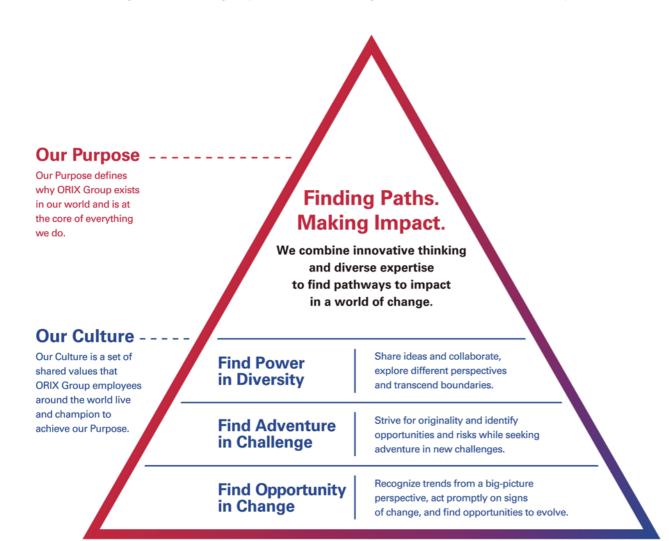
# **ORIX Group Purpose & Culture**

Corporations like ORIX have an increasingly important role to play in today's world,

where the global business environment is more complex, and expectations around sustainability continue to grow.

We came together globally to answer these expectations and introduced a new ORIX Group Purpose & Culture.

By "Finding Paths. Making Impact." ORIX unites globally around the diverse expertise and innovative thinking of its people to help our world develop in a sustainable way.



At ORIX Group, we have grown from our roots in leasing

in Japan to become a global, diverse, and unique group,

garnering distinct strengths from our journey.

We explore new opportunities in changing times.

We answer shifting needs with innovative thinking, transcending boundaries.

We connect resources and draw on our diverse expertise to originate unique solutions.

Combining our strengths, we shape new possibilities and find new pathways to impact.

We take on challenges ourselves, and champion others who hope to do the same.

So companies evolve over time, communities are revitalized,

individuals realize their full potential, and our world develops in a sustainable way.

# **About Integrated Report 2024**

#### Applicable Scope

ORIX Corporation and its Group companies in Japan and around the world

#### Reporting Period

The fiscal year ended March 2024 (April 1, 2023 to March 31, 2024)

Note: Some activities and information contained in this report are from before or after the reporting period.

#### **Reference Guidelines**

- The International Financial Reporting Standards (IFRS) Foundation (the former Value Reporting Foundation), "International Integrated Reporting Framework"
- The Ministry of Economy, Trade and Industry, "Guidance for Collaborative Value Creation"



#### Inquiries

ORIX Corporation Investor Relations and Sustainability Department

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#### Information Disclosure

#### **Primary Disclosure Channels**

ORIX discloses information through multiple platforms and media so a wide range of stakeholders, including shareholders and investors, can acquire a multifaceted understanding of its sustainable growth.

Main Content	Annual Reports	Latest Information
Non- Financial	n michael sown	Southeadolity of CRICK  Group website Sustainability section
Financial	Integrated Report  Securities Report (Japanese only) / Form 20-F	Group website Investor Relations section

### **Editorial Policy**

ORIX issues integrated reports to give shareholders, investors, and a wide range of other stakeholders a comprehensive understanding of ORIX as an enterprise and of its continuing growth.

We will continuously enhance our information disclosure to achieve a deeper dialogue with all our stakeholders through the Integrated Report. We hope this Integrated Report will give readers a deeper understanding of what ORIX is today and its vision for the future.

#### **Key Points of Integrated Report 2024**

ORIX celebrated its 60th anniversary in April 2024. In the CEO Message, CEO Makoto Inoue discusses the 60th anniversary as a milestone for continuous organizational reform, maintaining a strong sense of urgency, and working to enhance the sophistication of corporate functions. He also shares his desire for the next generation of management to hone its unique leadership skills, and covers the necessity of specialization and advancing toward a divisional structure.

Further, in CEO Commentary, he explains four basic strategies that range from nurturing core businesses to capital recycling, while also discussing strategies in the three categories of finance, operation, and investment. CEO Inoue also discusses the importance of sharing ORIX's corporate culture and strengths worldwide to expand global business, and his belief in effectively instilling the ORIX Group Purpose & Culture established in November 2023.

ORIX manages human capital to achieve sustainable business growth through its value creation model. This business model involves properly evaluating profitability and risk, increasing value, and redeploying the capital, people, and expertise made available through exits for reinvestment in the next growth area. The Human Capital Management section also explains the behavior, organizational transformation capabilities, and workplace creation that support this model.

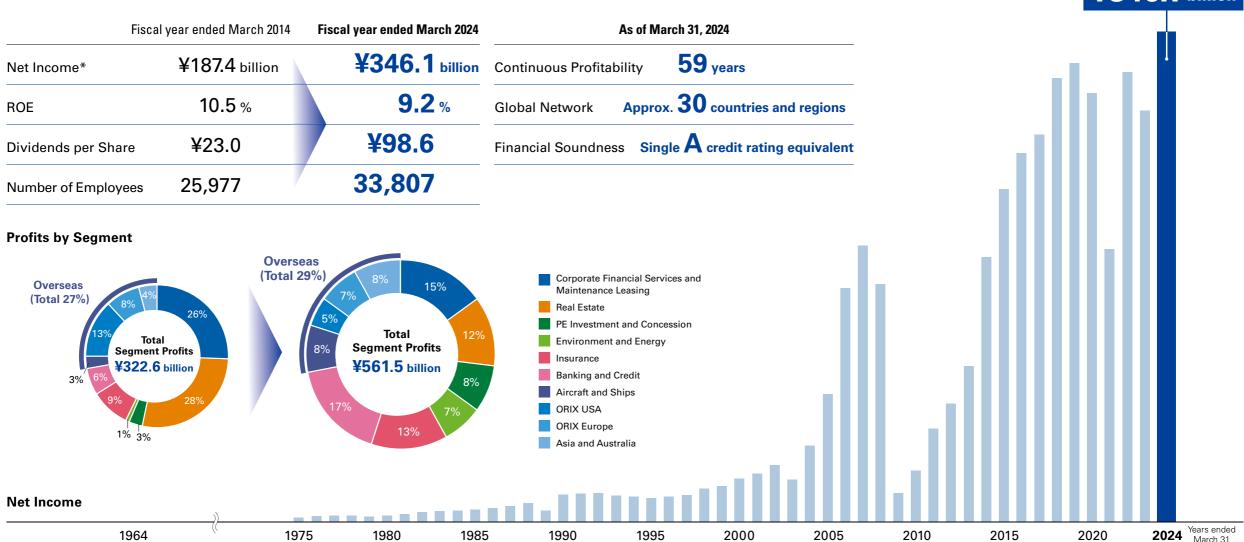
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Introducing ORIX		

**Net Income** 

# ORIX by the Numbers

ORIX has been entering new business fields since its founding as a leasing company in 1964, and has emerged as a unique corporation unlike any other worldwide. We have realized sustainable growth by building a diversified business portfolio while responding to changes in the environment.



<sup>\*</sup> Net income refers to net income attributable to ORIX Corporation shareholders.

# History and Inherent Values

Founded in 1964, ORIX has evolved along with the changing social issues and needs of the times, broadening its business by repeatedly moving into neighboring fields and developing diverse businesses in countries around the world. We generate profits from our diversified business portfolio and our commitment to constantly reviewing it as our operating environment changes, while simultaneously taking on challenges in new businesses.

#### Changing Times

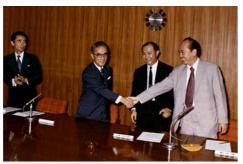
# Rapid economic growth



1964

Orient Leasing Co., Ltd. founded (now ORIX Corporation)

### Two oil crises (1973 and 1979)



1970s

Overcame the turbulent era of oil crises and promoted diversification and globalization

# Collapse of the bubble economy



1980s-1990s

Expanded into new business fields with unique products and services

# Global financial crisis



2000s

Overcame the global financial crisis and entered a new stage

# **Transition to** a sustainable society



2010s onward

Promoted further diversification from financial to non-financial businesses

### A History of Generating Sustainable Growth While Adapting to Contemporaneous Change and Handing Down Our Inherent Values

**Introduction of leasing** as a new financing method

**Diversification / globalization from** repeatedly moving into neighboring fields

Ramping up full-scale Group operations

### **Expanding in new business fields**

#### **Creating new value through** diversified business operations

### Standing on Our Own

We were established in 1964 by three trading companies and five banks to popularize leasing as a new financing method in Japan, ORIX shifted away from doing business through shareholder trading companies and banks to establish a foundation as a more independent entity with its own direct sales style and way of conducting transactions, and went public in 1970, only six years after its founding.

## **Into Neighboring Fields**

Despite the impact of a decline in capital investment due to two oil crises. ORIX continued to grow steadily by repeatedly moving into neighboring fields to diversify its products and services beyond leasing. ORIX also focused on expanding overseas, starting with Hong Kong in 1971, followed by Singapore, Malaysia, South Korea, and elsewhere.

### Interdepartmental **Group Collaboration**

Competition intensified as a series of new companies entered the leasing industry. We therefore started full-scale Group management with strengthened communication and cooperation among departments and Group companies. At the same time, measures including proactive M&A rapidly advanced ORIX's transformation into an international and diversified financial services business.

### Agile, Flexible, and Adaptable

ORIX established a solid revenue base with the success of its diverse expansion strategies that developed both domestic and overseas markets in its corporate and consumer, and asset and fee businesses. After the global financial crisis, ORIX worked to reinforce its corporate structure and restructure its business, changing its portfolio in an agile, flexible, and adaptable manner.

### **Change is the Only Constant**

As we enhanced our expertise in financing and tangible assets, we expanded into the nonfinancing businesses of investment and operation. Through further diversification into mega solar power generation, concession, and other businesses, we continue to take on the challenge of creating new value across industry borders.

# **ORIX** in Society

Note: The illustration on this page represents a fictitious location created to introduce the products and services of each segment. Please refer to pages 71 to 84 for details on the businesses of each segment.

Based on an approach of contributing to society through our business activities, we provide a variety of products and services in a broad range of businesses in 10 segments. This section introduces some of our products and services. Hydropower generation Aircraft leasing Power storage station Airport operation Wind power generation Drone rental Ship leasing Waste treatment facility Water facility operation Roof-mounted solar power generation Condominium repair Mobile bank branch vehicle Logistics facility development Mega solar power generation Hotel operation Theater operation Robot rental Aquarium operation Office building development Transformer rental Deposits Indoor baseball stadium operation **Condominium development** Commercial facility development Preventive healthcare service Real estate lending 3D printer rental Truck rental Car rental Life insurance Asset management **Consumer finance** PE investment **Automotive leasing** 

#### Examples of Products and Services by Segment

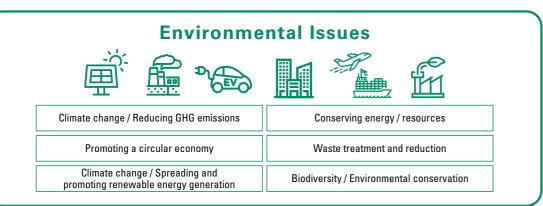
- Corporate Financial Services and Maintenance Leasing: Loans, business succession, preventive healthcare service, auto leasing, car rental, truck rental, car sharing, used car sales, mobile bank branch vehicle, drone rental, 3D printer rental, robot rental, transformer rental
- Real Estate: Office building development, logistics facility development, commercial facility development, aquarium operation, inn operation, hotel operation, theater operation, condominium development, condominium repair, asset management
- PE Investment and Concession: Private equity investment, airport operation, water facility operation
- Environment and Energy: Mega solar power generation, roof-mounted solar power generation, wind power generation, hydropower generation, power storage station, waste treatment facility
- Banking and Credit: Deposits, loans, real estate lending, consumer finance
- Aircraft and Ships: Aircraft leasing, ship leasing
- ORIX USA: Loans, real estate lending, asset management, private equity investment
- ORIX Europe: Asset management
- Asia and Australia: Auto leasing, loans, private equity investment

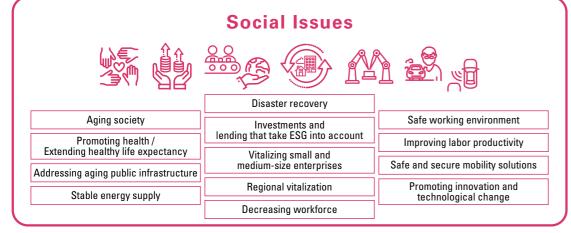
# Responding to Social Issues and SDGs

# ORIX aims to bring new vitality to companies and people in order to realize a sustainable society.

Uncertainty in society is increasing due to a complex interplay of factors, including deepening environmental problems and changes to industrial structures. This opaque outlook makes predictions difficult. In this age of uncertainty, ORIX is using its diverse business portfolio to help resolve various social issues.

# Social Issues We Can Help Resolve





# Material Issues and Key Goals



# The Society We Envision

We aim to realize a vibrant and sustainable society by resolving social issues through our diverse business activities. SUSTAINABLE **DEVELOPMENT** 

**G**CALS



# ESG-related Material Issues and Key Goals (Set in November 2021)

The ESG-related material issues that will enable ORIX's sustainable growth are as follows.

We have also set key goals to link these material issues to specific actions.

### **ESG-related Material Issues**

#### 1 Material issues and focus areas to reduce climate change-related risks

- 1 Set GHG emissions reduction goals.
- 2 Continue to lead in renewable energy investment and production.
- 3 Quantify and reduce our climate change-related risks and continue to implement TCFD recommendations.
- 4 Continue to promote a circular economy and reduce and appropriately manage waste.
- 5 Formulate an exit strategy for existing exposure to high environmental risk business areas and create bright-line exclusion criteria in any new investing or lending.
- 6 Work with our stakeholders to promote a healthier environment through goods and services that help mitigate adverse environmental impacts.

#### 2 Material issues and focus areas to reduce social risks, including human rights risk.

- 1 Continue to strengthen our Sustainable Investing and Lending Policy, Code of Conduct, and risk management system to adequately cover new and emerging social risk areas.
- 2 Share a common and agreed respect for fundamental human rights with all of our stakeholders such as support for the UN Universal Declaration of Human Rights, worker health and safety, diversity, equity and inclusion and non-discrimination.
- 3 Continue to improve employee satisfaction by respecting the diversity of our employees and creating an inclusive and equitable working environment that promotes flexible working styles and provides career development support, fair performance review and compensation schemes, and employee health support systems.

### 3 Material issues and focus areas to strengthen governance based on transparency, compliance, and integrity.

- 1 Continue to strengthen the independence of the Board of Directors so that the Board may provide appropriate and effective oversight over the management's business execution from an independent and objective perspective.
- 2 The Group CEO will be responsible for all execution matters including responding to these material issues under the oversight of the Board of Directors.
- 3 Emphasis on client satisfaction and developing and offering sustainable products and services.
- 4 Endeavour to gain and keep the trust of our clients in all of our business areas.
- 5 Promote a strong culture of compliance with all applicable laws and regulations, including paying our fair share of taxes.

## **ESG-related Key Goals**

- 1 Outside directors to account for over half of the composition of the ORIX Group Board of Directors by the General Meeting of Shareholders set to be held in June 2023.
- 2 Female directors to account for over 30% of the composition of the ORIX Group Board of Directors by the end of the fiscal year ending March 2030.
- 3 Female employees to account for over 30% of management positions at ORIX Group by the end of the fiscal year ending March 2030.
- 4 Reduce ORIX Group GHG (CO<sub>2</sub>) emissions by 50% compared to the fiscal year ended March 2020 by the end of the fiscal year ending March 2030.
- 5 ORIX Group to achieve net zero GHG (CO<sub>2</sub>) emissions by the end of the fiscal year ending March 2050.
- 6 Reduce ORIX Group's investment and credit balance in GHG (CO<sub>2</sub>) emitting industries\* by 50% compared to the fiscal year ended March 2020 by the end of the fiscal year ending March 2030.
- 7 ORIX Group to achieve a zero investment and credit balance in GHG (CO<sub>2</sub>) emitting industries\* by the end of the fiscal year ending March 2040.
- \* Refers to fossil fuel mining, palm oil plantations, and forestry financed by ORIX Group overseas subsidiaries