



ORIX Rent-A-Car Introduces 40 BMW Vehicles in Hokkaido and Okinawa

TOKYO, Japan – July 12, 2019 – ORIX Auto Corporation (“ORIX Auto”) announced today that it will add a total of 40 BMW X1 series and BMW MINI CROSSOVER to its “New Chitose Airport Rental Site” and “Naha Airport Rental Site” ORIX Rent-A-Car stores. "New Chitose Airport Rental Site" will accept reservations from July 12 and "Naha Airport Store Rental Site" from the beginning of August. It is the first major car rental company to deal in BMW MINI CROSSOVER in Hokkaido.

ORIX Auto began collaborating with Sixt SE, a major European provider of mobility services, in February 2019; since then, it has provided ORIX Rent-A-Car services to overseas customers visiting Japan who rent a car through Sixt*¹. Following the start of the collaboration, especially the number of European customers is on the rise, for this reason, ORIX Auto has decided to introduce BMW vehicles to its fleet, with the aim of enabling overseas customers to use vehicles they are familiar with. In addition, since BMW models rank highly among imported vehicle sales in Japan, ORIX Auto expects them to be rented by Japanese customers as well*².



BMW MINI CROSSOVER



BMW X1

Going forward, ORIX Auto intends to implement a variety of measures and provide high-quality services to all its customers both in Japan and overseas.

■ Overview of introduction models

Sites	Model	Grade	Number of units	Reservation date
New Chitose Airport Rental Site, Hokkaido	BMW X1	X1 xDrive 18d xLine	15	July 19
	BMW MINI CROSSOVER	Cooper D ALL4	5	July 12
Naha Airport Rental Site, Okinawa	BMW X1	X1 sDrive 18i	20	Early August

*1 “ORIX Auto to Tie-up with Major European Car Rental Company, Sixt SE,” published on February 1, 2019:

https://www.orix.co.jp/grp/en/newsrelease/190201_ORIXG.html

At present, ORIX Auto and Sixt SE are collaborating at six rental sites in Japan: “New Chitose Airport Rental Site” and “Sapporo Ekimae Rental Site” in Hokkaido, “Naha Airport Rental Site” and “Miebashi Ekimae Rental Site” in Okinawa, “Tokyo Eki Yaesu-guchi Rental Site” in Tokyo, and “Grandfront Osaka Rental Site” in Osaka.

It is also possible to make reservations for overseas car rentals with Sixt via the ORIX Rent-A-Car website:

<https://car.orix.co.jp/sixt/>

*2 According to “Fiscal 2019 Japan Imported Vehicle Market,” issued by the Japan Automobile Importers Association, BMW had the third largest share of the Japanese imported vehicle market with 13.9 percent, and BMW MINI the fifth largest share with 7.9 percent.

Contact Information:

ORIX Corporation
Corporate Planning Department
Tel: +81-3-3435-3121

About ORIX:

ORIX Corporation (TSE: 8591; NYSE: IX) is a financial services group which provides innovative products and services to its customers by constantly pursuing new businesses.

Established in 1964, from its start in the leasing business, ORIX has advanced into neighboring fields and at present has expanded into lending, investment, life insurance, banking, asset management, automobile related, real estate and environment and energy related businesses. Since entering Hong Kong in 1971, ORIX has spread its businesses globally by establishing locations in 37 countries and regions across the world.

Going forward, ORIX intends to utilize its strengths and expertise, which generate new value, to establish an independent ORIX business model that continues to evolve perpetually. In this way, ORIX will engage in business activities that instill vitality in its companies and workforce, and thereby contribute to society. For more details, please visit our website:

<https://www.orix.co.jp/grp/en/>

(As of March 31, 2019)

Caution Concerning Forward-Looking Statements:

These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results that differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under “Risk Factors” in the Company’s annual report on Form 20-F filed with the United States Securities and Exchange Commission and under “(4) Risk Factors” of the “1. Summary of Consolidated Financial Results” of the “Consolidated Financial Results April 1, 2018 – March 31, 2019.”