

## The "Furusato Yutai" Shareholder Benefit Program to Continue in Fiscal 2020

TOKYO, Japan - February 3, 2020 - ORIX Corporation ("ORIX") announced today that it will continue its catalog gift-style shareholder benefit program "Furusato Yutai"<sup>\*1</sup> in fiscal 2020. Individual shareholders of record as of March 31, 2020 will be eligible for the program.

Furusato Yutai is a shareholder benefit program in which eligible shareholders can select a single product of their choice from a gift catalog; the products featured in the catalog are carefully selected from among those provided by the ORIX Group's business customers across Japan. Shareholders who have held 100 or more shares for a continuous period of three or more years\*2 are eligible to select a single product of their choice from an expansive catalog.

As of September 30, 2019, approximately 475,000 individual shareholders have invested in ORIX; this is a more than ten-fold increase compared to the company's 45,000 shareholders in March 31, 2014. ORIX believes that the shareholder benefit program is a valuable opportunity to deepen the understanding of its investors—particularly individual investors—in the diversified business content of the ORIX Group. The Furusato Yutai program launched in fiscal 2015. Its gift catalog features a collection of products offered by ORIX Group business partners, and enables shareholders to become more familiar with their products; it is also an opportunity for shareholders to recognize that the Group's trade network with its partners across Japan is the foundation upon which its business is built.

ORIX will also continue its Shareholder Benefit Card program in fiscal 2020. Through this program, individual shareholders are eligible for discounts on a variety of services offered by the ORIX Group. Individual shareholders are encouraged to take advantage of this program in combination with Furusato Yutai.

With regard to dividends for the fiscal year ending March 31, 2020, ORIX has decided to determine the dividend amount for the fiscal year ending March 31, 2020 by adopting either a dividend payout ratio of 30% or an annual dividend per share of 76 yen, whichever is higher\*3. By further enhancing its benefit programs and other shareholder returns, ORIX intends to fulfill the expectations of all its stakeholders, including individual investors.

## **Contact Information:**

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<sup>\*1</sup> Launch of New Shareholder Benefit Program "Furusato Yutai" (February 26, 2015)

<sup>\*2</sup> Shareholders who have held 100 or more shares for three consecutive years, as of the record date of March 31 each year, while registered under the same shareholder number.

<sup>\*3</sup> Announcement Regarding Interim Dividend and Year-End Dividend Forecast for the Fiscal Year Ending March 31, 2020 (October 28, 2019)

## **About ORIX:**

ORIX Corporation (TSE: 8591; NYSE: IX) is a financial services group which provides innovative products and services to its customers by constantly pursuing new businesses.

Established in 1964, from its start in the leasing business, ORIX has advanced into neighboring fields and at present has expanded into lending, investment, life insurance, banking, asset management, automobile related, real estate and environment and energy related businesses. Since entering Hong Kong in 1971, ORIX has spread its businesses globally by establishing locations in 37 countries and regions across the world.

Going forward, ORIX intends to utilize its strengths and expertise, which generate new value, to establish an independent ORIX business model that continues to evolve perpetually. In this way, ORIX will engage in business activities that instill vitality in its companies and workforce, and thereby contribute to society. For more details, please visit our website: <a href="https://www.orix.co.jp/grp/en/">https://www.orix.co.jp/grp/en/</a> (As of March 31, 2019)

## **Caution Concerning Forward Looking Statements:**

These documents May contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results that differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "(4) Risk Factors" of the "1. Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2018 – March 31, 2019."