



ORIX Real Estate to Close Hana-Kan of Beppu SUGINOI HOTEL on December 1 for Reconstruction ~Events planned to express gratitude before ending 55-year history~

TOKYO, Japan - October 22, 2021 - ORIX Real Estate Corporation (“ORIX Real Estate”) announced that it will close the guest room building Hana-kan of Beppu SUGINOI HOTEL, a hot spring resorts hotel under the ORIX HOTELS & RESORTS brand, on December 1, 2021 for reconstruction. Before the closing, ORIX Real Estate will hold limited-time events to express its gratitude for continued patronage.



External façade of Hana-kan soon after its opening



Lobby of Hana-kan soon after its opening

Since its opening in 1966, Hana-kan has been patronized by many guests as a representative building of Beppu SUGINOI HOTEL. As part of the large-scale renovation project* slated for overall completion in 2025, Hana-kan will end its 55-year history. A new guest room building will be constructed on the site of Hana-kan.

To show its sincere appreciation to customers and local people, ORIX Real Estate will implement a program that provides opportunities to make final memories and look back on past experiences at Hana-kan. Specifically, a total of 15 people will be selected by drawing lots from among those who have posted memorable photos or episodes at Beppu SUGINOI HOTEL on Instagram or have sent them by mail. The selected customers will be entitled to stay at the hotel for free.

ORIX Real Estate will also actively invite the shooting of films, dramas, and commercials to leave records of Hana-kan as much as possible. Please look forward to various other memorable events that will be planned as well until the last business day of Hana-kan.

* For further information, please refer to the news release: [ORIX Real Estate to Begin Large-scale Renovations of Beppu Suginoi-Hotel | ORIX Group](#) (June 12, 2019)

1. Overview of Hana Kan

Address	1 Kankaiji, Beppu, Oita
Site area	37,928.41 m ² *including Suginoi Palace and Tanayu, an open-air bath
Total floor space	21,544.21 m ²
Guest rooms	215
Structure	2 floors below ground, 13 floors above ground, steel-framed reinforced concrete structure
Facilities	Lounge, banquet hall
Opening	1966
Closing	December 1, 2021



External façade of Hana-kan



Deluxe Twin room (ocean side) of Hana-kan

2. Outline of “Thank you Hana-Kan Instagram Posting Campaign”

Of those who have posted memorable photos taken at Suginoi Hotel on Instagram with the hashtag #ありがとう Hana 館 (#Thank you Hana-kan), five will be selected by drawing lots and awarded an overnight stay at Niji-Kan, a new building that opened in July 2021. Before the closing of Hana-kan, please share your memories at Suginoi Hotel.

- Campaign period: October 22, 2021 – December 1, 2021
- Participation method: Follow the official Instagram account of Beppu SUGINOI HOTEL (@beppu_suginoihotel_official) and post a photo of your stay at the hotel with the hashtag #ありがとう Hana 館 (#Thank you Hana-kan).
 - * Private accounts will be excluded from the scope of the campaign.
 - * Posted photos may be introduced on the official Instagram account of the hotel.
 - * For details of the application rules, please refer to the following URL (in Japanese).
<https://www.suginoi-hotel.com/pdf/instagramapplication.pdf>
- Winning announcement: A direct message will be sent from the official Instagram account of the hotel in around late December 2021.
- Prize: A free overnight stay at Niji Kan (one-night stay with dinner and breakfast)
 Period for stay: January 19, 2022 – April 28, 2021
 The winner will be able to stay overnight at Niji Kan at their convenience within the above period.
 Up to four guests including the winner are eligible to stay.
 The winner can make a choice from among rooms available at Niji Kan.
 *Please note that requests may not be met depending on the state of reservations.



“Thank you Hana-Kan, Send Memmories of Beppu SUGINOI HOTEL by Letter Campaign”

Please send a memorable photo or letter describing an episode at Beppu SUGINOI HOTEL to the hotel by mail. Of those who have sent a photo or letter, the 10 selected by drawing lots will be entitled to stay at Hana-kan. Please let us know your memory at Beppu SUGINOI HOTEL.



- Campaign period: October 22, 2021 – November 15, 2021
- Participation method: Write a letter about your memory or episode at Beppu SUGINOI HOTEL or Hana-kan and send it by mail.
 - * Please write your name, address, and phone number when applying so that a winning notice can be sent.
 - * Mailed letters and photos may be posted within the hotel or disseminated on social media with the senders’ addresses and names withheld.
 - * For details of the application rules, please refer to the following URL (in Japanese).
<https://www.suginoi-hotel.com/pdf/letterapplication.pdf>
- Send to: Thank you Hana-kan Campaign Secretariat, Beppu SUGINOI HOTEL, 1 Kankaiji, Beppu, Oita, 874-0822
- Winning announcement: A notice will be given by phone on November 20, 2021.
 - *After the winning notice is given, if the winner fails to make contact by November 22, his or her win will be void.
- Prize: A free overnight stay at Hana-kan (one-night stay with dinner and breakfast)
Period for stay: November 22, 2021 – November 30, 2021
The winner will be able to stay overnight at Hana-kan at their convenience within the above period.
Up to three guests including the winner are eligible to stay.
The type of room will be decided by the hotel.

3. Outline of ORIX Location Service

ORIX Location Service was launched in 2007 to enable real estate owned, managed, or operated by the ORIX Group to be used as filming locations for films, television, and commercials. Through the service, television programs, films, and promotional videos have previously been recorded at Mark Springs, a residential area completed in 2003 that features both detached housing and condominiums, and at the Cross Wave Fuchu training facility. With the launch of the Regional Co-creation Project, ORIX Real Estate will work together with local governments to expand the scope of the ORIX Location Service from Group-operated facilities to multiple other filming sites, including local tourist spots. It will also utilize Locanavi!, a filming location search website operated by Chiikikassei Planning, which is engaged in regional revitalization activities, to actively develop ORIX Location Service.

* For further information, please refer to the news release: [Creating new tourist attractions through regional collaborations and Group synergies The Regional Co-creation Project | ORIX Group](#) (May 11, 2021)

4. Overview of Beppu Suginoi Hotel

Along with the reconstruction of Hana-kan, a total of three guest room buildings will be newly constructed. Completion of all works is slated for 2025.



Concept image of the hotel after completion of the large-scale renovations

Overview of Beppu SUGINOI HOTEL

Address	1 Kankaiji, Beppu, Oita
Guest rooms	802 *As of October 22, 2021
Hot springs	Tanayu, an open-air hot spring with a magnificent view, and one other open-air hot spring
Dining facilities	6 restaurants and bars (buffet restaurant, Japanese restaurant, Italian restaurant, tea lounge, etc.)
Other facilities	The Aqua Garden; AQUABEAT; a bowling alley; a games corner; etc.
Access	5 minutes by car from the Beppu Interchange on the Higashi Kyushu Expressway 10 minutes by car from JR Beppu Station (a free shuttle bus operates between the hotel and the West Exit of JR Beppu Station) 20 minutes by car from Beppu International Tourism Port 45 minutes by car from Oita Airport
Operating company	ORIX Hotel Management Corporation
Telephone	0977-24-1141
FAX	0977-21-0010
Website	https://www.suginoi-hotel.com/english/

5. Cleanliness Policy

ORIX Real Estate and ORIX Hotel Management Corporation have formulated and implemented an independent Cleanliness Policy (“With COVID-19’ Operation and Service Policies”) so that all guests can use the facilities safely and with peace of mind.

Examples of measures

(1) Appointment of staff in charge of promoting hygiene management

The staff in charge of promoting hygiene management strives to establish a system that welcomes guests in perfect conditions, checking the state of compliance with these guidelines and the facility’s operation manual as well as seeking to ensure thorough awareness among employees.

(2) “Clean Stay” room stickers

“Clean Stay” room stickers are signs guaranteeing that, in addition to cleaning and disinfecting guest rooms based on the guidelines, areas that are frequently touched by guests have been wiped down carefully with special cleaning agents and the like. They are placed on doors after guest rooms have been cleaned to guarantee the room’s state of hygiene management.

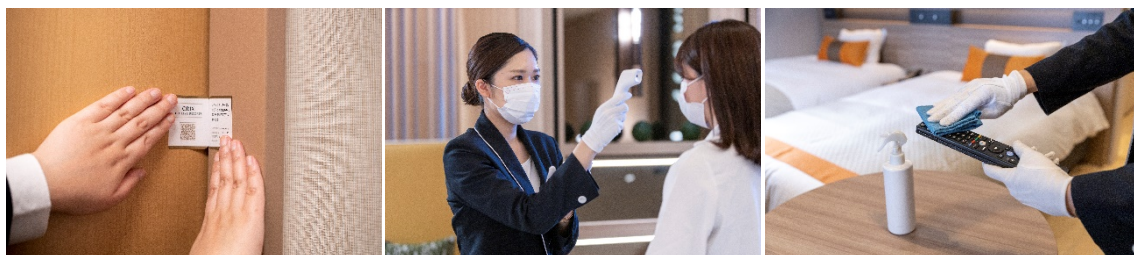


“Clean Stay” room sticker (image)

(3) Introduction of system to avoid crowds

A system to avoid crowds has been introduced that allows guests to check the state of congestion at public baths and the guest lounge while in their rooms.

Cleanliness Policy posted on the official website of ORIX HOTELS & RESORTS
<https://www.orixhotelsandresorts.com/info/2020/09/16/3604/> (in Japanese)



6. Overview of the Business Brand ORIX HOTELS & RESORTS

ORIX HOTELS & RESORTS is an onsen hotel and hotel operating business brand. It is responsible for 13 ORIX Hotel Management Corporation facilities whose operation has not been entrusted to other companies.

The brand concept is “a location to which customers wish to return.” ORIX HOTELS & RESORTS seeks to become a brand that caters in a refreshing manner to the diverse needs of its customers and even, at times, satisfies desires they did not know they had. <https://www.orixhotelsandresorts.com/> (in Japanese)

* Some of the services currently provided to facility users may differ from those in normal times. The content of services may also be changed in accordance with requests from the central and local governments. For details, please look at the official website of each facility.

(1) List of accommodation facilities



(2) Overview of the brand's business categories

ORIX HOTELS & RESORTS divides the facilities it operates into four different categories. It proposes trips suited to a variety of different usage scenarios, such as when traveling alone, with friends or family, and the purpose and style of travel.

Brand Categories:

ORIX
HOTELS & RESORTS

Hot Spring Ryokans	Hakodate Yunokawa HOTEL BANSO Hakone Ashinoko HANAORI Atami OHTSUKI HOTEL WAFUUKAN Kurobe Unazuki YAMANOHA	Aizu Higashiyama ONYADO TOHO Hakone Gora KARAKU HOTEL MICURAS
Hot Spring Resorts	Beppu SUGINOI HOTEL	
City Travel	CROSS HOTEL SAPPORO CROSS HOTEL KYOTO CROSS HOTEL OSAKA	
Parkside Hotels	HOTEL UNIVERSAL PORT HOTEL UNIVERSAL PORT VITA	

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About ORIX:

ORIX Corporation (TSE: 8591; NYSE: IX) is a financial services group which provides innovative products and services to its customers by constantly pursuing new businesses.

Established in 1964, from its start in the leasing business, ORIX has advanced into neighboring fields and at present has expanded into lending, investment, life insurance, banking, asset management, automobile related, real estate and environment and energy related businesses. Since entering Hong Kong in 1971, ORIX has spread its businesses globally by establishing locations in 31 countries and regions across the world.

Going forward, ORIX intends to utilize its strengths and expertise, which generate new value, to establish an independent ORIX business model that continues to evolve perpetually. In this way, ORIX will engage in business activities that instill vitality in its companies and workforce, and thereby contribute to society. For more details, please visit our website: <https://www.orix.co.jp/grp/en/>
(As of March 31, 2021)

Caution Concerning Forward Looking Statements:

These documents May contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results that differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "(4) Risk Factors" of the "1. Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2020 – March 31, 2021."