and a decrease in services income resulting from the decline in the sales of aircraft to investors compared to the same period of the previous fiscal year in our aircraft leasing business.

Due to the above reasons, despite an increase in equity in net income of affiliates from Avolon, segment profits decreased 31% to ¥7,288 million compared to the same period of the previous fiscal year.

Installment loans in our ship-related business decreased while investment in operating leases of our ship-related business and net investment in leases in our aircraft leasing business increased. As a result, segment assets totaled ¥586,132 million, remaining unchanged compared to the end of the previous fiscal year.

	Three months Three months ended June 30. —		Char	ige	
	201	,	2020	Amount	Percent (%)
			(Millions of yen, exc	ept percentage data)	
Segment Revenues:					
Finance revenues	¥	701	¥ 296	¥ (405)	(58)
Operating leases		11,374	6,455	(4,919)	(43)
Services income		2,378	796	(1,582)	(67)
Other		(14)	0	14	_
Total Segment Revenues		14,439	7,547	(6,892)	(48)
Segment Expenses:					
Interest expense		4,768	3,836	(932)	(20)
Costs of operating leases		3,668	3,480	(188)	(5)
Services expense		1,011	48	(963)	(95)
Selling, general and administrative expenses		2,076	1,668	(408)	(20)
Provision for credit losses and write-downs of long-lived assets and					
securities		0	(19)	(19)	_
Other		(1,213)	505	1,718	
Total Segment Expenses		10,310	9,518	(792)	(8)
Segment Operating Income		4,129	(1,971)	(6,100)	
Equity in Net income (Loss) of Affiliates, and others		6,421	9,259	2,838	44
Segment Profits	¥	10,550	¥ 7,288	¥ (3,262)	(31)

	As of March 31,		As of June 30,			Change		
		2020		2020 ons of yen, excep		Amount itage data)	Percent (%)	
Net investment in leases	¥	1,839	¥	4,775	¥	2,936	160	
Installment loans		24,088		19,774		(4,314)	(18)	
Investment in operating leases		253,717		255,863		2,146	1	
Inventories		0		10		10	_	
Advances for finance lease and operating lease		4,990		5,726		736	15	
Investment in affiliates		284,453		285,138		685	0	
Goodwill, intangible assets acquired in business combinations		16,217		14,846		(1,371)	(8)	
Total Segment Assets	¥	585,304	¥	586,132	¥	828	0	

**ORIX USA:** Finance, investment and asset management in the Americas

ORIX Corporation USA provides various type of finance services such as corporate finance, real estate finance, private equity investment, and investment in bonds to our clients in response to their needs. We aim to expand such asset businesses by making the most of our expertise in them. We are also engaged in expanding the function of our asset management and servicing platform to increase stable fee revenues. With the expansion of both principle investments and assets under management, we aim for the growth of profits along with improvement of capital efficiency.

Segment revenues decreased 22% to \(\frac{4}{24}\),769 million compared to the same period of the previous fiscal year due to decreases in gains on investment securities and dividends and services income.

Segment profits decreased 98% to ¥249 million, which is due to the absence of gains on sales of Houlihan Lokey, Inc. recorded during the three months ended June 30, 2019, and increases in provision for credit losses on the loans to energy-related companies and write-downs of securities resulting from the decline of stock prices.

Segment assets decreased 4% to \(\xi\$1,316,795 million compared to the end of the previous fiscal year due to decreases in installment loans and investment in securities.

Three months		Three months		Change		
	,	Citu	2020		Amount	Percent (%)
		(Mill	ions of yen, exce	pt perc	entage data)	
¥	19,479	¥	19,854	¥	375	2
	3,319		(2,386)		(5,705)	_
	8,378		6,394		(1,984)	(24)
	687		907		220	32
	31,863		24,769		(7,094)	(22)
	7,312		5,432		(1,880)	(26)
	1,000		597		(403)	(40)
	14,095		15,171		1,076	8
	198		0		(198)	_
	0		4,921		4,921	_
	689		(485)		(1,174)	<u> </u>
	23,294		25,636		2,342	10
	8,569		(867)		(9,436)	_
	7,229		1,116		(6,113)	(85)
¥	15,798	¥	249	¥	(15,549)	(98)
	ende	# 19,479 3,319 8,378 687 31,863 7,312 1,000 14,095 198 0 689 23,294 8,569 7,229	ended June 30, 2019  ## 19,479  3,319  8,378  687  31,863   7,312  1,000  14,095  198  0  689  23,294  8,569  7,229	ended June 30, 2020         ended June 30, 2020           (Millions of yen, exception)         ¥ 19,479           ¥ 19,479         ¥ 19,854           3,319         (2,386)           8,378         6,394           687         907           31,863         24,769           7,312         5,432           1,000         597           14,095         15,171           198         0           0         4,921           689         (485)           23,294         25,636           8,569         (867)           7,229         1,116	ended June 30, 2020  (Millions of yen, except percent of the second of	ended June 30, 2020         Change 2020           Amount (Millions of yen, except percentage data)           ¥         19,479         ¥         19,854         ¥         375           3,319         (2,386)         (5,705)           8,378         6,394         (1,984)           687         907         220           31,863         24,769         (7,094)           7,312         5,432         (1,880)           1,000         597         (403)           14,095         15,171         1,076           198         0         (198)           0         4,921         4,921           689         (485)         (1,174)           23,294         25,636         2,342           8,569         (867)         (9,436)           7,229         1,116         (6,113)

		As of March 31.		As of June 30.		Chan	ge
		2020 2020 (Millions of yen, except per		pt perc	Amount entage data)	Percent (%)	
Net investment in leases	¥	1,172	¥	1,084	¥	(88)	(8)
Installment loans		778,249		731,928		(46,321)	(6)
Investment in operating leases		9,148		7,466		(1,682)	(18)
Investment in securities		320,217		313,474		(6,743)	(2)
Property under facility operations and servicing assets		66,416		66,324		(92)	(0)
Inventories		1,442		1,061		(381)	(26)
Advances for finance lease and operating lease		1,259		1,344		85	7
Investment in affiliates		52,361		54,027		1,666	3
Goodwill, intangible assets acquired in business combinations		143,763		140,087		(3,676)	(3)
Total Segment Assets	¥	1,374,027	¥	1,316,795	¥	(57,232)	(4)

#### **ORIX Europe:** Equity and fixed income asset management

Under ORIX Corporation Europe as the holding company, ROBECO, Transtrend headquartered in the Netherlands, Boston Partners, Harbor Capital Advisers headquartered in the United States and CANARA ROBECO located in India are engaged in asset management business through investment in stocks, bonds, and so on. In addition to the focus on expanding the existing businesses, we aim to increase assets under management with expanding products and investment strategies through M&As. ORIX Europe is also engaged in capturing a wide range of business opportunities as the strategic business location of ORIX Group in Europe.

Although there was an increase in gains on investment securities and dividends, segment revenues decreased 9% to \(\frac{\pmax}{3}\)6,165 million compared to the same period of the previous fiscal year due to a decrease in services income, which is associated with the drop in the equity market during the three months ended March 31, 2020, resulting in a lower average amount of assets under management for the three months ended June 30, 2020 compared to the same period of the previous fiscal year.

Although there was a decrease in personnel expenses related to the decline in investment income, segment profits decreased 21% to \\$6,738 million compared to the same period of the previous fiscal year due to the above reason.

Segment assets increased 3% to \(\frac{\pmax}{326,740}\) million compared to the end of the previous fiscal year due to an increase in investment in securities.

	Three months ended June 30, ended June 30,		Cha	nge
	2019	2020	Amount	Percent (%)
		(Millions of yen, exce	ept percentage data)	
Segment Revenues:				
Finance revenues	¥ 116	¥ 50	¥ (66)	(57)
Gains on investment securities and dividends	1,134	4,436	3,302	291
Services income	38,307	31,679	(6,628)	(17)
Total Segment Revenues	39,557	36,165	(3,392)	(9)
Segment Expenses:	·			
Interest expense	327	477	150	46
Services expense	9,158	8,450	(708)	(8)
Selling, general and administrative expenses	20,387	16,996	(3,391)	(17)
Provision for doubtful receivables and probable loan losses and				
write-downs of long-lived assets and securities	8	0	(8)	_
Other	1,024	2,767	1,743	170
Total Segment Expenses	30,904	28,690	(2,214)	(7)
Segment Operating Income	8,653	7,475	(1,178)	(14)
Equity in Net income (Loss) of Affiliates, and others	(90)	(737)	(647)	
Segment Profits	¥ 8,563	¥ 6,738	¥ (1,825)	(21)

	As of March 31, 2020		As of June 30, 2020			Change	
					A	Amount	Percent (%)
			(Mill	pt percer	tage data)		
Investment in securities	¥	38,057	¥	44,519	¥	6,462	17
Investment in affiliates		1,495		1,479		(16)	(1)
Goodwill, intangible assets acquired in business combinations		278,295		280,742		2,447	1
Total Segment Assets	¥	317,847	¥	326,740	¥	8,893	3

#### Asia and Australia: Finance and investment businesses in Asia and Australia

Our overseas subsidiaries are well-versed in business practices and laws and regulations that vary from region to region, and are primarily engaged in financial services such as leasing and lending. Our overseas subsidiaries also invest in private equity in Asian countries, particularly in China. We will further enhance the functions of our overseas subsidiaries and further invest in targeted markets in order to expand our business with an emphasis on profitability.

Segment revenues decreased 31% to \(\frac{4}{2}\)8,327 million compared to the same period of the previous fiscal year due to the absence of gains on investment securities of an investee recorded during the three months ended June 30, 2019, and decreases in services income and operating leases revenues.

Due to the above reasons, although there was a recognition of gains on sales of subsidiaries and affiliates in China, segment profits decreased 47% to ¥7,390 million compared to the same period of the previous fiscal year.

Despite increases in investment in operating leases and installment loans, segment assets totaled ¥1,007,993 million, remaining unchanged compared to the end of the previous fiscal year due to the sale of an affiliate in China.

	Three months ended June 30,		Three months ended June 30,		Change		
		2019		2020	Amount ept percentage data)		Percent (%)
Segment Revenues:			(IVIIIII)	ons of yen, exce	pt perce	ntage data)	
Finance revenues	¥	10,925	¥	9,838	¥	(1,087)	(10)
	Ŧ	,	Ŧ		Ŧ		(10)
Gains on investment securities and dividends		8,415		(469)		(8,884)	(7)
Operating leases		16,955		15,738		(1,217)	(7)
Services income		4,902		3,167		(1,735)	(35)
Other		6		53		47	783
Total Segment Revenues		41,203		28,327		(12,876)	(31)
Segment Expenses:						,	,
Interest expense		5,964		5,084		(880)	(15)
Costs of operating leases		12,434		12,043		(391)	(3)
Services expense		3,471		2,067		(1,404)	(40)
Selling, general and administrative expenses		6,782		6,711		(71)	(1)
Provision for doubtful receivables and probable loan losses and							
write-downs of long-lived assets and securities		1,029		0		(1,029)	_
Provision for credit losses and write-downs of long-lived assets							
and securities		0		1,981		1,981	_
Other		178		192		14	8
Total Segment Expenses		29,858		28,078		(1,780)	(6)
Segment Operating Income		11,345		249		(11,096)	(98)
Equity in Net income (Loss) of Affiliates, and others		2,689		7,141		4,452	166
Segment Profits	¥	14,034	¥	7,390	¥	(6,644)	(47)

	As of March 31, 2020		As of June 30, 2020			Change		
					Amount		Percent (%)	
			(Mill	lions of yen, excep	t perce	ntage data)		
Net investment in leases	¥	330,346	¥	326,587	¥	(3,759)	(1)	
Installment loans		222,465		229,691		7,226	3	
Investment in operating leases		195,660		205,803		10,143	5	
Investment in securities		29,248		27,276		(1,972)	(7)	
Property under facility operations		2,600		1,963		(637)	(25)	
Inventories		242		267		25	10	
Advances for finance lease and operating lease		1,742		2,020		278	16	
Investment in affiliates		221,853		208,259		(13,594)	(6)	
Goodwill, intangible assets acquired in business combinations		6,112		6,127		15	0	
Total Segment Assets	¥	1,010,268	¥	1,007,993	¥	(2,275)	(0)	

#### (2) Financial Condition

		As of March 31		As of As of March 31, June 30,				Change	Change	
		2020		2020		Amount	Percent (%)			
		(Milli	ons of	yen except per sha	re, rat	ios and percentages)				
Total assets	¥	13,067,528	¥	13,092,507	¥	24,979	0			
(Segment assets)		10,883,545		10,906,655		23,110	0			
Total liabilities		9,991,362		10,076,751		85,389	1			
(Short- and long-term debt)		4,616,186		4,715,312		99,126	2			
(Deposits)		2,231,703		2,285,896		54,193	2			
ORIX Corporation shareholders' equity		2,993,608		2,935,174		(58,434)	(2)			
ORIX Corporation shareholders' equity per share (yen) *1		2,386.35		2,355.21		(31.14)	(1)			
ORIX Corporation shareholders' equity ratio *2		22.9%		22.4%		_	_			
D/E ratio (Debt-to-equity ratio) (Short-and long-term debt (excluding										
deposits) / ORIX Corporation shareholders' equity)		1.5x		1.6x		_	_			

<sup>\*1</sup> ORIX Corporation shareholders' equity per share is calculated using total ORIX Corporation shareholders' equity.

Total assets remained flat at \$13,092,507 million compared to the balance as of March 31, 2020 due to an increase in investment in securities despite decreases in net investment in leases and installment loans, and furthermore, an increase in allowance for credit losses compared to allowance for doubtful receivables on finance leases and probable loan losses as of the end of the previous fiscal year as a result of the adoption the credit losses standard. In addition, segment assets remained flat at \$10,906,655 million compared to the balance as of March 31, 2020.

Total liabilities remained almost flat at \(\xi\)10,076,751 million compared to the balance as of March 31, 2020 due to decreases in trade notes, accounts and other payable despite increases in short- and long-term debt, deposits, and policy liabilities and policy account balances.

Shareholders' equity decreased 2% to \(\frac{\text{\frac{4}}}{2}\),935,174 million compared to the balance as of March 31, 2020.

<sup>\*2</sup> ORIX Corporation shareholders' equity ratio is the ratio as of the period end of ORIX Corporation shareholders' equity to total assets.

#### (3) Liquidity and Capital Resources

ORIX Group formulates funding policies that are designed to improve procurement efficiency and reduce liquidity risk. As a concrete measure to stabilize procurement efficiency while engaging in activities such as borrowing, capital market procurement and securitization of assets, we are diversifying our procurement methods and our country and investor base. To reduce liquidity risk we are prolonging our borrowings from financial institutions and issuing long-term corporate bonds domestically and internationally with dispersed redemption periods. We are also holding cash and entering into committed credit facilities agreements. In order to maintain an appropriate level of liquidity at hand, we conduct stress tests from the perspective of both funding stability and financial efficiency and review the necessary levels accordingly.

The Company continues to closely monitor the effects of COVID-19 on the liquidity and capital resources of the ORIX Group.

Our funding is comprised of borrowings from financial institutions, direct fund procurement from capital markets, and deposits. ORIX Group's total funding including that from short- and long-term debt and deposits on a consolidated basis was \(\frac{47}{37}\),001,208 million as of June 30, 2020. Borrowings are procured from a diverse range of financial institutions including major banks, regional banks, foreign banks and life and casualty insurance companies. The number of financial institutions from which we procured borrowings was about 200 as of June 30, 2020. Our debt from capital markets is mainly composed of bonds, MTNs, CP, and securitization of loans receivables and other assets (including asset backed securities). The majority of deposits are attributable to ORIX Bank Corporation.

Short-term and long-term debt and deposits

#### (a) Short-term debt

	1	Millions of yen			
	March 31, 2020	June 30, 2020			
Borrowings from financial institutions	¥ 319,1	¥ 333,976			
Commercial paper	17,7	10 43,174			
Total short-term debt	¥ 336,8	32 ¥ 377,150			

Short-term debt as of June 30, 2020 was \(\frac{4}{377}\),150 million, which accounted for 8% of the total amount of short and long-term debt (excluding deposits) as compared to 7% as of March 31, 2020.

While the amount of short-term debt as of June 30, 2020 was \(\frac{\pmansum}{377,150}\) million, the sum of cash and cash equivalents and the unused amount of committed credit facilities as of June 30, 2020 was \(\frac{\pmansum}{41,487,018}\) million.

#### (b) Long-term debt

		Millions of yen		
	N	Iarch 31, 2020	J	une 30, 2020
Borrowings from financial institutions	¥	3,094,474	¥	3,173,310
Bonds		845,938		856,104
Medium-term notes		176,802		172,854
Payables under securitized loan receivables and other assets		162,140		135,894
Total long-term debt	¥	4,279,354	¥	4,338,162

The balance of long-term debt as of June 30, 2020 was \(\frac{\pmathbf{4}}{4}\),338,162 million, which accounted for 92% of the total amount of short and long-term debt (excluding deposits) as compared to 93% as of March 31, 2020.

#### (c) Deposits

		Millions of yen		
		March 31, 2020	J	une 30, 2020
Deposits	¥	2,231,703	¥	2,285,896

Apart from the short-term and long-term debt noted above, ORIX Bank Corporation and ORIX Asia Limited accept deposits. These deposit-taking subsidiaries are regulated institutions, and loans from these subsidiaries to ORIX Group entities are subject to maximum regulatory limits.

#### (4) Summary of Cash Flows

Cash, cash equivalents and restricted cash as of June 30, 2020 increased by \(\frac{\pmathbf{44}}{44}\),959 million to \(\frac{\pmathbf{1}}{1}\),180,243 million compared to March 31, 2020.

Cash flows provided by operating activities were \(\frac{\pmathbf{\text{\text{4}}}}{182,017}\) million in the three months ended June 30, 2020, up from \(\frac{\pmathbf{\text{4}}}{178,635}\) million during the same period of the previous fiscal year. This change resulted primarily from a decrease in payment of income taxes.

Cash flows used in investing activities were \(\frac{\pmax}{237,211}\) million in the three months ended June 30, 2020, down from \(\frac{\pmax}{334,616}\) million during the same period of the previous fiscal year. This change resulted primarily from a decrease in installment loans made to customers.

Cash flows provided by financing activities were \(\frac{4}{99}\),964 million in the three months ended June 30, 2020, up from \(\frac{4}{21}\),572 million during the same period of the previous fiscal year. This change resulted primarily from an increase in proceeds from debt with maturities longer than three months.

#### (5) Challenges to be addressed on a priority basis

There were no significant changes for the three months ended June 30, 2020.

#### (6) Research and Development Activity

There were no significant changes in research and development activities for the three months ended June 30, 2020.

#### (7) Major Facilities

There were no significant changes in major facilities for the three months ended June 30, 2020.

#### 4. Material Contracts

Not applicable.

#### 5. Company Stock Information

(The following disclosure is provided for ORIX Corporation on a stand-alone basis and has been prepared based on Japanese GAAP.)

#### (1) Issued Shares, Common Stock and Capital Reserve

The number of issued shares, the amount of common stock and capital reserve for the three months ended June 30, 2020 is as follows:

In th	ousands		Millions of yen				
Number of	issued shares	Comm	on stock	<u> </u>	l reserve		
Increase, net	June 30, 2020	Increase, net	June 30, 2020	Increase, net	June 30, 2020		
(10,674)	1,313,954	¥0	¥221,111	¥0	¥248,290		

Note: The decrease of issued shares is due to cancellation of treasury stock.

#### (2) List of Major Shareholders

Not applicable (this item is not subject to disclosure in quarterly reports for the three months ended June 30, 2020).

# 6. Directors and Executive Officers

Between the filing date of Form 20-F for the fiscal year ended March 31, 2020 and June 30, 2020, there were no changes of directors and executive officers.

#### 7. Financial Information

# (1) Condensed Consolidated Balance Sheets (Unaudited)

		Millions	of yen
Assets		March 31, 2020	June 30, 2020
Cash and Cash Equivalents		¥ 982,666	¥ 1,055,194
Restricted Cash		152,618	125,049
Net Investment in Leases		1,080,964	1,059,563
Installment Loans		3,740,486	3,711,042
The amounts which are r	neasured at fair value by electing the fair value option are as follows:		
March 31, 2020	¥90,893 million		
June 30, 2020	¥54,647 million		
Allowance for Doubtful Rece	ivables on Finance Leases and Probable Loan Losses	(56,836)	0
Allowance for Credit Losses		0	(91,860)
Investment in Operating Leas	es	1,400,001	1,385,904
Investment in Securities		2,245,323	2,326,405
The amounts which are r	neasured at fair value by electing the fair value option are as follows:		
March 31, 2020	¥25,295 million		
June 30, 2020	¥25,926 million		
The amounts which are a	ssociated to available-for-sale debt securities are as follows:		
June 30, 2020			
Amortized Cost	¥1,710,759 million		
Allowance for Cred			
Losses	¥0 million		
Property under Facility Opera	tions	562,485	568,891
Investment in Affiliates		821,662	807,350
Trade Notes, Accounts and O	ther Receivable	312,744	291,689
Inventories		126,013	129,539
Office Facilities		203,930	201,770
Other Assets		1,495,472	1,521,971
The amounts which are r	neasured at fair value by electing the fair value option are as follows:		
March 31, 2020	¥18,206 million		
June 30, 2020	¥10,854 million		
Total Assets		¥ 13,067,528	¥13,092,507

Notes:

- 1. Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) (hereinafter, "Credit Losses Standard") has been adopted since April 1, 2020 and the amounts of allowance for doubtful receivables on finance leases and probable loan losses have been reclassified to allowance for credit losses. For further information, see Note 2 "Significant Accounting and Reporting Policies (ah) New accounting pronouncements."
- 2. The assets of consolidated variable interest entities (VIEs) that can be used only to settle obligations of those VIEs are below:

	Millions of yen	
	March 31, 2020	June 30, 2020
Cash and Cash Equivalents	¥ 7,117	¥ 3,670
Net Investment in Leases (Net of Allowance for Doubtful Receivables on Finance Leases and Probable Loan Losses /		
Allowance for Credit Losses)	3,377	2,210
Installment Loans (Net of Allowance for Doubtful Receivables on Finance Leases and Probable Loan Losses /		
Allowance for Credit Losses)	218,268	216,888
Investment in Operating Leases	75,904	76,552
Property under Facility Operations	296,208	306,189
Investment in Affiliates	51,456	51,304
Other	136,641	106,466
	¥ 788,971	¥ 763,279

	Million	s of yen
Liabilities and Equity	March 31, 2020	June 30, 2020
Liabilities:		
Short-Term Debt	¥ 336,832	¥ 377,150
Deposits	2,231,703	2,285,896
Trade Notes, Accounts and Other Payable	282,727	190,781
Policy Liabilities and Policy Account Balances	1,591,475	1,632,439
The amounts which are measured at fair value by electing the fair value option are as follows:		
March 31, 2020 ¥300,739 million		
June 30, 2020 ¥302,201 million		
Current and Deferred Income Taxes	356,350	350,828
Long-Term Debt	4,279,354	4,338,162
Other Liabilities	912,921	901,495
Total Liabilities	9,991,362	10,076,751
Redeemable Noncontrolling Interests	10,331	10,204
Commitments and Contingent Liabilities		
Equity:		
Common Stock	221,111	221,111
Additional Paid-in Capital	257,638	239,888
Retained Earnings	2,754,461	2,710,160
Accumulated Other Comprehensive Income (Loss)	(118,532)	(122,704)
Treasury Stock, at Cost	(121,070)	(113,281)
ORIX Corporation Shareholders' Equity	2,993,608	2,935,174
Noncontrolling Interests	72,227	70,378
Total Equity	3,065,835	3,005,552
Total Liabilities and Equity	¥ 13,067,528	¥13,092,507

Notes:

- 1. Credit Losses Standard has been adopted since April 1, 2020. For further information, see Note 2 "Significant Accounting and Reporting Policies (ah) New accounting pronouncements."
- 2. The liabilities of consolidated VIEs for which creditors (or beneficial interest holders) do not have recourse to the general credit of the Company and its subsidiaries are below:

	Million	s of yen
	March 31, 2020	June 30, 2020
Short-Term Debt	¥ 6,030	¥ 6,191
Trade Notes, Accounts and Other Payable	3,140	3,373
Long-Term Debt	464,904	436,932
Other	45,671	45,379
	¥ 519,745	¥ 491,875

# (2) Condensed Consolidated Statements of Income (Unaudited)

	Millio	ns of yen
	Three months ended June 30, 2019	Three months ended June 30, 2020
Revenues:		
Finance revenues	¥ 67,788	¥ 65,431
Gains on investment securities and dividends	13,543	2,369
Operating leases	101,769	94,946
Life insurance premiums and related investment income	87,690	116,123
Sales of goods and real estate	87,152	108,365
Services income	190,507	150,407
Total revenues	548,449	537,641
Expenses:		
Interest expense	26,166	22,681
Costs of operating leases	71,274	71,592
Life insurance costs	61,761	85,645
Costs of goods and real estate sold	75,432	92,869
Services expense	117,326	97,599
Other (income) and expense	4,695	5,105
Selling, general and administrative expenses	111,408	108,367
Provision for doubtful receivables and probable loan losses	4,716	
Provision for credit losses	0	6,405
Write-downs of long-lived assets	20	257
Write-downs of securities	0	1,605
Total expenses	472,798	492,125
Operating Income	75,651	45,516
Equity in Net Income of Affiliates	12,983	12,430
Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, net	9,204	5,320
Bargain Purchase Gain	1,022	4,365
Income before Income Taxes	98,860	67,631
Provision for Income Taxes	28,956	17,176
Net Income	69,904	50,455
Net Income Attributable to the Noncontrolling Interests	385	430
Net Income (Loss) Attributable to the Redeemable Noncontrolling Interests	309	(23)
Net Income Attributable to ORIX Corporation Shareholders	¥ 69,210	¥ 50,048

Note: Credit Losses Standard has been adopted since April 1, 2020 and the amounts of provision for doubtful receivables and probable loan losses have been reclassified to provision for credit losses. For further information, see Note 2 "Significant Accounting and Reporting Policies (ah) New accounting pronouncements."

	Yen		
	Three months ended June 30, 2019	Three months ended June 30, 2020	
Amounts per Share of Common Stock for Net Income Attributable to ORIX Corporation Shareholders:			
Basic:	¥ 54.07	¥ 40.08	
Diluted:	¥ 54.02	¥ 40.05	

# (3) Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	Millions of yen			
		months ended ne 30, 2019		months ended ine 30, 2020
Net Income	¥	69,904	¥	50,455
Other comprehensive income (loss), net of tax:				
Net change of unrealized gains (losses) on investment in securities		5,235		(1,406)
Net change of debt valuation adjustments		132		(432)
Net change of defined benefit pension plans		339		97
Net change of foreign currency translation adjustments		(23,940)		(1,273)
Net change of unrealized gains (losses) on derivative instruments		(3,879)		(1,385)
Total other comprehensive income (loss)		(22,113)		(4,399)
Comprehensive Income		47,791		46,056
Comprehensive Income (Loss) Attributable to the Noncontrolling Interests		(903)		307
Comprehensive Income (Loss) Attributable to the Redeemable Noncontrolling Interests		22	_	(127)
Comprehensive Income Attributable to ORIX Corporation Shareholders	¥	48,672	¥	45,876

#### (4) Condensed Consolidated Statements of Changes in Equity (Unaudited)

Three months ended June 30, 2019

Millions of yen ORIX Corporation Shareholders' Equity Total ORIX Accumulated Additional Other Corporation Common Paid-in Retained Comprehensive Treasury Shareholders' Noncontrolling Total Stock Capital **Earnings** Income (Loss) Stock Equity Interests Equity Balance at March 31, 2019 ¥2,555,585 2,897,074 ¥221,111 ¥ 257,625 ¥ (75,904) ¥2,953,201 (61,343) 56,127 Contribution to subsidiaries 5,348 5,348 0 Transaction with noncontrolling interests 74 74 (1,154)(1,080)Comprehensive income, net of tax: 69,210 69,210 385 69,595 Net income Other comprehensive income (loss) Net change of unrealized gains (losses) 5,238 5,238 5,235 on investment in securities (3) Net change of debt valuation 132 132 0 132 adjustments Net change of defined benefit pension 0 339 339 339 plans Net change of foreign currency translation adjustments (22,382)(22,382)(1,271)(23,653)Net change of unrealized gains (losses) (3,865) (3,865)(3,879)on derivative instruments (14) Total other comprehensive income (loss) (20,538)(1,288)(21,826)48,672 (903)47,769 Total comprehensive income (525) (59,487) (58,962)Cash dividends (58,962)Acquisition of treasury stock (0) (0) 0 (0) 212 212 0 212 Other, net Balance at June 30, 2019 ¥221,111 257,911 ¥2,565,833 (81,881) ¥ (75,904) 2,887,070 58,893 ¥2,945,963

Three months ended June 30, 2020

					Millio	ons of yen					
	ORIX Corporation Shareholders' Equity										
	Common Stock	Additional Paid-in Capital	Retained Earnings	Com	umulated Other prehensive me (Loss)	Treasury Stock	Total ORIX Corporation Shareholders' Equity		Noncontrolling Interests		Total Equity
Balance at March 31, 2020	¥221,111	¥ 257,638	¥2,754,461	¥	(118,532)	¥(121,070)	¥	2,993,608	¥	72,227	¥3,065,835
Cumulative effect of adopting Accounting Standards Update 2016-13			(42,855)					(42,855)		(71)	(42,926)
Balance at April 1, 2020	¥221,111	¥ 257,638	¥2,711,606	¥	(118,532)	¥(121,070)	¥	2,950,753	¥	72,156	¥3,022,909
Contribution to subsidiaries								0		1,300	1,300
Transaction with noncontrolling interests		(64)						(64)		(78)	(142)
Comprehensive income, net of tax:											
Net income			50,048					50,048		430	50,478
Other comprehensive income (loss)											
Net change of unrealized gains											
(losses) on investment in securities					(1,411)			(1,411)		5	(1,406)
Net change of debt valuation adjustments					(432)			(432)		0	(432)
Net change of defined benefit pension plans					98			98		(1)	97
Net change of foreign currency translation adjustments					(1,053)			(1,053)		(116)	(1,169)
Net change of unrealized gains											
(losses) on derivative instruments					(1,374)			(1,374)		(11)	(1,385)
Total other comprehensive income (loss)								(4,172)		(123)	(4,295)
Total comprehensive income								45,876		307	46,183
Cash dividends			(51,493)					(51,493)		(3,307)	(54,800)
Acquisition of treasury stock						(10,088)		(10,088)		0	(10,088)
Cancellation of treasury stock		(17,877)				17,877		0		0	0
Other, net		191	(1)			·		190		0	190
Balance at June 30, 2020	¥221,111	¥ 239,888	¥2,710,160	¥	(122,704)	¥(113,281)	¥	2,935,174	¥	70,378	¥3,005,552

Note: Changes in the redeemable noncontrolling interests are not included in this table. For further information, see Note 13 "Redeemable Noncontrolling Interests."

# (5) Condensed Consolidated Statements of Cash Flows (Unaudited)

	Million	s of yen
	Three months ended June 30, 2019	Three months ended June 30, 2020
Cash Flows from Operating Activities:		
Net income	¥ 69,904	¥ 50,455
Adjustments to reconcile net income to net cash provided by operating activities:	74.117	76.052
Depreciation and amortization	74,117	76,952
Principal payments received under net investment in leases	113,164	102,600
Provision for doubtful receivables and probable loan losses	4,716	0
Provision for credit losses	0 (12.153)	6,405
Equity in net income of affiliates (excluding interest on loans)	(12,153)	(12,015)
Gains on sales of subsidiaries and affiliates and liquidation losses, net	(9,204)	(5,320)
Bargain purchase gain	(1,022)	(4,365)
Gains on sales of securities other than trading	(11,743)	(2,087)
Gains on sales of operating lease assets	(10,036)	(5,816)
Write-downs of long-lived assets	20	257
Write-downs of securities	0	1,605
(Increase) Decrease in trading securities	10,672	(11,426)
Increase in inventories	(7,813)	(2,094)
Decrease in trade notes, accounts and other receivable	9,361	20,707
Decrease in trade notes, accounts and other payable	(46,555)	(54,512)
Increase in policy liabilities and policy account balances	14,276	40,964
Other, net	(19,069)	(20,293)
Net cash provided by operating activities	178,635	182,017
Cash Flows from Investing Activities:		
Purchases of lease equipment	(218,563)	(152,471)
Installment loans made to customers	(382,872)	(258,639)
Principal collected on installment loans	249,368	237,765
Proceeds from sales of operating lease assets	66,324	42,509
Investment in affiliates, net	3,818	8,317
Proceeds from sales of investment in affiliates	18,221	2,384
Purchases of available-for-sale debt securities	(199,916)	(120,188)
Proceeds from sales of available-for-sale debt securities	95,385	33,307
Proceeds from redemption of available-for-sale debt securities	47,439	12.344
Purchases of equity securities other than trading	(9,824)	(3,516)
Proceeds from sales of equity securities other than trading	13,530	1,583
Purchases of property under facility operations	(5,305)	(9,286)
Acquisitions of subsidiaries, net of cash acquired	(56)	(1,709)
Sales of subsidiaries, net of cash disposed	7,190	712
Other, net	(19,355)	(30,323)
Net cash used in investing activities	(334,616)	(237,211)
<u> </u>	(334,010)	(237,211)
Cash Flows from Financing Activities:	10.151	12.020
Net increase in debt with maturities of three months or less	18,151	13,029
Proceeds from debt with maturities longer than three months	204,258	370,010
Repayment of debt with maturities longer than three months	(209,787)	(275,413)
Net increase in deposits due to customers	59,857	54,291
Cash dividends paid to ORIX Corporation shareholders	(58,962)	(51,493)
Acquisition of treasury stock	(0)	(10,088)
Contribution from noncontrolling interests	4,719	154
Purchases of shares of subsidiaries from noncontrolling interests	(709)	(124)
Net increase in call money	5,000	3,000
Other, net	(955)	(3,402)
Net cash provided by financing activities	21,572	99,964
Effect of Exchange Rate Changes on Cash, Cash Equivalents and Restricted Cash	(6,341)	189
Net increase (decrease) in Cash, Cash Equivalents and Restricted Cash	(140,750)	44,959
Cash, Cash Equivalents and Restricted Cash at Beginning of Period	1,283,580	1,135,284
, ,		
Cash, Cash Equivalents and Restricted Cash at End of Period	¥ 1,142,830	¥ 1,180,243

Notes: 1. Credit Losses Standard has been adopted since April 1, 2020, and the amounts of Provision for doubtful receivables and probable loan losses has been reclassified to

Provision for credit losses. For further information, see Note 2 "Significant Accounting and Reporting Policies (ah) New accounting pronouncements."

2. The following tables provide information about Cash, Cash Equivalents and Restricted Cash which are included in the Company's consolidated balance sheets as of June 30, 2019 and June 30, 2020, respectively.

		Millions of yen			
	_	June 30, 2019	June 30, 2020		
Cash and Cash Equivalents	¥	1,025,879	¥	1,055,194	
Restricted Cash		116,951		125,049	
Cash, Cash Equivalents and Restricted Cash	¥	1,142,830	¥	1,180,243	

#### **Notes to Consolidated Financial Statements**

#### 1. Overview of Accounting Principles Utilized

In preparing the accompanying consolidated financial statements, ORIX Corporation (the "Company") and its subsidiaries have complied with generally accepted accounting principles in the United States ("U.S. GAAP"), except for the accounting for stock splits.

These statements include all adjustments (consisting of normal recurring accruals) that we considered necessary to present a fair statement of our results of operations, financial position and cash flows. The results reported in these consolidated financial statements should not be regarded as necessarily indicative of results that may be expected for the entire year. These consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in our March 31, 2020 consolidated financial statements on Form 20-F.

Since the Company listed on the New York Stock Exchange in September 1998, the Company has filed the annual report (Form 20-F) including the consolidated financial statements with the Securities and Exchange Commission.

Significant differences between U.S. GAAP and generally accepted accounting principles in Japan ("Japanese GAAP") are as follows:

#### (a) Revenue recognition for revenue from contracts with customers

Under U.S. GAAP, revenues from contracts with customers such as sales of goods and real estate, and services income are recognized to depict the transfer of promised goods or services to customers in the amounts that reflect the consideration to which the entity expects to be entitled in exchange for those goods or services.

Under Japanese GAAP, revenues are generally recognized when cash or monetary assets are received as a consideration by sales of goods or rendering of services in accordance with realization principle.

#### (b) Initial direct costs

Under U.S. GAAP, initial direct costs of sales-type leases and direct financing leases are mainly being deferred and amortized as a yield adjustment over the life of the related lease by using interest method. Initial direct costs of operating leases are being deferred and amortized as a straight-line basis over the life of the related lease.

Under Japanese GAAP, those initial direct costs are recognized as expenses when they are incurred.

#### (c) Allowance for credit losses

Under U.S. GAAP, the allowance for credit losses to financial assets not individually evaluated is accounted by estimating all credit losses expected to occur in future over the remaining life. And for the credit losses over the remaining life resulting from off-balance sheet credit exposures, the allowance is recognized.

Under Japanese GAAP, the allowance for loan losses to financial receivables not individually evaluated is accounted based on the prior charge-off experience to the outstanding balance of financial receivables at the reporting date.

#### (d) Operating leases

Under U.S. GAAP, revenues from operating leases are recognized on a straight-line basis over the contract terms. Operating lease assets are depreciated over their estimated useful lives mainly on a straight-line basis.

Japanese GAAP allows for operating lease assets to be depreciated using mainly either a declining-balance basis or a straight-line basis.

#### (e) Accounting for life insurance operations

Under U.S. GAAP, certain costs related directly to the successful acquisition of new (or renewal of) insurance contracts are deferred and amortized over the respective policy periods in proportion to anticipated premium revenue.

Under Japanese GAAP, such costs are recorded as expenses currently in earnings in each accounting period.

In addition, under U.S. GAAP, policy liabilities for future policy benefits are established using the net level premium method based on actuarial estimates of the amount of future policyholder benefits. Under Japanese GAAP, these are calculated by the methodology which relevant authorities accept.

#### (f) Accounting for goodwill and other intangible assets in business combinations

Under U.S. GAAP, goodwill and indefinite-lived intangible assets are not amortized, but assessed for impairment at least annually. Additionally, if events or changes in circumstances indicate that the asset might be impaired, the Company and its subsidiaries test for impairment when such events or changes occur.

Under Japanese GAAP, goodwill is amortized over an appropriate period up to 20 years.

#### (g) Accounting for pension plans

Under U.S. GAAP, the net actuarial gain (loss) is amortized using the corridor approach.

Under Japanese GAAP, the net actuarial gain (loss) is fully amortized over a certain term within the average remaining service period of employees.

#### (h) Partial sale of the parent's ownership interest in subsidiaries

Under U.S. GAAP, in a transaction that results in the loss of control, the gain or loss recognized in income includes the realized gain or loss related to the portion of ownership interest sold and the gain or loss on the remeasurement to fair value of the interest retained.

Under Japanese GAAP, in a transaction that results in the loss of control, only the realized gain or loss related to the portion of ownership interest sold is recognized in income and the gain or loss on the remeasurement to fair value of the interest retained is not recognized.

#### (i) Consolidated statements of cash flows

Classification in the statements of cash flows under U.S. GAAP differs from that under Japanese GAAP. As significant differences, purchase of lease equipment, proceeds from sales of operating lease assets, installment loans made to customers and principal collected on installment loans (excluding issues and collections of loans held for sale) are included in "Cash Flows from Investing Activities" under U.S. GAAP while they are classified as "Cash Flows from Operating Activities" under Japanese GAAP.

Under U.S. GAAP, in addition, restricted cash is required to be added to the balance of cash and cash equivalents.

# (j) Transfer of financial assets

Under U.S. GAAP, an entity is required to perform analysis to determine whether or not to consolidate trusts or special purpose companies, collectively special purpose entities ("SPEs") for securitization under the VIE's consolidation rules. As a result of the analysis, if it is determined that the enterprise transferred financial assets in a securitization transaction to an SPE that needs to be consolidated, the transaction is not accounted for as a sale.

In addition, if the transferor transfers a portion of financial assets, the transaction is not accounted for as a sale but accounted for as a secured borrowing unless each interest held by the transferor and transferee meets the definition of a participating interest and the transfer of a portion of financial assets meets criteria for derecognition of transferred financial assets.

Under Japanese GAAP, an SPE that meets certain conditions may be considered not to be a subsidiary of the transferor. Therefore, if an enterprise transfers financial assets to this type of SPE in a securitization transaction, the transferee SPE is not required to be consolidated, and the enterprise accounts for the transaction as a sale and recognizes a gain or loss on the sale into earnings when control over the transferred assets is surrendered.

In addition, if the transferor transfers a portion of financial assets, the enterprise accounts for the transaction as a sale and recognizes a gain or loss on the sale into earnings when the transfer of a portion of financial assets meets criteria for derecognition of transferred financial assets.

# (k) Investment in securities

Under U.S. GAAP, unrealized gains and losses from all equity securities are generally recognized in income. In addition, credit losses on available-for-sale debt securities are recognized in earnings through an allowance, and unrealized gains and losses on available-for-sale debt securities related to other factors than credit losses are recognized in other comprehensive income (loss), net of applicable income taxes.

Under Japanese GAAP, such unrealized gains and losses from securities other than trading or held-to-maturity are recognized in other comprehensive income (loss), net of applicable income taxes.

#### (I) Fair value option

Under U.S. GAAP, an entity is permitted to carry certain eligible financial assets and liabilities at fair value and to recognize changes in that item's fair value in earnings through the election of the fair value option. The portion of the total change in the fair value of the financial liability that results from a change in the instrument-specific credit risk is to be recognized in other comprehensive income (loss), net of applicable income taxes.

Under Japanese GAAP, there is no accounting standard for fair value option.

#### (m) Lessee's lease

Under U.S. GAAP, right-of-use (hereinafter, "ROU") assets and lease liabilities from the lessee's lease transaction are generally recognized on the balance sheet.

Under Japanese GAAP, operating leases from the lessee's lease transaction are off-balance sheet.

#### 2. Significant Accounting and Reporting Policies

#### (a) Principles of consolidation

The consolidated financial statements include the accounts of the Company and all of its subsidiaries. Investments in affiliates, where the Company has the ability to exercise significant influence by way of 20% - 50% ownership or other means, are accounted for by using the equity method. Where the Company holds majority voting interests but noncontrolling shareholders have substantive participating rights to decisions that occur as part of the ordinary course of their business, the equity method is applied. In addition, the consolidated financial statements include VIEs to which the Company and its subsidiaries are primary beneficiaries.

A certain overseas subsidiary consolidates subsidiaries determined as investment companies under ASC 946 ("Financial Services—Investment Companies"). Investments held by the investment company subsidiaries are carried at fair value with changes in fair value recognized in earnings.

A lag period of up to three months is used on a consistent basis for recognizing the results of certain subsidiaries and affiliates.

All significant intercompany accounts and transactions have been eliminated in consolidation.

#### (b) Use of estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company has identified ten areas where it believes assumptions and estimates are particularly critical to the financial statements. The Company makes estimates and assumptions to the selection of valuation techniques and determination of assumptions used in fair value measurements, the determination and periodic reassessment of the unguaranteed residual value for finance leases and operating leases, the determination and reassessment of insurance policy liabilities and deferred policy acquisition costs, the determination of the allowance for doubtful receivables on finance leases and probable loan losses and the allowance for credit losses (including the allowance for off-balance sheet credit exposures), the recognition and measurement of impairment of long-lived assets, the recognition and measurement of impairment of investment in securities, the determination of the valuation allowance for deferred tax assets and the evaluation of tax positions, the assessment and measurement of effectiveness in hedging relationship using derivative financial instruments, the determination of benefit obligation and net periodic pension cost and the recognition and measurement of impairment of goodwill and indefinite-lived intangible assets.

In addition, we carefully considered the future outlook regarding the spread of the COVID-19. As of June 30, 2020, there were no significant changes in the forecast assumed at the end of the previous fiscal year, and there was no significant impact on our accounting estimates. However, the outlook for future outbreaks of COVID-19 and the resulting global economic slowdown is uncertain and it may change rapidly. Therefore, our accounting estimates may change over time.

#### (c) Foreign currencies translation

The Company and its subsidiaries maintain their accounting records in their functional currency. Transactions in foreign currencies are recorded in the entity's functional currency based on the prevailing exchange rates on the transaction date. Monetary assets and liabilities in foreign currencies are recorded in the entity's functional currency based on the prevailing exchange rates at the end of each fiscal year.

The financial statements of overseas subsidiaries and affiliates are translated into Japanese yen by applying the exchange rates in effect at the end of each fiscal year to all assets and liabilities. Income and expenses are translated at the average rates of exchange prevailing during the fiscal year. The currencies in which the operations of the overseas subsidiaries and affiliates are conducted are regarded as the functional currencies of these companies. Foreign currency translation adjustments reflected in other comprehensive income (loss), net of applicable income taxes, arise from the translation of foreign currency financial statements into Japanese yen.

# (d) Revenue recognition

The Company and its subsidiaries recognize revenues from only contracts with customers, such as sales of goods and real estate, and services income, based on the following five steps;

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

In accordance with these steps, revenues are recognized to depict the transfer of promised goods or services to customers in the amounts that reflect the consideration to which the entity expects to be entitled in exchange for those goods or services. Revenues are recognized net of discount, incentives and estimated sales returns. In case that the Company and its subsidiaries receive payment from customers before satisfying performance obligations, the amounts are recognized as contract liabilities. In transactions that involve third parties, if the Company and its subsidiaries control the goods or services before they are transferred to the customers, revenue is recognized on gross amount as the principal.

Excluding the aforementioned policy, the policies as specifically described hereinafter are applied for each of revenue items.

Finance Revenues—Finance revenues mainly include revenues from finance leases, installment loans, and financial guarantees.

#### (1) Revenues from finance leases

Lessor leases consist of leases for various equipment types, including office equipment, industrial machinery, transportation equipment and real estates. Net investment in leases includes sales-type leases and direct financing leases which are full-payout leases. Leases not qualifying as sales-type leases or direct financing leases are accounted for as operating leases. Interest income on net investment in leases is recognized over the life of each respective lease using the interest method. When lease payment is variable, it is accounted for as income in profit or loss in the period when the changes in facts and circumstances on which the variable payment is based occur. In providing leasing services, the Company and its subsidiaries execute supplemental businesses, such as handling taxes and paying insurance on leased assets on behalf of lessees. The estimated unguaranteed residual value represents estimated proceeds from the disposition of equipment at the time the lease is terminated. Estimates of residual values are determined based on market values of used equipment, estimates of when and the extent to which equipment will become obsolete and actual recovery being experienced for similar used equipment. Initial direct costs of sales-type leases and direct financing leases are being deferred and amortized as a yield adjustment over the life of the related lease by using interest method. The unamortized balance of initial direct costs of sales-type leases and direct financing leases is reflected as a component of net investment in leases.

#### (2) Revenues from installment loans

Interest income on installment loans is recognized on an accrual basis. Certain direct loan origination costs, net of origination fees, are being deferred and amortized over the contractual term of the loan as an adjustment of the related loan's yield using the interest method. Interest payments received on loans other than purchased loans are recorded as interest income unless the collection of the remaining investment is doubtful at which time payments received are recorded as reductions of principal. For purchased loans, although the acquired assets may remain loans in legal form, collections on these loans often do not reflect the normal historical experience of collecting delinquent accounts, and the need to tailor individual collateral-realization strategies often makes it difficult to reliably estimate the amount, timing, or nature of collections. Accordingly, the Company and its subsidiaries use the cost recovery method of income recognition for such purchased loans.

#### (3) Revenues from financial guarantees

At the inception of a guarantee, fair value for the guarantee is recognized as a liability in the consolidated balance sheets. The Company and its subsidiaries recognize revenue mainly over the term of guarantee by a systematic and rational amortization method as the Company and the subsidiaries are released from the risk of the obligation.

## (4) Non-accrual policy

In common with all classes, for net investment in leases and installment loans, past-due financing receivables are receivables for which principal or interest is past-due 30 days or more. Loans whose terms have been modified are not classified as past-due financing receivables if the principals and interests are not past-due 30 days or more in accordance with the modified terms. The Company and its subsidiaries suspend accruing revenues on past-due installment loans and net investment in leases when principal or interest is past-due 90 days or more, or earlier, if management determines that their collections are doubtful based on factors such as individual debtors' creditworthiness, historical loss experience, current delinquencies and delinquency trends. However, past-due financing receivables are out of the scope of the suspension of revenue recognition when the government issues a request for grace of repayment within a maximum of 6 months due to reasons that cannot be attributed to the obligor, such as a disaster, or when similar requests are made by public bodies. Accrued but uncollected interest is reclassified to net investment in leases or installment loans in the accompanying consolidated balance sheets and becomes subject to the allowance for credit losses process. Cash repayments received on non-accrual loans are applied first against past due interest and then any surpluses are applied to principal in view of the conditions of the contract and obligors. The Company and its subsidiaries return non-accrual loans and net investment in leases to accrual status when it becomes probable that the Company and its subsidiaries will be able to collect all amounts due according to the contractual terms of these loans and receivables, as evidenced by continual payments from the debtors. The period of such continual payments before returning to accrual status varies depending on factors that we consider are relevant in assessing the debtors' creditworthiness, such as the debtors' business characteristics and fin

Gains on investment securities and dividends—Gains on investment securities are recorded on a trade date basis. Dividends are recorded when right to receive dividends is established.

Operating leases—Revenues from operating leases are recognized on a straight-line basis over the contract terms. In principle, any conditions changed from original lease agreement should be accounted as a lease modification. However, if lessees applied for COVID-19 related rent concessions and changes of lease payments do not result in a substantial increase to the rights of the lessor or the obligations of the lessee, the concessions are eligible to be applied for the practical expedient. The Company and its subsidiaries applied the practical expedient when accounting for eligible rent concessions mentioned above. Taking lessees' future business performance into consideration, the Company and its subsidiaries applied the practical expedient by the following 3 approaches: recognize revenue under the original lease contract, recognize revenue under the conditions changed by rent concessions or only recognize revenue when receiving the lease payments.

When lease payment is variable, it is accounted for as income in profit or loss in the period when the changes in facts and circumstances on which the variable payment is based occur. In providing leasing services, the Company and its subsidiaries execute supplemental businesses, such as handling taxes and paying insurance on leased assets on behalf of lessees. Investment in operating leases is recorded at cost less accumulated depreciation, which was \(\frac{4}{6}78,245\) million and \(\frac{4}{6}81,780\) million as of March 31, 2020 and June 30, 2020, respectively. Operating lease assets are depreciated over their estimated useful lives mainly on a straight-line basis. Depreciation expenses are included in costs of operating leases. Gains or losses arising from dispositions of operating lease assets are included in operating lease revenues.

Estimates of residual values are based on market values of used equipment, estimates of when and the extent to which equipment will become obsolete and actual recovery being experienced for similar used equipment. Initial direct costs of operating leases are being deferred and amortized as a straight-line basis over the life of the related lease. The unamortized balance of initial direct costs is reflected as investment in operating leases.

#### (e) Insurance and reinsurance transactions

Premium income from life insurance policies, net of premiums on reinsurance ceded, is recognized as earned premiums when due.

Life insurance benefits are recorded as expenses when they are incurred. Policy liabilities and policy account balances for future policy benefits are measured using the net level premium method, based on actuarial estimates of the amount of future policyholder benefits. The policies are characterized as long-duration policies and mainly consist of whole life, term life, endowments, medical insurance and individual annuity insurance contracts. For policies other than individual annuity insurance contracts, computation of policy liabilities necessarily includes assumptions about mortality, morbidity, lapse rates, future yields on related investments and other factors applicable at the time the policies are written. A certain subsidiary continually evaluates the potential for changes in the estimates and assumptions applied in determining policy liabilities, both positive and negative and uses the results of these evaluations both to adjust recorded liabilities and to adjust underwriting criteria and product offerings.

The insurance contracts sold by the subsidiary include variable annuity, variable life and fixed annuity insurance contracts. The subsidiary manages investment assets on behalf of variable annuity and variable life policyholders, which consist of equity securities and are included in investment in securities in the consolidated balance sheets. These investment assets are measured at fair value with realized and unrealized gains or losses recognized in life insurance premiums and related investment income in the consolidated statements of income. The subsidiary elected the fair value option for the entire variable annuity and variable life insurance contracts with changes in the fair value recognized in life insurance costs.

The subsidiary provides minimum guarantees to variable annuity and variable life policyholders under which it is exposed to the risk of compensating losses incurred by the policyholders to the extent contractually required. To mitigate the risk, a portion of the minimum guarantee risk related to variable annuity and variable life insurance contracts is ceded to reinsurance companies and the remaining risk is economically hedged by entering into derivative contracts. The reinsurance contracts do not relieve the subsidiary from the obligation as the primary obligor to compensate certain losses incurred by the policyholders, and the default of the reinsurance companies may impose additional losses on the subsidiary. Certain subsidiaries have elected the fair value option for certain reinsurance contracts relating to variable annuity and variable life insurance contracts, which are included in other assets in the consolidated balance sheets.

Policy liabilities and policy account balances for fixed annuity insurance contracts are measured based on the single-premiums plus interest based on expected rate and fair value adjustments relating to the acquisition of the subsidiary, less withdrawals, expenses and other charges. The credited interest is recorded in life insurance costs in the consolidated statements of income.

Certain costs related directly to the successful acquisition of new or renewal insurance contracts, or deferred policy acquisition costs are deferred and amortized over the respective policy periods in proportion to anticipated premium revenue. These deferred policy acquisition costs consist primarily of agent commissions, except for recurring policy maintenance costs and certain variable costs and expenses for underwriting policies.

## (f) Allowance for doubtful receivables on net investment in leases and probable loan losses

The allowance for doubtful receivables on net investment in leases and probable loan losses is maintained at a level which, in the judgment of management, is appropriate to provide for probable losses inherent in lease and loan portfolios. The allowance is increased by provision charged to income and is decreased by charge-offs, net of recoveries.

Developing the allowance for doubtful receivables on net investment in leases and probable loan losses is subject to numerous estimates and judgments. In evaluating the appropriateness of the allowance, management considers various factors, including the business characteristics and financial conditions of the obligors, current economic conditions and trends, prior charge-off experience, current delinquencies and delinquency trends, future cash flows expected to be received from the net investment in leases and loans and value of underlying collateral and guarantees.

Impaired loans are individually evaluated for a valuation allowance based on the present value of expected future cash flows, the loan's observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. For non-impaired loans, including loans that are not individually evaluated for impairment, and net investment in leases, the Company and its subsidiaries evaluate prior charge-off experience segmented by the debtors' industries and the purpose of the loans, and then develop the allowance for doubtful receivables on net investment in leases and probable loan losses considering the prior charge-off experience and current economic conditions.

The Company and its subsidiaries charge off doubtful receivables when the likelihood of any future collection is believed to be minimal considering debtors' creditworthiness and the liquidation status of collateral.

## (g) Allowance for credit losses

Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) (hereinafter, "Credit Losses Standard") has been adopted since April 1, 2020.

The allowance for credit losses estimates all credit losses expected to occur in future over the remaining life of net investment in leases, financial assets measured at amortized cost, such as installment loans, held-to-maturity debt securities and other receivables, and is recognized adequately based on the management judgement. The remaining life is reflected the expected prepayments. The allowance for credit losses is increased by provision charged to income and is decreased by charge-offs, net of recoveries mainly.

Developing the allowance for credit losses is subject to numerous estimates and judgments. In evaluating the appropriateness of the allowance, management considers various factors, including the business characteristics and financial conditions of the obligors, prior charge-off experience, current delinquencies and delinquency trends, value of underlying collateral and guarantees, current economic conditions and trends and expected outlook in future.

The Company and its subsidiaries estimate the allowance for credit losses by using various methods according to these estimates and judgments. When certain financial assets have similar risk characteristics to other financial assets, these financial assets are collectively evaluated as a pool. On the contrary, when financial assets do not have similar risk characteristics to other financial assets, the financial assets are evaluated individually. The company and its subsidiaries select the most appropriate calculation method based on available information, such as the nature and related risk characteristics on financial assets, the prior charge-off experience and future forecast scenario with correlated economic indicators.

The Company and its subsidiaries charge-off doubtful receivables when the likelihood of any future collection is believed to be minimal considering debtors' creditworthiness and the liquidation status of collateral.

In addition, credit losses related to the loan commitments, such as card loans, installment loans and financial guarantees are in the scope of the allowance for credit losses. If the entity has a present contractual obligation to extend the credit and the obligation is not unconditionally cancelable by the entity, the loan commitments are recognized credit losses for the expected exercise portion. The allowance for off-balance sheet credit exposure is accounted in other liabilities on the consolidated balance sheets.

# (h) Impairment of long-lived assets

The Company and its subsidiaries perform a recoverability test for long-lived assets to be held and used in operations, including tangible assets and intangible assets being amortized, consisting primarily of office buildings, condominiums, mega solar and other properties under facility operations, whenever events or changes in circumstances indicated that the assets might be impaired. The assets are considered not recoverable when the undiscounted future cash flows estimated to be generated by those assets are less than the carrying amount of those assets. The carrying amount of assets not recoverable is reduced to fair value if lower than the carrying amount. The Company and its subsidiaries determine the fair value using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate.

## (i) Investment in securities

Equity securities are generally reported at fair value with unrealized gains and losses included in income. Equity securities without readily determinable fair values are recorded at its cost minus impairment, if any, plus or minus changes resulting from observable price changes under the election of the measurement alternative, except for investments which are valued at net asset value per share.

Equity securities elected to apply the measurement alternative are written down to its fair value with losses included in income if a qualitative assessment indicates that the investment is impaired and the fair value of the investment is less than its carrying value.

In addition, investments included in equity securities that are accounted for under the equity method are recorded at fair value with unrealized gains and losses included in income if certain subsidiaries elect the fair value option.

Trading debt securities are reported at fair value with unrealized gains and losses included in income.

Available-for-sale debt securities are reported at fair value, and unrealized gains or losses are recorded in other comprehensive income (loss), net of applicable income taxes, except for investments which are recorded at fair value with unrealized gains and losses included in income by electing the fair value option.

Credit Losses Standard has been adopted to the impairment of available-for-sale debt securities since April 1, 2020. If the fair value is less than the amortized cost, the debt securities are impaired. The Company and its subsidiaries identify per each impaired security whether the decline of fair value is due to credit losses component or non-credit losses component. Impairment related to credit losses is recognized in earnings through an allowance for credit losses. Impairment related to other factors than credit losses is recognized in other comprehensive income (loss), net of applicable income taxes. In estimating an allowance for credit losses, the Company and its subsidiaries consider that credit losses exist when the present value of estimated cash flows is less than the amortized cost basis. When the Company and its subsidiaries intend to sell the debt securities for which an allowance for credit losses is previously established or it is more likely than not that the Company and its subsidiaries will be required to sell the debt securities before recovery of the amortized cost basis, the allowance for credit losses is fully written off and the amortized cost is reduced to the fair value after recognizing additional impairment in earnings. In addition, the Company and its subsidiaries recognize in earnings the full difference between the amortized cost and the fair value of the debt securities by direct write-down, without any allowance for credit losses, if the debt securities are expected to be sold and the fair value is less than the amortized cost. In the past fiscal year, if the Company and its subsidiaries concluded that the impairment was other-than-temporary, the credit loss component was recognized in earnings as direct write-down of the amortized cost.

Held-to-maturity debt securities are recorded at amortized cost. Held-to-maturity debt securities are in the scope of Credit Losses Standard, see Note 2 "Significant Accounting and Reporting Policies (g) Allowance for credit losses."

#### (i) Income taxes

The Company, in general, determines its provision for income taxes for quarterly periods by applying the current estimate of the effective tax rate for the full fiscal year to the actual year-to-date income before income taxes. The estimated effective tax rate is determined by dividing the estimated provision for income taxes for the full fiscal year by the estimated income before income taxes for the full fiscal year.

At the fiscal year end, income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and for tax loss carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rate is recognized in income in the period that includes the enactment date. The Company and its subsidiaries release to earnings stranded income tax effects in accumulated other comprehensive income (loss) resulting from changes in tax laws or rates or changes in judgment about realization of a valuation allowance on a specific identification basis when the individual items are completely sold or terminated. A valuation allowance is recognized if, based on the weight of available evidence, it is "more likely than not" that some portion or all of the deferred tax asset will not be realized.

The effective income tax rates for the three months ended June 30, 2019 and 2020 were 29.3% and 25.4%, respectively. The Company and its subsidiaries in Japan were subject to a National Corporate tax of approximately 24%, an Inhabitant tax of approximately 4% and a deductible Enterprise tax of approximately 4%, which in the aggregate result in a statutory income tax rate of approximately 31.5%. The effective income tax rate is different from the statutory tax rate primarily because of certain nondeductible expenses for tax purposes, non-taxable income for tax purposes, changes in valuation allowance, the effect of lower tax rates on certain subsidiaries and the effect of investor taxes on earnings of subsidiaries.

The Company and its subsidiaries file tax returns in Japan and certain foreign tax jurisdictions and recognize the financial statement effects of a tax position taken or expected to be taken in a tax return when it is more likely than not, based on the technical merits, that the position will be sustained upon tax examination, including resolution of any related appeals or litigation processes, and measure tax positions that meet the recognition threshold at the largest amount of tax benefit that is greater than 50 percent likely to be realized upon settlement with the taxing authority. The Company and its subsidiaries present an unrecognized tax benefit as either a reduction of a deferred tax asset, a reduction of an amount refundable or a liability, based on the intended method of settlement. The Company and its subsidiaries classify penalties and interest expense related to income taxes as part of provision for income taxes in the consolidated statements of income.

The Company and certain subsidiaries have elected to file a consolidated tax return for National Corporation tax purposes.

# (k) Securitized assets

The Company and its subsidiaries have securitized and sold to investors various financial assets such as lease receivables and loan receivables. In the securitization process, the assets to be securitized are sold to SPEs that issue asset-backed beneficial interests and securities to the investors.

SPEs used in securitization transactions are consolidated if the Company and its subsidiaries are the primary beneficiary of the SPEs, and the transfers of the financial assets to those consolidated SPEs are not accounted for as sales. Assets held by consolidated SPEs continue to be accounted for as lease receivables or loan receivables, as they were before the transfer, and asset-backed beneficial interests and securities issued to the investors are accounted for as debt. When the Company and its subsidiaries have transferred financial assets to a transferee that is not subject to consolidation, the Company and its subsidiaries account for the transfer as a sale if control over the transferred assets is surrendered.

The Company and certain subsidiaries originate and sell loans into the secondary market, while retaining the obligation to service those loans. In addition, a certain subsidiary undertakes obligations to service loans originated by others. The subsidiary recognizes servicing assets if it expects the benefit of servicing to more than adequately compensate it for performing the servicing or recognizes servicing liabilities if it expects the benefit of servicing to less than adequately compensate it. These servicing assets and liabilities are initially recognized at fair value and subsequently accounted for using the amortization method whereby the assets and liabilities are amortized in proportion to and over the period of estimated net servicing income or net servicing loss. On a quarterly basis, servicing assets and liabilities are evaluated for impairment or increased obligations. The fair value of servicing assets and liabilities is estimated using an internal valuation model, or by obtaining an opinion of value from an independent third-party vendor. Both methods are based on calculating the present value of estimated future net servicing cash flows, taking into consideration discount rates, prepayments and servicing costs. The internal valuation model is validated at least semiannually through third-party valuations.

#### (I) Derivative financial instruments

The Company and its subsidiaries recognize all derivatives on the consolidated balance sheets at fair value. The accounting treatment of subsequent changes in the fair value depends on their use, and whether they qualify as effective "hedges" for accounting purposes. Derivatives for the purpose of economic hedge that are not qualified for hedge accounting are adjusted to fair value through the consolidated statements of income. If a derivative is a hedge, then depending on its nature, changes in its fair value will be either offset against changes in the fair value of hedged assets or liabilities through the consolidated statements of income, or recorded in other comprehensive income (loss), net of applicable income taxes.

If a derivative is held as a hedge of the variability of fair value related to a recognized asset or liability or an unrecognized firm commitment ("fair value" hedge), changes in the fair value of the derivative are recorded in earnings along with the changes in the fair value of the hedged item.

If a derivative is held as a hedge of the variability of cash flows related to a forecasted transaction or a recognized asset or liability ("cash flow" hedge), changes in the fair value of the derivative are recorded in other comprehensive income (loss), net of applicable income taxes, until earnings are affected by the variability in cash flows of the designated hedged item.

If a derivative is held as a hedge of a foreign-currency fair-value or cash-flow hedge ("foreign currency" hedge), changes in the fair value of the derivative are recorded in either earnings or other comprehensive income (loss), net of applicable income taxes, depending on whether the hedging activity is a fair-value hedge or a cash-flow hedge. However, if a derivative is used as a hedge of a net investment in a foreign operation, changes in its fair value are recorded in the foreign currency translation adjustments account within other comprehensive income (loss), net of applicable income taxes.

The Company and its subsidiaries select either the amortization approach or the fair value approach, depending on the type of hedging activity, for the initial value of the component excluded from the assessment of effectiveness, and recognize it through the consolidated statements of income. When the amortization approach is adopted, the change in fair value is recognized in earnings using a systematic and rational method over the life of the hedging instrument and then any difference between the change in fair value and the amount recognized in earnings is recognized in other comprehensive income (loss), net of applicable income taxes. When the fair value approach is adopted, the change in the fair value is immediately recognized through the consolidated statements of income.

For all hedging relationships that are designated and qualified for hedge accounting, at the inception of the hedge, the Company and its subsidiaries formally document the details of the hedging relationship and the hedging activity. The Company and its subsidiaries formally assess, both at the hedge's inception and on an ongoing basis, the effectiveness of the hedge relationship. The Company and its subsidiaries cease hedge accounting prospectively when the derivative no longer qualifies for hedge accounting.

# (m) Pension plans

The Company and certain subsidiaries have contributory and non-contributory pension plans covering substantially all of their employees. Among the plans, the costs of defined benefit pension plans are accrued based on amounts determined using actuarial methods, with assumptions of discount rate, rate of increase in compensation level, expected long-term rate of return on plan assets and others.

The Company and its subsidiaries also recognize the funded status of pension plans, measured as the difference between the fair value of plan assets and the benefit obligation, on the consolidated balance sheets. Changes in that funded status are recognized in the year in which the changes occur through other comprehensive income (loss), net of applicable income taxes.

## (n) Stock-based compensation

In principle, the Company and its subsidiaries measure stock-based compensation expense as consideration for services provided by employees based on the fair value on the grant date. The costs are recognized over the requisite service period.

## (o) Stock splits

Stock splits implemented prior to October 1, 2001 had been accounted for by transferring an amount equivalent to the par value of the shares from additional paid-in capital to common stock as required by the Japanese Commercial Code (the "Code") before amendment. However, no such reclassification was made for stock splits when common stock already included a portion of the proceeds from shares issued at a price in excess of par value. This method of accounting was in conformity with accounting principles generally accepted in Japan.

As a result of a revision to the Code before amendment effective on October 1, 2001 and the Companies Act implemented on May 1, 2006, the above-mentioned method of accounting required by the Code became unnecessary.

In the United States, stock splits in comparable circumstances are considered to be stock dividends and are accounted for by transferring from retained earnings to common stock and additional paid-in capital amounts equal to the fair market value of the shares issued. Common stock is increased by the par value of the shares and additional paid-in capital is increased by the excess of the market value over par value of the shares issued.

Had such stock splits made prior to October 1, 2001 been accounted for in this manner, additional paid-in capital as of June 30, 2020 would have increased by approximately \(\frac{\cupe24}{24}\),674 million, with a corresponding decrease in retained earnings. Total ORIX Corporation shareholders' equity would remain unchanged. Stock splits on May 19, 2000 were excluded from the above amounts because the stock splits were not considered to be stock dividends under U.S. GAAP.

#### (p) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits placed with banks and short-term highly liquid investments with original maturities of three months or less.

## (q) Restricted cash

Restricted cash consists of trust accounts under securitization programs and real estate, deposits related to servicing agreements, deposits collected on the underlying assets and applied to non-recourse loans, deposits held on behalf of third parties in the aircraft-related business and others.

# (r) Installment loans

Certain loans, for which the Company and its subsidiaries have the intent and ability to sell to outside parties in the foreseeable future, are considered held for sale and are carried at the lower of cost or market value determined on an individual basis, except loans held for sale for which the fair value option was elected. A subsidiary elected the fair value option on its loans held for sale. The subsidiary enters into forward sale agreements to offset the change in the fair value of loans held for sale, and the election of the fair value option allows the subsidiary to recognize both the change in the fair value of the loans and the change in the fair value of the forward sale agreements due to changes in interest rates in the same accounting period.

Loans held for sale are included in installment loans, and the outstanding balances of these loans as of March 31, 2020 and June 30, 2020 were \(\xi\)127,194 million and \(\xi\)75,895 million, respectively. There were \(\xi\)90,893 million and \(\xi\)54,647 million of loans held for sale as of March 31, 2020 and June 30, 2020, respectively, measured at fair value by electing the fair value option.

## (s) Property under facility operations

Property under facility operations consist primarily of operating facilities (including hotels and training facilities) and environmental assets (including mega solar and thermal power stations), which are stated at cost less accumulated depreciation, and depreciation is calculated mainly on a straight-line basis over the estimated useful lives of the assets. Accumulated depreciation was ¥105,433 million and ¥112,713 million as of March 31, 2020 and June 30, 2020, respectively.

## (t) Trade notes, accounts and other receivable

Trade notes, accounts and other receivable primarily include accounts receivables in relation to sales of assets to be leased, inventories and other assets, and receivables relating to debt securities sold.

### (u) Inventories

The Company and its subsidiaries recorded ¥99 million and ¥62 million of write-downs principally on completed residential condominiums and merchandise for sale for the three months ended June 30, 2019 and 2020, respectively, primarily resulting from a decrease in expected sales price. These write-downs were recorded in costs of goods and real estate sold and included in Real Estate and PE Investment and Concession.

## (v) Office facilities

Office facilities are stated at cost less accumulated depreciation. Depreciation is calculated on a declining-balance basis or straight-line basis over the estimated useful lives of the assets. Accumulated depreciation was ¥68,117 million and ¥66,113 million as of March 31, 2020 and June 30, 2020, respectively.

#### (w) Right-of-use assets

The Company and its subsidiaries record the ROU assets recognized from the lessee's lease transaction as investment in operating leases, property under facility operations and office facilities. Lease liabilities are included in other liabilities.

ROU assets are consisted of the amount of the initial measurement of the lease liability and any lease payments made to the lessor at or before the commencement date and stated at cost less accumulated amortization. The initial measurement of the lease liability is at the present value of the lease payments not yet paid, discounted using the discount rate for the lease at lease commencement. ROU assets of finance leases are amortized mainly on a straight-line basis over the lease term. ROU assets of operating leases are amortized over the lease term by the fixed term operating cost minus the interest cost. Amortization of ROU assets of finance leases and operating leases expenses are included in costs of operating leases, services expense and selling, general and administrative expenses.

## (x) Other assets

Other assets consist primarily of goodwill and other intangible assets in acquisitions, reinsurance recoverables in relation to reinsurance contracts, deferred insurance policy acquisition costs which are amortized over the contract periods, leasehold deposits, advance payments made in relation to construction of real estate under operating leases and property under facility operations, prepaid benefit cost, prepaid expenses for property tax, maintenance fees and insurance premiums in relation to lease contracts, servicing assets, derivative assets, contract assets related to real estate contract works and deferred tax assets.

#### (y) Goodwill and other intangible assets

The Company and its subsidiaries account for all business combinations using the acquisition method. The Company and its subsidiaries recognize intangible assets acquired in a business combination apart from goodwill if the intangible assets meet one of two criteria—either the contractual-legal criterion or the separately identifiable criterion. Goodwill is measured as an excess of the aggregate of consideration transferred and the fair value of noncontrolling interests over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed in the business combination measured at fair value. The Company and its subsidiaries would recognize a bargain purchase gain when the amount of recognized net assets exceeds the sum of consideration transferred and the fair value of noncontrolling interests. In a business combination achieved in stages, the Company and its subsidiaries remeasure their previously held equity interest at their acquisition-date fair value and recognize the resulting gain or loss, if any, in earnings.

The Company and its subsidiaries perform an impairment test for goodwill and any indefinite-lived intangible assets at least annually. Additionally, if events or changes in circumstances indicate that the asset might be impaired, the Company and its subsidiaries test for impairment when such events or changes occur.

The Company and its subsidiaries have the option to perform a qualitative assessment to determine whether to calculate the fair value of a reporting unit under the goodwill impairment test. The Company and its subsidiaries perform the qualitative assessment for some goodwill but bypass the qualitative assessment and proceed directly to the impairment test for other goodwill. For the goodwill for which the qualitative assessment is performed, if, after assessing the totality of events or circumstances, the Company and/or subsidiaries determine that it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then the Company and/or subsidiaries do not perform the impairment test. However, if the Company and/or subsidiaries conclude otherwise or determine to bypass the qualitative assessment, the Company and/or subsidiaries proceed to perform the impairment test. The goodwill impairment test calculates the fair value of the reporting unit and compares the fair value with the carrying amount of the reporting unit. If the fair value of the reporting unit falls below its carrying amount, an impairment loss is recognized in an amount equal to the difference. The Company and its subsidiaries test the goodwill either at the operating segment level or one level below the operating segments.

The Company and its subsidiaries have the option to perform a qualitative assessment to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired. The Company and its subsidiaries perform the qualitative assessment for some indefinite-lived intangible assets but bypass the qualitative assessment and perform the quantitative assessment for other indefinite-lived intangible assets. For those indefinite-lived intangible assets for which the qualitative assessment is performed, if, after assessing the totality of events and circumstances, the Company and/or subsidiaries conclude that it is not more likely than not that the indefinite-lived intangible asset is impaired, then the Company and/or subsidiaries do not perform the quantitative impairment test. However, if the Company and/or subsidiaries conclude otherwise or determine to bypass the qualitative assessment, the Company and/or subsidiaries calculate the fair value of the indefinite-lived intangible asset and perform the quantitative impairment test. If the carrying amount of the indefinite-lived intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to that excess.

Intangible assets with finite lives are amortized over their useful lives and tested for impairment. The Company and its subsidiaries perform a recoverability test for the intangible assets whenever events or changes in circumstances indicate that the assets might be impaired. The intangible assets are considered not recoverable when the undiscounted future cash flows estimated to be generated by those assets are less than the carrying amount of those assets, and the net carrying amount of assets not recoverable is reduced to fair value if lower than the carrying amount.

The amount of goodwill was \(\frac{4443,818}{}\) million and \(\frac{4426,622}{}\) million as of March 31, 2020 and June 30, 2020, respectively.

The amount of other intangible assets was \(\frac{4404,492}{492}\) million and \(\frac{4418,651}{418,651}\) million as of March 31, 2020 and June 30, 2020, respectively.

# (z) Trade notes, accounts and other payable

Trade notes, accounts and other payable include primarily accounts payable in relation to purchase of assets to be leased, merchandise for sale and other assets, accounts payable in relation to construction work of residential condominiums and deposits received mainly for withholding income tax.

# (aa) Other Liabilities

Other liabilities include primarily lease liabilities recognized from the lessee's lease transaction, accrued expenses related to interest and bonus, accrued benefit liability, advances received from lessees in relation to lease contracts, deposits received from real estate transaction, contract liabilities mainly related to automobile maintenance services and software services, derivative liabilities and allowance for credit losses on off-balance sheet credit exposures.

#### (ab) Capitalization of interest costs

The Company and its subsidiaries capitalized interest costs primarily related to assets under construction such as specific environmental assets, long-term real estate development and ship projects.

# (ac) Advertising

The costs of advertising are expensed as incurred.

## (ad) Earnings per share

Basic earnings per share is computed by dividing net income attributable to ORIX Corporation shareholders by the weighted average number of shares of outstanding common stock in each period. Diluted earnings per share is calculated by reflecting the potential dilution that could occur if securities or other contracts issuing common stock were exercised or converted into common stock.

## (ae) Additional acquisition and partial sale of the parent's ownership interest in subsidiaries

Additional acquisition of the parent's ownership interest in subsidiaries and partial sale of such interest where the parent continues to retain control of the subsidiary are accounted for as equity transactions. On the other hand, in a transaction that results in the loss of control, the gain or loss recognized in income includes the realized gain or loss related to the portion of ownership interest sold and the gain or loss on the remeasurement to fair value of the interest retained.

#### (af) Redeemable noncontrolling interests

Noncontrolling interests in a certain subsidiary are redeemable preferred shares which are subject to call and put rights upon certain shareholder events. As redemption of the noncontrolling interest is not solely in the control of the subsidiary, it is recorded between liabilities and equity on the consolidated balance sheets at its estimated redemption value.

## (ag) Issuance of stock by an affiliate

When an affiliate issues stocks to unrelated third parties, the Company and its subsidiaries' ownership interest in the affiliate decreases. In the event that the price per share is more or less than the Company and its subsidiaries' average carrying amount per share, the Company and its subsidiaries adjust the carrying amount of its investment in the affiliate and recognize the gain or loss in the consolidated statements of income in the year in which the change in ownership interest occurs.

#### (ah) New accounting pronouncements

In June 2016, Accounting Standards Update 2016-13 ("Measurement of Credit Losses on Financial Instruments"—ASC 326 ("Financial Instruments—Credit Losses")) was issued, and related amendments were issued thereafter. These updates significantly change how companies measure and recognize credit impairment for many financial assets. The new current expected credit loss model requires companies to immediately recognize an estimate of credit losses expected to occur over the remaining life of the financial assets that are within the scope of these updates. These updates also make targeted amendments to the current impairment model for available-for-sale debt securities. The Company and its subsidiaries adopted these updates on April 1, 2020 through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period. Consequently, financial information of comparative periods has not been update and the disclosures required under New Credit Losses Standard are not provided for periods before April 1, 2020. The allowance for credit losses for financial assets such as installment loans, net investment in leases and off-balance-sheet credit exposures such as financial guarantees and loan commitments was increased due to the changes of the measurement of the allowance for credit losses. The effect of the adoption of these updates on the Company and its subsidiaries' financial position at the adoption date was an increase of \(\frac{3}{2}\) 31,745 million in the allowance for credit losses for financial assets, an increase of \(\frac{3}{2}\) 28,294 million in other liabilities related to off-balance sheet credit exposures and a decrease of \(\frac{3}{2}\) 42,855 million in retained earnings in the consolidated balance sheets as of April 1, 2020. The Company and its subsidiaries expanded their disclosures that were reauired by these updates, primarily regarding credit quality information and estimates of the allowance for credit losses.

In January 2017, Accounting Standards Update 2017-04 ("Simplifying the Test for Goodwill Impairment"—ASC 350 ("Intangible—Goodwill and Other")) was issued. This Update eliminates Step 2 from the conventional two-step goodwill impairment test. Instead, goodwill impairments would be measured by the amount by which the carrying amount exceeds the reporting unit's fair value. This Update also eliminates the requirement for any reporting unit with a zero or negative carrying amount to perform a qualitative assessment and, if it is more likely than not that the goodwill is impaired, to perform Step 2 of the goodwill impairment test. The Company and its subsidiaries adopted this Update on April 1, 2020. Generally, the effect of adopting this Update on the Company and its subsidiaries' results of operation or financial position will depend on the outcomes of future goodwill impairment tests.

In August 2018, Accounting Standards Update 2018-12 ("Targeted Improvements to the Accounting for Long-Duration Contracts"—ASC 944 ("Financial Services—Insurance")) was issued, and related amendments which defer the effective date by one year were issued thereafter. These updates change the recognition, measurement, presentation and disclosure requirements for long-duration contracts issued by an insurance entity. These updates require an insurance entity to review and, if there is a change, update cash flow assumptions at least annually and to update discount rate used for liability for future policy benefits at each reporting date for nonparticipating traditional long-duration and limited-payment contracts. The effect of updating the discount rate is recognized in other comprehensive income (loss). These updates also require market risk benefits to be measured at fair value, and simplify amortization of deferred acquisition costs. Furthermore, these updates require additional disclosures for long-duration contracts. These updates are effective for fiscal years beginning after December 15, 2021, and interim periods within those fiscal years. Early application is permitted. For the liability for future policy benefits and deferred acquisition costs, these updates are applied to contracts in force as of beginning of the earliest period presented (hereinafter, "the transition date" of these updates) on a modified retrospective basis, and an insurance entity may elect to apply retrospectively. For the market risk benefits, these updates are applied retrospectively at the transition date, and the difference between fair value and carrying value requires an adjustment to retained earnings at the transition date. The cumulative effect of changes in the instrument-specific credit risk between contract inception date and the transition date should be recognized in accumulated other comprehensive income at the transition date. The Company and its subsidiaries will adopt these updates on April 1, 2022. The Company and its subsidiaries are currently evaluating the effect that the adoption of these updates will have on the Company and its subsidiaries' results of operations or financial position, as well as changes in disclosures required by these updates.

In August 2018, Accounting Standards Update 2018-13 ("Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement"—ASC 820 ("Fair Value Measurement")) was issued. This update modifies and adds the disclosure requirements for Fair Value Measurements. This update also removes disclosure requirements of the amount of and reasons for transfers between Level 1 and Level 2 of the fair value hierarchy, the policy for timing of transfers between levels, and the valuation processes for Level 3 fair value measurements. The Company and its subsidiaries early adopted the removals of disclosure requirements from the three months ended September 30, 2018. The Company and its subsidiaries adopted the modifications and additions of disclosure requirements on April 1, 2020. Since this update relates to disclosure requirements, the adoption had no effect on the Company and its subsidiaries' results of operations or financial position.

In August 2018, Accounting Standards Update 2018-14 ("Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans"—ASC 715-20 ("Compensation—Retirement Benefits—Defined Benefit Plans—General")) was issued. This update adds and clarifies the disclosure requirements for Pension Plans, and removes certain disclosure requirements such as the amounts in accumulated other comprehensive income expected to be recognized as components of net periodic benefit cost over the next fiscal year. The Company and its subsidiaries adopted this update on April 1, 2020. Since this update relates to disclosure requirements, the adoption had no effect on the Company and its subsidiaries' results of operations or financial position.

In December 2019, Accounting Standards Update 2019-12 ("Simplifying the Accounting for Income Taxes"—ASC 740 ("Income Taxes")) was issued. This update removes the exception to the requirement to recognize a deferred tax liability for equity method investments when a foreign subsidiary becomes an equity method investment, the exception to the ability not to recognize a deferred tax liability for a foreign subsidiary when a foreign equity method investment becomes a subsidiary, and other exceptions. This update also simplifies certain other elements of the accounting for the income taxes. This update is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020 and early adoption is permitted. The income tax simplifications related to changes in ownership of foreign equity method investments and foreign subsidiaries shall be applied on a modified retrospective basis through a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year of adoption. The other amendments in this update shall be applied on a retrospective basis to all periods presented, on a modified retrospective basis through a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year of adoption, or on a prospective basis. The Company and its subsidiaries will adopt this update on April 1, 2021. The Company and its subsidiaries are currently evaluating the effect that the adoption of this update will have on the Company and its subsidiaries' results of operations or financial position, as well as changes in disclosures required by this update.

In January 2020, Accounting Standards Update 2020-01 ("Clarifying the Interactions between Equity Securities, Equity Method and Joint Ventures, and Derivatives and Hedging"—ASC 321 ("Investments—Equity Securities"), ASC 323 ("Investments—Equity Method and Joint Ventures"), and ASC 815 ("Derivatives and Hedging")) was issued. This update clarifies that an entity should consider observable transactions that require it to either apply or discontinue the equity method of accounting for the purposes of applying the measurement alternative in accordance with ASC 321 ("Investments—Equity Securities") immediately before applying or upon discontinuing the equity method. This update also clarifies the scope of considerations for forward contracts and purchased options on certain securities that do not meet the definition of a derivative. This update is effective prospectively for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020, and early adoption is permitted. The Company and its subsidiaries will adopt this update on April 1, 2021. The Company and its subsidiaries are currently evaluating the effect that the adoption of this update will have on the Company and its subsidiaries' results of operations or financial position.

In March 2020, Accounting Standards Update 2020-04 ("Facilitation of the Effects of Reference Rate Reform on Financial Reporting"—ASC 848 ("Reference Rate Reform")) was issued. This update provides companies with optional expedients and exceptions for applying generally accepted accounting principles to contract, hedging relationships and other transactions that reference London Interbank Offered Rate ("LIBOR") or another reference rate expected to be discontinued because of reference rate reform. This update is effective as of March 12, 2020 through December 31, 2022. We are currently in the process of identifying the potential effect on the Company and its subsidiaries' results of operations or financial position by the adoption of this update.

## 3. Fair Value Measurements

The Company and its subsidiaries classify and prioritize inputs used in valuation techniques to measure fair value into the following three levels:

- Level 1 Inputs of quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly.
- Level 3 Unobservable inputs for the assets or liabilities.

The Company and its subsidiaries differentiate between those assets and liabilities required to be carried at fair value at every reporting period ("recurring") and those assets and liabilities that are only required to be adjusted to fair value under certain circumstances ("nonrecurring"). The Company and its subsidiaries mainly measure certain loans held for sale, trading debt securities, available-for-sale debt securities, certain equity securities, derivatives, certain reinsurance recoverables, and variable annuity and variable life insurance contracts at fair value on a recurring basis.

The following tables present recorded amounts of major financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2020 and June 30, 2020:

# March 31, 2020

		Millions of yen						
	Toi Carr Valu Consol Balance	tal ying M e in Ide idated or	oted Prices in Active Iarkets for ntical Assets Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)			
Assets:								
Loans held for sale *1	¥ 9	0,893 ¥	0	¥ 90,893	¥ 0			
Trading debt securities		7,431	0	7,431	0			
Available-for-sale debt securities:		1,185	21,490	1,521,342	88,353			
Japanese and foreign government bond securities *2	65	3,945	3,301	650,644	0			
Japanese prefectural and foreign municipal bond securities	25	0,355	0	247,523	2,832			
Corporate debt securities *3	59	6,477	18,189	574,294	3,994			
CMBS and RMBS in the Americas	4	8,672	0	48,672	0			
Other asset-backed securities and debt securities	8	1,736	0	209	81,527			
Equity securities *4*5	37	5,174	58,400	232,873	83,901			
Derivative assets:	3	9,690	202	20,258	19,230			
Options held/written and other	2	1,346	0	2,116	19,230			
Futures, foreign exchange contracts	1	3,265	202	13,063	0			
Foreign currency swap agreements		5,079	0	5,079	0			
Netting *6	(	(9,152)	0	0	0			
Net derivative assets	3	0,538	0	0	0			
Other assets:	1	8,206	0	0	18,206			
Reinsurance recoverables *7	1	8,206	0	0	18,206			
Total	¥ 2,16	52,579 ¥	80,092	¥1,872,797	¥ 209,690			
Liabilities:								
Derivative liabilities:	¥ 7	′3,649 ¥	2,471	¥ 71,178	¥ 0			
Interest rate swap agreements	4	4,002	0	44,002	0			
Options held/written and other	2	0,004	0	20,004	0			
Futures, foreign exchange contracts		9,506	2,471	7,035	0			
Foreign currency swap agreements		137	0	137	0			
Netting *6	(	(9,152)	0	0	0			
Net derivative Liabilities		4,497	0	0	0			
Policy Liabilities and Policy Account Balances:	30	0,739	0	0	300,739			
Variable annuity and variable life insurance contracts *8		0,739	0	0	300,739			
Total	¥ 37	¥ ¥	2,471	¥ 71,178	¥ 300,739			

	Millions of yen						
	Co	Total Carrying Value in onsolidated lance Sheets	in Ma Ident or l	ted Prices Active Active Active Active Active Lical Assets Liabilities Level 1)	Significant Other Observable Inputs (Level 2)	Ur	significant nobservable Inputs (Level 3)
Assets:							
Loans held for sale *1	¥	54,647	¥	0	¥ 54,647	¥	0
Trading debt securities		2,761		0	2,761		0
Available-for-sale debt securities:		1,702,097		24,083	1,578,061		99,953
Japanese and foreign government bond securities *2		661,307		3,499	657,808		0
Japanese prefectural and foreign municipal bond securities		254,240		0	251,436		2,804
Corporate debt securities *3		644,940		20,584	620,699		3,657
CMBS and RMBS in the Americas		47,910		0	47,910		0
Other asset-backed securities and debt securities		93,700		0	208		93,492
Equity securities *4*5		394,596		70,197	245,602		78,797
Derivative assets:		26,706		924	6,402		19,380
Options held/written and other		21,513		0	2,133		19,380
Futures, foreign exchange contracts		2,916		924	1,992		0
Foreign currency swap agreements		2,277		0	2,277		0
Netting *6		(611)		0	0		0
Net derivative assets		26,095		0	0		0
Other assets:		10,854		0	0		10,854
Reinsurance recoverables *7		10,854		0	0		10,854
Total	¥	2,191,661	¥	95,204	¥1,887,473	¥	208,984
Liabilities:	_					_	
Derivative liabilities:	¥	79,307	¥	196	¥ 79,065	¥	46
Interest rate swap agreements		44,422		0	44,422		0
Options held/written and other		19,281		0	19,235		46
Futures, foreign exchange contracts		15,373		196	15,177		0
Foreign currency swap agreements		231		0	231		0
Netting *6		(611)		0	0		0
Net derivative Liabilities		78,696		0	0		0
Policy Liabilities and Policy Account Balances:		302,201		0	0		302,201
Variable annuity and variable life insurance contracts *8		302,201		0	0		302,201
Total	¥	381,508	¥	196	¥ 79,065	¥	302,247

- \*1 A certain subsidiary elected the fair value option on certain loans held for sale. These loans are multi-family and seniors housing loans and are sold to Federal National Mortgage Association ("Fannie Mae"), Federal Home Loan Mortgage Corporation ("Freddie Mac") and institutional investors. Included in "Other (income) and expense" in the consolidated statements of income were a gain of ¥536 million and a loss of ¥2,443 million from the change in the fair value of the loans for the three months ended June 30, 2019 and 2020, respectively. No gains or losses were recognized in earnings during the three months ended June 30, 2019 and 2020 attributable to changes in instrument-specific credit risk. The amounts of aggregate unpaid principal balance and aggregate fair value of the loans held for sale as of March 31, 2020, were ¥84,906 million and ¥90,893 million, respectively, and the amount of the aggregate fair value exceeded the amount of aggregate unpaid principal balance by ¥5,987 million. The amounts of aggregate unpaid principal balance and aggregate fair value exceeded the amount of aggregate unpaid principal balance by ¥3,484 million, respectively, and the amount of the aggregate fair value exceeded the amount of aggregate unpaid principal balance by ¥3,484 million. As of March 31, 2020 and June 30, 2020, there were no loans that are 90 days or more past due or, in non-accrual status.
- \*2 A certain subsidiary elected the fair value option for investments in foreign government bond securities included in available-for-sale debt securities. Included in "Gains on investment securities and dividends" in the consolidated statements of income were a loss of ¥1 million and a gain of ¥17 million from the change in the fair value of those investments for the three months ended June 30, 2019 and 2020, respectively. The amounts of aggregate fair value elected the fair value option were ¥780 million and ¥999 million as of March 31, 2020 and June 30, 2020, respectively.
- \*3 A certain subsidiary elected the fair value option for investments in foreign corporate debt securities included in available-for-sale debt securities. Included in "Gains on investment securities and dividends" in the consolidated statements of income were gains of \(\frac{\pmathbf{4}}{444}\) million and \(\frac{\pmathbf{1}}{129}\) million from the change in the fair value of those investments for the three months ended June 30, 2019 and 2020, respectively. The amounts of aggregate fair value elected the fair value option were \(\frac{\pmathbf{1}}{189}\) million and \(\frac{\pmathbf{2}}{20,584}\) million as of March 31, 2020 and June 30, 2020, respectively.
- \*4 Certain subsidiaries elected the fair value option for certain investments in investment funds included in equity securities. Included in "Gains on investment securities and dividends" in the consolidated statements of income were a gain of \$209 million and a loss of \$110 million from the change in the fair value of those investments for the three months ended June 30, 2019 and 2020, respectively. The amounts of aggregate fair value elected the fair value option were \$46,326 million and \$44,343 million as of March 31, 2020 and June 30, 2020, respectively.
- \*5 The amounts of investment funds measured at net asset value per share which are not included in the above tables were \(\xi\)11,631 million and \(\xi\)10,158 million as of March 31, 2020 and June 30, 2020, respectively.
- \*6 It represents the amount offset under counterparty netting of derivative assets and liabilities.
- \*7 Certain subsidiaries elected the fair value option for certain reinsurance contracts held. The fair value of the reinsurance contracts elected for the fair value option in other assets were ¥18,206 million and ¥10,854 million as of March 31, 2020 and June 30, 2020, respectively. For the effect of changes in the fair value of those reinsurance contracts on earnings during the three months ended June 30, 2019 and 2020, see Note 18 "Life Insurance Operations."
- \*8 Certain subsidiaries elected the fair value option for the entire variable annuity and variable life insurance contracts held. The fair value of the variable annuity and variable life insurance contracts elected for the fair value option in policy liabilities and policy account balances were \(\frac{\pmathbf{3}}{300,739}\) million and \(\frac{\pmathbf{3}}{302,201}\) million as of March 31, 2020 and June 30, 2020, respectively. For the effect of changes in the fair value of the variable annuity and variable life insurance contracts on earnings during the three months ended June 30, 2019 and 2020, see Note 18 "Life Insurance Operations."

The following tables present the reconciliation of financial assets and liabilities (net) measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended June 30, 2019 and 2020:

# Three months ended June 30, 2019

	Millions of yen									
	Balance at April 1, 2019	-	Gains or losses lized/unrealized)  Included in other comprehensive income *2	Total	Purchases *3	Sales	Settlements *4	Transfers in and/ or out of Level 3 (net)	Balance at June 30, 2019	Change in unrealized gains or losses included in earnings for assets and liabilities still held at June 30, 2019 *1
Available-for-sale debt securities	¥ 100,447			$\frac{1001}{4}$ (675)		¥(3,822)				
Japanese prefectural and foreign municipal	1 100,447	7 1,021	4 (1,070)	Ŧ (073)	4 0,131	+(3,022)	Ŧ (17,707)	+ (2,771)	7 / / / / / / / /	Ŧ 20)
bond securities	2,888	0	(83)	(83)	0	0	0	0	2,805	0
Corporate debt securities	7,158	0	3	3	0		0	(2,991)	3,976	0
Other asset-backed securities and debt	ĺ					,		( ) /	ĺ	
securities	90,401	1,021	(1,616)	(595)	6,151	(3,628)	(19,709)	0	72,620	289
Equity securities	61,193	872	(1,821)	(949)	2,900	(831)	(413)	0	61,900	456
Investment funds	61,193	872	(1,821)	(949)	2,900	(831)	(413)	0	61,900	456
Derivative assets and liabilities (net)	5,272	9,077	(334)	8,743	0	0	0	0	14,015	9,077
Options held/written and other	5,272	9,077	(334)	8,743	0	0	0	0	14,015	9,077
Other asset	12,449	(1,249)	0	(1,249)	788	0	(72)	0	11,916	(1,249)
Reinsurance recoverables *5	12,449	(1,249)	0	(1,249)	788	0	(72)	0	11,916	(1,249)
Policy Liabilities and Policy Account Balances	360,198	313	184	497	0	0	(12,528)	0	347,173	312
Variable annuity and variable life insurance										
contracts *6	360,198	313	184	497	0	0	(12,528)	0	347,173	312

					N	<b>Iillions</b>	of yen				
	Balance at	(real	ains or losses ized/unrealized) Included in other						Balance at	Change in unrealized gains or losses included in earnings for assets and liabilities still held at	Change in unrealized gains or losses included in other comprehensive income for assets and liabilities still held at
	April 1, 2020		comprehensive income *2	Total	Purchases *3	Calas	Settlements *4	Level 3 (net)	June 30, 2020	June 30, 2020 *1	June 30, 2020 *2
Available-for-sale debt securities	¥ 88,353	earnings *1 ¥ (1,118)		¥ 6,433	¥ 6,473		¥ (1,306)	<u> </u>	¥ 99,953		
Japanese prefectural and foreign municipal bond	·			·	,		(4-1-1)		,		,,,,
securities	2,832	0	(28)	(28)	0	0	0	0	2,804	0	(28)
Corporate debt securities Other asset-backed securities	3,994	0	(1)	(1)	0	0	(336)	0	3,657	0	0
and debt securities	81,527	(1,118)	7,580	6,462	6,473	0	(970)	0	93,492	26	7,602
Equity securities	83,901	(2,018)	(921)	(2,939)	413	(448)	(2,130)	0	78,797	(2,065)	(944)
Investment funds	83,901	(2,018)	(921)	(2,939)	413	(448)	(2,130)	0	78,797	(2,065)	(944)
Derivative assets and liabilities (net)	19,230	261	(187)	74	30	0	0	0	19,334	261	(187)
Options held/written and	.,		( )						. ,		(,
other	19,230	261	(187)	74	30	0	0	0	19,334	261	(187)
Other asset	18,206	(7,906)	0	(7,906)	646	0	(92)	0	10,854	(7,906)	0
Reinsurance recoverables *5	18,206	(7,906)	0	(7,906)	646	0	(92)	0	10,854	(7,906)	0
Policy Liabilities and Policy Account Balances	300,739	(10,091)	(599)	(10,690)	0	0	(9,228)	0	302,201	(10,091)	(599)
Variable annuity and variable life insurance contracts *6	,	(10,091)	(599)	(10,690)	0	0	(9,228)	0	302,201	(10,091)	

- \*1 Principally, gains and losses from available-for-sale debt securities are included in "Gains on investment securities and dividends", "Write-downs of securities" or "Life insurance premiums and related investment income"; equity securities are included in "Gains on investment securities and dividends" and derivative assets and liabilities (net) are included in "Other (income) and expense" respectively. Additionally, for available-for-sale debt securities, amortization of interest recognized in finance revenues is included in these columns.
- \*2 Unrealized gains and losses from available-for-sale debt securities are included in "Net change of unrealized gains (losses) on investment in securities" and "Net change of foreign currency translation adjustments", unrealized gains and losses from equity securities and derivative assets and liabilities (net) are included mainly in "Net change of foreign currency translation adjustments", unrealized gains and losses from policy liabilities and policy account balances are included in "Net change of debt valuation adjustments."
- \*3 Increases resulting from an acquisition of a subsidiary and insurance contracts ceded to reinsurance companies are included.
- \*4 Decreases resulting from the receipts of reimbursements for benefits, and decreases resulting from insurance payouts to variable annuity and variable life policyholders due to death, surrender and maturity of the investment period are included.
- \*5 "Included in earnings" in the above table includes changes in the fair value of reinsurance contracts recorded in "Life insurance costs" and reinsurance premiums, net of reinsurance benefits received, recorded in "Life insurance premiums and related investment income."
- \*6 "Included in earnings" in the above table is recorded in "Life insurance costs" and includes changes in the fair value of policy liabilities and policy account balances resulting from gains or losses on the underlying investment assets managed on behalf of variable annuity and variable life policyholders, and the changes in the minimum guarantee risks relating to variable annuity and variable life insurance contracts as well as insurance costs recognized for insurance and annuity payouts as a result of insured events.

In the three months ended June 30, 2019, corporate debt securities totaling \(\xi\)2,991 million were transferred from Level 3 to Level 2, since the inputs became observable. There were no transfers in or out of Level 3 in the three months ended June 30, 2020.

The following tables present recorded amounts of assets measured at fair value on a nonrecurring basis during year ended March 31, 2020 and the three months ended June 30, 2020. These assets are measured at fair value on a nonrecurring basis mainly to recognize impairment:

## Year ended March 31, 2020

	Millions of yen							
	Total Carrying Value in Consolidated Balance Sheets		Carrying in Active Value in Markets for Consolidated Identical Assets		O Obse In	ificant ther ervable puts evel 2)	Und	gnificant observable Inputs Level 3)
Assets:								
Loans held for sale	¥	4,823	¥	0	¥	0	¥	4,823
Real estate collateral-dependent loans (net of allowance for probable loan								
losses)		12,557		0		0		12,557
Investment in operating leases and property under facility operations		5,731		0		1,193		4,538
Certain investments in affiliates		11,213		8,741		0		2,472
	¥	34,324	¥	8,741	¥	1,193	¥	24,390

## Three months ended June 30, 2020

	Millions of yen							
	Total Carrying Value in Consolidated Balance Sheets		Carrying in Active Value in Markets for Consolidated Identical Assets		Significant Other Observable Inputs (Level 2)		Und	gnificant observable Inputs Level 3)
Assets:			<u> </u>					,
Loans held for sale	¥	291	¥	0	¥	291	¥	0
Real estate collateral-dependent loans (net of allowance for credit losses)		10,685		0		0		10,685
Investment in operating leases and property under facility operations		479		0		363		116
Certain investments in affiliates		319		0		0		319
	¥	11,774	¥	0	¥	654	¥	11,120

The following is a description of the main valuation methodologies used for assets and liabilities measured at fair value.

## Loans held for sale

Certain loans, which the Company and its subsidiaries have the intent and ability to sell to outside parties in the foreseeable future, are considered held-for-sale. The loans held for sale in the Americas are classified as Level 2, if the Company and its subsidiaries measure their fair value based on a market approach using inputs other than quoted prices that are observable for the assets such as treasury rate, swap rate and market spread. The loans held for sale in the Americas are classified as Level 3, if the Company and its subsidiaries measure their fair value based on discounted cash flow methodologies using inputs that are unobservable in the market.

# Real estate collateral-dependent loans

The allowance for credit losses for large balance non-homogeneous loans is individually evaluated based on the present value of expected future cash flows, the loan's observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. According to ASC 820 ("Fair Value Measurement"), measurement for loans with deterioration in credit quality determined using a present value technique is not considered a fair value measurement. However, measurement for loans with deterioration in credit quality determined using the loan's observable market price or the fair value of the collateral securing the collateral-dependent loans are fair value measurements and are subject to the disclosure requirements for nonrecurring fair value measurements.

The Company and its subsidiaries determine the fair value of the real estate collateral of real estate collateral-dependent loans using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. The Company and its subsidiaries generally obtain a new appraisal once a fiscal year. In addition, the Company and its subsidiaries periodically monitor circumstances of the real estate collateral and then obtain a new appraisal in situations involving a significant change in economic and/or physical conditions, which may materially affect the fair value of the collateral. Real estate collateral-dependent loans whose fair values are estimated using appraisals of the underlying collateral based on these valuation techniques are classified as Level 3 because such appraisals involve unobservable inputs. These unobservable inputs contain discount rates and cap rates as well as future cash flows estimated to be generated from real estate collateral. An increase (decrease) in the discount rate or cap rate and a decrease (increase) in the estimated future cash flows would result in a decrease (increase) in the fair value of real estate collateral-dependent loans.

## Investment in operating leases and property under facility operations and land and buildings undeveloped or under construction

Investment in operating leases measured at fair value is mostly real estate. The Company and its subsidiaries determine the fair value of investment in operating leases and property under facility operations and land and buildings undeveloped or under construction using appraisals prepared by independent third party appraisers or the Company's own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flow methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. The Company and its subsidiaries classified the assets as Level 3 because such appraisals involve unobservable inputs. These unobservable inputs contain discount rates as well as future cash flows estimated to be generated from the assets or projects. An increase (decrease) in the discount rate and a decrease (increase) in the estimated future cash flows would result in a decrease (increase) in the fair value of investment in operating leases and property under facility operations and land and buildings undeveloped or under construction.

Movable properties owned by a certain subsidiary are classified as Level 2, because fair value measurement is based on observable inputs other than quoted prices included within Level 1, such as prices for similar assets.

## Trading debt securities and available-for-sale debt securities

If active market prices are available, fair value measurement is based on quoted active market prices and, accordingly, these securities are classified as Level 1. If active market prices are not available, fair value measurement is based on observable inputs other than quoted prices included within Level 1, such as prices for similar assets and accordingly these securities are classified as Level 2. If market prices are not available and there are no observable inputs, then fair value is estimated by using valuation models such as discounted cash flow methodologies and broker quotes. Such securities are classified as Level 3, as the valuation models and broker quotes are based on inputs that are unobservable in the market. If fair value is based on broker quotes, the Company and its subsidiaries check the validity of received prices based on comparison to prices of other similar assets and market data such as relevant benchmark indices.

The Company and its subsidiaries classified CMBS and RMBS in the Americas and other asset-backed securities as Level 2 if the inputs such as trading price and/or bid price are observable. The Company and its subsidiaries classified CMBS and RMBS in the Americas and other asset-backed securities as Level 3 if the Company and subsidiaries evaluate the fair value based on the unobservable inputs. In determining whether the inputs are observable or unobservable, the Company and its subsidiaries evaluate various factors such as the lack of recent transactions, price quotations that are not based on current information or vary substantially over time or among market makers, a significant increase in implied risk premium, a wide bid-ask spread, significant decline in new issuances, little or no public information (e.g. a principal-to-principal market) and other factors. With respect to certain CMBS and RMBS in the Americas and other asset-backed securities, the Company and its subsidiaries classified these securities that were measured at fair value based on the observable inputs such as trading price and/or bit price as Level 2. But for those securities that lacked observable trades because they are older vintage or below investment grade securities, the Company and its subsidiaries limit the reliance on independent pricing service vendors and brokers. As a result, the Company and its subsidiaries established internally developed pricing models using valuation techniques such as discounted cash flow model using Level 3 inputs in order to estimate fair value of these debt securities and classified them as Level 3. Under the models, the Company and its subsidiaries use anticipated cash flows of the security discounted at a risk-adjusted discount rate that incorporates our estimate of credit risk and liquidity risk that a market participant would consider. The cash flows are estimated based on a number of assumptions such as default rate and prepayment speed, as well as seniority of the security. An increase (decrease)

## Equity securities and investment in affiliates

If active market prices are available, fair value measurement is based on quoted active market prices and, accordingly, these securities are classified as Level 1. If active market prices are not available, fair value measurement is based on observable inputs other than quoted prices included within Level 1, such as prices for similar assets and accordingly these securities are classified as Level 2. In addition, a certain overseas subsidiary measures its investments held by the investment companies which are owned by the subsidiary at fair value. These investment funds and certain investments in affiliates are classified as Level 3, because fair value measurement is based on the combination of discounted cash flow methodologies and market multiple valuation methods, and broker quotes. Discounted cash flow methodologies use future cash flows to be generated from investees, weighted average cost of capital (WACC) and others. Market multiple valuation methods use earnings before interest, taxes, depreciation and amortization (EBITDA) multiples based on actual and projected cash flows, comparable peer companies, and comparable precedent transactions and others. Furthermore, certain subsidiaries elected the fair value option for investments in some funds. These investment funds for which the fair value option is elected are classified as level 3, because the subsidiaries measure their fair value using discounting to net asset value based on inputs that are unobservable in the market.

## Derivatives

For exchange-traded derivatives, fair value is based on quoted market prices, and accordingly, classified as Level 1. For non-exchange traded derivatives, fair value is based on commonly used models and discounted cash flow methodologies. If the inputs used for these measurements including yield curves and volatilities, are observable, the Company and its subsidiaries classify it as Level 2. If the inputs are not observable, the Company and its subsidiaries classify it as Level 3. These unobservable inputs contain discount rates. An increase (decrease) in the discount rate would result in a decrease (increase) in the fair value of derivatives.

#### Reinsurance recoverables

Certain subsidiaries have elected the fair value option for certain reinsurance contracts related to variable annuity and variable life insurance contracts to partially offset the changes in fair value recognized in earnings of the policy liabilities and policy account balances attributable to the changes in the minimum guarantee risks of the variable annuity and variable life insurance contracts. These reinsurance contracts for which the fair value option is elected are classified as Level 3 because the subsidiaries measure their fair value using discounted cash flow methodologies based on inputs that are unobservable in the market.

#### Variable annuity and variable life insurance contracts

A certain subsidiary has elected the fair value option for the entire variable annuity and variable life insurance contracts held in order to match earnings recognized for changes in fair value of policy liabilities and policy account balances with the earnings recognized for gains or losses from the investment assets managed on behalf of variable annuity and variable life policyholders, derivative contracts and changes in fair value of reinsurance contracts. The changes in fair value of the variable annuity and variable life insurance contracts are linked to the fair value of the investment in securities managed on behalf of variable annuity and variable life policyholders. These securities consist mainly of equity securities traded in the market. In addition, variable annuity and variable life insurance contracts are exposed to the minimum guarantee risk, and the subsidiary adjusts the fair value of the underlying investments by incorporating changes in fair value of the minimum guarantee risk in the evaluation of the fair value of the entire variable annuity and variable life insurance contracts. The variable annuity and variable life insurance contracts for which the fair value option is elected are classified as Level 3 because the subsidiary measures the fair value using discounted cash flow methodologies based on inputs that are unobservable in the market.

# Information about Level 3 Fair Value Measurements

The following tables provide information about the valuation techniques and significant unobservable inputs used in the valuation of Level 3 assets and liabilities measured at fair value on a recurring basis as of March 31, 2020 and June 30, 2020.

			Mar	ch 31, 2020	
		ons of yen ir value	Valuation technique(s)	Significant unobservable inputs	Range (Weighted average)
Assets:					
Available-for-sale debt securities:	**	2.022	D:	D:	0.50/
Japanese prefectural and foreign municipal bond securities	¥	2,832	Discounted cash flows	Discount rate	8.5% (8.5%)
Corporate debt securities		1,995	Discounted cash flows	Discount rate	0.4% - 2.5% $(0.8%)$
		1,999	Appraisals/Broker quotes	<u> </u>	
Other asset-backed securities and debt securities		20,582	Discounted cash flows	Discount rate	1.0% – 51.2% (12.1%)
				Probability of default	1.9% (1.9%)
		60,945	Appraisals/Broker quotes	<u> </u>	_
Equity securities:					
Investment funds		5,714	Internal cash flows	Discount rate	0.0% (0.0%)
		54,898	Discounted cash flows	WACC	7.6% – 19.1% (16.5%)
				EV/Terminal EBITDA multiple	7.0x-11.9x (9.3x)
				EV/Last twelve months	( )
			Market multiples	EBITDA multiple	7.5x-11.8x (9.4x)
				EV/Forward EBITDA multiple	6.5x-10.3x (8.4x)
				EV/Precedent transaction last	(01.115)
				twelve months EBITDA multiple	7.5x-12.1x
				шипре	(9.5x)
		23,289	Appraisals/Broker quotes	_	`— ′
Derivative assets:					
Options held/written and other		19,170	Discounted cash flows	Discount rate	12.0% - 33.0%
		60	Appraisals/Broker quotes	_	(14.4%)
		00	rippraisais/Broker quotes		
Other assets: Reinsurance recoverables		18,206	Discounted cash flows	Discount rate	(0.2)% - 0.6%
Remsurance recoverables		10,200	Discounted cash nows	Discount face	(0.2%)
				Mortality rate	0.0% - 100.0%
				Lapse rate	(1.4%) 1.5% – 14.0%
				Eupse rate	(7.1%)
				Annuitization rate	
				(guaranteed minimum annuity benefit)	0.0% - 100.0%
					(100.0%)
Total	¥	209,690			
Liabilities:					
Policy liabilities and Policy Account Balances:	**	200 =22	B:	7.	(0.0)0/ 0.50/
Variable annuity and variable life insurance contracts	¥	300,739	Discounted cash flows	Discount rate	(0.2)% - 0.6% (0.2%)
				Mortality rate	0.0% - 100.0%
				Ŧ	(1.3%)
				Lapse rate	1.5% – 30.0% (6.9%)
				Annuitization rate (guaranteed minimum annuity	
				benefit)	0.0% - 100.0%
					(80.9%)
Total	¥	300,739			

June 30, 2020

	Millions of yen			,	
	Fa	ir value	Valuation technique(s)	Significant unobservable inputs	Range (Weighted average)
Assets:					
Available-for-sale debt securities:	**	• • • •	5	<b>-</b>	0.507
Japanese prefectural and foreign municipal bond securities	¥	2,804	Discounted cash flows	Discount rate	8.5% (8.5%)
Corporate debt securities		1,657	Discounted cash flows	Discount rate	0.4% – 2.5% (0.8%)
		2,000	Appraisals/Broker quotes	_	(0.070)
Other asset-backed securities and debt securities		20,966	Discounted cash flows	Discount rate	1.1% - 51.2%
		ŕ		Probability of default	(12.0%) 1.9%
		72,526	Appraisals/Broker quotes	<u> </u>	(1.9%)
T. 3		, 2,020	Tippinisais, Broner quotes		
Equity securities: Investment funds		3,569	Internal cash flows	Discount rate	0.0%
mivestment funds		3,309	internal cash nows	Discount rate	(0.0%)
		51,373	Discounted cash flows	WACC	7.6% – 18.7% (16.7%)
				EV/Terminal EBITDA multiple	6.8x-11.0x (9.0x)
				EV/Last twelve months	(2.0A)
			Market multiples	EBITDA multiple	4.4x-7.3x (5.7x)
				EV/Forward EBITDA multiple	5.6x-8.0x (6.7x)
				EV/Precedent transaction last twelve months EBITDA	(0.71)
				multiple	7.3x-12.9x
				типре	(10.2x)
		23,855	Appraisals/Broker quotes	<u> </u>	
Desiration					
Derivative assets: Options held/written and other		19,319	Discounted cash flows	Discount rate	12.0% – 33.0%
		61	Appraisals/Broker quotes	_	(14.8%)
Other assets:					
Reinsurance recoverables		10,854	Discounted cash flows	Discount rate	0.0% - 0.5% $(0.2%)$
				Mortality rate	0.0% - 100.0% $(1.4%)$
				Lapse rate	1.5% – 14.0% (7.1%)
				Annuitization rate	(7.170)
				(guaranteed minimum annuity	
				benefit)	0.0% - 100.0%
					(100.0%)
Total	¥	208,984			
Liabilities:					
Derivative liabilities:		4.0	A 1/D 1		
Other Policy liabilities and Policy Account Balances:		46	Appraisals/Broker quotes	<del>-</del>	
Variable annuity and variable life insurance contracts	¥	302,201	Discounted cash flows	Discount rate	0.0% - 0.5%
				Mortality rate	(0.2%) 0.0% – 100.0% (1.4%)
				Lapse rate	1.5% - 30.0%
				Annuitization rate	(7.1%)
				(guaranteed minimum annuity	0.00/ 100.00/
				benefit)	0.0% – 100.0% (80.3%)
Total	¥	302,247			(,
	===				

The following tables provide information about the valuation techniques and significant unobservable inputs used in the valuation of Level 3 assets measured at fair value on a nonrecurring basis during year ended March 31, 2020 and the three months ended June 30, 2020.

	Year ended March 31, 2020						
	Millions of yen  Fair value		Valuation technique(s)	Significant unobservable inputs	Range (Weighted average)		
Assets:							
Loans held for sale	¥	4,823	Discounted cash flows	Discount rate	5.7% – 7.7% (6.8%)		
Real estate collateral-dependent loans (net of allowance for probable loan losses)		12,557	Direct capitalization  Appraisals	Capitalization rate	5.6% – 7.0% (6.0%)		
Investment in operating leases and property under facility operations		302	Direct capitalization	Capitalization rate	4.3% (4.3%)		
			Discounted cash flows	Discount rate	4.1% (4.1%)		
		4,236	Appraisals	_	_		
Certain investments in affiliates		359	Discounted cash flows	WACC EV/Precedent transaction last twelve months EBITDA	14.0% (14.0%)		
			Market multiples	multiple	7.0x (7.0x)		
		2,113		EV/Precedent transaction three year average EBITDA multiple	7.0x (7.0x)		
	¥	24,390			(7.0%)		

	Three months ended June 30, 2020							
	Millions of yen Fair value	Valuation technique(s)	Significant unobservable inputs	Range (Weighted average)				
Assets:	Tan value			(**************************************				
Real estate collateral-dependent loans (net of allowance for credit								
losses)	10,685	Direct capitalization	Capitalization rate	5.6% – 7.1% (6.2%)				
		Appraisals	_	_				
Investment in operating leases and property under facility operations	116	Appraisals	_	_				
Certain investments in affiliates	319	Appraisals	_	_				
	¥ 11,120							

The Company and its subsidiaries generally use discounted cash flow methodologies or similar internally developed models to determine the fair value of Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, changes in these unobservable inputs may have a significant impact on the fair value.

Certain of these unobservable inputs will have a directionally consistent impact on the fair value of the asset or liability for a given change in that input. Alternatively, the fair value of the asset or liability may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular asset or liability. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated to one another), which may counteract or magnify the fair value impact.

Unobservable inputs are weighted by the relative fair value of the asset or liability.

For more analysis of the uncertainty of each input, see the description of the main valuation methodologies used for assets and liabilities measured at fair value.

## 4. Acquisitions and Divestitures

#### (1) Acquisitions

There were no material acquisitions during the three months ended June 30, 2019 and 2020.

In addition, the purchase price allocations have been completed during the three months ended June 30, 2020, for investees engaged in wind power generation in India, which were acquired as wholly-owned subsidiaries during the three months ended December 31, 2019. As a result, the fair value of the consideration paid fell below the fair value of net assets, which was the difference between identifiable assets and underwriting liabilities, by ¥4,365 million and the amount was recognized as bargain purchase gains.

# (2) Divestitures

Gains on sales of subsidiaries and affiliates and liquidation losses, net for the three months ended June 30, 2019 and 2020 amounted to \(\frac{\pmathbf{\pm

Since April 1, 2020, the reportable segments have been reorganized. As a result of this change, the segment data of the previous fiscal year has been retrospectively restated.

#### 5. Revenues from Contracts with Customers

The following table provides information about revenues from contracts with customers, and other sources of revenue for the three months ended June 30, 2019 and 2020 are as follows;

	Millions of yen	Millions of yen		
	Three months ended June 30, 2019	Three months ended June 30, 2020		
Revenues from contracts with customers	¥ 275,437	¥ 256,629		
Other revenues *	273,012	281,012		
Total revenues	¥ 548,449	¥ 537,641		

\* Other revenues are not in the scope of revenue from contracts with customers, such as life insurance premiums and related investment income, operating leases, finance revenues that include interest income, and others.

The Company and its subsidiaries recognize revenues when control of the promised goods or services is transferred to our customers, in the amounts that reflect the consideration we expect to receive in exchange for those goods or services. Revenues are recognized net of discounts, incentives and estimated sales returns. Amount to be collected for third party is deducted from revenues. The Company and its subsidiaries evaluate whether we are principal or agent on distinctive goods or services. In transaction that third party concerns, if the Company and its subsidiaries control the goods or services before they are transferred to customers, revenue is recognized on gross amount as the principal. There is no significant variability in considerations included in revenues, except for the performance fees regarding asset management business hereinafter, and there is no significant financing component in considerations on transactions.

For further information about breakdowns of revenues disaggregated by goods or services category and geographical location by segment, see Note 25 "Segment Information."

Revenue recognition criteria on each goods or services category are mainly as follows:

## Sales of goods

The Company and its subsidiaries sell various goods such as precious metals, medical equipment, business management software and other to customers. Revenues from sales of goods are recognized when there is a transfer of control of the product to customers. The Company and its subsidiaries determine transfer of control based on when the products are shipped or delivered to customers, or inspected by customers.

## Real estate sales

Certain subsidiaries are involved in condominium business. Revenues from sale of detached houses and residential condominiums are recognized when the real estate is delivered to customers.

## Asset management and servicing

Certain subsidiaries offer customers investment management services for their financial assets, asset management as well as maintenance and administrative services for their real estate properties. Furthermore, the Company and its subsidiaries perform servicing on behalf of customers. Revenues from asset management and servicing primarily include management fees, servicing fees, and performance fees. Management and servicing fees are recognized over the contract period with customers, since the customers simultaneously receive and consume the benefits provided by the performance as the subsidiaries perform. Management fees are calculated based on the predetermined percentages of the market value of the assets under management or net assets of the investment funds in accordance with contract terms. Servicing fees are calculated based on the predetermined percentages of the amount in assets under management are recognized when the performance obligations are satisfied, to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved. The performance fee is estimated by using the most likely amount method, in accordance with contract terms. Servicing fees related to financial assets that the Company and its subsidiaries had originated and transferred to investors, are not in the scope of revenue from contracts with customers. These fees are accounted for servicing assets under which the benefits of servicing are expected to more than adequately compensate for performing the servicing, or servicing liabilities under which the benefits of servicing are not expected to adequately compensate for performing the servicing.

## Automobile related services

Certain subsidiaries mainly provide automobile maintenance services to customers, as automobile related services. In the service, since customers simultaneously receive and consume the benefits provided by the performance as the subsidiaries perform, revenues are recognized over the contract period with customers. For measurement of progress, the cost incurred is used, because that reasonably describes transfer of control of services to customers. The subsidiaries receive payments from customers before satisfying performance obligations, and the amounts are reported in other liabilities on the consolidated balance sheets as contract liabilities.

# Facilities operation

The Company and its subsidiaries are running hotels, Japanese inns, training facilities, a multipurpose dome and other facilities. Revenues from these operations are recognized over the customers' usage period of the facilities, since customers simultaneously receive and consume the benefits provided by the performance as the Company and its subsidiaries perform. The value transferred to customers is directly measured based on the usage period. With respect to operation of a multipurpose dome, a certain subsidiary receives payments from customers before satisfying performance obligations, and the amounts are reported in other liabilities on the consolidated balance sheets as contract liabilities. Gains on sale of property under facility operations included in services income are not in the scope of revenue from contracts with customers due to the gains are transfers of nonfinancial assets to counterparties that are not our customers.

# Environment and energy services

The Company and its subsidiaries offer services that provide electric power for business operators' factories, office buildings and other facilities. Revenues from electric power supply by purchasing electricity or running power plants are recognized over the contracted distribution period with customers, since customers simultaneously receive and consume the benefits provided by the performance as the Company and its subsidiaries perform. The value transferred to customers is directly measured based on electricity usage by customers. Furthermore, certain subsidiaries are running waste processing facilities. Revenues from resources and waste processing business are primarily recognized over the service contract period with customers, since customers simultaneously receive and consume the benefits provided by the performance as the subsidiaries perform. The value transferred to customers is directly measured based on the amount of resources and waste to be processed.

## Real estate management and brokerage

The Company and its subsidiaries mainly offer management of condominiums, office buildings, and facilities and other, to customers, as real estate management and brokerage business. Since customers simultaneously receive and consume the benefits provided by the performance as the Company and its subsidiaries perform, revenues from these services are recognized over the contract period with customers. Direct measurement of the value transferred to customers based on time elapsed, is used as method of measuring progress. The Company and its subsidiaries receive payments from customers before satisfying performance obligations, and the amounts are reported in other liabilities on the consolidated balance sheets as contract liabilities.

#### Real estate contract work

Certain subsidiaries offer repair and contract work for condominiums, office buildings, and facilities, and other, to customers. The work is held on the real estate where customers own or rent, and the subsidiaries' performance creates the asset that the customers' control as the asset is created or enhanced. Additionally, the performance does not create an asset with an alternative use to the subsidiaries, and the subsidiaries have a substantial enforceable right to payment for performance completed to date so that revenues are recognized over the contract work period. For measurement of progress, the cost incurred is used, because that reasonably describes transfer of control of services to customers. The subsidiaries recognize contract assets regarding a part of performance obligations that the subsidiaries performed, and the amounts are reported in other assets on the consolidated balance sheets. Furthermore, the subsidiaries receive payments from customers before satisfying performance obligations, and the amounts are reported in other liabilities on the consolidated balance sheets as contract liabilities.

## Other

The Company and its subsidiaries have been developing a variety of businesses. Main revenue streams are as follows;

## Maintenance services of software, measurement equipment and other:

Certain subsidiaries offer business management software maintenance services and support, and maintenance of measurement equipment to customers. Revenues from these services are recognized over the contract period with customers, since customers simultaneously receive and consume the benefits provided by the performance as the subsidiaries perform. For measurement of progress, the cost incurred is used, because that reasonably describes transfer of control of services to customers. The subsidiaries receive payments from customers before satisfying performance obligations, and the amounts are reported in other liabilities on the consolidated balance sheets as contract liabilities.

#### Fee business:

The Company and its subsidiaries are involved in insurance policy referrals and other agency business. Commission revenues from these businesses are primarily recognized when the contract between our customers and their client is signed.

The following table provides information about balances from contracts with customers as of March 31, 2020 and June 30, 2020.

	NIIIIO	ns or yen
	March 31, 2020	June 30, 2020
Trade Notes, Accounts and Other Receivable	¥ 165,676	¥ 154,235
Contract assets (Included in Other Assets)	3,811	3,427
Contract liabilities (Included in Other Liabilities)	32,805	32,458

For the three months ended June 30, 2019 and 2020, there were no significant changes in contract assets and contract liabilities.

For the three months ended June 30, 2019 and 2020, revenues amounted to \\ \frac{\pmathbf{1}}{13,861}\) million and \\ \frac{\pmathbf{1}}{13,957}\) million were included in contract liabilities as of the beginning of each fiscal year, respectively.

As of June 30, 2020, transaction price allocated to the performance obligations that are unsatisfied (or partially unsatisfied) is mainly related to automobile related services, real estate sales and amounted to \(\pm\)134,127 million. Remaining term for the obligations ranges up to 14 years. Furthermore, automobile related services primarily constitute the performance obligations that are unsatisfied (or partially unsatisfied) will be recognized as revenue over the next 10 years. The Company and its subsidiaries applied practical expedients in the disclosure, and performance obligations for contracts that have an original expected duration of one year or less and contracts under which the value transferred to a customer is directly measured and recognized as revenue by the amount it has a right to invoice to the customer are not included. The transaction price allocated to unsatisfied performance obligations does not include the estimate of material variable consideration.

## 6. Leases

Lessor

Lease income for the three months ended June 30, 2019 and 2020 are as follows:

	Three	nonths ended e 30, 2019	Millions of yen Three months ended June 30, 2020		
Lease income—net investment in leases					
Interest income	¥	18,574	¥	17,096	
Other		474		387	
Lease income—operating leases *		101,769		94,946	
Total lease income	¥	120,817	¥	112,429	

<sup>\*</sup> Gains from the disposition of real estate under operating leases included in operating lease revenues were \(\frac{\pmathbf{4}}{4}\), 704 million, and gains from the disposition of operating lease assets other than real estate included in operating lease revenues were \(\frac{\pmathbf{5}}{5}\), 685 million and \(\frac{\pmathbf{1}}{1}\), 112 million for the three months ended June 30, 2019 and 2020, respectively.

Lease income from net investment in leases is included in finance revenues in the consolidated statements of income. Gains and losses from the disposition of net investment in leases were not material for the three months ended June 30, 2019 and 2020.

## 7. Credit Quality of Financing Receivables and the Allowance for Credit Losses

The Company and its subsidiaries provide the following information disaggregated by portfolio segment and class of financing receivable.

Allowance for credit losses—by portfolio segment

Credit quality of financing receivables—by class

- · Impaired loans
- Credit quality indicators
- Non-accrual and past-due financing receivables

Information about troubled debt restructurings—by class

A portfolio segment is defined as the level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. The Company and its subsidiaries classify our portfolio segments by instruments of loans and net investment in leases. Classes of financing receivables are determined based on the initial measurement attribute, risk characteristics of the financing receivables and the method for monitoring and assessing obligors' credit risk, and are defined as the level of detail necessary for a financial statement user to understand the risks inherent in the financing receivables. Classes of financing receivables generally are a disaggregation of a portfolio segment, and the Company and its subsidiaries disaggregate our portfolio segments into classes by regions, instruments or industries of our debtors.

The following table provides information about the allowance for credit losses as of March 31, 2020, for the three months ended June 30, 2019:

		Three months ended June 30, 2019								
					Millions o	f yer	l			
		Loans								
		Corpor			porate			Net		
	~	No	n-recourse		-		rchased	investment		
	Consumer		loans		Other	lo	ans *1	in leases		Total
Allowance for credit losses :										
Beginning balance	¥ 21,195	¥	919	¥	20,662	¥	3,186	¥ 12,049	¥	58,011
Provision (Reversal)	3,293		59		477		(38)	925		4,716
Charge-offs	(3,967)		(1)		(2,148)		(90)	(859	)	(7,065)
Recoveries	121		0		78		7	10		216
Other *2	(20)		(25)		(814)		(28)	(183	) _	(1,070)
Ending balance	¥ 20,622	¥	952	¥	18,255	¥	3,037	¥ 11,942	¥	54,808
Individually evaluated for impairment	3,410		259		6,313		1,821	0		11,803
Not individually evaluated for impairment	17,212		693		11,942		1,216	11,942		43,005
Financing receivables:										
Ending balance	¥1,982,162	¥	103,068	¥	1,223,428	¥	15,327	¥1,134,033	¥	4,458,018
Individually evaluated for impairment	23,676		2,735		24,120		3,635	0		54,166
Not individually evaluated for impairment	1,958,486		100,333		1,199,308		11,692	1,134,033	4	4,403,852

	March 31, 2020								
	Millions of yen								
		Loai	ns						
		Corp	orate		Net				
	Consumer	Non-recourse loans	Other	Purchased loans *1	investment in leases	Total			
Allowance for credit losses:	<u></u>	·							
Ending balance	¥ 20,542	¥ 1,786	¥ 21,358	¥ 1,458	¥ 11,692	¥ 56,836			
Individually evaluated for impairment	3,602	228	8,950	667	0	13,447			
Not individually evaluated for impairment	16,940	1,558	12,408	791	11,692	43,389			
Financing receivables:									
Ending balance	¥2,171,139	¥ 132,081	¥1,296,854	¥ 13,218	¥1,080,964	¥4,694,256			
Individually evaluated for impairment	26,533	2,466	55,216	1,605	0	85,820			
Not individually evaluated for impairment	2,144,606	129,615	1,241,638	11,613	1,080,964	4,608,436			

Note: Loans held for sale are not included in the table above.

Purchased loans represent loans with evidence of deterioration of credit quality since origination and for which it is probable at acquisition that collection of all contractually required payments from the debtors is unlikely.

Other mainly includes foreign currency translation adjustments and a decrease in allowance related to a sale of a subsidiary.

<sup>\*2</sup> 

In developing the allowance for credit losses, the Company and its subsidiaries consider, among other things, the following factors:

- business characteristics and financial conditions of obligors;
- current economic conditions and trends;
- prior charge-off experience;
- · current delinquencies and delinquency trends; and
- value of underlying collateral and guarantees.

The Company and its subsidiaries individually develop the allowance for credit losses for impaired loans. For non-impaired loans, including loans that are not individually evaluated for impairment, and net investment in leases, the Company and its subsidiaries evaluate prior charge-off experience as segmented by debtor's industry and the purpose of the loans and develop the allowance for credit losses based on such prior charge-off experience as well as current economic conditions.

In common with all portfolio segments, a deterioration of debtors' condition may increase the risk of delay in payments of principal and interest. For loans to consumer borrowers, the amount of the allowance for credit losses is changed by the variation of individual debtors' creditworthiness and value of underlying collateral and guarantees, and the prior charge-off experience. For loans to corporate other borrowers and net investment in leases, the amount of the allowance for credit losses is changed by current economic conditions and trends, the value of underlying collateral and guarantees, and the prior charge-off experience in addition to the debtors' creditworthiness.

The decline of the value of underlying collateral and guarantees may increase the risk of inability to collect from the loans and net investment in leases. Particularly for non-recourse loans for which cash flow from real estate is the source of repayment, their collection depends on the real estate collateral value, which may decline as a result of decrease in liquidity of the real estate market, rise in vacancy rate of rental properties, fall in rents and other factors. These risks may change the amount of the allowance for credit losses. For purchased loans, their collection may decrease due to a decline in the real estate collateral value and debtors' creditworthiness. Thus, these risks may change the amount of the allowance for credit losses.

In common with all portfolio segments, the Company and its subsidiaries charge off doubtful receivables when the likelihood of any future collection is believed to be minimal, mainly based upon an evaluation of the relevant debtors' creditworthiness and the liquidation status of collateral.

The following table provides information about the impaired loans as of March 31, 2020:

March 31, 2020

	Mar	March 31, 2020						
		(	Millions of yen					
Portfolio segment	Class	Loans individually evaluated for impairment	Unpaid principal balance	Related allowance				
With no related allowance recorded *1		¥ 36,528	¥36,524	¥ 0				
Consumer borrowers		997		0				
	Real estate loans	584		0				
	Card loans	0		0				
	Other	413	413	0				
Corporate borrowers		35,423	35,421	0				
Non-recourse loans	The Americas	1,705	1,705	0				
Other than Non-recourse loans	Real estate companies in Japan	2,268		0				
	Real estate companies in overseas Commercial, industrial and other	11,231	11,231	0				
	companies in Japan	8,831	8,830	0				
	Commercial, industrial and other							
	companies in overseas	11,388		0				
Purchased loans		108		0				
With an allowance recorded *2		49,292		13,447				
Consumer borrowers	D1	25,536		3,602				
	Real estate loans Card loans	5,178		817 632				
	Other	3,932 16,426	,	2,153				
Corporate borrowers	Other	22,259		9,178				
Non-recourse loans	The Americas	761	761	228				
Other than Non-recourse loans	Real estate companies in Japan	1,233		374				
Other than 1 ton recourse rouns	Real estate companies in overseas	1,260		486				
	Commercial, industrial and	1,200	1,200	100				
	other companies in Japan	3,649	3,527	2,371				
	Commercial, industrial and	2,012	-,,	_,-,-				
	other companies in overseas	15,356	15,356	5,719				
Purchased loans		1,497	1,497	667				
Total		¥ 85,820	¥85,460	¥13,447				
Consumer borrowers		26,533	26,311	3,602				
Consumer borrowers	D 1 4 4 1							
	Real estate loans	5,762	5,744	817				
	Card loans	3,932	3,924	632				
	Other	16,839	16,643	2,153				
Corporate borrowers		57,682	57,544	9,178				
Non-recourse loans	The Americas	2,466	2,466	228				
Other than Non-recourse loans	Real estate companies in Japan	3,501	3,486	374				
	Real estate companies in overseas	12,491	12,491	486				
	Commercial, industrial and other companies in Japan	12,480	12,357	2,371				
	Commercial, industrial and other companies in overseas	26,744	26,744	5,719				
Purchased loans		1,605	1,605	667				
i ui Chascu ivans		1,003	1,003	007				

Note: Loans held for sale are not included in the table above.

<sup>\*1 &</sup>quot;With no related allowance recorded" represents impaired loans with no allowance for credit losses as all amounts are considered to be collectible.

<sup>\*2 &</sup>quot;With an allowance recorded" represents impaired loans with the allowance for credit losses as all or a part of the amounts are not considered to be collectible.

The Company and its subsidiaries recognize installment loans other than purchased loans and loans to consumer borrowers as impaired loans when principal or interest is past-due 90 days or more, or it is probable that the Company and its subsidiaries will be unable to collect all amounts due according to the contractual terms of the loan agreements due to various debtor conditions, including insolvency filings, suspension of bank transactions, dishonored bills and deterioration of businesses. For non-recourse loans, in addition to these conditions, the Company and its subsidiaries perform an impairment review using financial covenants, acceleration clauses, loan-to-value ratios, and other relevant available information.

For purchased loans, the Company and its subsidiaries recognize them as impaired loans when it is probable that the Company and its subsidiaries will be unable to collect book values of the remaining investment due to factors such as a decline in the real estate collateral value and debtors' creditworthiness since the acquisition of these loans.

The Company and its subsidiaries consider that loans to consumer borrowers, including housing loans, card loans and other, are impaired when terms of these loans are modified as troubled debt restructurings.

Interest payments received on impaired loans other than purchased loans are recorded as interest income unless the collection of the remaining investment is doubtful at which time payments received are recorded as reductions of principal. For purchased loans, although the acquired assets may remain loans in legal form, collections on these loans often do not reflect the normal historical experience of collecting delinquent accounts, and the need to tailor individual collateral-realization strategies often makes it difficult to reliably estimate the amount, timing, or nature of collections. Accordingly, the Company and its subsidiaries use the cost recovery method of income recognition for such purchased loans regardless of whether impairment is recognized or not.

In common with all classes, impaired loans are individually evaluated for a valuation allowance based on the present value of expected future cash flows, the loan's observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. For non-recourse loans, in principle, the estimated collectible amount is determined based on the fair value of the collateral securing the loans as they are collateral-dependent. Further for certain non-recourse loans, the estimated collectible amount is determined based on the present value of expected future cash flows. The fair value of the real estate collateral securing the loans is determined using appraisals prepared by independent third-party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. We generally obtain a new appraisal once a fiscal year. In addition, we periodically monitor circumstances of the real estate collateral and then obtain a new appraisal in situations involving a significant change in economic and/or physical conditions which may materially affect its fair value. For impaired purchased loans, the Company and its subsidiaries develop the allowance for credit losses based on the difference between the book value and the estimated collectible amount of such loans.

The following table provides information about the average recorded investments in impaired loans and interest income on impaired loans for the three months ended June 30, 2019:

Three months ended June 30, 2019

		Millions of yen					
Portfolio segment	Class	Average recorded investments in Class impaired loans *		Interest income on impaired loans		Interest on impaired loans collected in cash	
Consumer borrowers		¥	23,421	¥	107	¥	79
	Real estate loans		4,404		25		24
	Card loans		3,931		17		12
	Other		15,086		65		43
Corporate borrowers			29,379		30		28
Non-recourse loans	Japan		230		2		2
	The Americas		3,362		0		0
Other than Non-recourse loans	Real estate companies in Japan		1,579		9		9
	Real estate companies in overseas		438		0		0
	Commercial, industrial and other companies in Japan		6,154		15		13
	Commercial, industrial and other companies in overseas		17,616		4		4
Purchased loans			3,700		32		32
Total		¥	56,500	¥	169	¥	139

Note: Loans held for sale are not included in the table above.

<sup>\*</sup> Average balances are calculated on the basis of fiscal beginning and quarter-end balances.

The following table provides information about the credit quality indicators as of March 31, 2020:

March 31, 2020

	March 31, 2020									
		Millions of yen								
		Non-performing								
Portfolio segment	Class	Performing	Loans individually evaluated for impairment	90+ days past-due loans not individually evaluated for impairment	Subtotal	Total				
Consumer borrowers		¥2,134,342	¥ 26,533	¥ 10,264	¥ 36,797	¥2,171,139				
	Real estate loans	1,877,227	5,762	1,370	7,132	1,884,359				
	Card loans	218,011	3,932	1,708	5,640	223,651				
	Other	39,104	16,839	7,186	24,025	63,129				
Corporate borrowers		1,371,253	57,682	0	57,682	1,428,935				
Non-recourse loans	Japan	48,566	0	0	0	48,566				
	The Americas	81,049	2,466	0	2,466	83,515				
Other than Non-recourse loans	Real estate companies in Japan	297,483	3,501	0	3,501	300,984				
	Real estate companies in overseas	119,403	12,491	0	12,491	131,894				
	Commercial, industrial and other companies in Japan	242,831	12,480	0	12,480	255,311				
	Commercial, industrial and other companies in									
	overseas	581,921	26,744	0	26,744	608,665				
Purchased loans		11,613	1,605	0	1,605	13,218				
Net investment in leases		1,065,618	0	15,346	15,346	1,080,964				
	Japan	741,636	0	5,971	5,971	747,607				
	Overseas	323,982	0	9,375	9,375	333,357				
Total		¥4,582,826	¥ 85,820	¥ 25,610	¥ 111,430	¥4,694,256				

Note: Loans held for sale are not included in the table above.

In common with all classes, the Company and its subsidiaries monitor the credit quality indicators as performing and non-performing assets. The category of non-performing assets includes financing receivables for debtors who have filed for insolvency proceedings, whose bank transactions are suspended, whose bills are dishonored, whose businesses have deteriorated, whose repayment is past-due 90 days or more, financing receivables modified as troubled debt restructurings, and performing assets include all other financing receivables. Regarding purchased loans, they are classified as non-performing assets when considered impaired, while all the other loans are included in the category of performing assets.

Out of non-performing assets, the Company and its subsidiaries consider smaller balance homogeneous loans, including housing loans, card loans and other, which are not restructured and net investment in leases, as 90 days or more past-due financing receivables not individually evaluated for impairment, and consider the others as loans individually evaluated for impairment. After the Company and its subsidiaries have set aside provision for those non-performing assets, the Company and its subsidiaries continue to monitor at least on a quarterly basis the quality of any underlying collateral, the status of management of the debtors and other important factors in order to report to management and develop additional provision as necessary.

March 31, 2020

9.152

15,346

5,971

9,375

55,952

3.138

13,702

2,755

10,947

23,671

12,290

29,048

8,726

20,322

79,623

608,665

747,607

333,357

4,681,038

1,080,964

26,670

15,346

5,971

9,375

73,575

The following table provides information about the non-accrual and past-due financing receivables as of March 31, 2020:

other companies in overseas

Japan

Overseas

Millions of yen Past-due financing receivables Total 90 days 30-89 days financing or more Total Portfolio segment Class past-due past-due past-due receivables Non-accrual **Consumer borrowers** 6,604 13,607 20,211 2,171,139 13,607 Real estate loans 1,863 2,469 4,332 1,884,359 2,469 Card loans 595 2,114 2,709 223,651 2,114 Other 4,146 9,024 13,170 63,129 9,024 **Corporate borrowers** 3,365 26,999 30,364 1,428,935 44,622 Non-recourse loans Japan 0 0 48,566 0 The Americas 0 2,466 2,466 83,515 2,466 Other than Non-recourse loans Real estate companies in 0 586 586 300,984 586 Japan Real estate companies in 1 12,386 12,387 131,894 12,491 overseas Commercial, industrial and other companies in Japan 226 2,409 2,635 255,311 2,409 Commercial, industrial and

Note: Loans held for sale and purchased loans are not included in the table above.

Net investment in leases

Total

In common with all classes, the Company and its subsidiaries consider financing receivables as past-due financing receivables when principal or interest is past-due 30 days or more. Loans whose terms have been modified are not classified as past-due financing receivables if the principals and interests are not past-due 30 days or more in accordance with the modified terms.

The Company and its subsidiaries suspend accruing revenues on past-due installment loans and net investment in leases when principal or interest is past-due 90 days or more, or earlier, if management determines that their collections are doubtful based on factors such as individual debtors' creditworthiness, historical loss experience, current delinquencies and delinquency trends. Cash repayments received on non-accrual loans are applied first against past due interest and then any surpluses are applied to principal in view of the conditions of the contract and obligors. The Company and its subsidiaries return to accrual status non-accrual loans and lease receivables when it becomes probable that the Company and its subsidiaries will be able to collect all amounts due according to the contractual terms of these loans and lease receivables, as evidenced by continual payments from the debtors. The period of such continual payments before returning to accrual status varies depending on factors that we consider are relevant in assessing the debtor's creditworthiness, such as the debtor's business characteristics and financial conditions as well as relevant economic conditions and trends.

The following table provides information about troubled debt restructurings of financing receivables that occurred during the three months ended June 30, 2020:

Three	e months ended June 30, 2019						
		Millions of yen					
Portfolio segment	Class	out	odification standing d investment	Post-modification outstanding recorded investment			
Consumer borrowers		¥	2,963	¥	2,239		
	Real estate loans		2		1		
	Card loans		467		342		
	Other		2,494		1,896		
Corporate borrowers			56		56		
Other than Non-recourse loans	Commercial, industrial and other companies in						
	overseas	-	56		56		
Total		¥	3,019	¥	2,295		

A troubled debt restructuring is defined as a restructuring of a financing receivable in which the creditor grants a concession to the debtor for economic or other reasons related to the debtor's financial difficulties.

The Company and its subsidiaries offer various types of concessions to our debtors to protect as much of our investment as possible in troubled debt restructurings. For the debtors of non-recourse loans, the Company and its subsidiaries offer concessions including an extension of the maturity date at an interest rate lower than the current market rate for a debt with similar risk characteristics. For the debtors of all financing receivables other than non-recourse loans, the Company and its subsidiaries offer concessions such as a reduction of the loan principal, a temporary reduction in the interest payments, or an extension of the maturity date at an interest rate lower than the current market rate for a debt with similar risk characteristics. In addition, the Company and its subsidiaries may acquire collateral assets from the debtors in troubled debt restructurings to satisfy fully or partially the loan principal or past due interest.

In common with all portfolio segments, financing receivables modified as troubled debt restructurings are recognized as impaired and are individually evaluated for a valuation allowance. In most cases, these financing receivables have already been considered impaired and individually evaluated for allowance for credit losses prior to the restructurings. However, as a result of the restructuring, the Company and its subsidiaries may recognize additional provision for the restructured receivables.

The following table provides information about financing receivables modified as troubled debt restructurings within the previous 12 months from June 30, 2019 and for which there was a payment default during the three months ended June 30, 2019:

Three months ended June 30, 2019

Portfolio segment	Class	Million Recorded	s of yen investment
Consumer borrowers		¥	524
	Card loans		16
	Other		508
Total		¥	524

The Company and its subsidiaries consider financing receivables whose terms have been modified in a restructuring as defaulted receivables when principal or interest is past-due 90 days or more in accordance with the modified terms.

In common with all portfolio segments, the Company and its subsidiaries suspend accruing revenues and may recognize additional provision as necessary for the defaulted financing receivables.

As of March 31, 2020, there were no foreclosed residential real estate properties. The carrying amounts of installment loans in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure were ¥109 million as of March 31, 2020.

### 8. Credit Quality of Financial Assets and the Allowance for Credit Losses

The Company and its subsidiaries provide the following information disaggregated by portfolio segment and class of financial assets.

Allowance for credit losses—by portfolio segment

Credit quality of financial assets—by class

- Credit quality indicators
- Past-due financing receivables
- · Non-accrual

Information about troubled debt restructurings—by class

A portfolio segment is defined as the level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. The Company and its subsidiaries classify our portfolio segments by instruments of loans, net investment in leases and other financial assets measured at amortized cost. Classes of financial assets are determined based on the initial measurement attribute, risk characteristics of the financing receivables and the method for monitoring and assessing obligors' credit risk and are defined as the level of detail necessary for a financial statement user to understand the risks inherent in the financial assets. Classes of financial assets generally are a disaggregation of a portfolio segment, and the Company and its subsidiaries disaggregate our portfolio segments into classes by regions, instruments or industries of our debtors.

The following table provides information about the allowance for credit losses for installment loans, net investment in leases and other financial assets measured at amortized cost for the three months ended June 30, 2020:

	June 30, 2020									
	Millions of yen									
	Installment loans							Other		
			Corp	orate					nancial assets	
	Consumer	Nor	ı-recourse loans		ther than n-recourse loans	Purchased loans *1	Net investment in leases	me: an	asured at nortized cost *2	Total
Allowance for credit losses:										
Beginning balance	¥ 20,542	¥	1,786	¥	20,209	¥ 1,458	¥ 11,692	¥	1,149	¥56,836
Cumulative effect of adopting According Standards										
Update 2016-13	14,500		2,043		10,283	0	3,550		1,369	31,745
Reclassification to allowance for investment in										
operating leases *3	0		0		0	0	0		(312)	(312)
Balance at April 1, 2020	35,042		3,829		30,492	1,458	15,242		2,206	88,269
Provision (Reversal)	3,051		394		3,582	(388)	1,015		605	8,259
Allowance of purchased loans										
during the reporting period	0		0		0	38	0		0	38
Charge-offs *4	(2,203)		0		(2,529)	(87)	(223)		(29)	(5,071)
Recoveries	89		0		53	31	10		0	183
Other *5	343		(34)		(386)	100	175		(16)	182
Ending balance	¥ 36,322	¥	4,189	¥	31,212	¥ 1,152	¥ 16,219	¥	2,766	¥91,860
Collective (pool) assessment	31,866		3,963		20,336	303	10,742		1,292	68,502
Individual assessment	4,456		226		10,876	849	5,477		1,474	23,358

Note

<sup>1:</sup> Loans held for sale and policy loan receivables of an insurance entity are not included in the table above.

<sup>2:</sup> Held-to-maturity debt securities held by the Company and subsidiaries consist of Japanese government bonds (JGBs) and other securities secured by JGBs. Since there is insignificant credit risk associated with those government-backed securities, no allowance for credit losses is recognized. And there are no delinquent or on non-accrual status on held-to-maturity debt securities

- \*1 Purchased loans represent loans with evidence of deterioration of credit quality since origination and for which it is probable at acquisition that collection of all contractually required payments from the debtors is unlikely. Due to the adoption of the credit losses standards, allowance of ¥176,714 was recorded as credit loss gross-up treatment for purchased loans on April 1, 2020, and the same amount has been amortized.
- \*2 Other financial assets measured at amortized cost includes the allowance for credit losses on financial receivables, such as loans to affiliates and accounts receivable.
- \*3 The allowance for accrued payments for investment in operating leases was reclassified to the investment in operating leases balance on April 1, 2020, due to the application of the credit loss standard.
- \*4 Charge-off include the amount of ¥37 million for write-offs of purchased loans.
- \*5 Other mainly includes foreign currency translation adjustments.

The following table provides information about purchased loans which is acquired for the three months ended June 30, 2020:

	Millions	s of yen
	Three mon	ths ended
	June 30	), 2020
Purchase price	¥	76
Allowance for credit losses at acquisition date		38
Discount or premium attributable to other factors		6
Par value	¥	120

The Company and its subsidiaries develop the allowance for credit losses for all credit losses expected to occur in future over the remaining life of financial assets and recognize adequately based on the management judgement. In developing the allowance for credit losses, the Company and its subsidiaries consider, among other things, the following factors in collective assessment and individual assessment by each portfolio:

- business characteristics and financial conditions of obligors;
- prior charge-off experience;
- · current delinquencies and delinquency trends;
- value of underlying collateral and guarantees; and
- current economic conditions and trends and expected outlook in future.

When certain performing financial assets mainly have similar risk characteristics to other financial assets, the performing financial assets are collectively evaluated as a pool. On the contrary, when financial assets do not have similar risk characteristics to other financial assets, the financial assets are evaluated individually.

Consumer borrowers mainly consist of real estate loans and card loans. The credit quality of real estate loans is affected from the cash flows derived from the property and its collateral value. The credit quality of card loans is affected from the repayment ability of customer attributes or payment history. The Company and its subsidiaries use these economic indicators to estimate the allowance for credit losses because these factors are reflected to probability of default and loss given default in each portfolio.

Corporate borrowers are classified into non-recourse loans and other than non-recourse loans. Furthermore, other than non-recourse loans are classified into real estate companies and commercial industrial companies and other, which are classified in Japan and overseas, respectively. The credit quality of real estate companies is affected from the real estate market trends. The credit quality of commercial industrial companies and other, which consist of various industries are affected from broader trends in the financial and economic conditions. The allowance for credit losses for corporate borrowers is estimated by considering debtors' situation, economic conditions and trends in its industries, the value of underlying collateral and guarantees, and probability of default and loss given default.

Net investment in leases consists of various equipment types, including office equipment, industrial machinery, transportation equipment and real estate properties. The allowance for credit losses for net investment in leases is estimated based on the value of the underlying leases properties, debtors' situation, economic conditions and trends in its industries, and probability of default and loss given default

The forecasted future economic indicators correlated with the prior charge-off experience are reflected to the estimate of the allowance for credit losses. Economic indicators correlated with prior charge-off experience are determined over the reasonable and supportable forecasted period. Economic indicators include GDP growth rate, consumer price index, unemployment rate, and government bond interest rates. It also considers forward-looking scenarios of how the selected economic indicators will change in the future. The Company and its subsidiaries use the latest economic forecasts available from the economic reports published by the government and the Financial Services Agency of the Bank of Japan and third-party information providers as economic indicators. For the impact on the expansion of COVID-19, the Company and its subsidiaries review forward-looking scenarios with the necessary quantitative adjustment based on the analysis of impact to the referring economic conditions.

On the other hand, if the Company and its subsidiaries are not able to make or obtain reasonable and supportable forecasts of future economic conditions for the entire life of the financial asset, it is required to estimate expected credit losses for the remaining life using an approach that reverts to historical credit loss information.

There are no significant changes on methodologies and indicators used to estimate the allowance for credit losses for three months ended June 30, 2020.

On the contrary, when non-performing financial assets with worse credit quality have similar risk characteristics to other financial assets, the allowance for credit losses is collectively evaluated based on loss given default and so on, On the other hand, if the non-performing financial assets do not have similar risk characteristics to other financial assets, the allowance for credit losses is individually evaluated. The individual assessment estimates the allowance for credit losses individually based on the present value of expected future cash flow, the observable market price or the fair value of the collateral securing the financial receivables if the financial receivables are collateral-dependent. The collateral-dependent financial receivables are defined as the finance receivables, which a debtor would be financial difficulty and the collection significantly depend on the collateral. These financial receivables are non-recourse loans and purchased loans for which cash flow from real estate is the source of repayment. Their collection depends on the real estate collateral value, which may decline as a result of decrease in liquidity of the real estate market, rise in vacancy rate of rental properties, fall in rents and other factors. For purchased loans, their collection may decrease due to a decline in the real estate collateral value and debtors' creditworthiness. Thus, the changes of these risks affect to the amount of the allowance for credit losses.

In common with all portfolio segments, the Company and its subsidiaries charge off doubtful receivables when the likelihood of any future collection is believed to be minimal, mainly based upon an evaluation of the relevant debtors' creditworthiness and the liquidation status of collateral.

The following table provides information about the origination years of financial assets as of June 30, 2020. The revolving repayment card loans that cannot be classified into the origination year among card loans in consumer borrowers are excluded from the table.

	20	2020
June	JU.	2020

N. M.	Aillions of yen							
Portfolio segment								
Class	Origination year (years ended March 31)							
Credit Quality	2021	2020	2019	2018	2017	Prior	Total	
Consumer borrowers:								
Performing	,	,		,	,	,	¥1,971,011	
Non-Performing	4,817	14,258	7,840	3,753	2,838	4,777	¥ 38,283	
Real estate loans								
Performing	80,501	467,411	341,544	232,339	237,238		¥1,931,094	
Non-Performing	0	276	1,108	994	1,787	4,213	¥ 8,378	
Other*								
Performing	573	18,618	10,211	6,388	2,266	1,861	¥ 39,917	
Non-Performing	4,817	13,982	6,732	2,759	1,051	564	¥ 29,905	
Corporate borrowers:								
Performing	93,119	529,282	291,659	175,586	105,067	149,649	¥1,344,362	
Non-Performing	415	6,606	10,112	15,498	7,872	13,461	¥ 53,964	
Non-recourse loans								
Japan								
Performing	4,262	31,090	5,284	0	0	12,009	¥ 52,645	
The Americas								
Performing	308	31,875	26,821	15,869	5,427	10,215	¥ 90,515	
Non-Performing	0	0	0	1,298	0	753	¥ 2,051	
Other than non-recourse loans								
Real estate companies in Japan								
Performing	32,504	111,785	50,242	38,692	30,016	28,910	¥ 292,149	
Non-Performing	0	429	161	0	345	610	¥ 1,545	
Real estate companies in overseas								
Performing	6,568	64,253	18,212	14,876	2,995	4,913	¥ 111,817	
Non-Performing	0	1,250	0	9,272	0	4,016	¥ 14,538	
Commercial, industrial and other companies in Japan								
Performing	31,414	87,645	38,366	23,074	16,546	25,419	¥ 222,464	
Non-Performing	92	2,454	449	549	395	1,790	¥ 5,729	

June 30, 2020

	July 2020							
	llions of yen							
Portfolio segment	_							
Class		Origination year (years ended March 31)						
Credit Quality	2021	2020	2019	2018	2017	Prior	Total	
Commercial, industrial and other companies in overseas								
Performing	18,063	202,634	152,734	83,075	50,083	68,183	¥ 574,772	
Non-Performing	323	2,473	9,502	4,379	7,132	6,292	¥ 30,101	
Purchased loans:								
Performing	0	8	0	113	183	11,067	¥ 11,371	
Non-Performing	0	0	0	0	0	1,124	¥ 1,124	
Net investment in leases:								
Performing	85,606	338,701	230,530	152,477	99,238	128,534	¥1,035,086	
Non-Performing	573	4,485	5,008	5,304	3,710	5,397	¥ 24,477	
Japan								
Performing	49,387	202,157	156,438	116,313	86,670	107,922	¥ 718,887	
Non-Performing	394	671	1,165	1,688	1,499	2,808	¥ 8,225	
Overseas								
Performing	36,219	136,544	74,092	36,164	12,568	20,612	¥ 316,199	
Non-Performing	179	3,814	3,843	3,616	2,211	2,589	¥ 16,252	
Other financial assets measured at amortized cost								
Performing	12,852	2,325	1,014	3,437	2,723	12,878	¥ 35,229	
Non-Performing	0	0	0	1,524	0	845	¥ 2,369	
Total (excluding revolving repayment card loans)								
Performing	272,651	1,356,345	874,958	570,340	446,715	876,050	¥4,397,059	
Non-Performing	5,805	25,349	22,960	26,079	14,420	25,604	¥ 120,217	

Note: Loans held for sale and policy loan receivables of an insurance entity are not included in the table above.

\* Other in consumer borrowers includes guarantee claims of consumer loans. For further information, see Note 24 "Commitments, Guarantees and Contingent Liabilities"

The revolving repayment card loans that cannot be classified into the origination year among card loans in consumer borrowers as of June 30, 2020 are as follows:

					June 30, 2020				
					Millions of yer	1			
Portfolio segment  Credit quality		ing repayment ard loans	collecti by relie	ification of on condition of of contract ondition	Total- revolving repayment card loans	(excl	Total- gination year uding revolving ment card loans)		Total- nancial assets red at amortized cost
Consumer borrowers:	_								
Performing	¥	202,339	¥	0	¥202,339	¥	4,397,059	¥	4,599,398
Non-Performing		1,960		3,833	5,793		120,217	¥	126,010

In common with all classes, the Company and its subsidiaries monitor the credit quality indicators as performing and non-performing assets. The category of non-performing assets includes financing receivables for debtors who have filed for insolvency proceedings, whose bank transactions are suspended, whose bills are dishonored, whose businesses have deteriorated, whose repayment is past-due 90 days or more, financing receivables modified as troubled debt restructurings, and performing assets include all other financing receivables. Regarding purchased loans, they are classified as non-performing assets when the purchased loans are considered not to be collected the acquisition price probably, while all the other purchased loans are included in the category of performing assets.

Out of non-performing assets, the Company and its subsidiaries consider smaller balance homogeneous loans (including real estate loans, card loans and other, which are not restructured) and net investment in leases as 90 days or more past-due financing receivables not individually evaluated, and consider the others as loans individually evaluated. After the Company and its subsidiaries have set aside provision for those non-performing assets, the Company and its subsidiaries continue to monitor at least on a quarterly basis the quality of any underlying collateral, the business conditions of the debtors and other important factors in order to report to management and develop additional provision for credit losses as necessary.

The following table provides information about the past-due financial assets as of June 30, 2020:

		J	une 30, 20	020					
		Millions of yen							
			Past-due financing assets						
		90 days				TC 4 1		Total	
Portfolio segment	Class	30-89 days past-due			or more Total past-due past-due		Total past-due	financing receivable	
Consumer borrowers		¥	7,591	¥	16,555	¥	24,146	¥	2,217,426
	Real estate loans		1,991		3,151		5,142		1,939,472
	Card loans		433		2,372		2,805		208,132
	Other		5,167		11,032		16,199		69,822
Corporate borrowers			17,770		33,204		50,974		1,398,326
Non-recourse loans	Japan		0		0		0		52,645
	The Americas		5,487		2,051		7,538		92,566
Other than Non-recourse loans	Real estate companies in Japan		321		744		1,065		293,694
	Real estate companies in overseas		0		14,434		14,434		126,355
	Commercial, industrial and								
	other companies in Japan		4,962		3,279		8,241		228,193
	Commercial, industrial and								
	other companies in overseas		7,000		12,696		19,696		604,873
Net investment in leases			23,820		21,927		45,747		1,059,563
	Japan		4,990		6,683		11,673		727,112
	Overseas		18,830		15,244		34,074		332,451
Total		¥	49,181	¥	71,686	¥	120,867	¥	4,675,315

Note: Loans held for sale and purchased loans are not included in the table above.

In common with all classes, the Company and its subsidiaries consider financial assets as past-due financial assets when principal or interest is past-due 30 days or more. Loans whose terms have been modified are not classified as past-due financial assets if the principals and interests are not past-due 30 days or more in accordance with the modified terms.

The following table provides information about non-accrual of financial assets as of June 30, 2020:

June 30, 2020

Millions of yen					
	In	stallment loa	ns		
		Corporate	borrowers		
			Other		
	Consumer	Non- recourse	than non- recourse	Net investment	T . 1
	borrowers	loans	loans	in leases	Total
Non-accrual of financial assets:					
Beginning balance	¥ 13,607	¥2,466	¥42,156	¥ 15,346	¥73,575
Ending balance	16,622	2,051	33,225	21,927	¥73,825
Interest income recognized during the reporting period	158	0	52	0	¥ 210
Balance not associated allowance for credit losses among financial assets measured at					
amortized cost, which is suspending recognition of income	545	1,298	10,808	0	¥12,651

The Company and its subsidiaries suspend accruing revenues on past-due installment loans and net investment in leases when principal or interest is past-due 90 days or more, or earlier, if management determines that their collections are doubtful based on factors such as individual debtors' creditworthiness, historical loss experience, current delinquencies and delinquency trends. Cash repayments received on non-accrual loans are applied first against past due interest and then any surpluses are applied to principal in view of the conditions of the contract and obligors. The Company and its subsidiaries return to accrual status non-accrual loans and net investment in leases when it becomes probable that the Company and its subsidiaries will be able to collect all amounts due according to the contractual terms of these loans and lease receivables, as evidenced by continual payments from the debtors. The period of such continual payments before returning to accrual status varies depending on factors that we consider are relevant in assessing the debtor's creditworthiness, such as the debtor's business characteristics and financial conditions as well as relevant economic conditions and trends.

The following table provides information about troubled debt restructurings of financing receivables that occurred during the three months ended June 30, 2020:

#### Three months ended June 30, 2020

			s of yen		
Portfolio segment	Class	outs	odification standing d investment	out	nodification standing d investment
Consumer borrowers		¥	2,891	¥	2,169
	Real estate loans		15		13
	Card loans		390		310
	Other		2,486		1,846
Corporate borrowers			3,346		3,013
Non-recourse loans	The Americas		340		340
Other than Non-recourse loans	Commercial, industrial and				
	other companies in overseas		3,006		2,673
Total		¥	6,237	¥	5,182

A troubled debt restructuring is defined as a restructuring of a financing receivable in which the creditor grants a concession to the debtor for economic or other reasons related to the debtor's financial difficulties.

The Company and its subsidiaries offer various types of concessions to our debtors to protect as much of our investment as possible in troubled debt restructurings. For the debtors of non-recourse loans, the Company and its subsidiaries offer concessions including an extension of the maturity date at an interest rate lower than the current market rate for a debt with similar risk characteristics. For the debtors of all financing receivables other than non-recourse loans, the Company and its subsidiaries offer concessions such as a reduction of the loan principal, a temporary reduction in the interest payments, or an extension of the maturity date at an interest rate lower than the current market rate for a debt with similar risk characteristics. In addition, the Company and its subsidiaries may acquire collateral assets from the debtors in troubled debt restructurings to satisfy fully or partially the loan principal or past due interest.

In common with all portfolio segments, financing receivables modified as troubled debt restructurings are recognized as impaired and are individually evaluated for allowance for credit losses. In most cases, these financing receivables have already been considered impaired and individually evaluated for allowance for credit losses prior to the restructurings. However, as a result of the restructuring, the Company and its subsidiaries may recognize additional allowance for credit losses for the restructured receivables.

For the three months ended June 30, 2020, while there are the financial assets required to defer the payments other than the troubled debt restructuring stated above dur to the spread of COVID-19, the payment deferrals, which are judged not to meet the definition of troubled debt restructuring are not included in the troubled debt restructuring stated the above.

The following table provides information about financing receivables modified as troubled debt restructurings within the previous 12 months from June 30, 2020 and for which there was a payment default during the three months ended June 30, 2020:

#### Three months ended June 30, 2020

		Millions of yen
Portfolio segment	Class	Recorded investment
Consumer borrowers		¥ 371
	Card loans	15
	Other	356
Consumer borrowers		2
Other than Non-recourse loans	Commercial, industrial and	
	other companies in overseas	2
Total		¥ 373

The Company and its subsidiaries consider financing receivables whose terms have been modified in a restructuring as defaulted receivables when principal or interest is past-due 90 days or more in accordance with the modified terms.

In common with all portfolio segments, the Company and its subsidiaries suspend accruing revenues and may recognize additional allowance for credit losses as necessary for the defaulted financing receivables.

As of June 30, 2020, there were no foreclosed residential real estate properties. The carrying amounts of installment loans in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure were ¥193 million as of June 30, 2020.

### 9. Investment in Securities

Investment in securities as of March 31, 2020 and June 30, 2020 consists of the following:

Millions	of yen
March 31, 2020	June 30, 2020
¥ 492,902	¥ 507,837
7,431	2,761
1,631,185	1,702,097
113,805	113,710
¥ 2,245,323	¥2,326,405
	March 31, 2020 ¥ 492,902 7,431 1,631,185 113,805

<sup>\*</sup> The amount of assets under management of variable annuity and variable life insurance contracts included in equity securities were ¥254,853 million and ¥270,431 million as of March 31, 2020 and June 30, 2020, respectively. The amount of investment funds that are accounted for under the equity method included in equity securities were ¥70,129 million and ¥66,530 million as of March 31, 2019 and June 30, 2020, respectively. The amount of investment funds elected for the fair value option included in equity securities were ¥6,326 million and ¥4,343 million as of March 31, 2020 and June 30, 2020, respectively.

Gains and losses realized from the sale of equity securities and net unrealized holding gains (losses) on equity securities are included in gains on investment securities and dividends, life insurance premiums and related investment income, and write-downs of securities. For further information, see Note 18 "Life Insurance Operations." Net unrealized holding gains (losses) on equity securities held as of June 30, 2019 and 2020 were gains of \(\xi\_2,166\) million and \(\xi\_26,615\) million, respectively, for the three months ended June 30, 2019 and 2020, which did not include net unrealized holding gains (losses) on the both investment funds above mentioned.

Equity securities include non-marketable equity securities and preferred equity securities, etc. elected for the measurement alternative. Upward or downward adjustments resulting from observable price changes are included in gains on investment securities and dividends and life insurance premiums and related investment income. Impairments are included in write-downs of securities. The following tables provide information about impairment and upward or downward adjustments resulting from observable price changes as of March 31, 2020 and June 30, 2020, and for the three months ended June 30, 2019 and 2020.

					Milli	ons of yen				
	March 31, 2020				Th	2019				
	Car	rying value	im and	cumulated apairments I downward Ijustments	up	mulated oward stments	and d	airments ownward istments		vard tments
Equity securities measured using the measurement										
alternative	¥	35,968	¥	(13,428)	¥	112	¥	(2)	¥	1
					Milli	ons of yen				
			Jur	ne 30, 2020			Th	ree months end	ed June 30,	2020
	Car	rying value	im and	cumulated pairments I downward Ijustments	up	mulated oward stments	and d	airments ownward istments		vard tments
Equity securities measured using the measurement						,				
alternative	¥	36,553	¥	(13,402)	¥	126	¥	(640)	¥	14

Gains and losses realized from the sale of trading debt securities and net unrealized holding gains (losses) on trading debt securities are included in gains on investment securities and dividends. Net unrealized holding gains (losses) on trading debt securities held as of June 30, 2019 and 2020 were gains of ¥49 million and losses of ¥20 million, respectively, for the three months ended June 30, 2019 and 2020.

Certain subsidiaries elected the fair value option for certain investments in investment funds included in equity securities whose net asset values do not represent the fair value of investments due to the illiquid nature of these investments. The subsidiaries manage these investments on a fair value basis and the election of the fair value option enables the subsidiaries to reflect more appropriate assumptions to measure the fair value of these investments. As of March 31, 2020 and June 30, 2020, these investments were fair valued at ¥6,326 million and ¥4,343 million, respectively.

A certain subsidiary elected the fair value option for investments in foreign government bond securities included in available-for-sale debt securities to mitigate volatility in the consolidated statements of income caused by the difference in recognition of gain or loss that would otherwise exist between the foreign government bond securities and the derivatives used to reduce the risks of fluctuations in market interest rates and exchange rates on these foreign government bond securities. As of March 31, 2020 and June 30, 2020, these investments were fair valued at ¥780 million and ¥999 million, respectively.

A certain subsidiary elected the fair value option for investments in foreign corporate debt securities included in available-for-sale debt securities to mitigate volatility in the consolidated statements of income caused by the difference in recognition of gain or loss that would otherwise exist between the foreign corporate debt securities and the derivatives used to reduce the risks of fluctuations in market interest rates and exchange rates on these foreign corporate debt securities. As of March 31, 2020 and June 30, 2020, these investments were fair valued at ¥18,189 million and ¥20,584 million, respectively.

The amortized cost basis amounts, gross unrealized holding gains, gross unrealized holding losses and fair values of available-for-sale debt securities and held-to-maturity debt securities in each major security type as of March 31, 2020 and June 30, 2020 are as follows:

## March 31, 2020

	Millions of yen					
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value		
Available-for-sale debt securities:						
Japanese and foreign government bond securities	¥ 640,197	¥ 21,063	¥ (7,315)	¥ 653,945		
Japanese prefectural and foreign municipal bond securities	251,738	2,031	(3,414)	250,355		
Corporate debt securities	595,625	8,727	(7,875)	596,477		
CMBS and RMBS in the Americas	56,957	929	(9,214)	48,672		
Other asset-backed securities and debt securities	92,363	3,267	(13,894)	81,736		
	1,636,880	36,017	(41,712)	1,631,185		
Held-to-maturity debt securities:						
Japanese government bond securities and other	113,805	29,384	0	143,189		
	¥1,750,685	¥ 65,401	¥(41,712)	¥1,774,374		

## June 30, 2020

	Millions of yen					
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value		
Available-for-sale debt securities:						
Japanese and foreign government bond securities	¥ 668,331	¥ 12,551	¥(19,575)	¥ 661,307		
Japanese prefectural and foreign municipal bond securities	254,931	2,507	(3,198)	254,240		
Corporate debt securities	638,461	14,722	(8,243)	644,940		
CMBS and RMBS in the Americas	53,100	1,450	(6,640)	47,910		
Other asset-backed securities and debt securities	95,936	3,416	(5,652)	93,700		
	1,710,759	34,646	(43,308)	1,702,097		
Held-to-maturity debt securities:			·			
Japanese government bond securities and other	113,710	27,972	0	141,682		
	¥1,824,469	¥ 62,618	¥(43,308)	¥1,843,779		

The following tables provide information about available-for-sale debt securities with gross unrealized losses and the length of time that individual securities have been in a continuous unrealized loss position as of March 31, 2020 and June 30, 2020, respectively:

#### March 31, 2020

	Millions of yen							
	Less than	12 months	12 months or more			Total		
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses		Fair value	Gross unrealized losses	
Available-for-sale debt securities:								
Japanese and foreign government bond securities	¥116,967	¥ (2,881)	¥165,642	¥ (4,434)	¥	282,609	¥ (7,315)	
Japanese prefectural and foreign municipal bond securities	143,563	(3,413)	219	(1)		143,782	(3,414)	
Corporate debt securities	260,738	(4,643)	22,631	(3,232)		283,369	(7,875)	
CMBS and RMBS in the Americas	30,830	(7,486)	5,768	(1,728)		36,598	(9,214)	
Other asset-backed securities and debt securities	26,612	(3,759)	22,727	(10,135)		49,339	(13,894)	
	¥578,710	¥(22,182)	¥216,987	¥(19,530)	¥	795,697	¥(41,712)	

### June 30, 2020

	Millions of yen							
	Less than	12 months	12 month	s or more	Tot	al		
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses		
Available-for-sale debt securities:								
Japanese and foreign government bond securities	¥296,582	¥(14,110)	¥164,380	¥ (5,465)	¥ 460,962	¥(19,575)		
Japanese prefectural and foreign municipal bond securities	140,823	(3,198)	0	0	140,823	(3,198)		
Corporate debt securities	296,155	(6,090)	23,015	(2,153)	319,170	(8,243)		
CMBS and RMBS in the Americas	26,970	(4,964)	5,480	(1,676)	32,450	(6,640)		
Other asset-backed securities and debt securities	24,688	(726)	31,926	(4,926)	56,614	(5,652)		
	¥785,218	¥(29,088)	¥224,801	¥(14,220)	¥1,010,019	¥(43,308)		

Note: There was no allowance for credit losses for available-for-sale debt securities with gross unrealized losses as of June 30, 2020.

The number of investment securities that were in an unrealized loss position as of March 31, 2020 and June 30, 2020 were 678 and 679, respectively. The gross unrealized losses on these debt securities are attributable to a number of factors including changes in interest rates, credit spreads and market trends.

As of June 30, 2020, the amount of accrued revenues on available-for-sale debt securities was \(\frac{\pmathbf{5}}{3},773\) million, which was included in other assets. The Company and its subsidiaries estimate credit losses and develop an allowance for credit losses for accrued interest receivables. There was no allowance for credit losses for accrued interest receivables as of June 30, 2020.

Credit Losses Standard has been adopted since April 1, 2020.

For debt securities other than trading, before the adoption of Credit Losses Standard, in the case of the fair value being below the amortized cost, the Company and its subsidiaries assess whether the debt securities are other-than-temporarily impaired on the basis of all available information about the collectability. The Company and its subsidiaries do not consider debt securities other-than-temporarily impaired if (1) the Company and its subsidiaries do not intend to sell the debt securities, (2) it is not more likely than not that the Company and its subsidiaries will be required to sell the debt securities before recovery of the amortized cost basis and (3) the present value of estimated cash flows will fully cover the amortized cost. On the other hand, the Company and its subsidiaries consider debt securities other-than-temporarily impaired if any of the three conditions mentioned above are not met.

There were no other-than-temporary impairment losses recognized in other comprehensive income (loss) or earnings for the three months ended June 30, 2019.

For debt securities other than trading securities, after the adoption of Credit Losses Standard, if the fair value is less than the amortized cost, the debt securities are impaired. The Company and its subsidiaries identify per each impaired security whether the decline of fair value is due to credit losses component or non-credit losses component. Impairment related to credit losses is recognized in earning through an allowance for credit losses. Impairment related to other factors than credit losses is recognized in other comprehensive income (loss), net of applicable income taxes. In estimating an allowance of credit losses, the Company and its subsidiaries consider the existence of credit losses if the present value of estimated cash flows is less than the amortized cost basis. When the Company and its subsidiaries intend to sell the debt securities for which an allowance for credit losses is previously established or it is more likely than not that the Company and its subsidiaries will be required to sell the debt securities before recovery of the amortized cost basis, the allowance for credit losses is fully written-off and the amortized cost is reduced to the fair value after recognizing additional impairment in earnings. In addition, the Company and its subsidiaries recognize in earnings the full difference between the amortized cost and the fair value of the debt securities by direct write-down, without any allowance for credit losses, if the debt securities are expected to be sold and the fair value is less than the amortized cost.

Unrealized losses on available-for-sale debt securities mainly result from changes in market interest rates and foreign exchange rates, and changes in risk premiums. In order to evaluate the recoverability of the available-for-sale debt securities, the Company and its subsidiaries utilize all available information such as issuer's financial condition and business outlook. The fair value of Japanese and foreign government bond securities, Japanese prefectural and foreign municipal bond, and corporate debt securities is mainly estimated based on prices for similar assets. If there are no prices for similar assets available, the fair value of these securities is estimated by using discounted cash flow methodologies and broker quotes. The fair value of CMBS and RMBS in the Americas and other asset-backed securities and debt securities refers to prices from independent pricing service vendors and brokers, such as trading prices and bit prices. If the Company and its subsidiaries cannot rely on such prices, the fair value is calculated by using discounted cash flow methodologies and broker quotes. In discounted cash flow methodologies, future cash flows estimated based on a number of assumptions such as default rate, prepayment rate, and seniority are discounted by discount rate adjusted for credit risk and liquidity risk. In this way, the Company and its subsidiaries assessed the recoverability and concluded that the full amortized cost of the available-for-sale debt securities can be recovered and recognized no allowance for credit losses because no credit losses existed. Note, the Company and its subsidiaries do not intend to sell the available-for-sale debt securities or it is not more likely than not that the Company and its subsidiaries will be required to sell the available-for-sale debt securities before recovery of the amortized cost basis.

There were no credit losses on available-for-sale securities during three months ended June 30, 2020.

For available-for-sale debt securities held as of June 30, 2019, roll-forwards of the amount of accumulated other-than-temporary impairments related to credit losses for the three months ended June 30, 2019 are as follows. The amount mainly consists of CMBS and RMBS in the Americas and foreign municipal bond securities:

	Million	ns of yen
	Three mo	onths ended
	June 3	30, 2019
Beginning	$\overline{\Psi}$	2,102
Movement during the period		0
Ending	¥	2,102

In addition, the non-credit loss component on the other-than-temporary impaired available-for-sale debt securities mentioned above is recognized in other comprehensive income (loss), net of applicable income taxes. These impairments included the amount of unrealized gains or losses for the changes in fair value of the available-for-sale debt securities after recognition of other-than-temporary impairments in earnings. Unrealized gains and unrealized losses recorded in accumulated other comprehensive income (loss) on these available-for-sale debt securities as of March 31, 2020 were not material.

#### 10. Transfer of Financial Assets

The Company and its subsidiaries have securitized and transferred financial assets such as installment loans (commercial mortgage loans, housing loans and other).

In the securitization process, these financial assets are transferred to SPEs that issue beneficial interests of the securitization trusts and securities backed by the financial assets to investors. The cash flows collected from these assets transferred to the SPEs are then used to repay these asset-backed beneficial interests and securities. As the transferred assets are isolated from the Company and its subsidiaries, the investors and the SPEs have no recourse to other assets of the Company and its subsidiaries in cases where the debtors or the issuers of the transferred financial assets fail to perform under the original terms of those financial assets.

The Company and its subsidiaries often have continuing involvement with transferred financial assets by retaining the servicing arrangements and the interests in the SPEs in the form of the beneficial interest of the securitization trusts. Those interests that continue to be held include interests in the transferred assets and are often subordinate to other tranche(s) of the securitization. Those beneficial interests that continue to be held by the Company and its subsidiaries are subject to credit risk, interest rate risk and prepayment risk on the securitized financial assets. With regards to these subordinated interests that the Company and its subsidiaries retain, they are subordinated to the senior investments and are exposed to different credit and prepayment risks, since they first absorb the risk of the decline in the cash flows from the financial assets transferred to the SPEs for defaults and prepayment of the transferred assets. If there is any excess cash remaining in the SPEs after payment to investors in the securitization of the contractual rate of returns, most of such excess cash is distributed to the Company and its subsidiaries for payments of the subordinated interests. SPEs used in securitization transactions have been consolidated if the Company and its subsidiaries are the primary beneficiary of the SPEs.

When the Company and its subsidiaries have transferred financial assets to a transferee that is not subject to consolidation, the Company and its subsidiaries account for the transfer as a sale if control over the transferred assets is surrendered.

For the three months ended June 30, 2019 and 2020, the amount of installment loans that has been derecognized due to new securitization and transfer of loans were \(\frac{\pmathbf{4}}{133}\),048 million and \(\frac{\pmathbf{2}}{270}\),142 million, respectively. For the three months ended June 30, 2019 and 2020, gains (losses) from the securitization and transfer of loans were \(\frac{\pmathbf{4}}{4}\),075 million and \(\frac{\pmathbf{4}}{6}\),802 million, respectively, which is included in finance revenues in the consolidated statements of income.

A certain subsidiary originates and sells loans into the secondary market while retaining the obligation to service those loans. In addition, the subsidiary undertakes obligations to service loans originated by others. The servicing assets related to those servicing activities are included in other assets in the consolidated balance sheets and roll-forwards of the amount of the servicing assets for the three months ended June 30, 2019 and 2020 are as follows:

		Millions of yen					
		nonths ended e 30, 2019	Three months en June 30, 2020				
Beginning balance	¥	31,572	¥	57,705			
Increase mainly from loans sold with servicing retained		1,998		3,350			
Decrease mainly from amortization		(1,204)		(2,615)			
Decrease from the effects of changes in foreign exchange rates		(925)		(579)			
Ending balance	¥	31,441	¥	57,861			

The fair value of the servicing assets as of March 31, 2020 and June 30, 2020 are as follows:

	N	Millions of yen				
	March 31, 20	March 31, 2020 June				
Beginning balance	¥ 39,	846	¥ 60,419			
Ending balance	¥ 60.	419	¥ 62.093			

#### 11. Variable Interest Entities

The Company and its subsidiaries use SPEs in the ordinary course of business.

These SPEs are not always controlled by voting rights, and there are cases where voting rights do not exist for these SPEs. The Company and its subsidiaries determine a variable interest entity (hereinafter, "VIE") among those SPEs when (a) the total equity investment at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support provided by any parties, including the equity holders or (b) as a group, the holders of the equity investment at risk do not have (1) the ability to make decisions about an entity's activities that most significantly impact the entity's economic performance through voting rights or similar rights, (2) the obligation to absorb the expected losses of the entity or (3) the right to receive the expected residual returns of the entity.

The Company and its subsidiaries perform a qualitative analysis to identify the primary beneficiary of VIEs. An enterprise that has both of the following characteristics is considered to be the primary beneficiary and therefore results in the consolidation of the VIE:

- the power to direct the activities of a VIE that most significantly impact the entity's economic performance; and
- the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE.

All facts and circumstances are taken into consideration when determining whether the Company and its subsidiaries have variable interests that would deem it the primary beneficiary and therefore require consolidation of the VIE. The Company and its subsidiaries make ongoing reassessment of whether they are the primary beneficiaries of a VIE.

The following are the factors that the Company and its subsidiaries are considering in a qualitative assessment:

- which activities most significantly impact the economic performance of the VIE and who has the power to direct such activities;
- characteristics of the Company and its subsidiaries' variable interest or interests and other involvements (including involvement of related parties and de facto agents);
- involvement of other variable interest holders; and
- the entity's purpose and design, including the risks that the entity was designed to create and pass through to its variable interest holders.

The Company and its subsidiaries generally consider the following types of involvement to be significant when determining the primary beneficiary:

- designing the structuring of a transaction;
- providing an equity investment and debt financing;
- being the investment manager, asset manager or servicer and receiving variable fees; and
- providing liquidity and other financial support.

The Company and its subsidiaries do not have the power to direct activities of a VIE that most significantly impact the VIE's economic performance if that power is shared among multiple unrelated parties, and accordingly do not consolidate such VIE.

Information about VIEs (consolidated and non-consolidated) for the Company and its subsidiaries are as follows:

## 1. Consolidated VIEs

## March 31, 2020

	Millions of yen						
Types of VIEs	Total Total assets *1 liabilities *1		Assets which are pledged as collateral *2	Commitments *3			
(a) VIEs for liquidating customer assets	¥ 0	¥ 0	¥ 0	¥ 0			
(b) VIEs for acquisition of real estate and real estate development projects for							
customers	2,546	2	0	0			
(c) VIEs for acquisition of real estate for the Company and its subsidiaries' real estate-							
related business	80,385	17,941	21,970	5,153			
(d) VIEs for corporate rehabilitation support business	465	9	0	0			
(e) VIEs for investment in securities	82,098	28	0	0			
(f) VIEs for securitizing financial assets such as finance lease receivable and loan							
receivable	267,548	159,181	267,548	0			
(g) VIEs for securitization of loan receivable originated by third parties	2,358	3,037	2,358	0			
(h) VIEs for power generation projects	393,797	284,772	355,107	40,111			
(i) Other VIEs	163,948	66,411	141,988	0			
Total	¥993,145	¥ 531,381	¥ 788,971	¥ 45,264			

### June 30, 2020

	Millions of yen						
Types of VIEs	Total assets *1	Total liabilities *1	Assets which are pledged as collateral *2	Commitments *3			
(a) VIEs for liquidating customer assets	¥ 0	¥ 0	¥ 0	¥ 0			
(b) VIEs for acquisition of real estate and real estate development projects for							
customers	2,481	5	0	0			
(c) VIEs for acquisition of real estate for the Company and its subsidiaries' real estate-							
related business	65,997	12,317	17,932	5,101			
(d) VIEs for corporate rehabilitation support business	473	7	0	0			
(e) VIEs for investment in securities	78,160	32	0	0			
(f) VIEs for securitizing financial assets such as finance lease receivable and loan							
receivable	233,597	133,030	233,597	0			
(g) VIEs for securitization of loan receivable originated by third parties	2,209	2,881	2,209	0			
(h) VIEs for power generation projects	403,246	284,781	367,132	35,011			
(i) Other VIEs	166,797	66,774	142,409	0			
Total	¥952,960	¥ 499,827	¥ 763,279	¥ 40,112			

<sup>\*1</sup> The assets of most VIEs are used only to repay the liabilities of the VIEs, and the creditors of the liabilities of most VIEs have no recourse to other assets of the Company and its subsidiaries.

<sup>\*2</sup> The assets are pledged as collateral by VIE for financing of the VIE.

<sup>\*3</sup> This item represents remaining balance of commitments that could require the Company and its subsidiaries to provide investments or loans to the VIE.

## 2. Non-consolidated VIEs

## March 31, 2020

	Millions of yen							
			Carrying a					
			4. 6	in the VIEs he				
			the Co	mpany and its	subsia	iaries		aximum
								axımum xposure
Types of VIEs	Total asset	ts	Non-recourse loans		Inv	estments		o loss *
(a) VIEs for liquidating customer assets	¥ 8,50	)8	¥	0	¥	991	¥	991
(b) VIEs for acquisition of real estate and real estate development projects for								
customers	51,74	16		0		4,542		4,542
(c) VIEs for acquisition of real estate for the Company and its subsidiaries' real								
estate-related business		0		0		0		0
(d) VIEs for corporate rehabilitation support business		0		0		0		0
(e) VIEs for investment in securities	3,820,40	)3		0		55,645		72,527
(f) VIEs for securitizing financial assets such as finance lease receivable and loan								
receivable		0		0		0		0
(g) VIEs for securitization of loan receivable originated by third parties	1,239,32	25		0		15,663		15,668
(h) VIEs for power generation projects	25,03	37		0		1,719		1,719
(i) Other VIEs	200,32	25		2,837		10,523		13,476
Total	¥5,345,34	14	¥	2,837	¥	89,083	¥1	08,923

June 30, 2020

	Millions of yen						
		Carrying amount of the v in the VIEs he the Company and its					
Types of VIEs	Total assets	Non-recourse loans	Maximum exposure to loss *				
(a) VIEs for liquidating customer assets	¥ 27,725	¥ 2,027	¥ 991	¥ 3,018			
(b) VIEs for acquisition of real estate and real estate development projects for customers	190,491	6,725	4,366	11,091			
(c) VIEs for acquisition of real estate for the Company and its subsidiaries' real							
estate-related business	0	0	0	0			
(d) VIEs for corporate rehabilitation support business	0	0	0	0			
(e) VIEs for investment in securities	3,409,893	0	49,140	66,325			
(f) VIEs for securitizing financial assets such as finance lease receivable and loan							
receivable	821	0	2	2			
(g) VIEs for securitization of loan receivable originated by third parties	1,601,608	0	18,134	18,139			
(h) VIEs for power generation projects	25,800	0	1,830	1,830			
(i) Other VIEs	271,823	2,871	10,264	13,135			
Total	¥5,528,161	¥ 11,623	¥ 84,727	¥113,540			

<sup>\*</sup> Maximum exposure to loss includes remaining balance of commitments that could require the Company and its subsidiaries to provide investments or loans to the VIE.

### (a) VIEs for liquidating customer assets

The Company and its subsidiaries may use VIEs in structuring financing for customers to liquidate specific customer assets. The VIEs are typically used to provide a structure that is bankruptcy remote with respect to the customer and the use of VIE structure is requested by such customer. Such VIEs typically acquire assets to be liquidated from the customer, borrow non-recourse loans from financial institutions and have an equity investment made by the customer. By using cash flows from the liquidated assets, these VIEs repay the loan and pay dividends to equity investors if sufficient funds exist.

Variable interests of non-consolidated VIEs, which the Company has, are mainly included in other assets in the Company's consolidated balance sheets.

### (b) VIEs for acquisition of real estate and real estate development projects for customers

Customers and the Company and its subsidiaries are involved with VIEs formed to acquire real estate and/or develop real estate projects. In each case, a customer establishes and makes an equity investment in a VIE that is designed to be bankruptcy remote from the customer. The VIEs acquire real estate and/or develop real estate projects.

The Company and its subsidiaries provide non-recourse loans to such VIEs and hold specified bonds issued by them and/or make investments in them. The Company and its subsidiaries have consolidated certain VIEs because the Company or its subsidiary effectively controls the VIEs by acting as the asset manager of the VIEs.

In the Company's consolidated balance sheets, assets of consolidated VIEs are mainly included in cash and cash equivalents and investment in affiliates.

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are mainly included in investment in securities, investment in affiliates and other assets in the Company's consolidated balance sheets. The Company and its subsidiaries concluded that the VIEs are not consolidated because the power to direct these VIEs is held by unrelated parties. In some cases, the Company and its subsidiaries concluded that the VIEs are not consolidated because the power to direct these VIEs is shared among multiple unrelated parties.

### (c) VIEs for acquisition of real estate for the Company and its subsidiaries' real estate-related business

The Company and its subsidiaries establish VIEs and acquire real estate to borrow non-recourse loans from financial institutions and simplify the administration activities necessary for the real estate. The Company and its subsidiaries consolidate such VIEs even though the Company and its subsidiaries may not have voting rights if substantially all of such VIEs' subordinated interests are issued to the Company and its subsidiaries, and therefore the VIEs are controlled by and for the benefit of the Company and its subsidiaries.

In the Company's consolidated balance sheets, assets of the consolidated VIEs are mainly included in cash and cash equivalents, restricted cash, investment in operating leases, investment in securities, property under facility operations and other assets, and liabilities of those consolidated VIEs are mainly included in long-term debt and other liabilities. The Company and certain subsidiaries have commitment agreements by which the Company and the subsidiaries may be required to make additional investment or execute loans in certain such consolidated VIEs.

## (d) VIEs for corporate rehabilitation support business

Financial institutions, the Company and its subsidiaries are involved with VIEs established for the corporate rehabilitation support business. VIEs receive the funds from investors including the financial institutions, the Company and the subsidiary, and purchase loan receivables due from borrowers which have financial problems, but are deemed to have the potential to recover in the future. The servicing operations for the VIEs are conducted by the subsidiary.

The Company and its subsidiaries consolidated such VIEs since the Company and its subsidiaries have the majority of the investment share of such VIEs, and have the power to direct the activities of the VIEs that most significantly impact the entities' economic performance through the servicing operations.

In the Company's consolidated balance sheets, assets of the consolidated VIEs are mainly included in installment loans, and liabilities of those consolidated VIEs are mainly included in other liabilities.

### (e) VIEs for investment in securities

The Company and its subsidiaries have interests in VIEs that are investment funds and mainly invest in equity and debt securities. Such VIEs are managed by certain subsidiaries or fund management companies that are independent of the Company and its subsidiaries.

Certain subsidiaries consolidated certain such VIEs since the subsidiaries have the majority of the investment share of them, and have the power to direct the activities of those VIEs that most significantly impact the entities' economic performance through involvement with the design of the VIEs or other means.

In the Company's consolidated balance sheets, assets of the consolidated VIEs are mainly included in investment in securities and investment in affiliates, and liabilities of those consolidated VIEs are mainly included in other liabilities.

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are included in investment in securities in the Company's consolidated balance sheets. The Company and its subsidiaries have commitment agreements by which the Company and its subsidiaries may be required to make additional investment in certain such non-consolidated VIEs.

### (f) VIEs for securitizing financial assets such as finance lease receivable and loan receivable

The Company and its subsidiaries use VIEs to securitize financial assets such as finance lease receivables and loans receivables. In the securitization process, these financial assets are transferred to SPEs, and the SPEs issue beneficial interests or securities backed by the transferred financial assets to investors. After the securitization, the Company and its subsidiaries continue to hold a subordinated part of the securities and act as a servicer.

The Company and its subsidiaries consolidated such VIEs since the Company and its subsidiaries have the power to direct the activities that most significantly impact the entity's economic performance by designing the securitization scheme and conducting servicing activities, and have a responsibility to absorb losses of the VIEs that could potentially be significant to the entities by retaining the subordinated part of the securities.

In the Company's consolidated balance sheets, assets of the consolidated VIEs are mainly included in restricted cash, net investment in leases and installment loans, and liabilities of those consolidated VIEs are mainly included in long-term debt.

### (g) VIEs for securitization of loan receivable originated by third parties

The Company and its subsidiaries invest in CMBS, RMBS and other asset-backed securities originated by third parties. In some cases of such securitization, certain subsidiaries hold the subordinated portion and the subsidiaries act as a special-servicer of the securitization transaction. As the special servicer, the subsidiaries have rights to dispose of real estate collateral related to the securitized commercial mortgage loans.

The subsidiaries consolidate certain of these VIEs when the subsidiaries have the power to direct the activities of the VIEs that most significantly impact the entities' economic performance through its role as special-servicer, including the right to dispose of the collateral, and have a responsibility to absorb losses of the VIEs that could potentially be significant to the entities by holding the subordinated part of the securities.

In the Company's consolidated balance sheets, assets of the consolidated VIEs are mainly included in installment loans, and liabilities of those consolidated VIEs are mainly included in long-term debt.

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are included in investment in securities in the Company's consolidated balance sheets. The Company has a commitment agreement by which the Company may be required to make additional investment in certain such non-consolidated VIEs.

### (h) VIEs for power generation projects

The Company and its subsidiaries may use VIEs in power generation projects. VIEs receive the funds from the Company and its subsidiaries, construct solar power stations, thermal power stations and wind power stations on acquired or leased lands, and sell the generated power to electric power companies. The Company and its subsidiaries have consolidated certain VIEs because the Company and its subsidiaries have the majority of the investment shares of such VIEs and effectively control the VIEs by acting as the asset manager of the VIEs.

In the Company's consolidated balance sheets, assets of the consolidated VIEs are mainly included in cash and cash equivalents, restricted cash, property under facility operations and other assets, and liabilities of those consolidated VIEs are mainly included in trade notes, accounts and other payable, long-term debt, and other liabilities. The Company and certain subsidiaries have commitment agreements by which the Company and the subsidiaries may be required to make additional investment or execute loans in certain such consolidated VIEs.

Variable interests of non-consolidated VIEs, which the Company has, are included in investment in affiliates in the Company's consolidated balance sheets.

#### (i) Other VIEs

The Company and its subsidiaries are involved with other types of VIEs for various purposes. Consolidated and non-consolidated VIEs of this category are mainly kumiai structures. In addition, certain subsidiaries have consolidated VIEs that are not included in the categories (a) through (h) above, because the subsidiaries hold the subordinated portion of the VIEs and the VIEs are effectively controlled by the subsidiaries.

In Japan, certain subsidiaries provide investment products to their customers that employ a contractual mechanism known as a kumiai, which in part result in the subsidiaries forming a type of SPE. As a means to finance the purchase of aircraft or other large-ticket items to be leased to third parties, the Company and its subsidiaries arrange and market kumiai products to investors, who invest a portion of the funds necessary into the kumiai structure. The remainder of the purchase funds is borrowed by the kumiai structure in the form of a non-recourse loan from one or more financial institutions. The kumiai investors (and any lenders to the kumiai structure) retain all of the economic risks and rewards in connection with purchasing and leasing activities of the kumiai structure, and all related gains or losses are recorded on the financial statements of the investors in the kumiai. The Company and its subsidiaries are responsible for the arrangement and marketing of these products and may act as servicer or administrator in kumiai transactions. The fee income for the arrangement and administration of these transactions is recognized in the Company's consolidated statements of income. In some cases, the Company and its subsidiaries make investments in the kumiai or its related SPE, and these VIEs are consolidated because the Company and its subsidiaries have a responsibility to absorb any significant potential loss through the investments and have the power to direct the activities that most significantly impact their economic performance. In other cases, the Company and its subsidiaries are not considered to be the primary beneficiary of the VIEs or kumiais because the Company and its subsidiaries did not make significant investments or guarantee or otherwise undertake any significant financial commitments or exposure with respect to the kumiai or its related SPE.

The Company may use VIEs for financing. The Company transfers its own held assets to SPEs, which borrow non-recourse loan from financial institutions and effectively pledge such assets as collateral. The Company continually holds subordinated interests in the SPEs and performs administrative work of such assets. The Company consolidates such SPEs because the Company has a right to direct the activities of them that most significantly impact their economic performance by setting up the scheme and performing administrative work of the assets and has the obligation to absorb expected losses of them by holding the subordinated interests.

In the Company's consolidated balance sheets, assets of the consolidated VIEs are mainly included in investment in operating leases, investment in affiliates, office facilities and other assets, and liabilities of those consolidated VIEs are mainly included in long-term debt and other liabilities.

With respect to variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, non-recourse loans are included in installment loans, and investments are mainly included in investment in securities and investment in affiliates in the Company's consolidated balance sheets. Certain subsidiaries have commitment agreements by which the Company and its subsidiaries may be required to make additional investment in certain such non-consolidated VIEs.

## 12. Investment in Affiliates

Investment in affiliates at March 31, 2020 and June 30, 2020 consists of the following:

		Millions of yen			
	Ma	rch 31, 2020	June 30, 2020		
Shares	¥	770,750	¥	769,648	
Loans and others		50,912		37,702	
	¥	821,662	¥	807,350	

## 13. Redeemable Noncontrolling Interests

Changes in redeemable noncontrolling interests for the three months ended June 30, 2019 and 2020 are as follows:

	Millions of yen			
	Three months ended			nonths ended
	Jun	e 30, 2019	Jun	e 30, 2020
Beginning balance	¥	9,780	¥	10,331
Comprehensive income (loss)				
Net income (loss)		309		(23)
Other comprehensive income (loss)				
Net change of foreign currency translation adjustments		(287)		(104)
Total other comprehensive income (loss)		(287)		(104)
Comprehensive income (loss)		22		(127)
Dividends		(289)		0
Ending balance	¥	9,513	¥	10,204

## 14. Accumulated Other Comprehensive Income (Loss)

Changes in each component of accumulated other comprehensive income (loss) attributable to ORIX Corporation Shareholders for the three months ended June 30, 2019 and 2020, are as follows:

	Three months ended June 30, 2019										
		** .				Million	s of yen				
	gain inv	Net realized as (losses) on restment ecurities	valı	ebt nation stments	pe	Defined benefit nsion plans	Foreign currency translation adjustments	ga	Net inrealized ins (losses) derivative estruments	con	cumulated other aprehensive come (loss)
Balance at March 31, 2019	¥	17,389	¥	582	¥	(27,902)	¥ (43,558)	¥	(7,854)	¥	(61,343)
Net unrealized gains (losses) on investment in securities, net of tax of ¥(2,825) million		7,513									7,513
Reclassification adjustment included in net income, net of tax of ¥927 million		(2,278)									(2,278)
Debt valuation adjustments, net of tax of ¥(55) million				138							138
Reclassification adjustment included in net income, net of tax of ¥3 million				(6)							(6)
Defined benefit pension plans, net of tax of \( \frac{\pma}{(62)} \) million						197					197
Reclassification adjustment included in net income, net of tax of ¥(51) million						142					142
Foreign currency translation adjustments, net of tax of $\frac{1}{2}$ (6,470) million							(24,718)				(24,718)
Reclassification adjustment included in net income, net of tax of ¥(355) million							778				778
Net unrealized gains (losses) on derivative instruments, net of tax of \(\frac{\pma}{1}\),263 million									(3,883)		(3,883)
Reclassification adjustment included in net income, net of tax of ¥(1) million									4		4
Total other comprehensive income (loss)		5,235		132		339	(23,940)		(3,879)		(22,113)
Less: Other Comprehensive Income (Loss) Attributable to the Noncontrolling Interest		(3)		0		0	(1,271)		(14)		(1,288)
Less: Other Comprehensive Income (Loss) Attributable to the Redeemable Noncontrolling Interests		0		0		0	(287)		0		(287)
Balance at June 30, 2019	¥	22,627	¥	714	¥	(27,563)	¥ (65,940)	¥	(11,719)	¥	(81,881)

	Three months ended June 30, 2020 Millions of yen							
	Net unrealized gains (losses) on investment in securities	Debt valuation adjustments	Defined benefit pension plans	Foreign currency translation adjustments	Net unrealized gains (losses) on derivative instruments	Accumulated other comprehensive income (loss)		
Balance at March 31, 2020	¥ (5,001)	¥ 1,457	¥ (26,375)	¥ (72,471)	¥ (16,142)	¥ (118,532)		
Net unrealized gains (losses) on investment in securities, net of tax of ¥1,635 million *	(2,401)					(2,401)		
Reclassification adjustment included in net income, net of tax of ¥(247) million	995					995		
Debt valuation adjustments, net of tax of ¥162 million		(418)				(418)		
Reclassification adjustment included in net income, net of tax of ¥5 million		(14)				(14)		
Defined benefit pension plans, net of tax of ¥41 million			(95)			(95)		
Reclassification adjustment included in net income, net of tax of \(\frac{\pma}{(89)}\) million			192			192		
Foreign currency translation adjustments, net of tax of ¥(3,969) million				(2,260)		(2,260)		
Reclassification adjustment included in net income, net of tax of ¥(445) million				987		987		
Net unrealized gains (losses) on derivative instruments, net of tax of ¥523 million					(2,287)	(2,287)		
Reclassification adjustment included in net income, net of tax of ¥(438) million					902	902		
Total other comprehensive income (loss)	(1,406)	(432)	97	(1,273)	(1,385)	(4,399)		
Less: Other Comprehensive Income (Loss) Attributable to the Noncontrolling Interests	5	0	(1)	(116)	(11)	(123)		
Less: Other Comprehensive Income (Loss) Attributable to								
the Redeemable Noncontrolling Interests	0	0	0	(104)	0	(104)		
Balance at June 30, 2020	¥ (6,412)	¥ 1,025	¥ (26,277)	¥ (73,524)	¥ (17,516)	¥ (122,704)		

<sup>\*</sup> There were no net unrealized gains (losses) on investment in securities related to available-for-sale debt securities with allowance for credit losses for the three months ended June 30, 2020.

Amounts reclassified to net income from accumulated other comprehensive income (loss) in the three months ended June 30, 2019 and 2020 are as follows:

	Three months ended June 30, 2019				
Details about accumulated other comprehensive income components	adjustn n	lassification nent included in et income lions of yen	Consolidated statements of income caption		
Net unrealized gains (losses) on investment in					
securities					
Sales of debt securities	¥	1,666	Gains on investment securities and dividends		
Sales of debt securities		1,471	Life insurance premiums and related investment income		
Amortization of debt securities		130	Finance revenues		
Amortization of debt securities		(62)	Life insurance premiums and related investment income		
		3,205	Total before income tax		
		(927)	Income tax (expense) or benefit		
	¥	2,278	Net of tax		
Debt valuation adjustments		,			
Fulfillment of policy liabilities and amortization of policy account					
balances	¥	9	Life insurance costs		
		9	Total before income tax		
		(3)	Income tax (expense) or benefit		
	¥	6	Net of tax		
Defined benefit pension plans					
Amortization of prior service credit	¥	244	See Note 17 "Pension Plans"		
Amortization of net actuarial loss		(437)	See Note 17 "Pension Plans"		
		(193)	Total before income tax		
		51	Income tax (expense) or benefit		
	¥	(142)	Net of tax		
Foreign currency translation adjustments	<del>-</del>	(1.2)	1100 02 100.1		
Foreign exchange contracts	¥	(1,133)	Interest expense/Other (income) and expense		
1 oroigh exchange contracts	<u>-</u>	(1,133)	Total before income tax		
		355	Income tax (expense) or benefit		
	¥	(778)	Net of tax		
Net unrealized gains (losses) on derivative instruments	<u>+</u>	(778)	INCL OF LAX		
Interest rate swap agreements	¥	60	Interest expense/Other (income) and expense		
Foreign exchange contracts		(66)	Interest expense		
Foreign currency swap agreements		1	Interest expense/Other (income) and expense		
		(5)	Total before income tax		
		1	Income tax (expense) or benefit		
	¥	(4)	Net of tax		
		<u> </u>			

	Three months ended June 30, 2020				
Details about accumulated other comprehensive income components	Reclassification adjustment included in net income Millions of yen		Consolidated statements of income caption		
Net unrealized gains (losses) on investment in		•			
securities					
Sales of debt securities	¥	(649)	Gains on investment securities and dividends		
Sales of debt securities		1,272	Life insurance premiums and related investment income		
Amortization of debt securities		(563)	Finance revenues		
Amortization of debt securities		(309)	Life insurance premiums and related investment income		
Others		(993)	Write-downs of securities and other		
		(1,242)	Total before income tax		
		247	Income tax (expense) or benefit		
	¥	(995)	Net of tax		
Debt valuation adjustments					
Fulfillment of policy liabilities and					
amortization of policy account					
balances	¥	19	Life insurance costs		
		19	Total before income tax		
		(5)	Income tax (expense) or benefit		
	¥	14	Net of tax		
Defined benefit pension plans	<u>+</u>		Net of tax		
Amortization of prior service credit	¥	116	See Note 17 "Pension Plans"		
Amortization of net actuarial loss	Ŧ	(397)	See Note 17 "Pension Plans"		
Amortization of transition obligation		(0)	See Note 17 "Pension Plans"		
Amortization of transition obligation					
		(281)	Total before income tax		
		89	Income tax (expense) or benefit		
	¥	(192)	Net of tax		
Foreign currency translation adjustments					
			Gains on sales of subsidiaries and affiliates and liquidation losses,		
Foreign exchange contracts	¥	(1,456)	net/Interest expense/Other (income) and expense		
Sales or liquidation, other		24	Gains on sales of subsidiaries and affiliates and liquidation losses, net		
		(1,432)	Total before income tax		
		445	Income tax (expense) or benefit		
	¥	(987)	Net of tax		
Net unrealized gains (losses) on derivative					
instruments					
Interest rate swap agreements	¥	(259)	Interest expense		
Foreign exchange contracts		(79)	Interest expense		
Foreign currency swap agreements		(1,002)	Interest expense/Other (income) and expense		
		(1,340)	Total before income tax		
		438	Income tax (expense) or benefit		
	¥	(902)	Net of tax		
	-	(= ==)			

### 15. ORIX Corporation Shareholders' Equity

Information about ORIX Corporation Shareholders' Equity for the three months ended June 30, 2019 and 2020 are as follows:

## (1) Dividend payments

	Three months ended June 30, 2019	Three months ended June 30, 2020
Resolution	The board of directors on May 22, 2019	The board of directors on May 21, 2020
Type of shares	Common stock	Common stock
Total dividends paid	¥58,962 million	¥51,493 million
Dividend per share	¥46.00	¥41.00
Date of record for dividend	March 31, 2019	March 31, 2020
Effective date for dividend	June 3, 2019	June 18, 2020
Dividend resource	Retained earnings	Retained earnings

Total dividends paid by resolution of the board of directors on May 22, 2019 include \footnote{883} million of dividends paid to the Board Incentive Plan Trust for the three months ended June 30, 2019. Total dividends paid by resolution of the board of directors on May 21, 2020 include \footnote{460} million of dividends paid to the Board Incentive Plan Trust for the three months ended June 30, 2020.

(2) There were no applicable dividends for which the date of record was in the three months ended June 30, 2019 and 2020, and for which the effective date was after June 30, 2019 and 2020.

## 16. Selling, General and Administrative Expenses

Selling, general and administrative expenses for the three months ended June 30, 2019 and 2020 are as follows:

		Millions of yen			
	Three months ended June 30, 2019			hree months ended June 30, 2020	
Personnel expenses	¥	64,795	¥	63,618	
Selling expenses		16,740		14,561	
Administrative expenses		28,108		28,236	
Depreciation of office facilities		1,765		1,952	
Total	¥	111,408	¥	108,367	

### 17. Pension Plans

The Company and certain subsidiaries have contributory and non-contributory pension plans covering substantially all of their employees. Those contributory funded pension plans include defined benefit pension plans and defined contribution pension plans. Under the plans, employees are entitled to lump-sum payments at the time of termination of their employment or pension payments. Defined benefit pension plans consist of a plan of which the amounts of such payments are determined on the basis of length of service and remuneration at the time of termination and a cash balance plan.

The Company and certain subsidiaries' funding policy is to contribute annually the amounts actuarially determined. Assets of the plans are invested primarily in debt securities and marketable equity securities.

Net periodic pension cost for the three months ended June 30, 2019 and 2020 consists of the following:.

	Millions of yen			
	Three months ended June 30, 2019	Three months ended June 30, 2020		
Japanese plans:				
Service cost	¥ 1,438	¥ 1,420		
Interest cost	145	173		
Expected return on plan assets	(694)	(607)		
Amortization of prior service credit	(205)	(44)		
Amortization of net actuarial loss	289	329		
Amortization of transition obligation	0	0		
Net periodic pension cost	¥ 973	¥ 1,271		

		Millions of yen			
		months ended ne 30, 2019		nonths ended e 30, 2020	
Overseas plans:					
Service cost	¥	890	¥	793	
Interest cost		434		407	
Expected return on plan assets		(1,096)		(870)	
Amortization of prior service credit		(39)		(72)	
Amortization of net actuarial loss		148		68	
Amortization of transition obligation		0		0	
Net periodic pension cost	¥	337	¥	326	

Note: The components of net periodic pension cost other than the service cost component are included in personnel expenses, which is included in selling, general and administrative expenses in the consolidated statements of income.

### 18. Life Insurance Operations

Life insurance premiums and related investment income for the three months ended June 30, 2019 and 2020 consist of the following:

		Millions of yen			
		Three months ended June 30, 2019	Three months ende June 30, 2020	ed	
Life insurance premiums	¥	81,294	¥ 89,	651	
Life insurance related investment income *		6,396	26,	472	
	¥	87,690	¥ 116,1	23	

<sup>\*</sup> Life insurance related investment income for the three months ended June 30, 2019 and 2020 include net unrealized holding gains of ¥1.613 million and ¥25,833 million on equity securities held as of June 30, 2019 and 2020, respectively.

Life insurance premiums include reinsurance benefits, net of reinsurance premiums. For the three months ended June 30, 2019 and 2020, reinsurance benefits and reinsurance premiums included in life insurance premiums are as follows:

		Millions of yen			
		months ended ne 30, 2019		nonths ended e 30, 2020	
Reinsurance benefits	¥	573	¥	830	
Reinsurance premiums		(1,393)		(1,356)	

The benefits and expenses of life insurance operations included in life insurance costs in the consolidated statements of income are recognized so as to associate with earned premiums over the life of contracts. This association is accomplished by means of the provision for future policy benefits and the deferral and subsequent amortization of policy acquisition costs (principally commissions and certain other expenses directly relating to policy issuance and underwriting). Amortization charged to income for the three months ended June 30, 2019 and 2020 amounted to \(\frac{\pmathbf{4}}{4},465\) million and \(\frac{\pmathbf{4}}{4},457\) million, respectively.

Life insurance premiums and related investment income include net realized and unrealized gains or losses from investment assets under management on behalf of variable annuity and variable life policyholders, and net gains or losses from derivative contracts, which consist of gains or losses from futures, foreign exchange contracts and options held, entered to economically hedge a portion of the minimum guarantee risk relating to variable annuity and variable life insurance contracts. In addition, the fair value option was elected for the entire variable annuity and variable life insurance contracts to offset earnings recognized for gains or losses from the investment assets managed on behalf of variable annuity and variable life policyholders, derivative contracts and the changes in the fair value of reinsurance contracts. Life insurance costs include the net amount of the changes in fair value of the variable annuity and variable life insurance contracts for which the fair value option was elected and insurance costs recognized for insurance and annuity payouts as a result of insured events. Certain subsidiaries have elected the fair value option for certain reinsurance contracts to partially offset the changes in fair value recognized in earnings of the policy liabilities and policy account balances attributable to the changes in the minimum guarantee risks of the variable annuity and variable life insurance contracts, and the changes in the fair value of the reinsurance contracts were recorded in life insurance costs.

The portion of the total change in the fair value of variable annuity and variable life insurance contracts that results from a change in the instrument-specific credit risk is recognized in other comprehensive income (loss), net of applicable income taxes.

The above mentioned gains or losses relating to variable annuity and variable life insurance contracts for the three months ended June 30, 2019 and 2020 are mainly as follows:

	Millions of yen				
		months ended ne 30, 2019	Three months ended June 30, 2020		
Life insurance premiums and related investment income:					
Net realized and unrealized gains or losses from investment assets	¥	1,926 ¥	26,916		
Net gains or losses from derivative contracts:		427	(4,466)		
Futures		245	(3,961)		
Foreign exchange contracts		230	23		
Options held		(48)	(528)		
Life insurance costs :					
Changes in the fair value of the policy liabilities and policy account balances	¥	(12,841) ¥	863		
Insurance costs recognized for insurance and annuity payouts as a result of insured events		12,528	9,228		
Changes in the fair value of the reinsurance contracts		533	7,352		

### 19. Write-Downs of Long-Lived Assets

The Company and its subsidiaries perform tests for recoverability on long-lived assets classified as held and used for which events or changes in circumstances indicated that the assets might be impaired. The Company and its subsidiaries consider an asset's carrying amount as not recoverable when such carrying amount exceeds the undiscounted future cash flows estimated to result from the use and eventual disposition of the asset. The net carrying amount of assets not recoverable is reduced to fair value if lower than the carrying amount.

As of March 31, 2020 and June 30, 2020, the long-lived assets and liabilities associated with those assets classified as held for sale in the accompanying consolidated balance sheets are as follows.

	Mil	lions of yen
	As of March 31, 2020	As of June 30, 2020
Investment in operating leases	¥ 5,208	¥ 1,248
Property under facility operations	436	510
Other liabilities	0	79

The long-lived assets classified as held for sale as of March 31, 2020 are included in Real Estate and Environment and Energy. The long-lived assets classified as held for sale as of June 30, 2020 are included in Real Estate and Environment and Energy.

The Company and its subsidiaries determine the fair value using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers, based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate.

For the three months ended June 30, 2019 and 2020, the Company and its subsidiaries recognized impairment losses for the difference between carrying amounts and fair values in the amount of ¥20 million and ¥257 million, respectively, which are reflected as write-downs of long-lived assets. Breakdowns of these amounts are as follows.

		Three mon June 30			Three mon June 30	
	Amount (Millions of yen)		The number of properties	Amount (Millions of yen)		The number of properties
Write-downs due to decline in estimated future cash flows:						
Commercial facilities other than office buildings	¥	20	1	¥	0	0
Condominiums		0	0		38	1
Others *		0	_		219	_
Total	¥	20		¥	257	

<sup>\*</sup> For the "Others," the number of properties is omitted. In addition, write-downs of other long-lived assets for the three months ended June 30, 2020, include a write-down of ¥153 million of one hotel.

A loss of ¥20 million in Real Estate was recorded for the three months ended June 30, 2019. Losses of ¥153 million in Real Estate, ¥60 million in ORIX USA and ¥44 million in Asia and Australia were recorded for the three months ended June 30, 2020.

Since April 1, 2020, the reportable segments have been reorganized. As a result of this change, the segment data of the previous fiscal year has been retrospectively restated.

### 20. Per Share Data

Reconciliation of the differences between basic and diluted earnings per share (EPS) in the three months ended June 30, 2019 and 2020 is as follows:

During the three months ended June 30, 2019 and 2020, there was no stock compensation which was antidilutive.

		Millions of yen					
		onths ended 30, 2019		nonths ended e 30, 2020			
Net Income attributable to ORIX Corporation shareholders	¥	69,210	¥	50,048			
		Thousands	of Shares				
		onths ended 30, 2019		nonths ended e 30, 2020			
Weighted-average shares		1,279,961		1,248,752			
Effect of dilutive securities—							
Stock compensation		1,135		839			
Weighted-average shares for diluted EPS computation		1,281,096	<u></u>	1,249,591			
		Yo	en				
		onths ended 30, 2019		nonths ended e 30, 2020			
Earnings per share for net income attributable to ORIX Corporation shareholders:							
Basic	¥	54.07	¥	40.08			
Diluted		54.02		40.05			

Note: The Company's shares held through the Board Incentive Plan Trust are included in the number of treasury stock shares to be deducted in calculation of the weighted-average shares for EPS computation. (1,823,993 and 1,476,828 shares for the three months ended June 30, 2019 and 2020)

### 21. Derivative Financial Instruments and Hedging

#### Risk management policy

The Company and its subsidiaries manage interest rate risk through asset-liability management ("ALM"). The Company and its subsidiaries use derivative financial instruments to hedge interest rate risk and avoid changes in interest rates that could have a significant adverse effect on the Company's results of operations. As a result of interest rate changes, the fair value and/or cash flow of interest sensitive assets and liabilities will fluctuate. However, such fluctuation will generally be offset by using derivative financial instruments as hedging instruments. Derivative financial instruments that the Company and its subsidiaries use as part of the interest risk management include interest rate swaps.

The Company and its subsidiaries utilize foreign currency borrowings, foreign exchange contracts and foreign currency swap agreements to hedge exchange rate risk that are associated with certain transactions and investments denominated in foreign currencies. Similarly, overseas subsidiaries generally structure their liabilities to match the currency-denomination of assets in each region. A certain subsidiary holds option agreements, futures and foreign exchange contracts for the purpose of economic hedges against minimum guarantee risk of variable annuity and variable life insurance contracts.

By using derivative instruments, the Company and its subsidiaries are exposed to credit risk in the event of nonperformance by counterparties. The Company and its subsidiaries attempt to manage the credit risk by carefully evaluating the content of transactions and the quality of counterparties in advance and regularly monitoring the amount of notional principal, fair value, type of transaction and other factors pertaining to each counterparty.

The Company and its subsidiaries have no derivative instruments with credit-risk-related contingent features as of March 31, 2020 and June 30, 2020.

#### (a) Cash flow hedges

The Company and its subsidiaries designate interest rate swap agreements, foreign currency swap agreements and foreign exchange contracts as cash flow hedges for variability of cash flows originating from floating rate borrowings and forecasted transactions and for exchange fluctuations.

### (b) Fair value hedges

The Company and its subsidiaries use financial instruments designated as fair value hedges to hedge their exposure to interest rate risk and foreign currency exchange risk. The Company and its subsidiaries designate foreign exchange contracts to minimize foreign currency exposures on bonds in foreign currencies. The Company and certain overseas subsidiaries use interest rate swap agreements to hedge interest rate exposure of the fair values of National government bonds in foreign currencies.

## (c) Hedges of net investment in foreign operations

The Company uses foreign exchange contracts and borrowings and bonds denominated in foreign currencies to hedge the foreign currency exposure of the net investment in overseas subsidiaries.

## (d) Derivatives not designated as hedging instruments

The Company and its subsidiaries entered into interest rate swap agreements, futures and foreign exchange contracts for risk management purposes which are not qualified for hedge accounting. A certain subsidiary holds option agreements, futures and foreign exchange contracts for the purpose of economic hedges against minimum guarantee risk of variable annuity and variable life insurance contracts.

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the three months ended June 30, 2019 is as follows.

## (1) Cash flow hedges

			Million	s of yen			
			Gains (losses) reclassified from				
	Gains (lo	sses) recognized		other comprehensive in	ncome (loss) into incom	ie	
	in other	in other comprehensive income on derivative			Other (	(income)	
	income			Interest expense		and expense	
Interest rate swap agreements	¥	(2,933)	¥	60	¥	(0)	
Foreign exchange contracts		232		(66)		0	
Foreign currency swap agreements		(2,445)		2		(1)	

### (2) Fair value hedges

		Millions of yen								
		Gains (losses) recognized in income on derivative and other				Gains (losses) recognized in income on hedged item				
	and rela	rance premiums ted investment income	,	ncome) and pense	and rela	rance premiums ted investment ncome	Other (income) and expense			
Interest rate swap agreements	¥	(5,215)	¥	0	¥	5,068	¥	0		
Foreign exchange contracts		1,597		46		(1,695)		(50)		

## (3) Hedges of net investment in foreign operations

		Millions of yen					
		Gains (losses) reclassified from					
		other comprehensi			prehensive		
			income (loss) into income				
	Gains (los	Gains (losses) recognized		(Million	is of yen)		
	in other	comprehensive			Other (income)		
	income on de	erivative and others	Inter	est expense	and expense		
Foreign exchange contracts	¥	2,314	¥	1,126	¥ 7		
Borrowings and bonds in foreign currencies		17,156		0	0		

# (4) Derivatives not designated as hedging instruments

	Millions of yen								
	Gains (losses) recognized in income on derivative (Millions of yen)								
	Life insurance premiums and								
	related inves	stment income*	Interes	t expense	Other (inc	ome) and expense			
Interest rate swap agreements	¥	0	¥	2	¥	62			
Futures		245		0		724			
Foreign exchange contracts		501		1,338		(6,641)			
Credit derivatives held		0		0		(7)			
Options held/written and other		(48)		0		485			

<sup>\*</sup> Futures, foreign exchange contracts and options held/written and other in the above table include gains (losses) arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the three months ended June 30, 2019 (see Note 18 "Life Insurance Operations").

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the three months ended June 30, 2020 is as follows.

## (1) Cash flow hedges

		Millions of yen							
	·			Gains (losses) re	classified fr	om			
	Gains (los	sses) recognized		other comprehensive inc	come (loss) i	nto income			
	in other	in other comprehensive				Other (income)			
	income	on derivative		Interest expense	and expense				
Interest rate swap agreements	¥	(1,344)	¥	259	¥	0			
Foreign exchange contracts		(40)		54		25			
Foreign currency swap agreements		(1,426)		106		896			

### (2) Fair value hedges

		Millions of yen								
	-	Gains (losses) recognized in income on derivative and other				Gains (losses) recogn on hedged	0			
	and rela	ance premiums ted investment ncome	,	ncome) and pense	and rela	ance premiums ted investment ncome	`	come) and		
Interest rate swap agreements	¥	(668)	¥	0	¥	882	¥	0		
Foreign exchange contracts		1,676		91		(1,676)		(82)		

## (3) Hedges of net investment in foreign operations

	Millions of yen								
			Gains (losses) reclassified from						
			other comprehensive income (loss) into income						
	Gains (loss	Gains (losses) recognized in other comprehensive			(Millions of	yen)			
	in other c			on sales of					
		on derivative	subsidiaries and affiliates					(income)	
	and	lothers	and liquida	tion losses, net	Interest expense		and expense		
Foreign exchange contracts	¥	(3,625)	¥	(154)	¥	1,281	¥	21	
Borrowings and bonds in foreign									
currencies		5,259		0		0		0	

### (4) Derivatives not designated as hedging instruments

		Millions of yen								
		Gains (losses) recognized in income on derivative (Millions of yen)								
	Life insuran	ice premiums and								
	related inv	estment income*	Interest	expense	Other (income) and expense					
Interest rate swap agreements	¥	0	¥	2	¥	5				
Futures		(3,961)		0		2,698				
Foreign exchange contracts		35		985		3,249				
Options held/written and other		(528)		0		(1,853)				

<sup>\*</sup> Futures, foreign exchange contracts and options held/written and other in the above table include gains (losses) arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the three months ended June 30, 2020 (see Note 18 "Life Insurance Operations").

The effect of the components excluded from the assessment of hedge effectiveness on the consolidated statements of income, pre-tax, for the three months ended June 30, 2019 is as follows.

## Fair value hedges

	Millions of yen	Millions of yen		
	Gains (losses) recognized in incon	Gains (losses) recognized in income		
	Life insurance premiums and related investment income			
Foreign exchange contracts	¥ 5	79		

The carrying amount of hedged assets and liabilities recognized in balance sheets in fair value hedges and the cumulative amount of fair value hedging adjustments included in the carrying amount at March 31, 2020 is as follows.

Assets as hedged items in fair value hedges		Liabilities	Liabilities as hedged items in fair value hedges			
Millions of yen		ns of yen		Milli	Millions of yen	
		The cumulative			The cumulative	
		amount of fair value			amount of fair value	
		hedging adjustments			hedging adjustments	
Consolidated balance		included in the	Consolidated balance		included in the	
sheets location	Carrying amount	carrying amount	sheets location	Carrying amount	carrying amount	
Investment in Securities *	¥ 320,344	¥ 24,397	<u> </u>	¥ 0	¥ 0	

<sup>\*</sup> Accumulated fair value hedge adjustments of \( \frac{\pma}{(1,599)} \) million are included for hedged items for which hedge accounting has been discontinued

The effect of the components excluded from the assessment of hedge effectiveness on the consolidated statements of income, pre-tax, for the three months ended June 30, 2020 is as follows.

## Fair value hedges

		Millions of yen							
		Gains (losses) recognized in income							
	Life insuranc	Life insurance premiums and			Other (in	come) and			
	related inve	related investment income			expense				
Foreign exchange contracts	¥	(737)	¥	2	¥	0			
Options held/written and other		0		0		8			

The carrying amount of hedged assets and liabilities recognized in balance sheets in fair value hedges and the cumulative amount of fair value hedging adjustments included in the carrying amount at June 30, 2020 is as follows.

Assets as he	edged items in fair value hedg	ges	Liabilities	Liabilities as hedged items in fair value hedges					
_	Millio	ns of yen		Millio	ons of yen				
		The cumulative			The cumulative				
		amount of fair value			amount of fair value				
		hedging adjustments			hedging adjustments				
Consolidated balance		included in the	Consolidated balance		included in the				
sheets location	Carrying amount	carrying amount	sheets location	Carrying amount	carrying amount				
Investment in Securities	¥ 286,358	¥ 28,407		¥ 0	$\overline{Y}$ 0				

Notional amounts of derivative instruments and other, fair values of derivative instruments and other before offsetting at March 31, 2020 and June 30, 2020 are as follows.

#### March 31, 2020

			1	Derivative assets		ivative liabilities	
		Notional	Б. 1	Consolidated balance sheets location		Consolidated balance sheets location	
	_	amount Millions	Fair valu		Fair value Millions	sheets location	
	_	of yen	of yen	_	of yen		
Derivatives designated as hedging instruments and other:							
Interest rate swap agreements	¥	494,893	¥	_	¥ 43,889	Other Liabilities	
Options held/written and other		742	2	Other Assets	0	_	
Futures, foreign exchange contracts		623,172	7,55	Other Assets	4,365	Other Liabilities	
Foreign currency swap agreements		68,840	5,07	Other Assets	137	Other Liabilities	
Foreign currency long-term debt		612,536		) —	0	_	
Derivatives not designated as hedging instruments:							
Interest rate swap agreements	¥	7,644	¥	) —	¥ 113	Other Liabilities	
Options held/written and other*		670,044	21,31	3 Other Assets	20,004	Other Liabilities	
Futures, foreign exchange contracts*		372,948	5,71	Other Assets	5,141	Other Liabilities	

<sup>\*</sup> The notional amounts of options held/written and other and futures, foreign exchange contracts in the above table include options held of \$16,754 million, futures contracts of \$35,875 million and foreign exchange contracts of \$16,656 million to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts at March 31, 2020, respectively. Derivative assets in the above table include fair value of the options held, futures contracts and foreign exchange contracts before offsetting of \$598 million, \$165 million and \$111 million and derivative liabilities include fair value of the futures and foreign exchange contracts before offsetting of \$1,564 million and \$178 million at March 31, 2020, respectively.

#### June 30, 2020

		Notional amount		rivative assets	Derivative liabilities		
				Consolidated balanc Fair value sheets location		Consolidated balance sheets location	
		Millions of yen	Millions of yen		Millions of yen		
Derivatives designated as hedging instruments and other:							
Interest rate swap agreements	¥	515,074	¥ 0	_	¥ 44,313	Other Liabilities	
Options held/written and other		734	11	Other Assets	0	_	
Futures, foreign exchange contracts		532,163	1,019	Other Assets	10,938	Other Liabilities	
Foreign currency swap agreements		68,311	2,277	Other Assets	231	Other Liabilities	
Foreign currency long-term debt		521,948	0	_	0	_	
Derivatives not designated as hedging instruments:							
Interest rate swap agreements	¥	7,478	¥ 0	_	¥ 109	Other Liabilities	
Options held/written and other*		680,475	21,502	Other Assets	19,281	Other Liabilities	
Futures, foreign exchange contracts*		331,109	1,897	Other Assets	4,435	Other Liabilities	

<sup>\*</sup> The notional amounts of options held/written and other and futures, foreign exchange contracts in the above table include options held of ¥12,780 million, futures contracts of ¥31,608 million and foreign exchange contracts of ¥10,922 million to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts at June 30, 2020, respectively. Derivative assets in the above table include fair value of the options held, futures contracts and foreign exchange contracts before offsetting of ¥70 million, ¥790 million and ¥21 million and derivative liabilities include fair value of the futures and foreign exchange contracts before offsetting of ¥45 million and ¥111 million at June 30, 2020, respectively.

# 22. Offsetting Assets and Liabilities

The gross amounts recognized, gross amounts offset, and net amounts presented in the consolidated balance sheets regarding derivative assets and liabilities as of March 31, 2020 and June 30, 2020 are as follows.

# March 31, 2020

		Millions of yen										
					Net amounts presented in the consolidated balance sheets		Gross amounts not offset in the consolidated balance sheets *					
		ss amounts cognized					Financial instruments		Collateral received/pledged		Ne	t amount
Derivative assets	¥	39,690	¥	(9,152)	¥	30,538	¥	(598)	¥	(843)	¥	29,097
Total assets	¥	39,690	¥	(9,152)	¥	30,538	¥	(598)	¥	(843)	¥	29,097
Derivative liabilities	¥	73,649	¥	(9,152)	¥	64,497	¥	(25,997)	¥	0	¥	38,500
Total liabilities	¥	73,649	¥	(9,152)	¥	64,497	¥	(25,997)	¥	0	¥	38,500

## June 30, 2020

		Millions of yen									
			Gross amounts offset in the consolidated balance sheets		offset in the presented in consolidated the consolidated		Gross amounts not offset in the consolidated balance sheets *				
		ss amounts cognized					Financial instruments		Collateral received/pledged		Net amount
Derivative assets	¥	26,706	¥	(611)	¥	26,095	¥	(70)	¥	0	¥ 26,025
Total assets	¥	26,706	¥	(611)	¥	26,095	¥	(70)	¥	0	¥ 26,025
Derivative liabilities	¥	79,307	¥	(611)	¥	78,696	¥ (	24,875)	¥	(1,174)	¥ 52,647
Total liabilities	¥	79,307	¥	(611)	¥	78,696	¥ (	24,875)	¥	(1,174)	¥ 52,647

<sup>\*</sup> The balances related to enforceable master netting agreements or similar agreements which were not offset in the consolidated balance sheets.

### 23. Estimated Fair Value of Financial Instruments

The following information is provided to help readers gain an understanding of the relationship between carrying amount of financial instruments reported in the Company's consolidated balance sheets and the related market or fair value. The disclosures do not include net investment in leases, investment in affiliates, pension obligations and insurance contracts and reinsurance contracts except for those classified as investment contracts.

March 31, 2020

	Millions of yen								
	Carrying amount	Estimated fair value	Level 1	Level 2	Level 3				
Assets:									
Cash and cash equivalents	¥ 982,666	¥ 982,666	¥982,666	¥ 0	¥ 0				
Restricted cash	152,618	152,618	152,618	0	0				
Installment loans (net of allowance for probable loan losses)	3,695,342	3,653,042	0	207,950	3,445,092				
Equity securities *1	375,174	375,174	58,400	232,873	83,901				
Trading debt securities	7,431	7,431	0	7,431	0				
Available-for-sale debt securities	1,631,185	1,631,185	21,490	1,521,342	88,353				
Held-to-maturity debt securities	113,805	143,189	0	118,472	24,717				
Other Assets:									
Time deposits	5,918	5,918	0	5,918	0				
Derivative assets *2	30,538	30,538	0	0	0				
Reinsurance recoverables (Investment contracts)	8,625	8,298	0	0	8,298				
Liabilities:									
Short-term debt	¥ 336,832	¥ 336,832	¥ 0	¥ 336,832	¥ 0				
Deposits	2,086,765	2,088,513	0	2,088,513	0				
Policy liabilities and Policy account balances (Investment									
contracts)	213,885	214,048	0	0	214,048				
Long-term debt	4,279,354	4,291,697	0	1,247,587	3,044,110				
Other Liabilities:									
Derivative liabilities *2	64,497	64,497	0	0	0				

<sup>\*1</sup> The amount of ¥11,631 million of investment funds measured at net asset value per share is not included.

<sup>\*2</sup> It represents the amount after offset under counterparty netting of derivative assets and liabilities. For the information of input level before netting, see Note 3 "Fair Value Measurements."

June 30, 2020

	Millions of yen								
	Carrying amount	Estimated fair value	Level 1	Level 2	Level 3				
Assets:									
Cash and cash equivalents	¥1,055,194	¥1,055,194	¥1,055,194	¥ 0	¥ 0				
Restricted cash	125,049	125,049	125,049	0	0				
Installment loans (net of allowance for credit losses)	3,638,167	3,648,255	0	182,370	3,465,885				
Equity securities *1	394,596	394,596	70,197	245,602	78,797				
Trading debt securities	2,761	2,761	0	2,761	0				
Available-for-sale debt securities	1,702,097	1,702,097	24,083	1,578,061	99,953				
Held-to-maturity debt securities	113,710	141,682	0	117,603	24,079				
Other Assets:									
Time deposits	5,098	5,098	0	5,098	0				
Derivative assets *2	26,095	26,095	0	0	0				
Reinsurance recoverables (Investment contracts)	8,230	8,205	0	0	8,205				
Liabilities:									
Short-term debt	¥ 377,150	¥ 377,150	¥ 0	¥ 377,150	¥ 0				
Deposits	2,125,020	2,125,641	0	2,125,641	0				
Policy liabilities and Policy account balances (Investment contracts)	209,893	210,018	0	0	210,018				
Long-term debt	4,338,162	4,365,471	0	1,265,487	3,099,984				
Other Liabilities:									
Derivative liabilities *2	78,696	78,696	0	0	0				

<sup>\*1</sup> The amount of ¥10,158 million of investment funds measured at net asset value per share is not included.

#### Input level of fair value measurement

If active market prices are available, fair value measurement is based on quoted active market prices and classified as Level 1. If active market prices are not available, fair value measurement is based on observable inputs other than quoted prices included within Level 1 such as quoted market prices of similar assets and classified as Level 2. If market prices are not available and there are no observable inputs, then fair value is estimated by using valuation models including discounted cash flow methodologies, commonly used option-pricing models and broker quotes and classified as Level 3, as the valuation models and broker quotes are based on inputs that are unobservable in the market.

<sup>\*2</sup> It represents the amount after offset under counterparty netting of derivative assets and liabilities. For the information of input level before netting, see Note 3 "Fair Value Measurements."

### 24. Commitments, Guarantees and Contingent Liabilities

Commitments—The Company and certain subsidiaries have commitments for the purchase of equipment to be leased, having a cost of \(\xi\_3,027\) million and \(\xi\_9,266\) million as of March 31, 2020 and June 30, 2020, respectively.

Certain computer systems of the Company and certain subsidiaries have been operated and maintained under non-cancelable contracts with third-party service providers. For such services, the Company and certain subsidiaries made payments totaling \(\frac{\pmathbf{\frac{4}}}{1}\),734 million and \(\frac{\pmathbf{\frac{4}}}{1}\),617 million for the three months ended June 30, 2019 and 2020, respectively. As of March 31, 2020 and June 30, 2020, the amounts due are as follows:

	Million	is of yen
	March 31, 2020	June 30, 2020
Within one year	¥ 3,183	¥ 3,662
More than one year	2,728	4,825
Total	¥ 5,911	¥ 8,487

The Company and certain subsidiaries have commitments to fund estimated construction costs and so forth to complete ongoing real estate development projects and other commitments, totaling \(\frac{\pmathbf{7}}{2}\)78,509 million and \(\frac{\pmathbf{7}}{2}\)7,794 million as of March 31, 2020 and June 30, 2020, respectively.

The Company and certain subsidiaries have agreements to commit to execute loans for customers, and to invest in funds, as long as the agreed-upon terms are met. The total unused credit and capital amount available are \(\xi\)377,870 million and \(\xi\)389,100 million as of March 31, 2020 and June 30, 2020, respectively.

Guarantees—At the inception of a guarantee, the Company and its subsidiaries recognize a liability in the consolidated balance sheets at fair value for the guarantee within the scope of ASC460 ("Guarantees"). The following table represents the summary of potential future payments, book value recorded as guarantee liabilities of the guarantee contracts outstanding and maturity of the longest guarantee contracts as of March 31, 2020 and June 30, 2020:

	N	1arch 31, 2020	·	June 30, 2020			
	Millions	of yen	Fiscal year	Millions	of yen	Fiscal year	
Guarantees	future guarantee the long		Maturity of the longest contract	Book Potential value of future guarantee payment liabilities		Maturity of the longest contract	
Corporate loans	¥ 490,839	¥ 6,065	2026	¥ 439,386	¥ 5,630	2027	
Transferred loans	355,452	2,371	2060	533,362	5,064	2061	
Consumer loans	341,466	41,019	2031	324,094	58,183	2031	
Real estate loans	29,235	4,422	2048	10,434	4,385	2048	
Other	130	0	2024	103	0	2024	
Total	¥1,217,122	¥ 53,877		¥1,307,379	¥73,262		

Guarantee of corporate loans: The Company and certain subsidiaries mainly guarantee corporate loans issued by financial institutions for customers. The Company and the subsidiaries are obliged to pay the outstanding loans when the guaranteed customers fail to pay principal and/or interest in accordance with the contract terms. In some cases, the corporate loans are secured by the guaranteed customers' assets. Once the Company and the subsidiaries assume the guaranteed customers' obligation, the Company and the subsidiaries obtain a right to claim the collateral assets. In other cases, certain contracts that guarantee corporate loans issued by financial institutions for customers include contracts that the amounts of performance guarantee are limited to a certain range of guarantee commissions. As of March 31, 2020 and June 30, 2020, total notional amount of the loans subject to such guarantees are \mathbb{Y}715,000 million and \mathbb{Y}715,000 million, respectively, and book value of guarantee liabilities are \mathbb{Y}2,498 million and \mathbb{Y}2,372 million, respectively. The potential future payment amounts for these guarantees are limited to a certain range of the guarantee commissions, which are less than the total notional amounts of the loans subject to these guarantees. The potential future payment amounts for the contract period are calculated from the guarantee limit which is arranged by financial institutions in advance as to contracts that the amounts of performance guarantee are unlimited to a certain range of guarantee commissions. For this reason, the potential future payment amounts of these guarantees include the amount of the guarantee which may occur in the future, which is larger than the balance of guarantee executed as of the end of fiscal year or the end of interim period. The executed guarantee balance includes defrayment by financial institutions which we bear temporarily at the time of execution, and credit risk for financial institutions until liquidation of this guarantee. Our subs

Payment or performance risk of the guarantees is considered based on the historical experience of credit events. There have been no significant changes in the payment or performance risk of the guarantees for the three months ended June 30, 2020.

Guarantee of transferred loans: A subsidiary in the United States is authorized to underwrite, originate, fund, and service multi-family and seniors housing loans without prior approval mainly from Fannie Mae under the Delegated Underwriting and Servicing program and Freddie Mac under the Delegated Underwriting Initiative program. As part of these programs, Fannie Mae and Freddie Mac provide a commitment to purchase the loans.

Under these programs, the subsidiary guarantees the performance of the loans transferred to Fannie Mae and Freddie Mac and has the payment or performance risk of the guarantees to absorb some of the losses when losses arise from the transferred loans. There were no significant changes in the payment or performance risk of these guarantees for the three months ended June 30, 2020.

As of March 31, 2020 and June 30, 2020, the total outstanding principal amount of loans transferred under the Delegated Underwriting and Servicing program, for which the subsidiary guarantees to absorb some of the losses, were \(\frac{1}{2}\)1,643,060 million and \(\frac{1}{2}\)1,656,472 million, respectively.

*Guarantee of consumer loans:* A certain subsidiary guarantees consumer loans, typically card loans, issued by Japanese financial institutions. The subsidiary is obligated to pay the outstanding obligations when these loans become delinquent generally three months or more.

Payment or performance risk of the guarantees is considered based on the historical experience of credit events. There were no significant changes in the payment or performance risk of the guarantees for the three months ended June 30, 2020.

Guarantee of real estate loans: The Company and certain subsidiaries guarantee real estate loans for consumer issued by Japanese financial institutions to third party individuals. The Company and the subsidiaries are typically obliged to pay the outstanding loans when these loans become delinquent three months or more. The real estate loans are usually secured by the real properties. Once the Company and the subsidiaries assume the guaranteed parties' obligation, the Company and the subsidiaries obtain a right to claim the collateral assets.

Payment or performance risk of the guarantees is considered based on the historical experience of credit events. There were no significant changes in the payment or performance risk of the guarantees for the three months ended June 30, 2020.

Other guarantees: Other guarantees include the guarantees to financial institutions and the guarantees derived from collection agency agreements. Pursuant to the contracts of the guarantees to financial institutions, a certain subsidiary pays to the financial institutions when customers of the financial institutions become debtors and default on the debts. Pursuant to the agreements of the guarantees derived from collection agency agreements, the Company and certain subsidiaries collect third parties' debt and pay the uncovered amounts.

Allowance for off-balance sheet credit exposures—Credit losses related the loan commitments of card loans and installment loans and financial guarantees are in the scope of the allowance for credit losses. If the entity has a present contractual obligation to extend the credit and the obligation is not unconditionally cancelable by the entity, the loan commitments are recognized credit losses for the expected exercise portion. The allowance for off-balance sheet credit exposure is accounted in other liabilities in the consolidated balance sheets and the allowance was \(\frac{x}{3}\)1,570 million as of June 30, 2020.

**Litigation**—The Company and certain subsidiaries are involved in legal proceedings and claims in the ordinary course of business. In the opinion of management, none of such proceedings and claims will have a significant impact on the Company's financial position or results of operations.

*Collateral*—Other than the assets of the consolidated VIEs pledged as collateral for financing described in Note 11 "Variable Interest Entities", the Company and certain subsidiaries provide the following assets as collateral for the short-term and long-term debt payables to financial institutions as of March 31, 2020 and June 30, 2020:

	Million	s of yen
	March 31, 2020	June 30, 2020
Lease payments, loans and investment in operating leases	¥ 198,160	¥ 202,182
Investment in securities	167,800	165,908
Property under facility operations	28,275	27,958
Other assets and other	26,982	29,851
Total	¥ 421,217	¥ 425,899

As of March 31, 2020 and June 30, 2020, debt liabilities were secured by shares of subsidiaries, which were eliminated through consolidation adjustment, of \$166,888 million and \$176,447 million, respectively, and debt liabilities of affiliates were secured by investment in affiliates of \$60,104 million and \$59,952 million, respectively. As of March 31, 2020 and June 30, 2020, debt liabilities were secured by loans to subsidiaries, which were eliminated through consolidation adjustment, of \$10,587 million and \$10,552 million, respectively. In addition, \$69,313 million and \$78,350 million, respectively, were pledged primarily by investment in securities for collateral deposits and deposit for real estate transaction as of March 31, 2020 and June 30, 2020.

Under loan agreements relating to short-term and long-term debt from commercial banks and certain insurance companies, the Company and certain subsidiaries are required to provide collateral against these debts at any time if requested by the lenders. The Company and the subsidiaries did not receive any such requests from the lenders as of June 30, 2020.

#### 25. Segment Information

Financial information about the operating segments reported below is that which is available by segment and evaluated regularly by the chief operating decision maker to make decision about resource allocations and assess performance.

An overview of operations for each of the ten segments follows below.

Corporate Financial Services and Maintenance Leasing

: Finance and fee business; leasing and rental of automobiles, electronic measuring instruments and IT-related

equipment; Yayoi

Real Estate

: Real estate development, rental and management; facility operations; real estate asset management

PE Investment and Concession

: Private equity investment and concession

Environment and Energy

Domestic and overseas renewable energy; electric power retailing; ESCO services; sales of solar panels and

electricity storage system; recycling and waste management

Insurance

: Life insurance

Banking and Credit

: Banking and consumer finance

Aircraft and Ships

: Aircraft leasing and management; ship-related finance and investment

ORIX USA : Fin

: Finance, investment and asset management in the Americas

ORIX Europe

: Equity and fixed income asset management

Asia and Australia

: Finance and investment businesses in Asia and Australia

Since April 1, 2020, the operating segments regularly reviewed by the chief operating decision maker to make decisions about resource allocations and assess performance have been changed, resulting in a reorganization of our reportable segments. As a result of this change, segment data for the previous fiscal year has been retrospectively restated.

Since April 1, 2020, the selling, general and administrative expenses that should be borne by ORIX Group as a whole, which were charged to each segment, have been included in the difference between segment total profits and consolidated amounts. As a result of this change, segment data for the three months ended June 30, 2019 has been retrospectively restated.

Since April 1, 2020, Credit Losses Standard has been adopted, and the amounts of allowance for doubtful receivables on finance leases and probable loan losses have been reclassified to allowance for credit losses. For further information, see Note 2 "Significant Accounting and Reporting Policies (ah) New accounting pronouncements."

Financial information of the segments for the three months ended June 30, 2019 and three months ended June 30, 2020, and segment assets information as of March 31, 2020 and June 30, 2020 are as follows:

	Millions of yen								
	Three months ended June 30, 2019		Three mon June 30		March 31, 2020	June 30, 2020			
	Segment revenues	Segment profits	Segment revenues	Segment profits	Segment assets	Segment assets			
Corporate Financial Services and Maintenance Leasing	¥103,749	¥ 15,457	¥101,802	¥10,207	¥ 1,789,693	¥ 1,743,872			
Real Estate	93,828	5,533	78,649	1,515	821,194	816,468			
PE Investment and Concession	77,476	10,255	89,773	4,492	322,522	332,390			
Environment and Energy	37,659	3,717	34,226	8,103	478,796	482,835			
Insurance	88,534	13,168	117,072	17,962	1,580,158	1,663,980			
Banking and Credit	20,307	9,150	20,664	11,452	2,603,736	2,629,450			
Aircraft and Ships	14,439	10,550	7,547	7,288	585,304	586,132			
ORIX USA	31,863	15,798	24,769	249	1,374,027	1,316,795			
ORIX Europe	39,557	8,563	36,165	6,738	317,847	326,740			
Asia and Australia	41,203	14,034	28,327	7,390	1,010,268	1,007,993			
Total	¥548,615	¥106,225	¥538,994	¥75,396	¥ 10,883,545	¥10,906,655			

The accounting policies of the segments are almost the same as those described in Note 2 "Significant Accounting and Reporting Policies" except for the treatment of income tax expenses, net income attributable to the noncontrolling interests, net income attributable to the redeemable noncontrolling interests. Net income attributable to noncontrolling interests and redeemable noncontrolling interests are not included in segment profits or losses because the management evaluates segments' performance based on profits or losses (pre-tax) attributable to ORIX Corporation Shareholders. Income taxes are not included in segment profits or losses because the management evaluates segments' performance on a pre-tax basis. Additionally, net income attributable to the noncontrolling interests, net income attributable to the redeemable noncontrolling interests, which are recognized net of tax in the accompanying consolidated statements of income, are adjusted to profit or loss before income taxes, when calculating segment profits or losses. Most of selling, general and administrative expenses, including compensation costs that are directly related to the revenue generating activities of each segment and excluding the expenses that should be borne by ORIX Group as a whole, have been accumulated by and charged to each segment. Gains and losses that management does not consider for evaluating the performance of the segments, such as write-downs of certain long-lived assets and certain foreign exchange gains or losses (included in other (income) and expense) are excluded from the segment profits or losses, and are regarded as corporate items.

Assets attributed to each segment are net investment in the leases, installment loans, investment in operating leases, investment in securities, property under facility operations, investment in affiliates, inventories, advances for finance lease and operating lease (included in other assets), advances for property under facility operations (included in other assets), goodwill, intangible assets acquired in business combinations (included in other assets) and servicing assets (included in other assets). This has resulted in the depreciation of office facilities being included in each segment's profit or loss while the carrying amounts of corresponding assets are not allocated to each segment's assets. However, the effect resulting from this allocation is not significant.

The reconciliation of segment totals to consolidated financial statement amounts is as follows:

Significant items to be reconciled are segment revenues, segment profits and segment assets. Other items do not have a significant difference between segment amounts and consolidated amounts.

	Millions of yen								
		months ended ne 30, 2019		months ended ne 30, 2020					
Segment revenues:									
Total revenues for segments	¥	548,615	¥	538,994					
Revenues related to corporate assets		4,694		2,708					
Revenues from inter-segment transactions		(4,860)		(4,061)					
Total consolidated revenues	¥	548,449	¥	537,641					
Segment profits:									
Total profits for segments	¥	106,225	¥	75,396					
Corporate profits (losses)		(8,073)		(8,442)					
Net income attributable to the noncontrolling interests and net income attributable to the									
redeemable noncontrolling interests		708		677					
Total consolidated income before income taxes	¥	98,860	¥	67,631					

		Millior	s of yen	
	N	Iarch 31, 2020	J	une 30, 2020
Segment assets:				
Total assets for segments	¥	10,883,545	¥	10,906,655
Cash and cash equivalents, restricted cash		1,135,284		1,180,243
Allowance for doubtful receivables on finance leases and probable loan losses		(56,836)		0
Allowance for credit losses		0		(91,860)
Trade notes, accounts and other receivable		312,744		291,689
Other corporate assets		792,791		805,780
Total consolidated assets	¥	13,067,528	¥	13,092,507

The following information represents geographical revenues and income before income taxes, which are attributed to geographic areas, based on the country location of the Company and its subsidiaries.

			Millions of	yen				
	Three months ended June 30, 201							
	Japan	The A	Americas *1	Other *2	Total			
Total Revenues	¥421,763	¥	50,449	¥76,237	¥548,449			
Income before Income Taxes	51,942		20,234	26,684	98,860			
			he Americas *1 Other *2 Total 50,449 ¥76,237 ¥548,4 20,234 26,684 98,8  Millions of yen ree months ended June 30, 2020 he Americas *1 Other *2 Total 42,114 ¥58,898 ¥537,6					
		Three	months ended	June 30, 2020				
	Japan	The A	Americas *1	Other *2	Total			
Total Revenues	¥436,629	¥	$42,\overline{114}$	¥58,898	¥537,641			
Income before Income Taxes	47,311		3,668	16,652	67,631			

<sup>\*1</sup> Mainly the United States

<sup>\*2</sup> Mainly Asia, Europe, Australasia and Middle East

# For the three months ended June 30, 2019

Millions of yen														
	Three months ended June 30, 2019													
						Re	porta	ble segments	S					
	Fi Ser Mai	orporate nancial vices and intenance leasing	Re	eal Estate		Investment and oncession		vironment d Energy	In	surance		nking and Credit	Ai	rcraft and Ships
Goods or services category														
Sales of goods	¥	2,832	¥	832	¥	66,987	¥	1,051	¥	0	¥	0	¥	0
Real estate sales		0		14,531		0		0		0		0		0
Asset management and servicing		73		2,067		10		0		0		38		5
Automobile related services		15,074		0		0		68		0		0		0
Facilities operation		0		20,009		0		0		0		0		0
Environment and energy services		824		0		0		35,526		0		0		0
Real estate management and brokerage		0		26,207		0		0		0		0		0
Real estate contract work		0		14,092		0		0		0		0		0
Other		9,671		1,073		9,854		637		277		702		2,373
Total revenues from contracts with customers		28,474		78,811		76,851		37,282		277		740		2,378
Geographical location														
Japan		28,207		78,811		76,851		37,017		277		740		1,312
The Americas		0		0		0		0		0		0		0
Other		267		0		0		265		0		0		1,066
Total revenues from contracts with customers		28,474		78,811		76,851		37,282		277		740		2,378
Other revenues *		75,275		15,017		625		377		88,257		19,567		12,061
Segment revenues/Total revenues	¥	103,749	¥	93,828	¥	77,476	¥	37,659	¥	88,534	¥	20,307	¥	14,439

	Millions of yen												
	Three months ended June 30, 2019												
				Reportab	Corporate revenue and								
	OR	ORIX USA		ORIX Europe		Asia and Australia		Total	inter	segment sactions	ı	Total revenues	
Goods or services category													
Sales of goods	¥	222	¥	0	¥	6	¥	71,930	¥	465	¥	72,395	
Real estate sales		226		0		0		14,757		0		14,757	
Asset management and servicing		5,579		38,000		1		45,773		(20)		45,753	
Automobile related services		0		0		4,398		19,540		0		19,540	
Facilities operation		0		0		129		20,138		405		20,543	
Environment and energy services		238		0		0		36,588		(180)		36,408	
Real estate management and brokerage		0		0		0		26,207		(559)		25,648	
Real estate contract work		0		0		0		14,092		(384)		13,708	
Other		974		307		369		26,237		448		26,685	
Total revenues from contracts with customers		7,239		38,307		4,903		275,262		175		275,437	
Geographical location													
Japan		0		0		17		223,232		748		223,980	
The Americas		7,239		17,592		0		24,831		0		24,831	
Other		0		20,715		4,886		27,199		(573)		26,626	
Total revenues from contracts with customers		7,239		38,307		4,903		275,262		175		275,437	
Other revenues *		24,624		1,250		36,300		273,353		(341)		273,012	
Segment revenues/Total revenues	¥	31,863	¥	39,557	¥	41,203	¥	548,615	¥	(166)	¥	548,449	

						T)		lions of yen	20 /	2020				
		Three months ended June 30, 2020 Reportable segments												
	Fi Ser Mai	rporate nancial vices and intenance easing	Rea	al Estate		Investment and oncession	En	vironment		nsurance		nking and Credit		craft and Ships
Goods or services category														
Sales of goods	¥	2,392	¥	608	¥	83,035	¥	559	¥	0	¥	0	¥	0
Real estate sales		0		20,868		0		0		0		0		0
Asset management and servicing		61		1,622		9		0		0		45		3
Automobile related services		14,675		0		0		59		0		0		0
Facilities operation		0		1,368		0		0		0		0		0
Environment and energy services		922		0		0		32,501		0		0		0
Real estate management and brokerage		0		24,550		0		0		0		0		0
Real estate contract work		0		14,956		0		0		0		0		0
Other		10,932		327		5,096		392		383		842		793
Total revenues from contracts with customers	, <u> </u>	28,982		64,299		88,140		33,511		383		887		796
Geographical location							_							
Japan		28,739		64,299		88,140		30,486		383		887		63
The Americas		0		0		0		0		0		0		0
Other		243		0		0		3,025		0		0		733
Total revenues from contracts with customers		28,982		64,299		88,140		33,511		383		887		796
Other revenues *		72,820		14,350		1,633		715		116,689		19,777		6,751
Segment revenues/Total revenues	¥	101,802	¥	78,649	¥	89,773	¥	34,226	¥	117,072	¥	20,664	¥	7,547

				Th	Million			Δ.																																																																									
		Three months ended June 30, 2020  Reportable segments																																																																															
	OI	ORIX USA Europe		Asia and Australia			Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		Total		enue and ersegment nsactions	r	Total evenues
Goods or services category																																																																																	
Sales of goods	¥	579	¥ 0	¥	53	¥	87,226	¥	66	¥	87,292																																																																						
Real estate sales		205	0		0		21,073		0		21,073																																																																						
Asset management and servicing		3,609	31,664		0		37,013		(25)		36,988																																																																						
Automobile related services		0	0		2,752		17,486		(1)		17,485																																																																						
Facilities operation		0	0		0		1,368		105		1,473																																																																						
Environment and energy services		244	0		0		33,667		(360)		33,307																																																																						
Real estate management and brokerage		0	0		0		24,550		(649)		23,901																																																																						
Real estate contract work		0	0		0		14,956		(24)		14,932																																																																						
Other		723	15		309		19,812		366		20,178																																																																						
Total revenues from contracts with customers		5,360	31,679		3,114		257,151		(522)		256,629																																																																						
Geographical location																																																																																	
Japan		0	0		1		212,998		(163)		212,835																																																																						
The Americas		5,360	13,945		0		19,305		0		19,305																																																																						
Other		0	17,734		3,113		24,848		(359)		24,489																																																																						
Total revenues from contracts with customers		5,360	31,679		3,114		257,151		(522)		256,629																																																																						
Other revenues *		19,409	4,486		25,213		281,843		(831)		281,012																																																																						
Segment revenues/Total revenues	¥	24,769	¥ 36,165	¥	28,327	¥	538,994	¥	(1,353)	¥	537,641																																																																						

<sup>\*</sup> Other revenues include revenues that are not in the scope of revenue from contracts with customers, such as life insurance premiums and related investment income, operating leases, finance revenues that include interest income, and others.

# 26. Subsequent Events

There are no material subsequent events.