



ORIX

Answers,
Custom Fit.

ORIX Corporation

Second Quarter Consolidated Financial Results
For the Six-Month Period Ended September 30, 2017

Makoto Inoue President & CEO

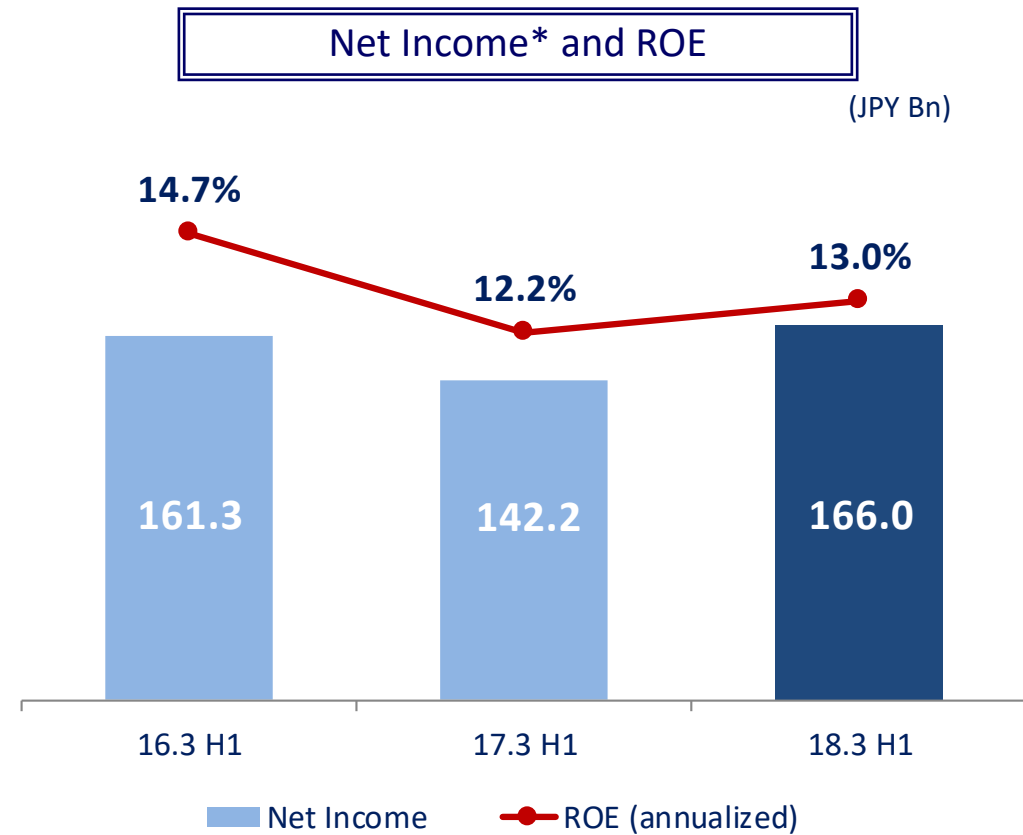
Kazuo Kojima Deputy President & CFO

October 31, 2017

(TSE: 8591; NYSE: IX)

Overview (1)

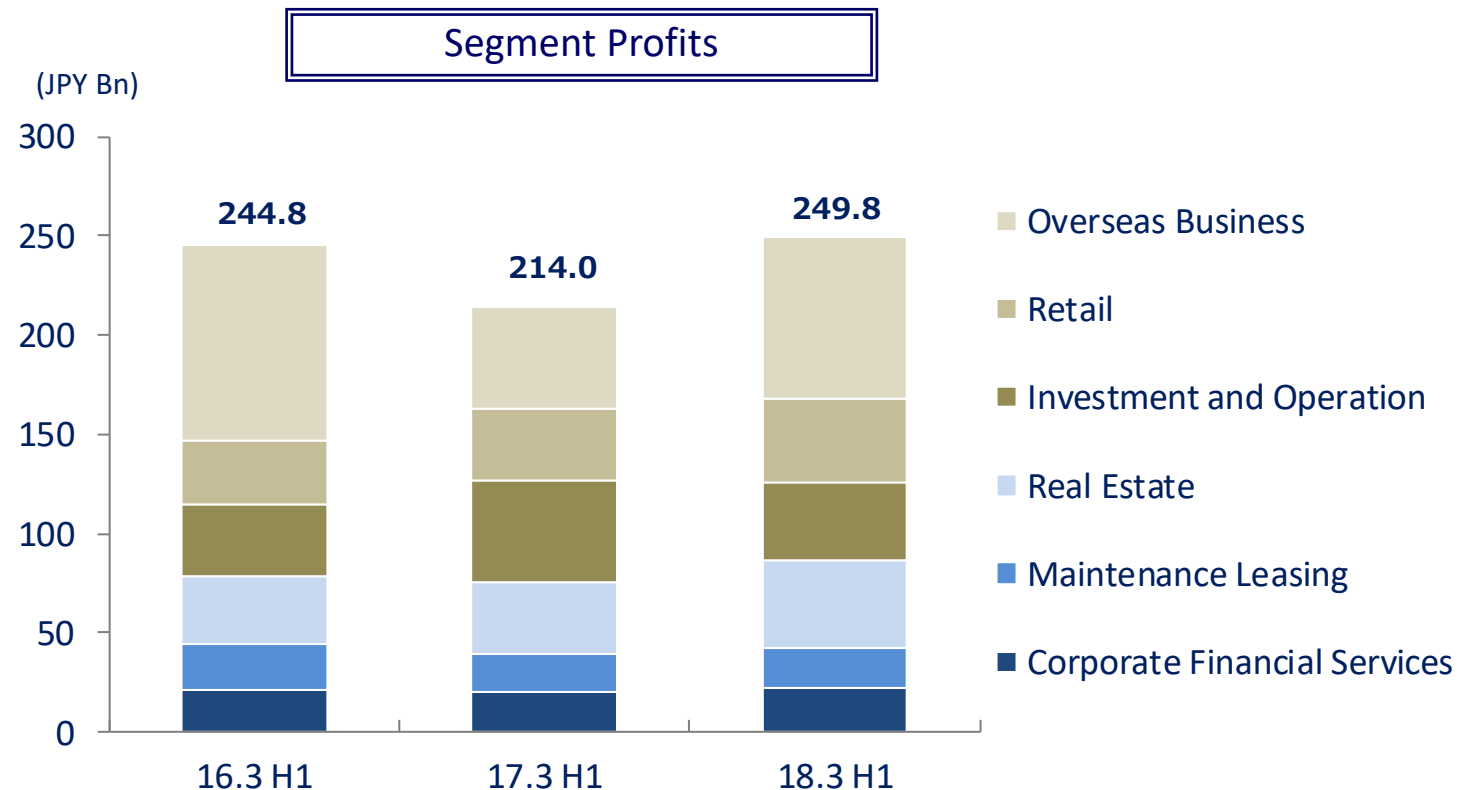
- ✓ 166.0bn yen in net income, up by 17% YoY
- ✓ Annualized ROE at 13.0%



*Net Income refers to Net Income Attributable to ORIX Corporation Shareholders

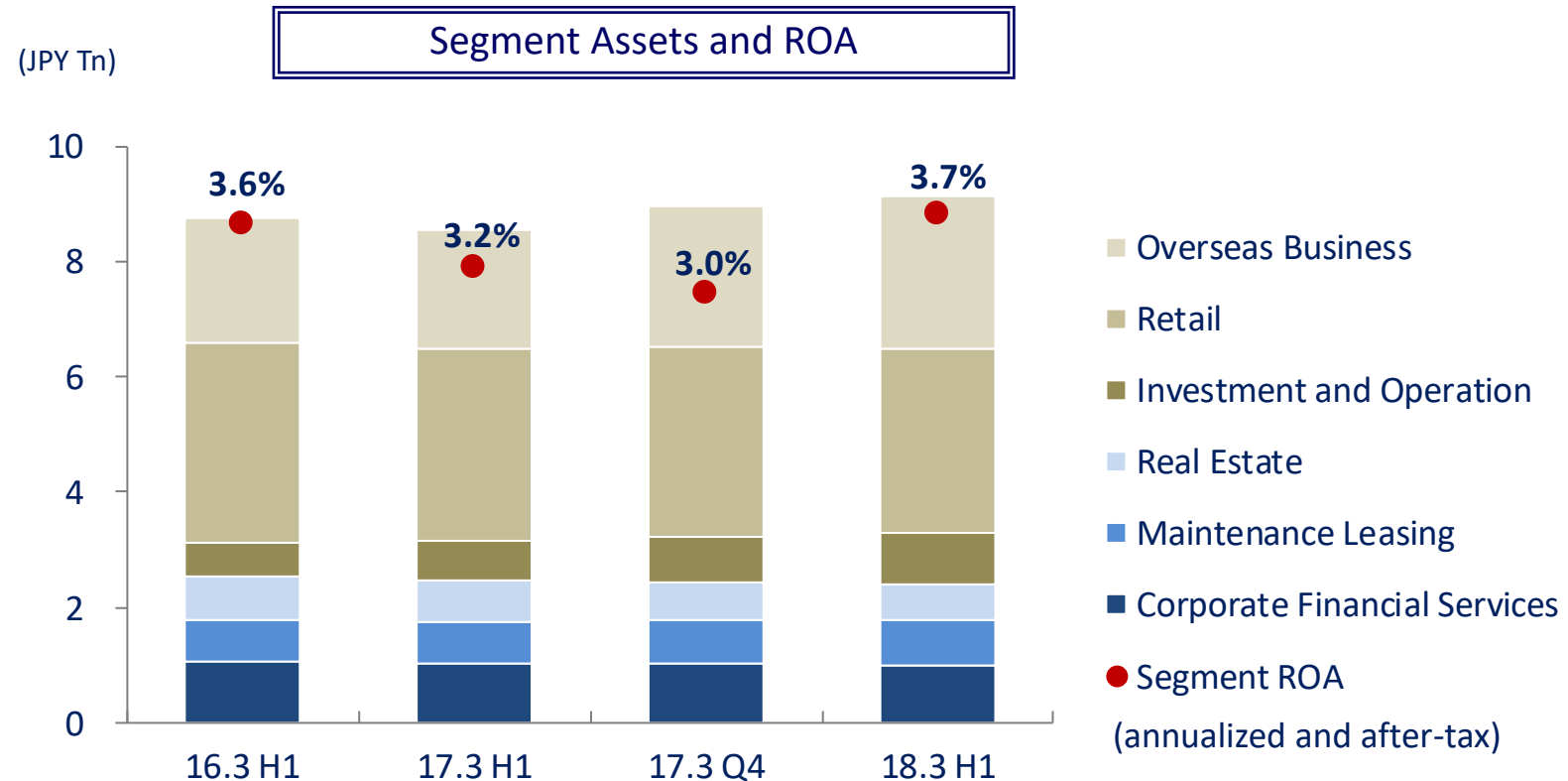
Overview (2)

- ✓ Segment profits at 249.8bn yen, up by 17% YoY
- ✓ Significant growth in Overseas Business, Real Estate and Retail
- ✓ Corporate Financial Services and Maintenance Leasing performed steadily
- ✓ Decreased in Investment and Operation due to the absence of the large exit gain



Overview (3)

- ✓ Segment assets at 9,116.2bn yen, up by 2% YTD
- ✓ Increased in Overseas Business, Investment and Operation and Maintenance Leasing
- ✓ Decreased in Retail assets due to the sale of investment securities by ORIX Life Insurance (OLI) as well as run-off in HLIKK



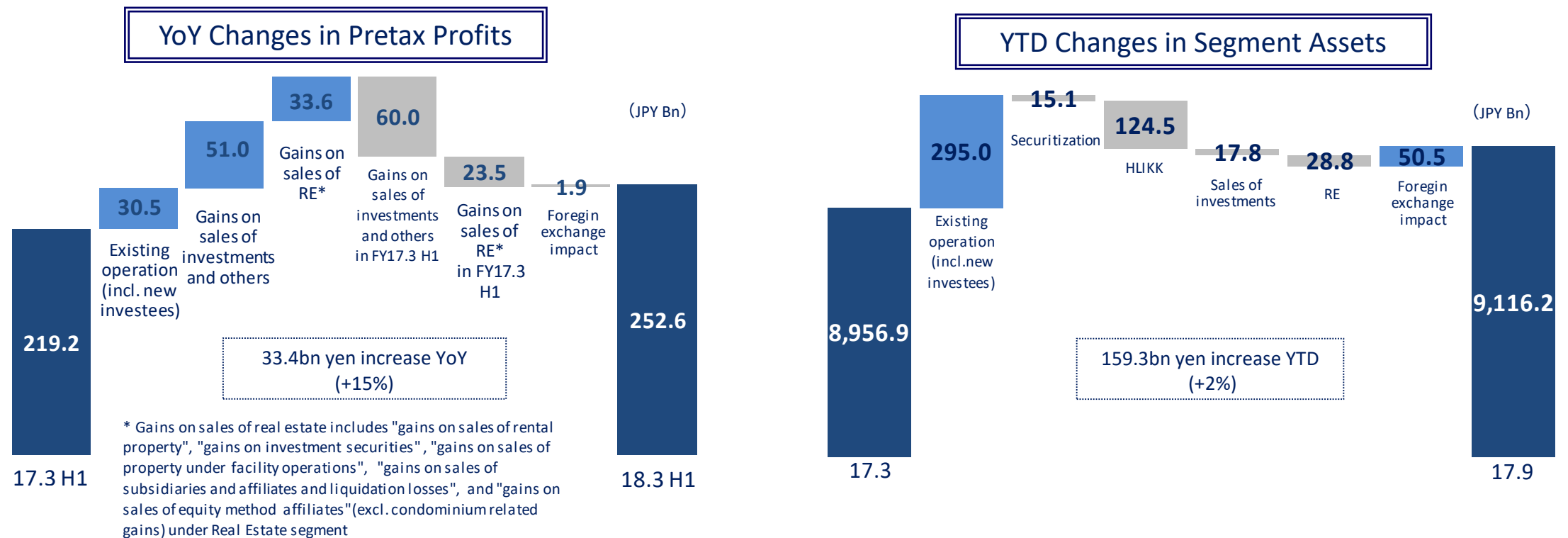
Overview (4)

■ Pretax profits: 33.4bn yen increase YoY (+15%)

- ✓ Positive contribution to the existing operation from aircraft and ship-related, concession, asset management, environment and energy and banking business
- ✓ Gain on sales remained at similar level to FY17.3 H1

■ Segment assets: 159.3bn yen increase YTD (+2%)

- ✓ Increased in aircraft and ship-related, environment and energy and banking business in existing operation



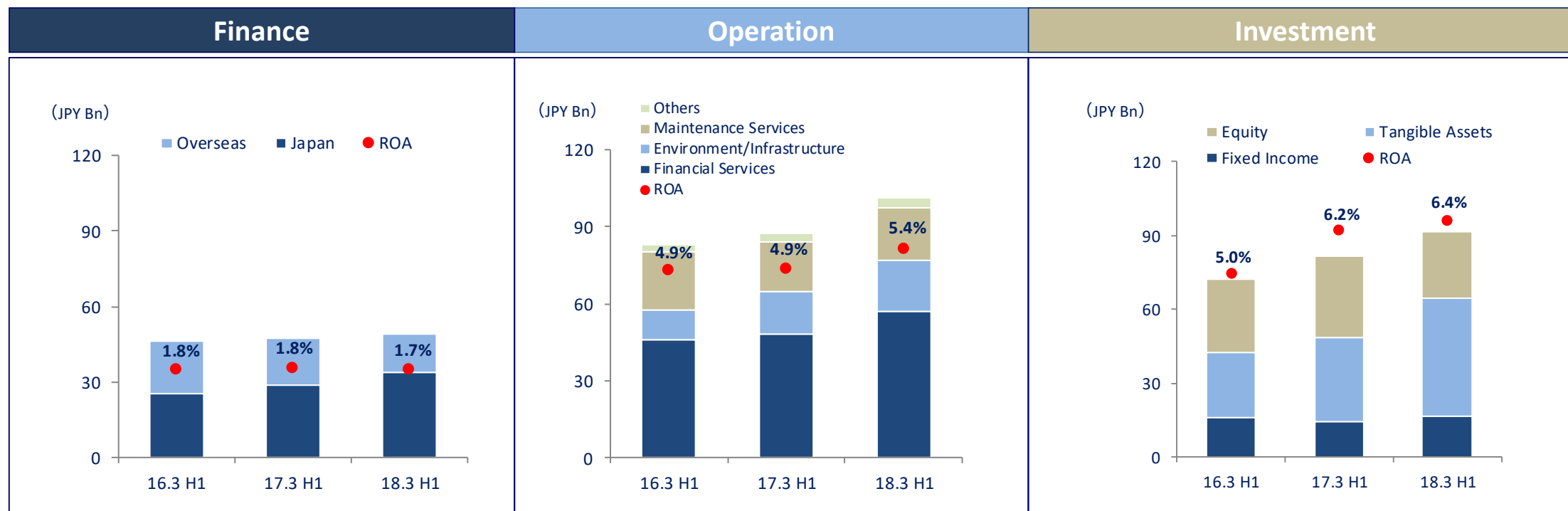
Performance in Three Categories

See P.41 for details on the three categories



- ✓ Operation: Profit growth in Robeco and contribution by BFIM
Good performance in concession business, environment and energy business
- ✓ Investment: Strong profit growth in aircraft and ship-related business

Segment Profits (3 Categories)



(*1) FY16.3 H1 Segment Profits in Operation excludes capital gains/valuation gains (c. 39.6bn yen) associated with the IPO of Houlihan Lokey and ordinary profit/loss contribution from HLIKK

(*2) FY17.3 H1 Segment Profits in Operation excludes ordinary profit/loss contribution from HLIKK

(*3) FY18.3 H1 Segment Profits in Operation excludes capital gain from the sale of Houlihan Lokey shares and ordinary profit/loss contribution from HLIKK

FY18.3 H1 Key Achievements

- ✓ New investments of approximately 450bn yen in the “Operation” and “Investment”
- ✓ Maintain solid investment pipeline
- ✓ Leverage outcome in various business areas for future growth

| | |
|---------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Environment and Energy | <ul style="list-style-type: none"> • Mega solar power generation making good progress (as of the end of September, 990MW of capacity secured, of which 650MW already in operation) • Investment in geothermal power generation company Ormat (22.1%、 approx.70bn yen) |
| Concession | <ul style="list-style-type: none"> • Consortium formed by ORIX, VINCI Airports and Kansai Airports acquired the operating rights of Kobe Airport |
| Americas | <ul style="list-style-type: none"> • Additional acquisition of transportation infrastructure service company (Beth’s Barricades) and commercial mortgage banker (Lancaster Pollard) |
| PE Investment in Japan | <ul style="list-style-type: none"> • Acquisition : information processing service business • Exit : liquor wholesale business |
| Aircraft related Business | <ul style="list-style-type: none"> • Purchase 44 aircraft (incl. JV investment) • Plan to purchase total 70 aircraft in FY18.3 (mainly narrow body) |

Management Targets from FY2019.3

Profit Growth

Annual net income growth at between 4-8%

Capital Efficiency

ROE above 11%

Financial Soundness

Maintain single A credit rating

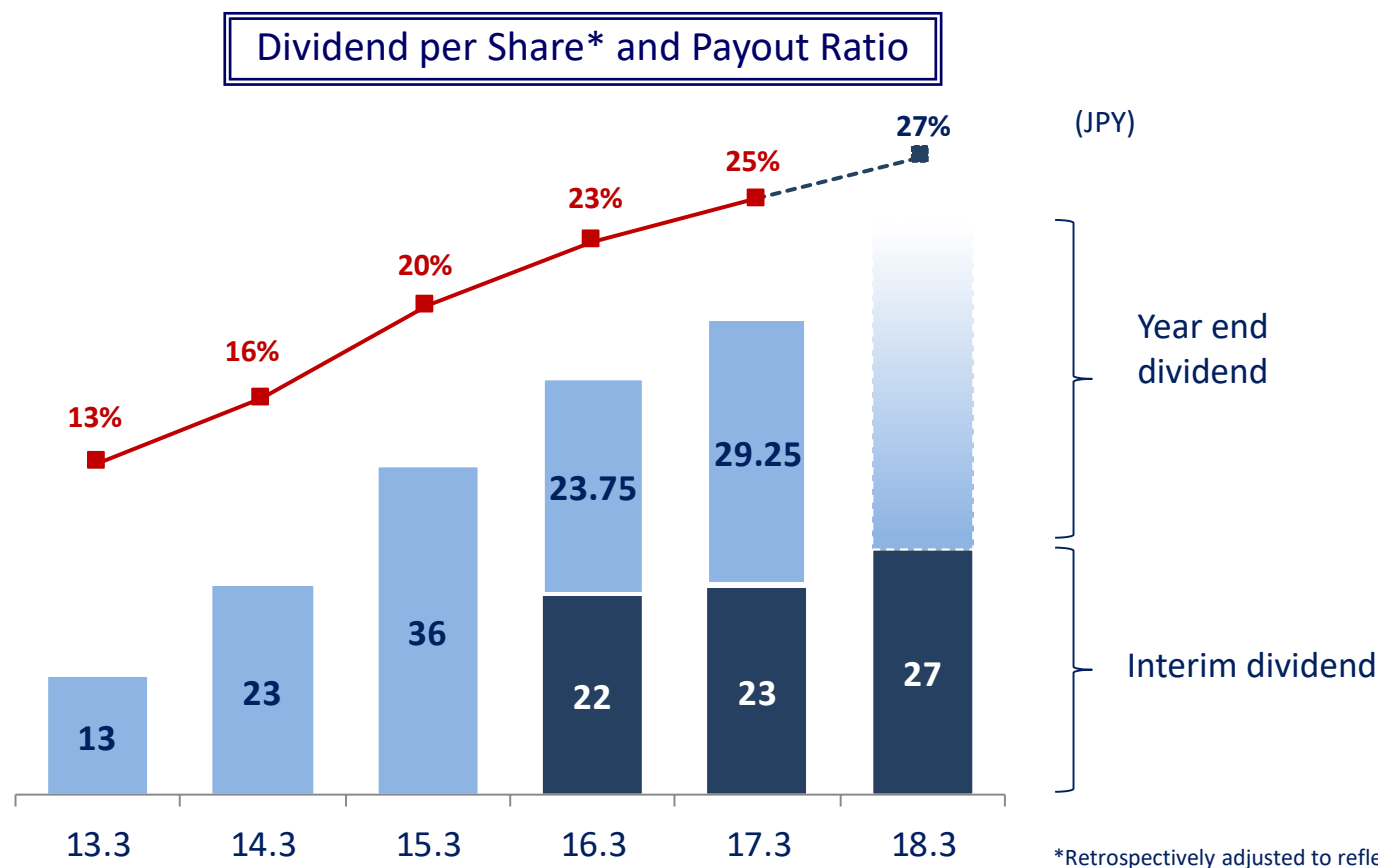
ERM with global best practice

Shareholders returns policy

- **Dividend payout ratio target at 27%**
- **Share buyback as proactive capital management**

Dividends and Payout Ratio

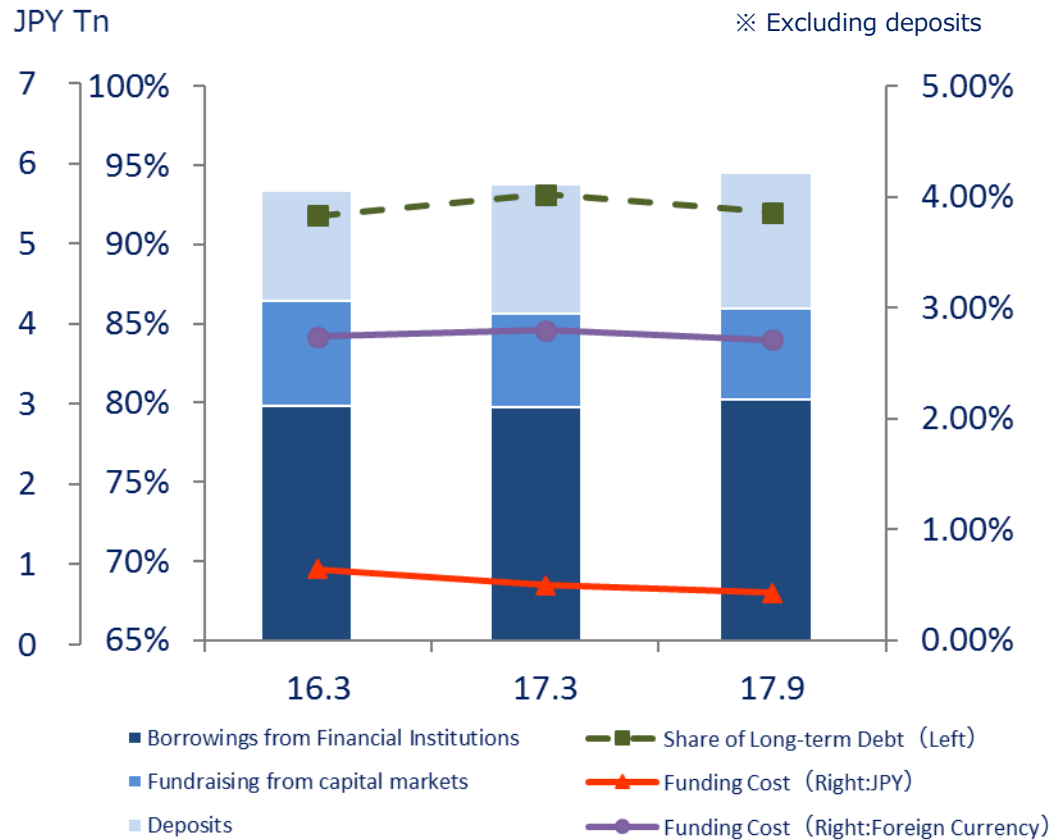
- ✓ Interim dividend at 27 yen per share, up by 17% YoY
- ✓ Dividend payout ratio at 27% for FY18.3
- ✓ Maintain the optimal balance between investment opportunities for sustainable future profit growth and stable dividend growth



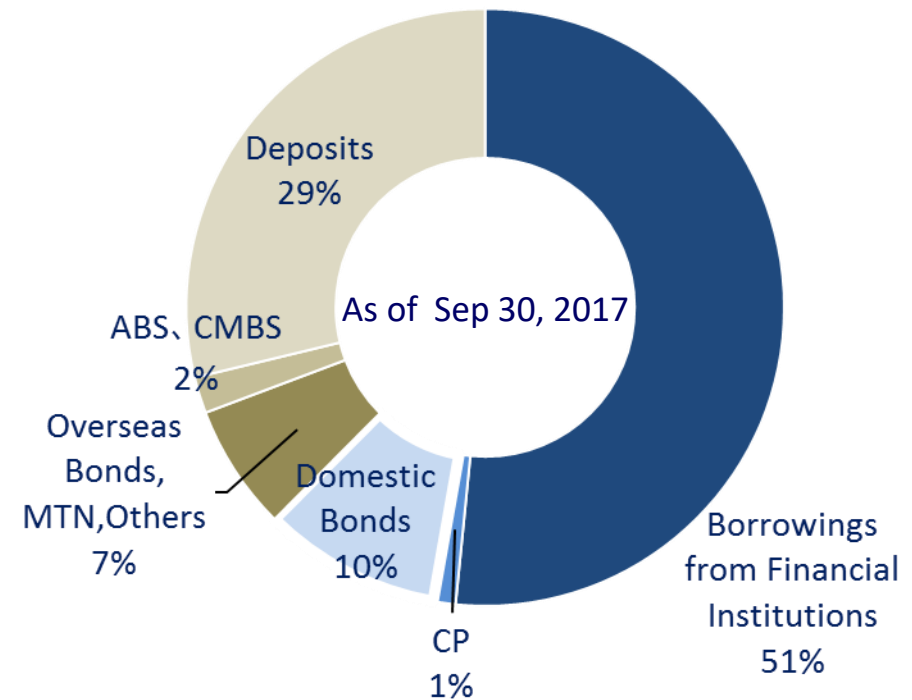
Financials (1) Funding Structure

- ✓ Lengthening and stabilization of funding
- ✓ Funding cost control

Breakdown of Funding, Trend in Share of Long-term Debt (※) and Funding Cost



Funding Composition

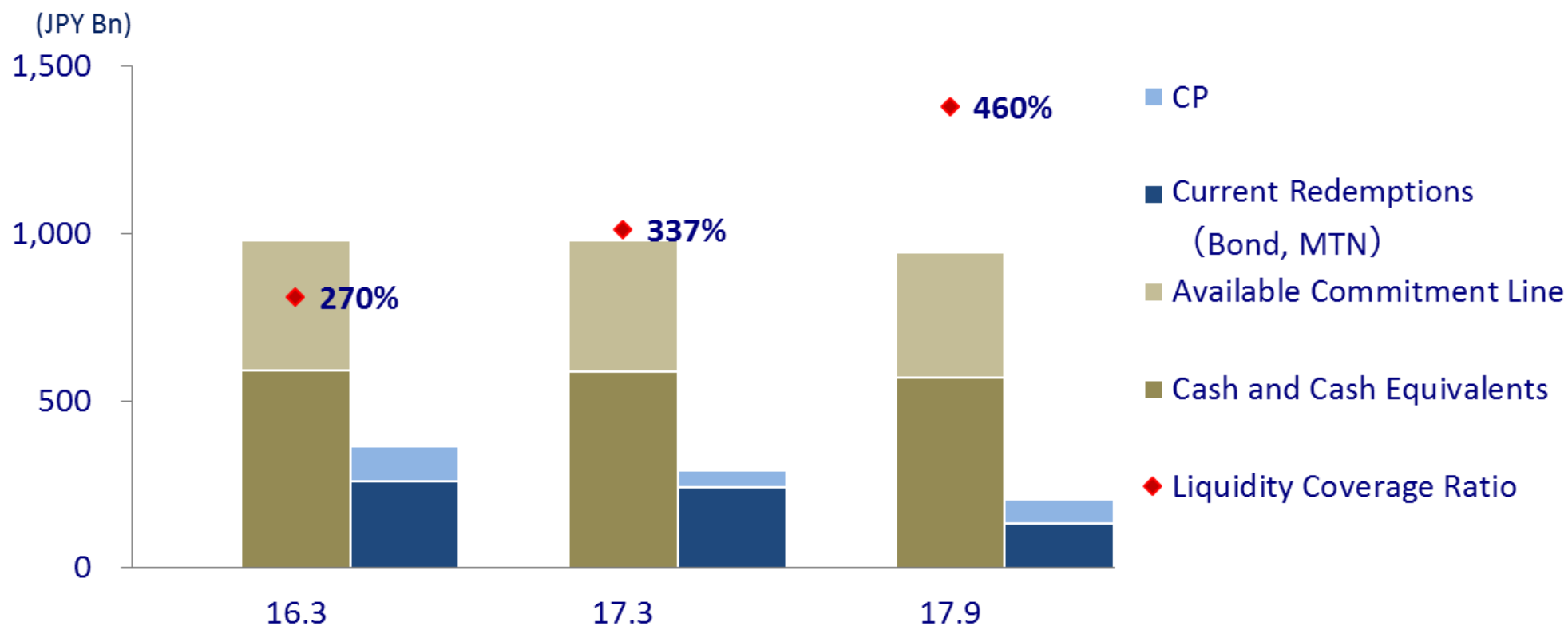


Financials (2) Liquidity on hand

✓ Maintained high level of liquidity

Liquidity (※) vs Short-Term Capital Market Liabilities

※ Excluding ORIX Bank and ORIX Life Insurance



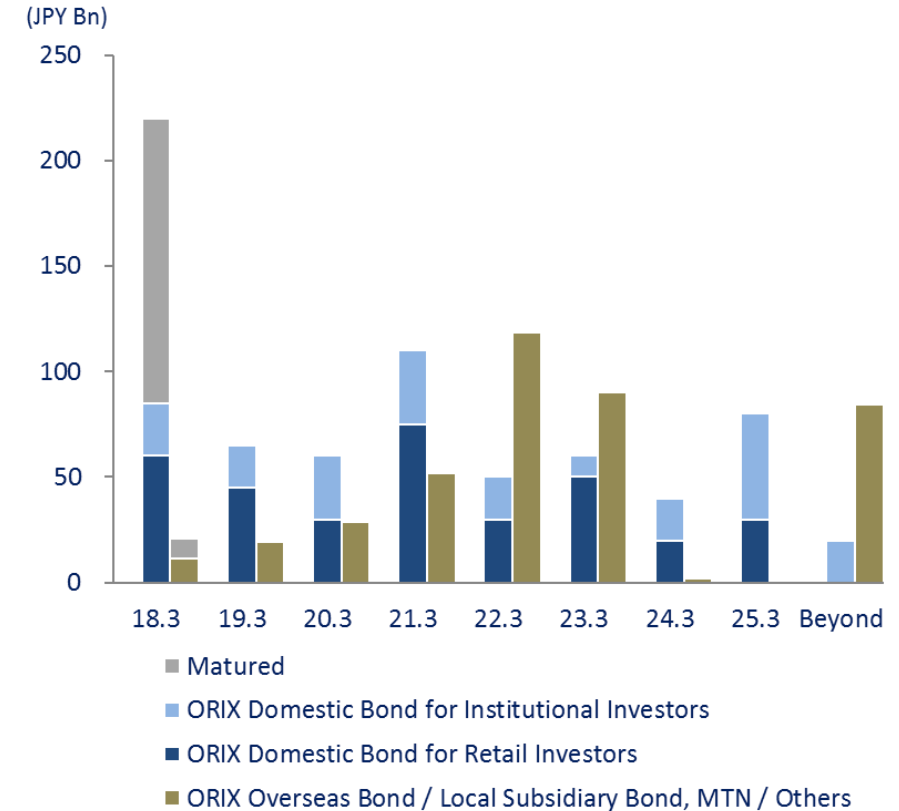
Financials (3) Bond Issuances and Maturity Ladder

- ✓ Promote diversification on funding sources
- ✓ Issued bonds in right market by appropriate currency to support business development

Bonds issued in FY2018.3 H1

| | Issued | Amount | Term (year) | Issued to | Coupon |
|---------------------------|--------------------|-----------------------------|-------------|-------------------------|--------|
| ORIX /Domestic Bond | | | | | |
| #190 | May 1, 2017 | JPY 20.0 bil | 5 | Retail Investors | 0.150% |
| #191 | April 20, 2017 | JPY 10.0 bil | 5 | Institutional Investors | 0.150% |
| #192 | June 22, 2017 | JPY 30.0 bil | 5 | Retail Investors | 0.150% |
| #193 | September 14, 2017 | JPY 10.0 bil | 7 | Institutional Investors | 0.260% |
| | | JPY 70.0 bil | | | |
| ORIX /Domestic Bond | | | | | |
| U.S.Dollars | July 18, 2017 | USD 750mil (JPY 84.5 bil) | 5 | Institutional Investors | 2.900% |
| U.S.Dollars | July 18, 2017 | USD 500mil (JPY 56.4 bil) | 10 | Institutional Investors | 3.700% |
| | | JPY 140.9 bil | | | |
| Local Subsidiary/Bond・MTN | | | | | |
| Korea Won Bond | April 11, 2017 | KRW 10,000mil (JPY 1.0 bil) | 2 | Institutional Investors | 1.961% |
| Korea Won Bond | April 11, 2017 | KRW 20,000mil (JPY 2.0 bil) | 5 | Institutional Investors | 2.518% |
| India Rupee Bond | April 26, 2017 | INR 1,000mil (JPY 1.7 bil) | 2 | Institutional Investors | 8.100% |
| Malaysia Ringgit MTN | May 5, 2017 | MYR 45mil (JPY 1.2 bil) | 2 | Institutional Investors | 4.300% |
| Korea Won Bond | June 8, 2017 | KRW 10,000mil (JPY 1.0 bil) | 2 | Institutional Investors | 1.941% |
| Korea Won Bond | June 8, 2017 | KRW 10,000mil (JPY 1.0 bil) | 5 | Institutional Investors | 2.477% |
| Korea Won Bond | July 31, 2017 | KRW 10,000mil (JPY 1.0 bil) | 3 | Institutional Investors | 2.215% |
| Korea Won Bond | July 31, 2017 | KRW 10,000mil (JPY 1.0 bil) | 5 | Institutional Investors | 2.574% |
| India Rupee Bond | August 1, 2017 | INR 1,000mil (JPY 1.7 bil) | 3 | Institutional Investors | 7.800% |
| Korea Won Bond | August 3, 2017 | KRW 10,000mil (JPY 1.0 bil) | 3 | Institutional Investors | 2.225% |
| Korea Won Bond | September 20, 2017 | KRW 20,000mil (JPY 2.0 bil) | 3 | Institutional Investors | 2.294% |
| India Rupee Bond | September 21, 2017 | INR 1,000mil (JPY 1.7 bil) | 3 | Institutional Investors | 7.700% |
| | | JPY 16.3 bil | | | |

Maturity Ladder (As of Sep 30,2017)



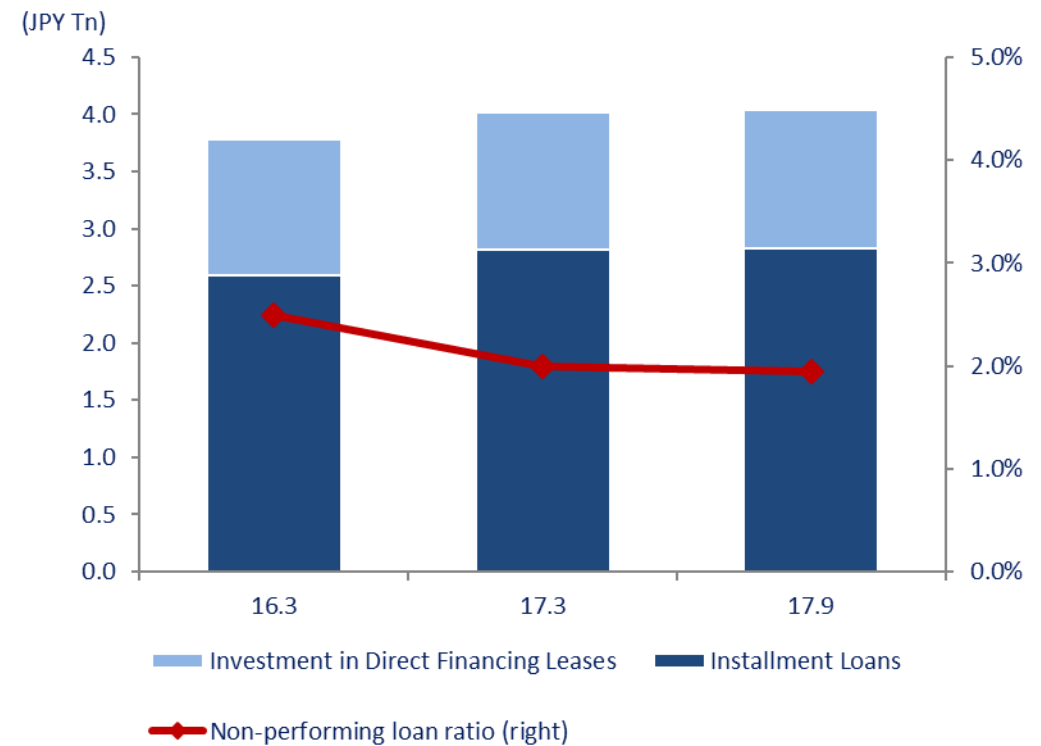
✓ Non-performing loan ratio continues to improve

Coverage Ratio of Loans Individually Evaluated for Impairment

| (JPY Bn) | 16.3 | 17.3 | 17.9 |
|---------------------------------------------------|-------|-------|--------|
| Loans individually evaluated for impairment (a) | 73.6 | 59.0 | 54.7 |
| Estimated collectable amount | 51.1 | 39.0 | * 36.9 |
| Amount covered by collaterals such as real estate | 40.6 | 31.6 | 30.0 |
| Coverage (b) | 63.1 | 51.7 | 47.9 |
| Amount covered by collaterals such as real estate | 40.6 | 31.6 | 30.0 |
| Valuation Allowance (Provision) | 22.5 | 20.1 | 17.9 |
| Coverage ratio (b)/(a) | 85.8% | 87.5% | 87.4% |

- The amount consists of loans individually evaluated for impairment which is covered by collaterals such as real estate (JPY 30.0Bn), and receivable which cashflow is expected to be collected other than collateral disposal (JPY 6.9Bn).

Changes in Non-Performing Loan Ratio



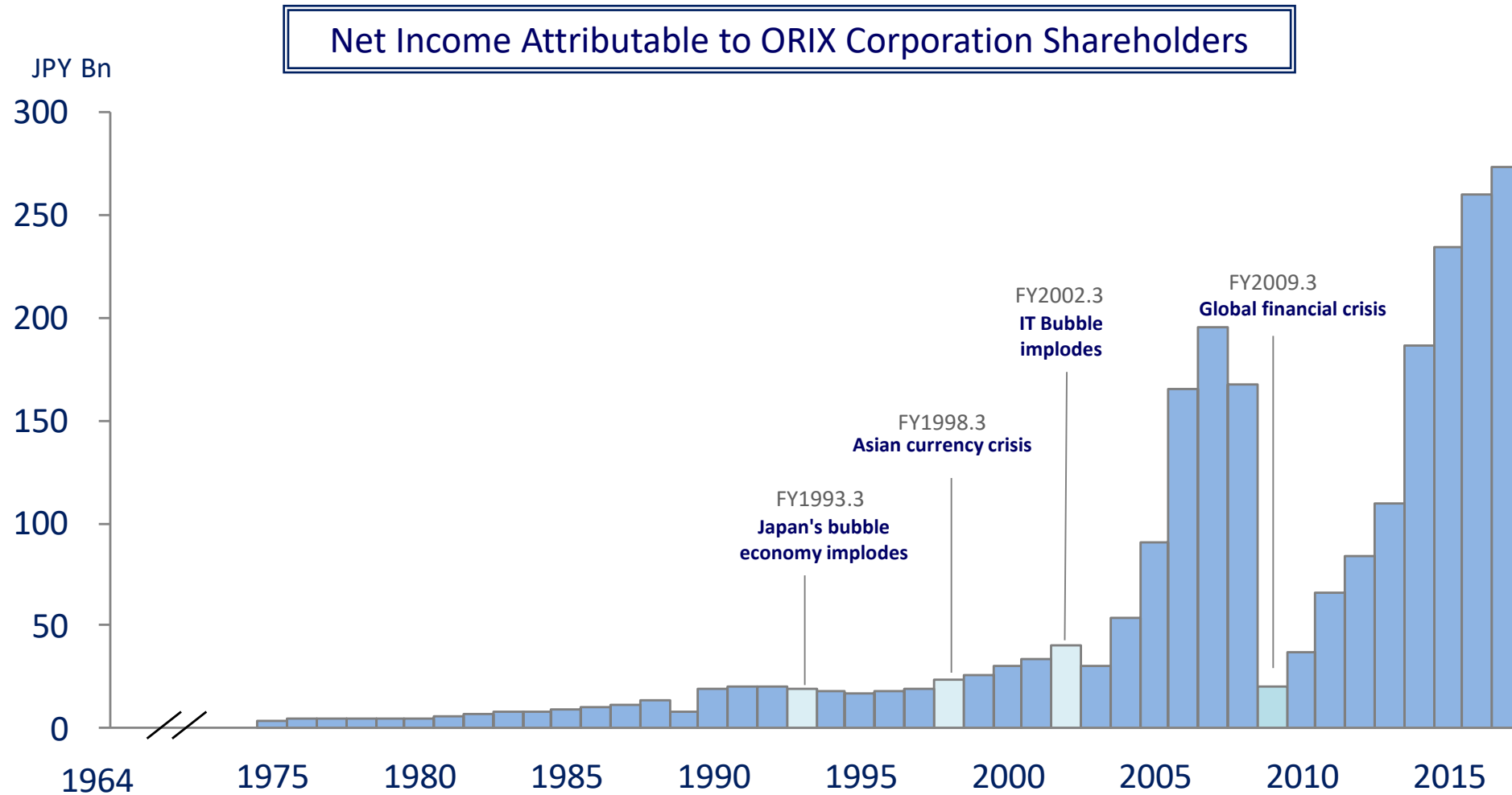
**FY18.3 H1 net income achieved at 166.0bn yen, up 17% YoY,
annualized ROE at 13.0%**

Steady progress in various investments for further growth

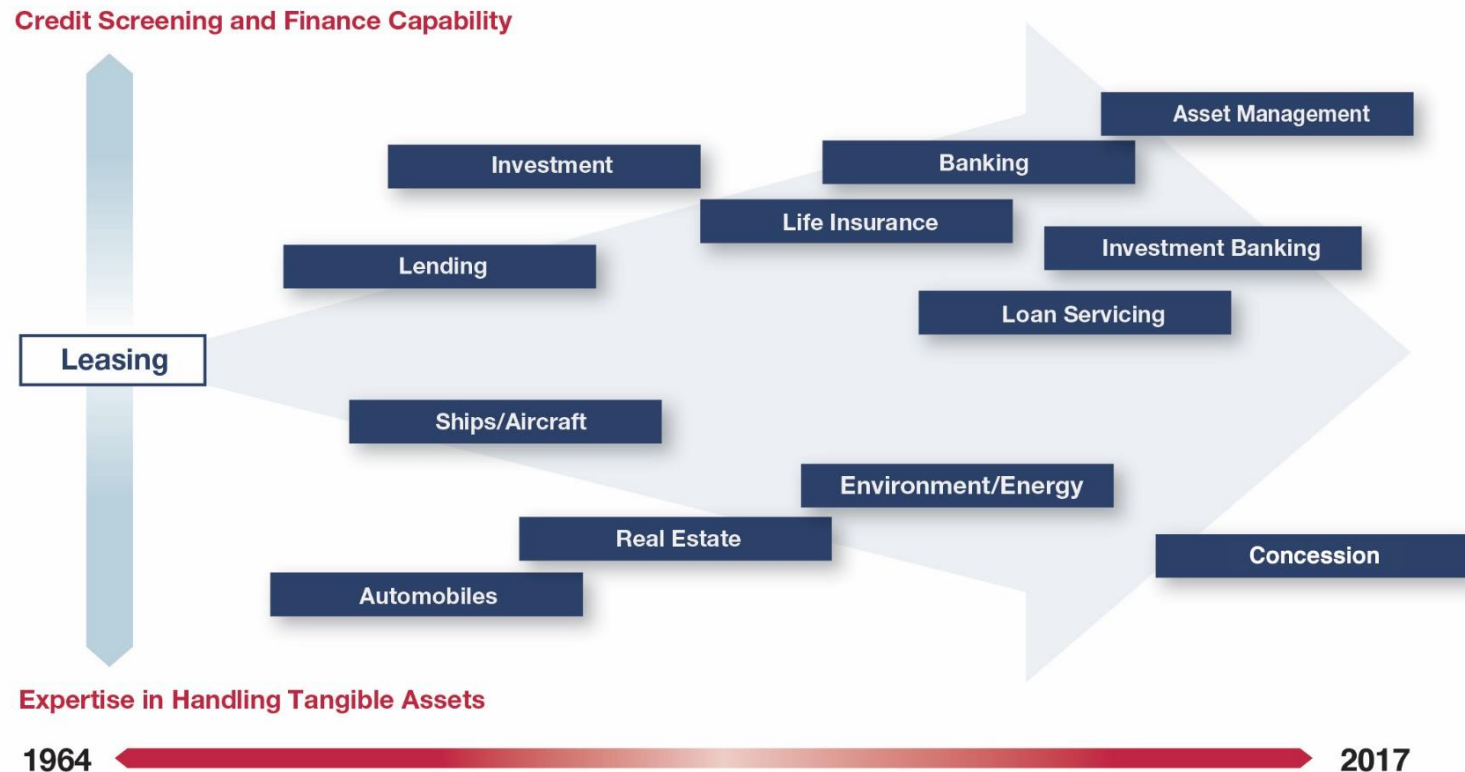
Optimal balance between sustainable growth and shareholders returns

Appendix

✓ ORIX has achieved 52 years of sustained, profitable growth

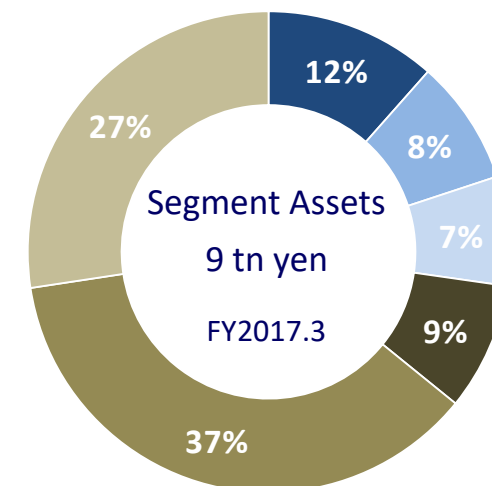
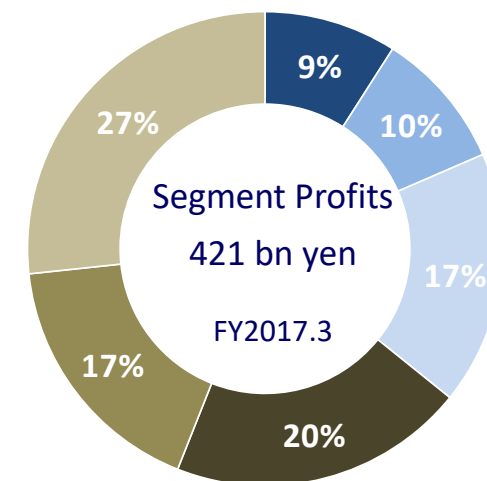


- ✓ ORIX will continue to enhance our experience in finance and tangible assets as we synergistically expand our businesses

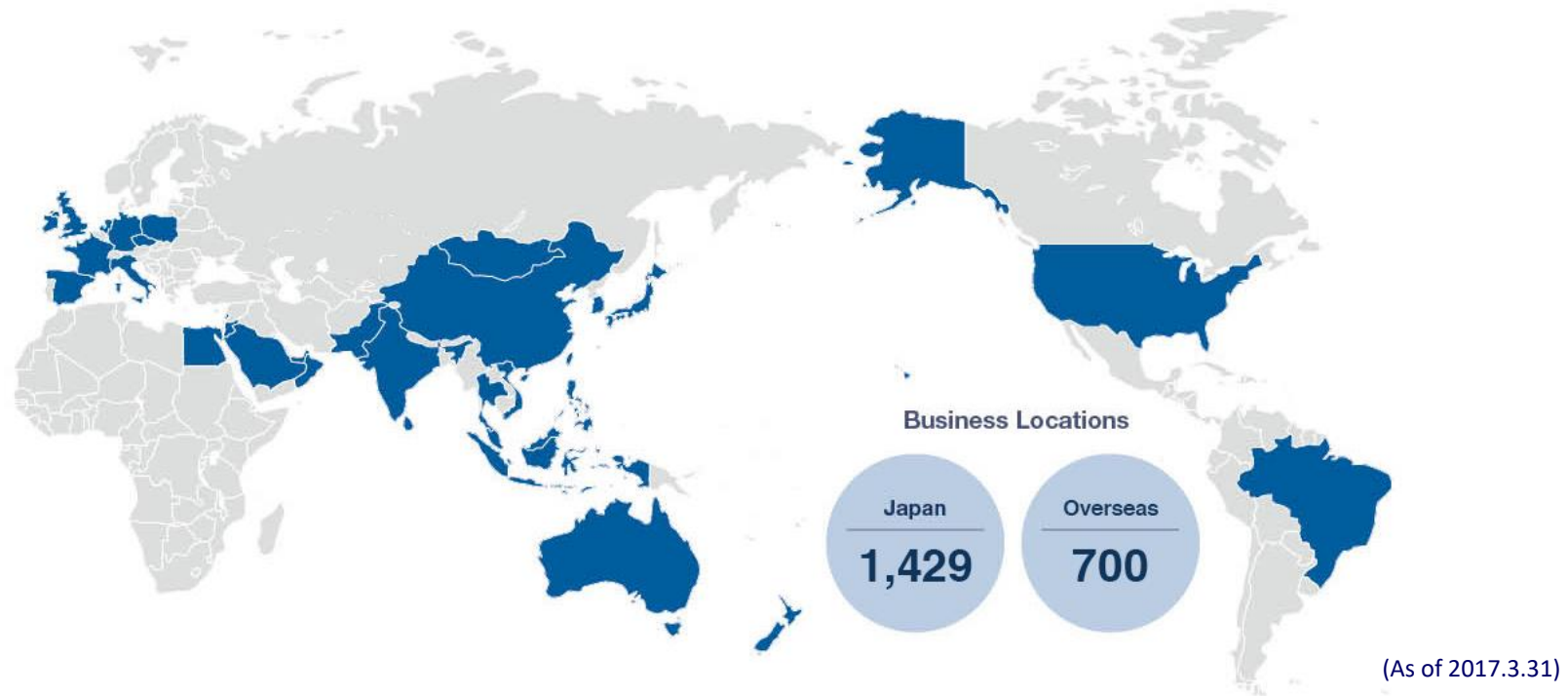


- ✓ Our highly diversified company contains many complementary businesses, providing ample opportunity for synergies and knowledge sharing

| | |
|-------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| Corporate Financial Services | Loan, Leasing, Fee businesses |
| Maintenance Leasing | Automobile leasing and rentals, Car sharing, Test and measurement instruments and IT-related equipment rentals and leasing |
| Real Estate | Real estate development and rental, facility operation, REIT asset management, and real estate investment advisory services |
| Investment and Operation | Environment and energy business, Principal investment and Loan servicing, Concession |
| Retail | Life insurance, Banking, Card loan |
| Overseas Business | Leasing, Loan, Bond investment, Asset management, Aircraft and Ship-related operations |

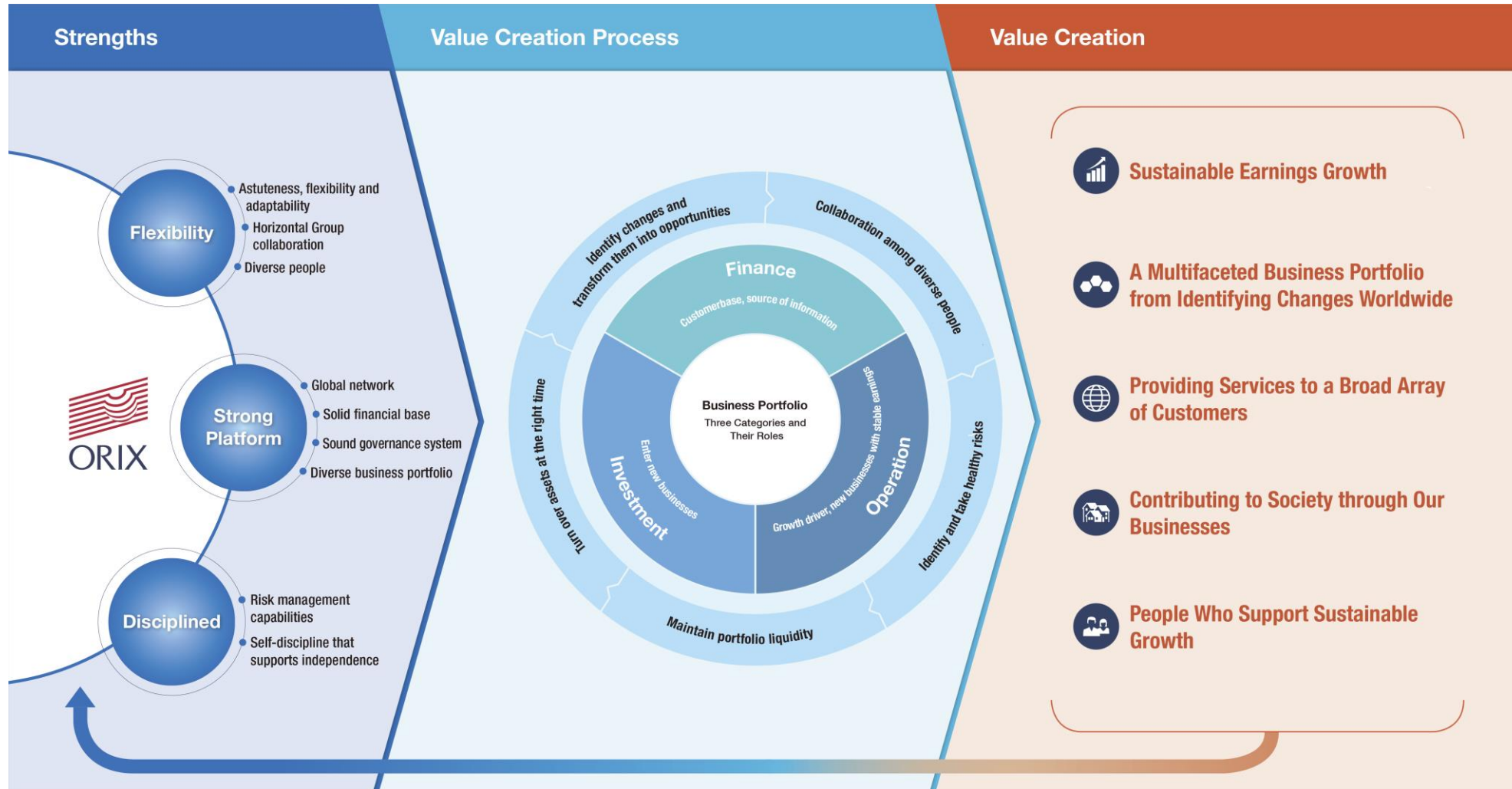


✓ ORIX has spread its business globally by expanding operations in 36 countries and regions worldwide



| 1970s | 1980s | 1990s | 2000s | 2010s |
|------------------------------------------------------------|---------------------|-------------------------------------------------------------------------------------------------------|---------------------|-----------------------------------------------------------------------------------------------------------------------|
| Global Network | | | | |
| 7 Countries | 12 Countries | 18 Countries | 26 Countries | 36 Countries |
| Overseas expansion mainly through leasing business in Asia | | Further overseas expansion via diversification into aircraft-related and equity investment businesses | | Expansion of business operations through acquisition of Robeco and development of the environment and energy business |

- ✓ Contribute to society by identifying changes in society and markets to create new value



Appendix (1) Performance Overview



(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|----------------------------------------------------------|----------|----------|----------|----------|--------------|
| Total Revenues | 2,369.2 | 2,678.7 | 1,221.1 | 1,517.8 | 124% |
| Net Income *1 | 260.2 | 273.2 | 142.2 | 166.0 | 117% |
| Segment Assets | 8,972.4 | 8,956.9 | 8,536.2 | 9,116.2 | 107% |
| Total Assets | 10,992.9 | 11,231.9 | 10,782.7 | 11,426.0 | 106% |
| Shareholders' Equity | 2,310.4 | 2,507.7 | 2,365.0 | 2,610.7 | 110% |
| Shareholders' Equity Ratio | 21.0% | 22.3% | 21.9% | 22.8% | +0.9% |
| ROE | 11.7% | 11.3% | 12.2% | 13.0% | 0.8% |
| Return on Segment Assets (ROA) | 2.87% | 3.05% | 3.25% | 3.67% | 0.42% |
| D/E Ratio | | | | | |
| (Short and Long-Term Debt+Deposits)/Shareholders' Equity | 2.5x | 2.3x | 2.3x | 2.3x | 0.0x |
| (Short and Long-Term Debt)/Shareholders' Equity | 1.9x | 1.7x | 1.7x | 1.6x | -0.1x |

*1 Net Income Attributable to ORIX Corporation Shareholders

Appendix (2) Profits by Segment

(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|------------------------------|---------------|---------------|----------------|----------------|-------------------------|
| Corporate Financial Services | 42.4 | 38.0 | 19.9 | 22.0 | 111% |
| Maintenance Leasing | 42.9 | 39.8 | 19.7 | 20.4 | 104% |
| Real Estate | 42.9 | 72.8 | 35.4 | 44.0 | 124% |
| Investment and Operation | 57.2 | 85.0 | 52.0 | 38.9 | 75% |
| Retail | 51.8 | 72.9 | 35.5 | 43.0 | 121% |
| Overseas Business | 142.9 | 112.3 | 51.5 | 81.4 | 158% |
| Total Segment Profits | 380.1 | 420.8 | 214.0 | 249.8 | 117% |

Appendix (3) Assets by Segment



(JPY Bn)

| | 16.3 | 17.3 | 16.9 | 17.9 | Change (YTD) |
|------------------------------|----------------|----------------|----------------|----------------|-----------------|
| Corporate Financial Services | 1,049.9 | 1,032.2 | 1,034.4 | 1,001.5 | 97% |
| Maintenance Leasing | 731.3 | 752.5 | 724.2 | 782.5 | 104% |
| Real Estate | 739.6 | 657.7 | 705.1 | 628.9 | 96% |
| Investment and Operation | 704.2 | 768.7 | 695.8 | 863.6 | 112% |
| Retail | 3,462.8 | 3,291.6 | 3,325.4 | 3,209.1 | 97% |
| Overseas Business | 2,284.7 | 2,454.2 | 2,051.5 | 2,630.5 | 107% |
| Total Segment Assets | 8,972.4 | 8,956.9 | 8,536.2 | 9,116.2 | 102% |

Appendix (4) Income Statement Data

(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|-----------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Finance revenues | 200.9 | 200.6 | 96.6 | 106.5 | 110% |
| Gains on investment securities and dividends | 35.8 | 30.3 | 15.2 | 20.5 | 135% |
| Operating leases | 128.8 | 155.1 | 74.8 | 72.7 | 97% |
| Life insurance premiums and related investment income | 68.1 | 95.8 | 44.3 | 49.5 | 112% |
| Sales of goods and real estate | 85.8 | 86.5 | 43.2 | 37.0 | 86% |
| Services income | 289.8 | 286.6 | 145.0 | 158.5 | 109% |
| Gross Profits*1 | 809.2 | 854.9 | 419.1 | 444.7 | 106% |
| Interest expense | 72.8 | 72.9 | 35.3 | 37.9 | 107% |
| Selling, general and administrative expenses | 422.7 | 418.7 | 203.7 | 209.3 | 103% |
| Provisions/Impairments | 29.7 | 38.4 | 14.4 | 9.9 | 69% |
| Other (income) and expense, net | -3.7 | -4.4 | -0.7 | -1.5 | - |
| Operating Income | 287.7 | 329.2 | 166.3 | 189.0 | 114% |
| Equity in Net Income of Affiliates | 45.7 | 26.5 | 15.8 | 38.6 | 245% |
| Gains on Sales of Subsidiaries and Affiliates...etc | 57.9 | 69.2 | 37.1 | 25.0 | 67% |
| Income before Income Taxes | 391.3 | 425.0 | 219.2 | 252.6 | 115% |
| Net Income Attributable to ORIX Corporation Shareholders | 260.2 | 273.2 | 142.2 | 166.0 | 117% |

*1 Each revenue component deducted with corresponding costs and expenses

Appendix (5) Funding

(JPY Bn)

| Funding | 16.3 | 17.3 | 16.9 | 17.9 | Change (YoY) |
|-----------------------------------------------------|----------------|----------------|----------------|----------------|--------------|
| CP | 102.4 | 50.1 | 14.0 | 71.2 | 57.2 |
| Borrowings from Financial Institutions | 2,970.6 | 2,958.2 | 2,769.1 | 3,044.4 | 275.3 |
| Bonds / MTN | 938.1 | 885.1 | 942.5 | 972.1 | 29.6 |
| Deposits | 1,398.5 | 1,614.6 | 1,490.2 | 1,698.4 | 208.2 |
| ABS, CMBS | 275.5 | 245.1 | 288.3 | 115.6 | -172.7 |
| Short-term Debt, Long-term Debt and Deposits | 5,685.0 | 5,753.1 | 5,504.1 | 5,901.6 | 397.5 |
| Share of Long-Term Debt | 92% | 93% | 95% | 92% | -3% |

| Liquidity (excl. ORIX Bank, ORIX Life Insurance) | 16.3 | 17.3 | 16.9 | 17.9 | Change (YoY) |
|--------------------------------------------------|-------|-------|---------|-------|--------------|
| Cash and Cash Equivalents (1) | 588.7 | 586.6 | 662.4 | 567.8 | -94.6 |
| Available Commitment Line (2) | 389.9 | 394.0 | 356.3 | 376.4 | 20.1 |
| Liquidity (1+2) | 978.6 | 980.6 | 1,018.8 | 944.2 | -74.6 |
| Marketable Short-term Debt (3) *1 | 362.3 | 290.9 | 349.2 | 205.3 | -143.9 |
| Liquidity Coverage Ratio (1+2)/(3) | 270% | 337% | 292% | 460% | 168% |

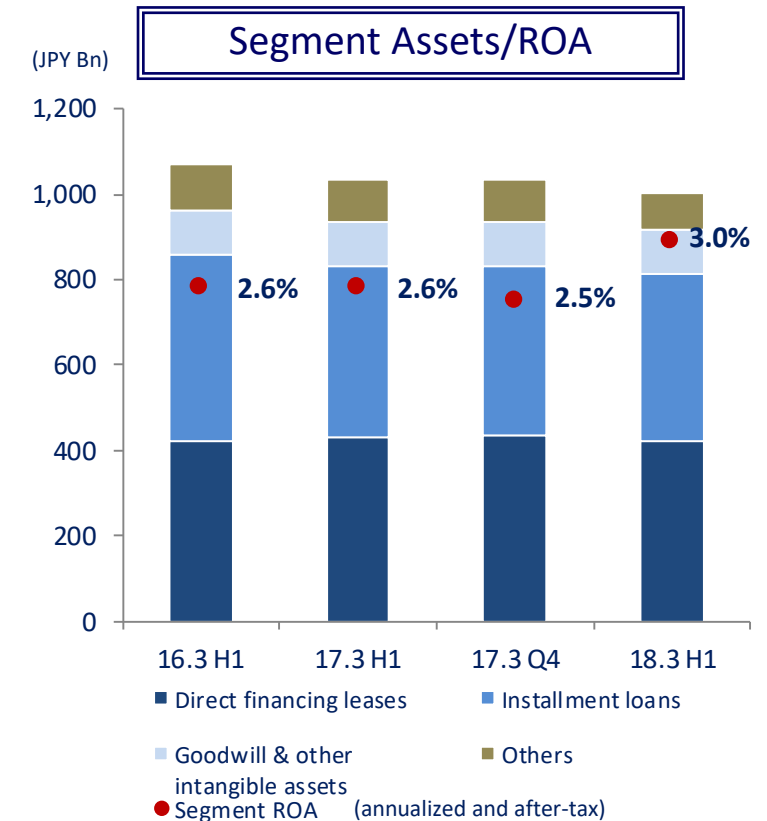
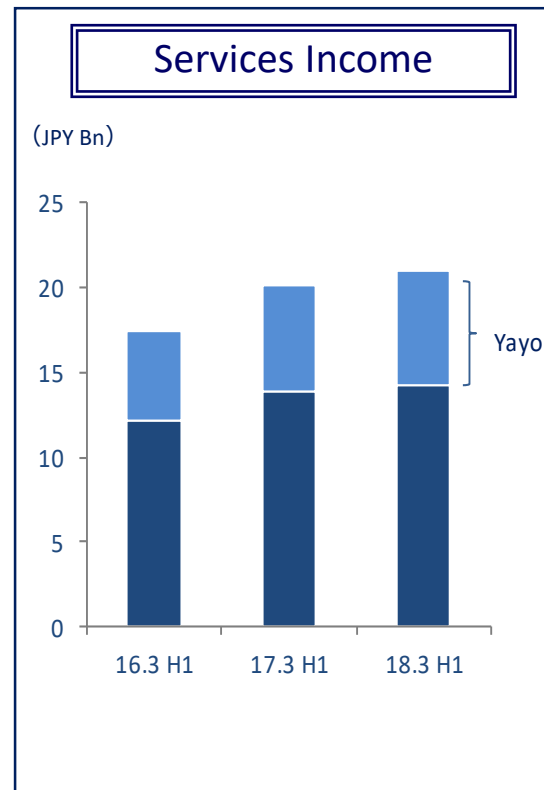
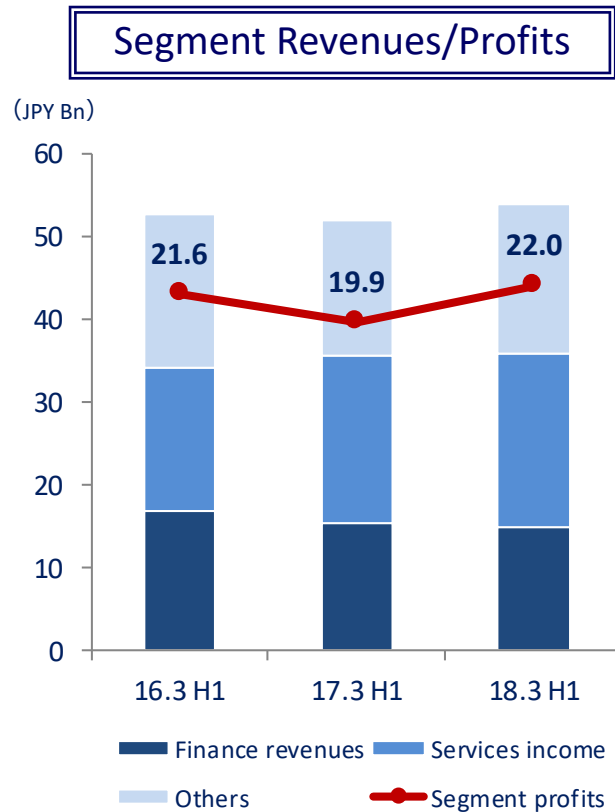
| Funding Costs (including Deposits) | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|------------------------------------|--------|--------|---------|---------|--------------|
| Domestic Currency | 0.64% | 0.50% | 0.53% | 0.43% | -0.10% |
| Foreign Currency | 2.74% | 2.80% | 2.75% | 2.71% | -0.04% |

*1 Marketable Short-term Debt is the total of bonds and MTN expected to reach maturity within 1 year and the balance of CP.

Segment Performance

Segment Performance (1) Corporate Financial Services

- Segment profits: 22.0bn yen, up by 2.2bn yen YoY (+11%)
 - ✓ Increase in services income YoY
 - ✓ Gains on sales of investment securities and shares of affiliates were recognized
- Segment assets: 1,001.5bn yen, down by 30.7bn yen YTD (▲3%)
 - ✓ Installment loan balance decreased



Segment Performance (1) Corporate Financial Services

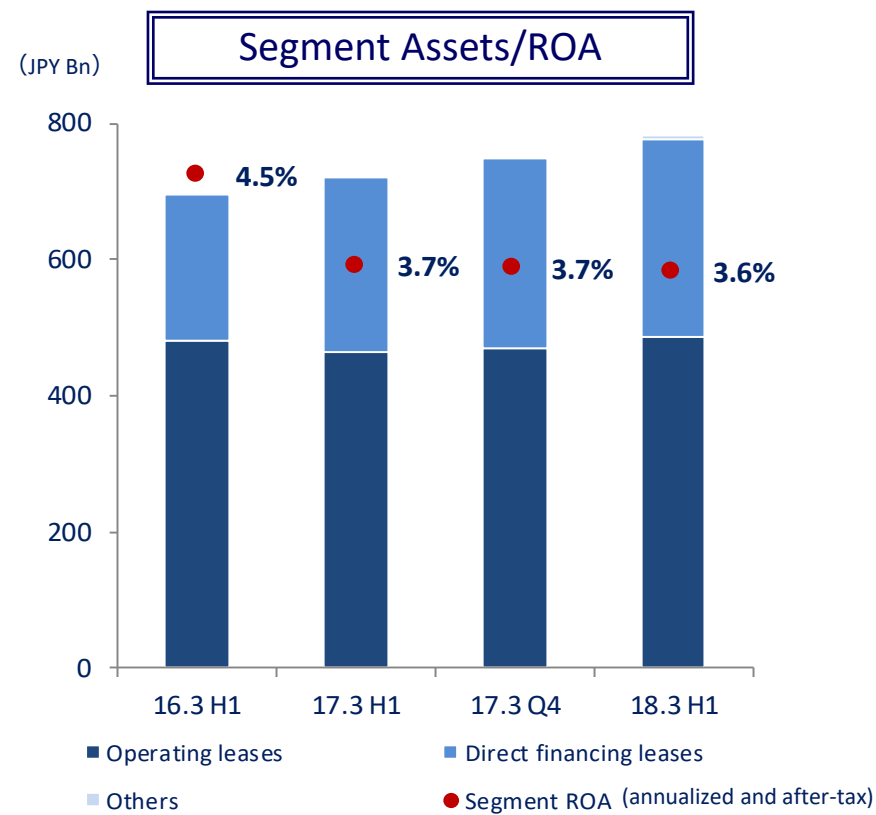
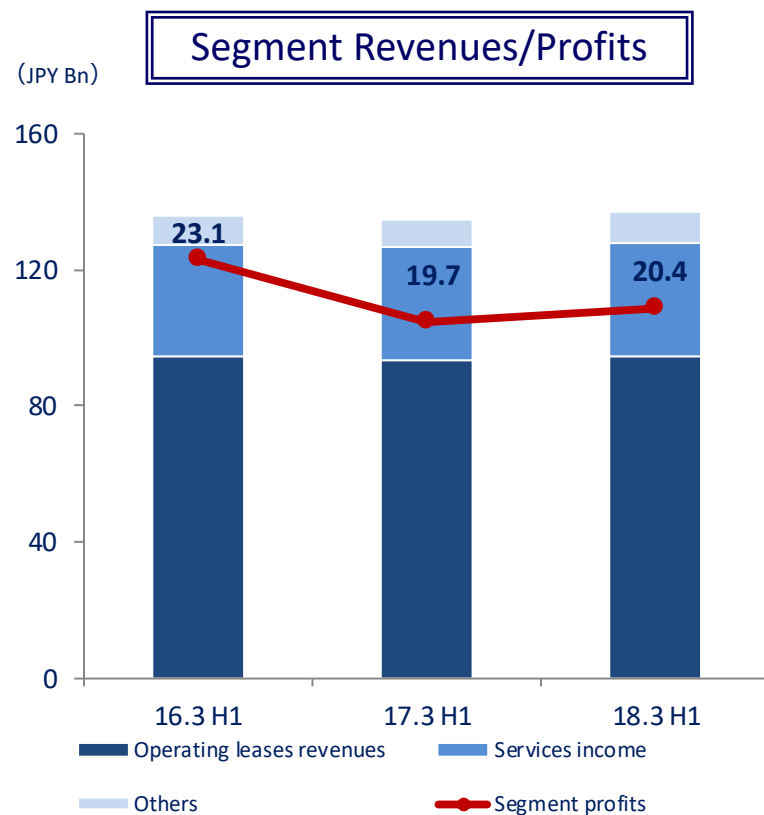


(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|-------------------------------------------|----------------|----------------|----------------|----------------|--------------|
| Finance revenues | 34.2 | 30.2 | 15.5 | 14.9 | 96% |
| Operating leases | 25.5 | 25.6 | 12.2 | 11.5 | 94% |
| Services income | 35.7 | 40.6 | 20.1 | 20.9 | 104% |
| Sales of goods and real estate and others | 11.7 | 6.6 | 4.2 | 6.6 | 158% |
| Segment Revenues | 107.2 | 103.0 | 52.0 | 54.0 | 104% |
| Segment Expenses | 65.5 | 68.0 | 33.9 | 34.1 | 101% |
| Segment Profits | 42.4 | 38.0 | 19.9 | 22.0 | 111% |
| Investment in Direct Financing Leases | 431.6 | 433.9 | 430.8 | 423.9 | |
| Installment Loans | 411.8 | 398.6 | 401.4 | 387.4 | |
| Segment Assets | 1,049.9 | 1,032.2 | 1,034.4 | 1,001.5 | |
| ROA | 2.59% | 2.50% | 2.61% | 2.96% | |

Segment Performance (2) Maintenance Leasing

- Segment profits: 20.4bn yen, up by 0.8bn yen YoY (+4%)
 - ✓ Increase in revenue in line with asset growth, despite the lower sales gains of used cars
- Segment assets: 782.5bn yen, up by 30.0bn yen YTD (+4%)
 - ✓ Increase in new auto leases



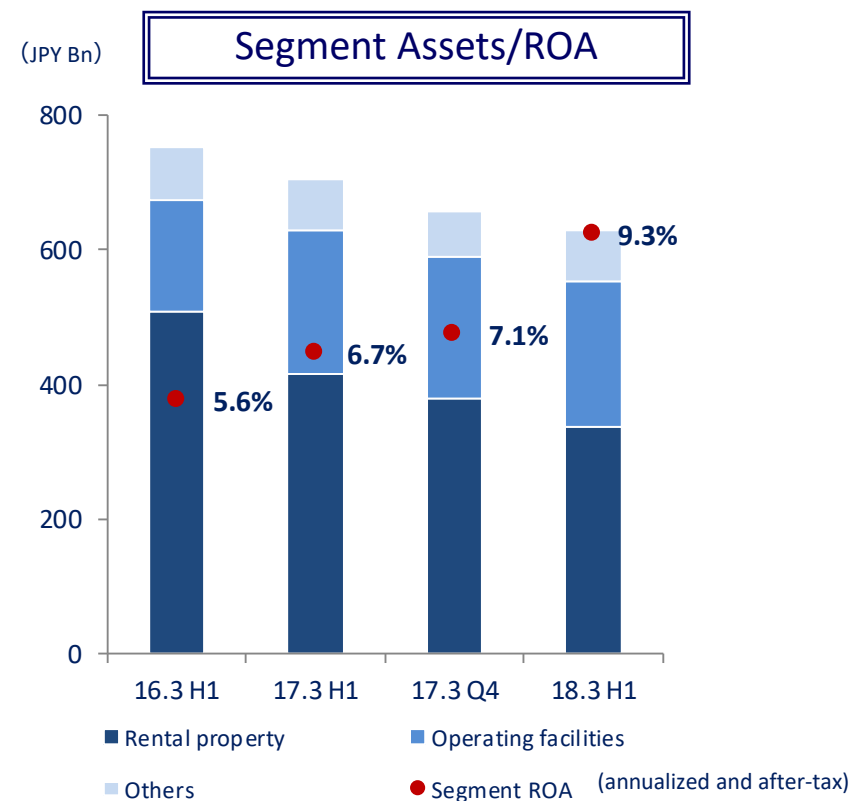
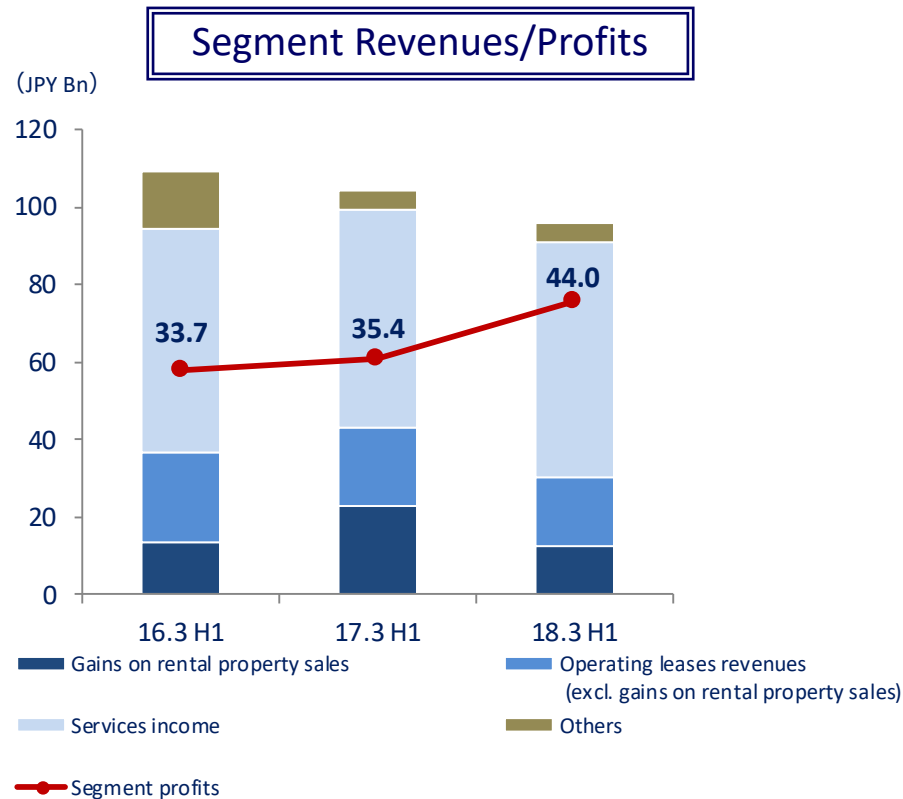
Segment Performance (2) Maintenance Leasing

(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|---------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Finance revenues | 12.1 | 13.0 | 6.4 | 7.0 | 110% |
| Operating leases | 188.8 | 187.2 | 93.3 | 94.5 | 101% |
| Services income | 66.8 | 66.3 | 33.3 | 33.7 | 101% |
| Segment Revenues | 271.7 | 270.6 | 134.8 | 137.0 | 102% |
| Segment Expenses | 228.7 | 230.8 | 115.2 | 116.4 | 101% |
| Segment Profits | 42.9 | 39.8 | 19.7 | 20.4 | 104% |
| Investment in Direct Financing Leases | 245.3 | 277.5 | 254.6 | 290.9 | |
| Investment in Operating Leases | 481.0 | 469.8 | 464.6 | 486.7 | |
| Segment Assets | 731.3 | 752.5 | 724.2 | 782.5 | |
| ROA | 4.10% | 3.66% | 3.69% | 3.64% | |

Segment Performance (3) Real Estate

- Segment profits: 44.0bn yen, up by 8.5bn yen YoY (+24%)
 - ✓ Realized gains from well-timed sales of real estate assets, solid contribution from facility operation business
- Segment assets: 628.9bn yen, down by 28.8bn yen YTD (▲4%)
 - ✓ Assets decreased due to the sales of rental properties



Segment Performance (3) Real Estate

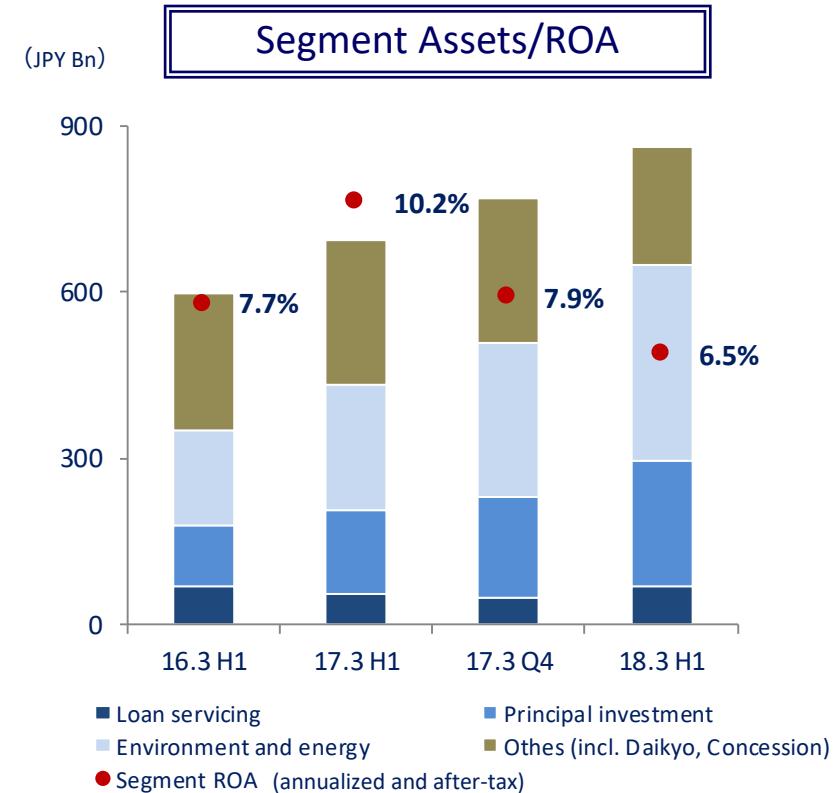
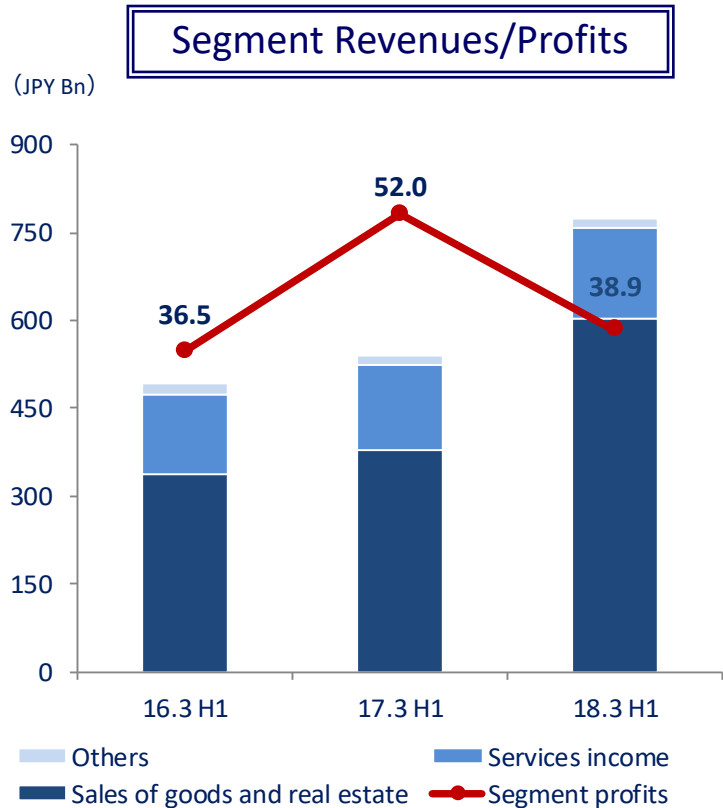


(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|---------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Finance revenues | 6.7 | 2.3 | 0.8 | 1.0 | 119% |
| Operating leases | 60.3 | 88.2 | 43.3 | 30.1 | 70% |
| Gains on Rental Property Sales | 16.1 | 49.7 | 23.0 | 12.6 | 55% |
| Services income | 110.6 | 112.6 | 55.9 | 60.9 | 109% |
| Sales of goods and real estate and others | 13.9 | 9.0 | 4.1 | 3.8 | 93% |
| Segment Revenues | 191.5 | 212.1 | 104.1 | 95.8 | 92% |
| Segment Expenses | 154.6 | 143.1 | 70.1 | 72.8 | 104% |
| Segment Profits | 42.9 | 72.8 | 35.4 | 44.0 | 124% |
| Investment in Operating Leases | 375.1 | 298.2 | 348.4 | 268.3 | |
| Property under Facility Operations | 177.5 | 185.0 | 179.9 | 190.7 | |
| Advances for Investment in Operating Leases | 38.5 | 18.6 | 22.5 | 17.2 | |
| Investment in Affiliates | 91.0 | 99.3 | 91.0 | 93.2 | |
| Segment Assets | 739.6 | 657.7 | 705.1 | 628.9 | |
| ROA | 3.62% | 7.12% | 6.70% | 9.34% | |

Segment Performance (4) Investment and Operation

- Segment profits: 38.9bn yen, down by 13.1bn yen YoY (▲25%)
 - ✓ Profit from environment and energy business and concession business increased steadily, while the profit in PE investment decreased due to the absence of the large capital gain
- Segment assets: 863.6bn yen, up by 95.0bn yen YTD (+12%)
 - ✓ New investments in environment and energy business and domestic PE business



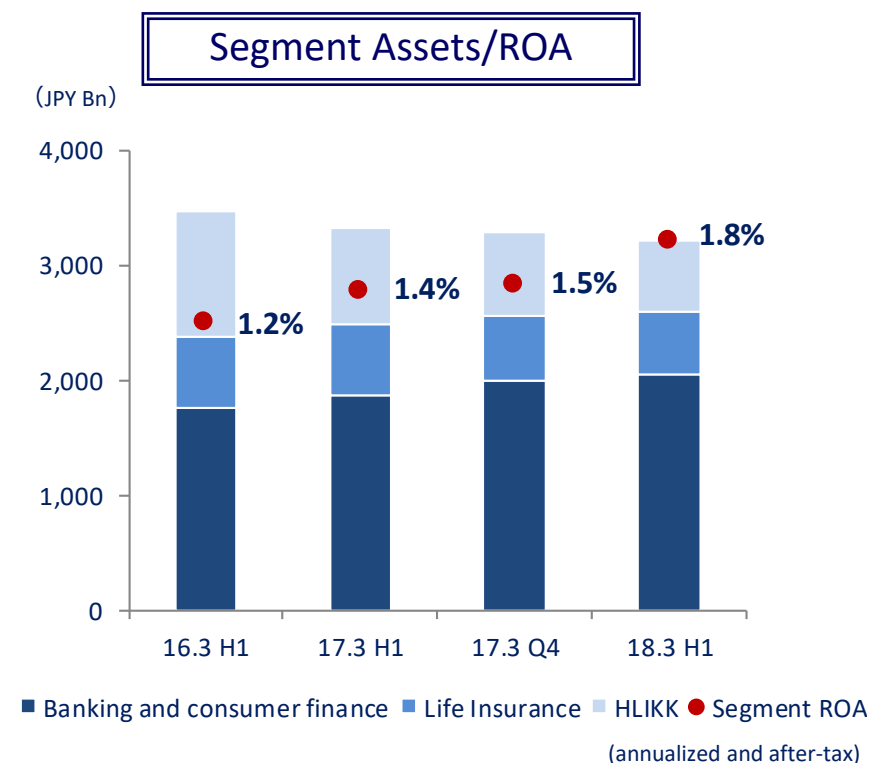
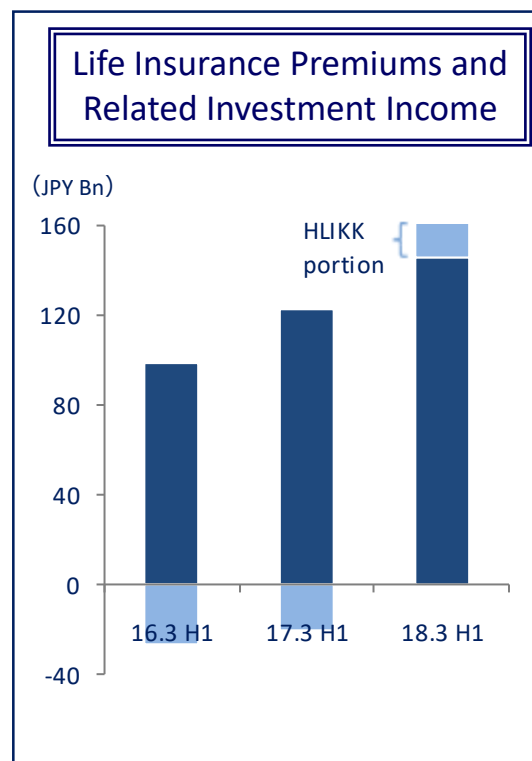
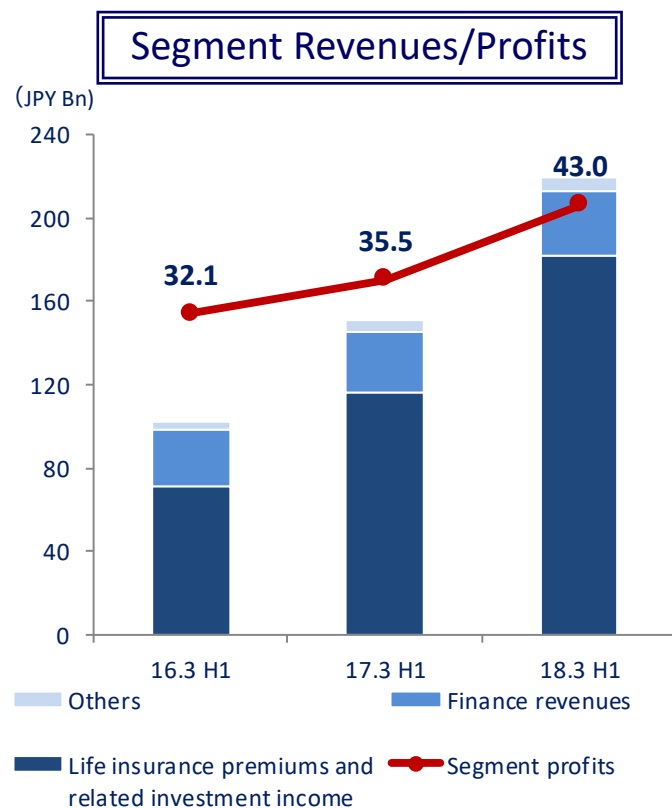
Segment Performance (4) Investment and Operation

(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|-----------------------------------------------|----------------|----------------|---------------|--------------|--------------|
| Finance revenues | 12.6 | 10.7 | 5.3 | 4.6 | 86% |
| Gains on investment securities and dividends | 10.3 | 13.0 | 6.2 | 4.4 | 70% |
| Sales of goods and real estate | 718.9 | 938.4 | 377.4 | 601.8 | 159% |
| Services income | 277.2 | 299.7 | 145.6 | 158.1 | 109% |
| Segment Revenues | 1,028.4 | 1,272.0 | 539.0 | 774.4 | 144% |
| Segment Expenses | 983.2 | 1,224.3 | 522.1 | 748.5 | 143% |
| Equity in Net Income of Affiliates and others | 12.1 | 37.3 | 35.1 | 13.1 | 37% |
| Segment Profits | 57.2 | 85.0 | 52.0 | 38.9 | 75% |
| Installment Loans | 76.0 | 56.4 | 64.8 | 54.7 | |
| Investment in Securities | 71.7 | 51.5 | 59.9 | 39.2 | |
| Property under Facility Operations | 130.6 | 187.7 | 161.4 | 185.0 | |
| Inventories | 98.0 | 112.8 | 113.0 | 125.4 | |
| Investment in Affiliates | 108.2 | 71.5 | 65.3 | 144.3 | |
| Segment Assets | 704.2 | 768.7 | 695.8 | 863.6 | |
| ROA | 5.58% | 7.88% | 10.16% | 6.52% | |

Segment Performance (5) Retail

- Segment profits: 43.0bn yen, up by 7.4bn yen YoY (+21%)
 - ✓ Finance revenue in banking business and Life insurance premiums increased
 - ✓ Profits of HLIKK also increased YoY
- Segment assets: 3,209.1bn yen, down by 82.5bn yen YTD (▲3%)
 - ✓ Assets decreased due to sales of bonds in OLI and run-off in HLIKK portfolio
 - ✓ Increased in installment loans in banking business



Segment Performance (5) Retail

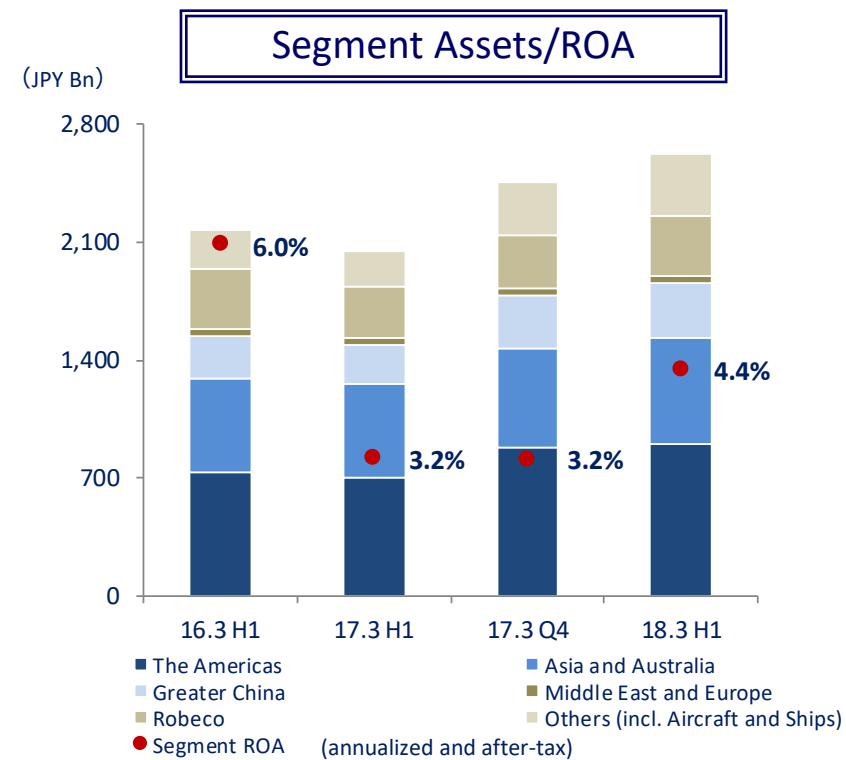
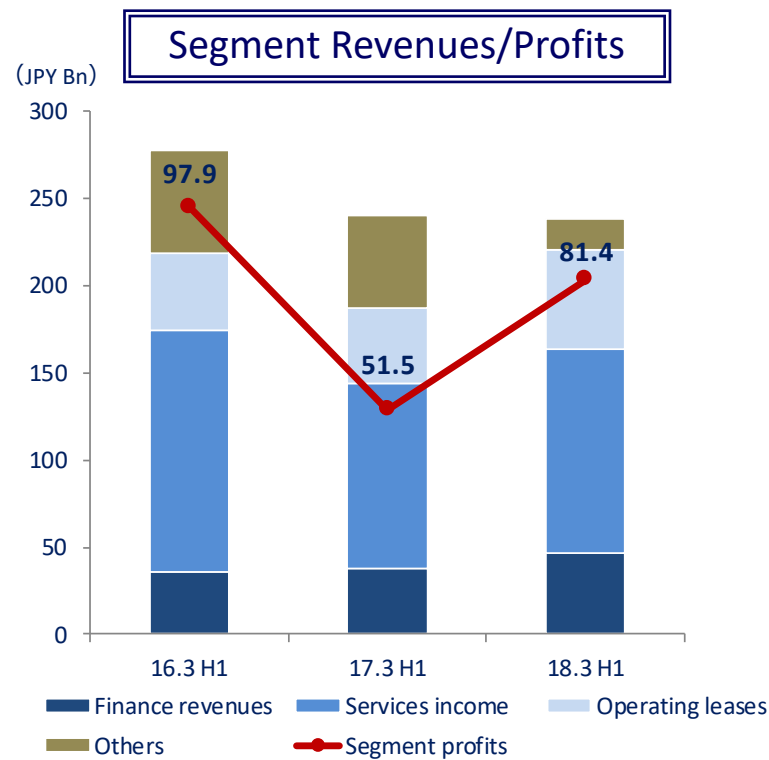


(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|-------------------------------------------------------|----------------|----------------|----------------|----------------|--------------|
| Finance revenues | 55.3 | 59.2 | 28.9 | 30.9 | 107% |
| Life insurance premiums and related investment income | 190.8 | 297.9 | 116.4 | 181.9 | 156% |
| Services income and others | 8.2 | 11.6 | 5.8 | 6.7 | 117% |
| Segment Revenues | 254.3 | 368.7 | 151.1 | 219.5 | 145% |
| Segment Expenses | 203.3 | 295.8 | 115.6 | 176.6 | 153% |
| Equity in Net Income of Affiliates and others | 0.8 | 0.0 | 0.0 | - | - |
| Segment Profits | 51.8 | 72.9 | 35.5 | 43.0 | 121% |
| Installment Loans | 1,496.4 | 1,718.7 | 1,609.1 | 1,796.2 | |
| Investment in Securities | 1,893.6 | 1,509.2 | 1,645.2 | 1,350.3 | |
| Segment Assets | 3,462.8 | 3,291.6 | 3,325.4 | 3,209.1 | |
| ROA | 0.96% | 1.47% | 1.43% | 1.81% | |

Segment Performance (6) Overseas Business

- Segment profits: 81.4bn yen, up by 29.9bn yen YoY (+58%)
 - ✓ 4.1bn yen increased due to FX rate fluctuation
 - ✓ Profit growth in aircraft and ship-related business as well as Robeco and asset management business in Americas
- Segment assets: 2,630.5bn yen, up by 176.3bn yen YTD (+7%)
 - ✓ 50.5bn yen increased due to FX rate fluctuation
 - ✓ Assets of aircraft and ship-related business increased largely
 - ✓ New investments in Americas



Segment Performance (6) Overseas Business



(JPY Bn)

| | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|----------------------------------------------------------------|----------------|----------------|----------------|----------------|--------------|
| Finance revenues | 75.0 | 81.3 | 37.9 | 46.6 | 123% |
| Gain on investment securities and dividends | 16.1 | 13.3 | 5.6 | 11.3 | 202% |
| Operating leases | 92.0 | 88.5 | 43.5 | 57.3 | 132% |
| Services income | 250.1 | 216.7 | 105.9 | 117.0 | 111% |
| Segment Revenues | 526.0 | 458.9 | 240.6 | 238.6 | 99% |
| Segment Expenses | 452.2 | 386.8 | 197.1 | 180.5 | 92% |
| Equity in Net Income of Affiliates and others | 69.0 | 40.2 | 8.0 | 23.3 | 291% |
| Net Income Attributable to Redeemable Noncontrolling Interests | -7.8 | -2.3 | -3.5 | -2.0 | - |
| Segment Profits | 142.9 | 112.3 | 51.5 | 81.4 | 158% |
| Investment in Direct Financing Leases | 351.0 | 357.7 | 311.4 | 374.7 | |
| Installment Loans | 407.9 | 457.4 | 358.5 | 539.6 | |
| Investment in Operating Leases | 375.4 | 420.2 | 325.1 | 457.8 | |
| Investment in Securities | 383.2 | 465.9 | 355.3 | 423.7 | |
| Investment in Affiliates | 305.7 | 332.2 | 276.7 | 338.8 | |
| Segment Assets | 2,284.7 | 2,454.2 | 2,051.5 | 2,630.5 | |
| ROA | 4.26% | 3.24% | 3.25% | 4.37% | |

Segment Performance (6) Overseas Business



■ Overseas Business segment assets breakdown

(JPY Bn)

| By Region | 16.3 | 17.3 | 16.9 | 17.9 | Change (YTD) |
|------------------------|----------------|----------------|----------------|----------------|--------------|
| The Americas | 787.2 | 879.3 | 703.0 | 896.2 | 102% |
| Asia and Australia | 592.3 | 593.6 | 551.1 | 638.6 | 108% |
| Greater China | 260.3 | 315.6 | 239.9 | 327.6 | 104% |
| Middle East and Europe | 49.3 | 36.5 | 42.7 | 33.3 | 91% |
| Robeco | 340.9 | 317.3 | 301.5 | 357.6 | 113% |
| Aircraft and Ships | 242.9 | 296.8 | 205.8 | 367.5 | 124% |
| Others | 11.8 | 15.0 | 7.6 | 9.8 | 65% |
| Total | 2,284.7 | 2,454.2 | 2,051.5 | 2,630.5 | 107% |

Business Portfolio in Three Categories

Business Portfolio in Three Categories

| | | Finance | | Operation | | | | Investment | | | |
|------------|---------------------------------|-------------------------------------------|---------------|------------------------------------------|------------------------------------|----------------------------------------|--------|-------------------|--------------------|-----------------------------|---------------|
| Categories | Main Risk | Credit risk | | Operation/Business risk | | | | Market risk | | | |
| | Capital Requirement | Low | | Medium-High | | | | High | | | |
| | | Japan | Overseas | Environment/ Infrastructure | Financial Services | Maintenance Services | Others | Fixed Income | Tangible Assets | Equity | |
| Segments | Corporate Financial Services | Leasing, Loan, Fee business | | | | | Yayoi | | | New business development | |
| | Maintenance Leasing | | | | | ORIX Auto, ORIX Rentec | | | | | |
| | Real Estate | | | Facilities operation | REIT, RE investment advisory | | | | RE investment | | |
| | Investment and Operation | | | Environment and energy, Concession | | | | Loan servicing | | PE investment, Daikyo | |
| | Retail | Banking, Consumer finance, Gurantee | | | | Life insurance, HLIKK | | | | | |
| | Overseas Business | | Leasing, Loan | | | Asset Management, Houlihan Lokey | | | Bond investment | Aircraft, Ships | PE investment |

Business Portfolio in Three Categories

Segment Profits



(JPY Bn)

| The 3 categories | Sub Categories | FY16.3 | FY17.3 | 17.3 H1 | 18.3 H1 | Change (YoY) |
|------------------------------|----------------------------|--------------|--------------|--------------|--------------|--------------|
| Finance | Japan | 50.4 | 56.0 | 29.0 | 33.9 | 117% |
| | Overseas | 32.3 | 41.4 | 18.1 | 15.2 | 84% |
| | Subtotal | 82.6 | 97.3 | 47.1 | 49.1 | 104% |
| Operation | Environment/Infrastructure | 21.8 | 37.0 | 16.6 | 20.2 | 122% |
| | Financial Services | 115.8 | 99.1 | 46.2 | 65.1 | 141% |
| | (Hartford Life Insurance) | -2.9 | 4.3 | -1.9 | 2.9 | - |
| | Maintenance Services | 42.9 | 39.8 | 19.7 | 20.4 | 104% |
| | Others | 5.4 | 5.6 | 3.1 | 3.7 | 119% |
| | Subtotal | 185.8 | 181.6 | 85.5 | 109.4 | 128% |
| Investment | Fixed Income | 23.6 | 23.4 | 14.3 | 16.6 | 116% |
| | Tangible assets | 36.2 | 61.6 | 34.4 | 48.1 | 140% |
| | Equity | 51.9 | 57.0 | 32.7 | 26.6 | 81% |
| | Subtotal | 111.7 | 141.9 | 81.4 | 91.3 | 112% |
| Total Segment Profits | | 380.1 | 420.8 | 214.0 | 249.8 | 117% |

Business Portfolio in Three Categories

Segment Assets



(JPY Bn)

| The 3 categories | Sub Categories | 16.3 | 17.3 | 16.9 | 17.9 | Change (YTD) |
|-----------------------------|----------------------------|----------------|----------------|----------------|----------------|--------------|
| Finance | Japan | 2,775.9 | 2,905.3 | 2,792.5 | 2,946.8 | 101% |
| | Overseas | 868.3 | 901.3 | 801.0 | 971.1 | 108% |
| | Subtotal | 3,644.2 | 3,806.6 | 3,593.6 | 3,917.8 | 103% |
| Operation | Environment/Infrastructure | 451.7 | 505.9 | 459.5 | 606.6 | 120% |
| | Financial Services | 2,143.7 | 1,855.8 | 1,942.8 | 1,757.7 | 95% |
| | (Hartford Life Insurance) | 957.2 | 739.6 | 847.3 | 615.1 | 83% |
| | Maintenance Services | 731.3 | 752.5 | 724.2 | 782.5 | 104% |
| | Others | 104.6 | 102.7 | 103.6 | 101.7 | 99% |
| | Subtotal | 3,431.4 | 3,216.9 | 3,230.1 | 3,248.5 | 101% |
| Investment | Fixed Income | 523.8 | 529.1 | 436.7 | 500.4 | 95% |
| | Tangible Assets | 788.4 | 762.0 | 711.4 | 801.2 | 105% |
| | Equity | 584.6 | 642.3 | 564.5 | 648.2 | 101% |
| | Subtotal | 1,896.9 | 1,933.4 | 1,712.6 | 1,949.8 | 101% |
| Total Segment Assets | | 8,972.4 | 8,956.9 | 8,536.2 | 9,116.2 | 102% |

Usage of Shareholders' Equity

- ✓ Employed capital ratio* is controlled within the range meeting single A rating requirement
- ✓ Estimated employed capital ratio in FY18.3 is around 85%

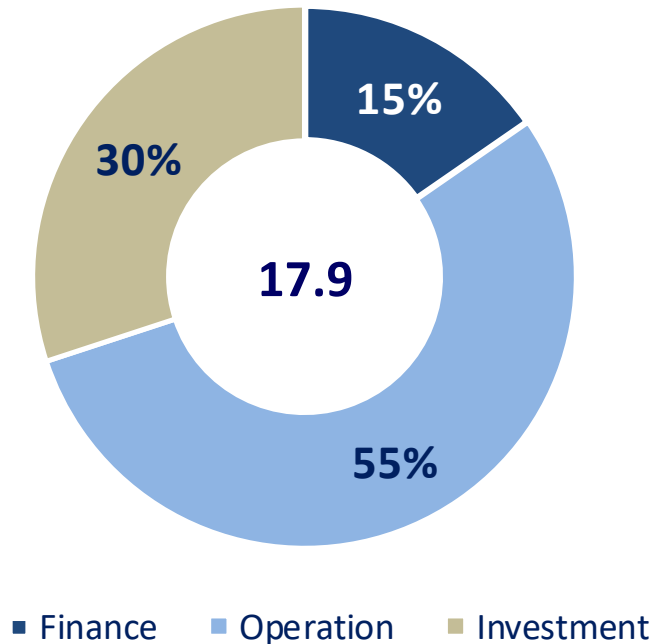
*ORIX calculation (Risk Capital/Shareholders' Equity)

Employed Capital Ratio

(JPY Bn)

| | |
|-------------------------------|--------------|
| | 17.9 |
| Shareholders' Equity | 2,610.7 |
| Employed | 2,274.6 |
| Unemployed | 336.2 |
| Employed Capital Ratio | 87.1% |

Breakdown of Capital Employed



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A large circular graphic on the left side of the slide, composed of a thick ring with a color gradient from red at the top to purple at the bottom. The text "Answers, Custom Fit." is centered within the white space of the ring.

Answers, Custom Fit.

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ORIX Corporation

Corporate Planning Department
World Trade Center Building., 2-4-1,
Hamamatsu-cho, Minato-ku,
Tokyo 105-6135, Japan

Tel: +81-3-3435-3121

Fax: +81-3-3435-3154

orix_corpcomm@orix.jp