



ORIX Auto to Tie-up with Major European Car Rental Company, Sixt SE

TOKYO, Japan – February 1, 2019 – ORIX Auto Corporation (“ORIX Auto”) announced that has established a business alliance on car rental service with the German car rental company that is expanding all over the world, Sixt SE (“Sixt”).

With this tie-up, ORIX Rent-A-Car service will be provided through Sixt and its partnered travel agents, to inbound tourists in Japan who wish to use rental cars. Starting with offering the service from February 1, 2019 at New Chitose Airport and Naha Airport, ORIX Auto will subsequently expand service provision to approximately 200 sites nationwide, with a focus on locations near airports and major Shinkansen stations.

To ensure smooth communication with foreign customers at times of pick-up and drop-off vehicles, face-to-face interpretation service carried out by means of a video chat on tablet PC (available in 5 languages), a telephone interpreting service manned by foreign-language speaking staff (available in 17 languages), and so forth, will be used at each rental site. In addition, not limiting its services to inbound tourists, via ORIX Rent-A-Car, outbound tourists also will be supported at “Sixt rent a car” sites all over the world.



Sixt, established in 1912 as Germany’s first car rental company, now provides automobile-related services, not only car rentals but also car leasing, car-sharing, designated driver service, etc. Running a fleet of 238,700 cars, it is expanding its business with 2,211 branches in 105 countries. (As of December 31, 2017)

The number of inbound tourists in Japan was approximately 8 million in 2008^{*1}, the year of launch of the Japan Tourism Agency 10 years ago, but the number grew to 31.19 million in 2018^{*2} and is expected to keep growing over the next years. Through the new tie-up with the global brand Sixt, ORIX Auto will reinforce its response to demand from inbound tourists from various regions such as Europe, in addition to the tourists from Asian countries that have accounted for the major portion of ORIX Rent-A-Car’s foreign customers until now. At the same time, ORIX Auto will utilize the global business know-how of Sixt rent a car.

ORIX Auto is striving to ensure that all customers making use of cars for travel or business, both Japanese and foreigners, will be satisfied with our services.

■Overview of Sixt SE

Name:	Sixt SE
Address:	Munich, Germany
Name of representative:	Erich Sixt, Chairman of the Board
Established:	1912
Business locations:	2,211 (As of December 31, 2017)
Description of business:	Car rental, car leasing, car-sharing, designated driver service, etc.
Listing:	Frankfurt Stock Exchange (WKN:723133)
Website:	https://about.sixt.com/websites/sixt_cc/English/0/about-us.html

*1 Source: "Visitor Arrivals, Japanese Overseas Travelers" by Japan National Tourism Organization (JNTO)
https://www.jnto.go.jp/jpn/statistics/marketingdata_outbound.pdf

*2 Source: "Japan Tourism Statistics" by Japan National Tourism Organization (JNTO) <https://statistics.jnto.go.jp/en>

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About ORIX:

ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX's highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 38 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website: <https://www.orix.co.jp/grp/en/>
(As of September 30, 2018)

Caution Concerning Forward-Looking Statements:

These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results that differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "(4) Risk Factors" of the "1. Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2017 – March 31, 2018."