

# Health Support Service for Condominium Residents Based on Digital Transformation Trial Implementation of AI-based Health Management Application Linked to Local Pharmacies - Supporting Health Management Activities, such as Online Consultation with Pharmacies -

TOKYO, Japan - October 30, 2020 - DAIKYO ASTAGE INCORPORATED ("DAIKYO ASTAGE") announced that it is starting trial implementation of an Al-based health management application as a health support service for condominium residents in partnership with local pharmacies. The application is a part of the next-generation condominium management service\*1 which is enabled by digital transformation (DX), and this is developed and promoted by DAIKYO ASTAGE.

The application will be introduced to an existing managed condominium (approximately 1,100 households in Miyamae Ward, Kawasaki City, Kanagawa Prefecture), with the goal of full-scale implementation after the service's functionality and customer needs have been validated.



Concept diagram of next-generation condominium management service "MIDD Project



Example image displayed by the application

The service utilizes the functions of H2 Inc.'s healthy living support application, "Health 2 Sync," which is being used by approximately 520,000 people worldwide. Health 2 Sync records measurement data, such as blood glucose level, blood pressure, and weight, as well as daily life activities, such as meals, exercise, and taking medication, and uses artificial intelligence (AI)-based analysis to help with self-management of lifestyle habits. This application is being used by approximately 120,000 people in Japan. As a service unique to this case, health- and diet-related consultations with pharmacists at local pharmacies will be provided free of charge through the application's chat function.

DAIKYO ASTAGE is striving to meet the residents' needs related to improvement in lifestyle habits and health as they age, and create a sustainable living environment by capitalizing on the knowledge it has gained from managing the largest number of condominiums in the industry\*2.

- \*1 For further details, please see the June 11, 2020, press release entitled <a href="Perss release">Press release</a> "DAIKYO ASTAGE and ANABUKI COMMUNITY Begins Development of Next-Generation Condominium Management Service Using Digital Transformation,
- \*2 The combined total managed by DAIKYO ASTAGE and ANABUKI COMMUNITY is 9,640 homeowners' associations and 538,333 households (as of the end of March 2020).

# 1. Description of the Service

Health 2 Sync being provided by H2 Inc., a Japanese subsidiary of H2 Inc. is an application that enables the user to input daily health measurement data, such as blood glucose level, blood pressure, exercise, and meals; check the history and trends; and perform self analyses. This application comes with AI and is designed to regularly send messages to the user based on the recorded data, leading to forecast target numbers for the following month and helping the user stay motivated.

A function unique to this service enables users to utilize the chat capability to consult pharmacists at partner pharmacies about health and medication. The service also provides digital equipment that can be linked to the application, such as physical activity meters and upper-arm blood pressure monitors, to the users, who can then receive advice based on the accumulated data.

#### <The application's original functions>

#### (1) Chat-based health consultation with a partner pharmacy in your neighborhood

Using the application's chat function, you can consult with a pharmacist at a partner pharmacy in your neighborhood about your health issues free of charge.

# (2) Lifestyle habit improvement program that supports a healthy life in condominiums

The service provides equipment that can be linked to the application, and a pharmacist regularly sends advice based on the data recorded by the equipment, thereby helping the user lead a secure and healthy life.

# (3) Service linked to pharmacies

Face-to-face service is also provided by the pharmacy linked to the content of the online consultation done through the application.

#### 2. About the Trial Implementation

The trial implementation will be carried out in partnership with Primary Pharmacy Ltd. and Yakuju Corporation, targeting an area in Miyamae Ward, Kawasaki City, Kanagawa Prefecture.

Duration: October 30, 2020 – March 2021

Target: Approximately 1,100 households in homeowners' associations under contract in Miyamae Ward,

Kawasaki City, Kanagawa Prefecture (multiple buildings)

Note: The number of people targeted for trial implementation of the lifestyle habit improvement program is 10.

Purpose: Validation of demand for the service and improvement

Determination of the application's operability and development of new content

Building a network with pharmacies and operation validation

Note: Details of the trial implementation may be modified.

#### 3. Policy for Future Deployment

Trial implementation of the service will last from October 2020 to March 2021, with the goal of full-scale introduction by the end of FY2021. While the Ministry of Economy, Trade and Industry is promoting "creation of healthcare industry in local areas" and "utilization of health and medical information" in its healthcare industry policy, the reality of having to live with COVID-19 is increasing people's level of interest in remote health management from home. Therefore, to provide convenient healthcare service to condominium residents, we will continue to consider partnerships with a variety of institutions.

#### **About the MiDD Project**

DAIKYO ASTAGE and ANABUKI COMMUNITY are promoting the development of a next-generation condominium management service using DX, in response to social issues—such as the three "types of aging" (aging buildings, aging residents, and aging workforce)—that beset condominiums.

Based on the rich knowledge asset obtained from managing the largest number of units in the condominium management sector, this project promotes the development and implementation of management services, fusing the latest



technologies such as information communication technologies (ICT) and artificial intelligence (AI). Together with providing new residential services realizing condominium lifestyles of the future, it will create next-generation condominium management that aims to shift away from a labor-intensive management model, for example by streamlining and reducing manpower requirements. The project's name comes from Mirai (future), Digital, and Design which are the keywords from its concept of designing the future using digital technologies.

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# **About ORIX:**

ORIX Corporation (TSE: 8591; NYSE: IX) is a financial services group which provides innovative products and services to its customers by constantly pursuing new businesses.

Established in 1964, from its start in the leasing business, ORIX has advanced into neighboring fields and at present has expanded into lending, investment, life insurance, banking, asset management, automobile related, real estate and environment and energy related businesses. Since entering Hong Kong in 1971, ORIX has spread its businesses globally by establishing locations in 37 countries and regions across the world.

Going forward, ORIX intends to utilize its strengths and expertise, which generate new value, to establish an independent ORIX business model that continues to evolve perpetually. In this way, ORIX will engage in business activities that instill vitality in its companies and workforce, and thereby contribute to society. For more details, please visit our website: <a href="https://www.orix.co.jp/grp/en/">https://www.orix.co.jp/grp/en/</a> (As of March 31, 2020)

#### **Caution Concerning Forward Looking Statements:**

These documents May contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results that differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "(4) Risk Factors" of the "1. Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2019 – March 31, 2020."