

# Initiation of Joint Delivery System for Facilities Operated Within Osaka City Following the Hakone and Kyoto-Shiga Areas

TOKYO, Japan – March 31, 2025 – Seibu Prince Hotels Worldwide Inc. ("Seibu Prince Hotels") and ORIX Hotel Management Corporation ("ORIX Hotel Management") announced that they will start operating a joint delivery system that delivers food from a common warehouse to hotels operated by the companies within Osaka City from April 1, 2025.

Seibu Prince Hotels progressively introduced the joint delivery system to eight hotels in Tokyo starting from October 2016, and gradually expanded the system's implementation within the company, such as the Hakone-Shonan area in October 2022 and the Kyoto-Shiga area in April 2024. Seibu Prince Hotels began working with hotels operated by other companies on joint delivery when it embarked on a collaboration with ORIX Hotel Management in the Hakone area in July 2024 and expanded the implementation to the Kyoto-Shiga area in November 2024. This time, the implementation area has been further expanded to cover Osaka City. The joint delivery collaboration between the two companies aims to address social issues such as the "2024 Logistics problem" and help smoothen traffic during the period of Expo 2025 Osaka, Kansai, Japan. At the same time, it aims to strengthen regional cooperation and contribute to the sustainable growth of the tourism industry.

### **About the Joint Delivery System of Both Companies**

The joint delivery system being implemented this time involves suppliers delivering food to Osaka Nanko Logistics Center (located in Osaka, Osaka; operated by J·MADE Co.,Ltd.; "this warehouse") instead of directly to each hotel. Logistics processing of the food items is carried out at this warehouse, including temporary storage, freight handling, and inspection operations. From this warehouse, the consolidated food items are delivered to each hotel via joint deliveries. With the commencement of this joint delivery, Osaka Nanko Logistics Center has been renovated and the range of refrigerated and cold storage has been expanded. As a result, large quantities of food can be delivered to each hotel at three temperature ranges: normal temperature, refrigerated, and cold storage.

This system eliminates the need for individual deliveries to each hotel by suppliers and for individual handling by each hotel, thus improving operational efficiency for both parties. Additionally, reducing the number of delivery vehicles to hotels minimizes the need for truck drivers, addressing the "2024 Logistics Problem" of driver shortages, reducing CO<sub>2</sub> emissions, and easing traffic congestion near hotels.

# Regarding the Certification under the Act on Advancement of Integration and Streamlining of Distribution Business

As an initiative that contributes toward greater efficiency in distribution operations, the two companies with J•MADE Co.,Ltd.—the company which operates this warehouse—have applied for the Certification under the Act on Advancement of Integration and Streamlining of Distribution Business\*1, and the companies have received certification\*2 respectively. This is the first time\*3 that a hotel operator has received the Certification.

- \*1 Ministry of Land, Infrastructure, Transport and Tourism "Support based on the Act on Advancement of Integration and Streamlining of Distribution Business" (in Japanese)
- \*2 ORIX Hotel Management and J·MADE Co.,Ltd. were certified on November 22, 2024, while Seibu Prince Hotels and J·MADE Co.,Ltd. were certified on February 12, 2025.
- \*3 Ministry of Land, Infrastructure, Transport and Tourism "Status of the certification under the Act on Advancement of Integration and Streamlining of Distribution Business" (in Japanese)

### **Company Overview**

■ Seibu Prince Hotels Worldwide Inc.

Seibu Prince Hotels Worldwide Inc. is a core company of the Seibu Group, operating various accommodation facilities, including Prince Hotels, ski resorts, and golf courses domestically and internationally. It operates a total of 86 hotels (including membership hotels) in major cities and resort areas across Japan, such as Tokyo, Karuizawa, Hakone, and Kyoto, as well as in major cities worldwide, including Asia, the Middle East, Oceania, the United States, and Europe. The company also manages 31 golf courses and 10 ski resorts in Japan and abroad, along with amusement facilities such as aquariums, cinemas, and bowling alleys.

Facilities Implementing Joint Delivery Within Osaka City



Grand Prince Hotel Osaka Bay

## ■ ORIX Hotel Management Corporation

ORIX Hotel Management is an operating company for the ORIX Group, and operates 28 facilities in Japan, such as a wide variety of onsen resorts, hotels, and training accommodation facilities (including facilities outsourced to third parties for operation). Fourteen of these facilities fall under the ORIX HOTELS & RESORTS business brand, which is based on the brand concept of "a location to which customers wish to return," and are designed to provide visiting guests with experiences to match their various life stages. The company also supports the operations of aquariums and puffer fish restaurants.

# Facilities Implementing Joint Delivery Within Osaka City





**CROSS HOTEL OSAKA** 

HOTEL UNIVERSAL PORT



HOTEL UNIVERSAL PORT VITA

#### **Contact Information:**

Investor Relations and Sustainability Department ORIX Corporation

Tel: +81-3-3435-3121

#### **About ORIX Group:**

ORIX Group (ORIX Corporation TSE: 8591; NYSE: IX) was established in 1964 and has grown from its roots in leasing in Japan to become a global, diverse, and unique corporate group. Today, it is active around the world in financing and investment, life insurance, banking, asset management, real estate, concession, environment and energy, automobile-related services, industrial/ICT equipment, ships and aircraft. Since expanding outside of Japan in 1971, ORIX Group has grown its business globally and now operates in around 30 countries and regions across the world with approximately 34,000 people. ORIX Group unites globally around its Purpose: "Finding Paths. Making Impact." combining diverse expertise and innovative thinking to help our world develop in a sustainable way. For more details, please visit our website: <a href="https://www.orix.co.jp/grp/en/">https://www.orix.co.jp/grp/en/</a>

(As of September 30, 2024)

### **Caution Concerning Forward Looking Statements:**

These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results that differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "(4) Risk Factors" of the "1. Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2023 – March 31, 2024" furnished on Form 6-K.