



## **ORIX Capital Partners Acquires NTI Connect, LLC.**

TOKYO, Japan – December 4, 2018 – ORIX Corporation (“ORIX”) announced today that ORIX Capital Partners\*, a subsidiary of ORIX, acquired NTI Connect, LLC (NTI), a Chicago-based provider of mission-critical network deployment solutions in fiber optics, data centers, wireless and video networks.

“The NTI team has built a company that is an exceptional and differentiated national leader in network deployment solution services,” said Terry Suzuki, president and CEO of ORIX Capital Partners. “Our country’s demand for highly scalable data capacity, ever increasing fiber optic network reach, the upcoming 5G wireless revolution and upgraded video networks will drive growing demand for the services provided by NTI.”

Founded by industry executives with decades of experience, NTI’s comprehensive network solutions platform addresses the critical communications infrastructure needs of its customers. Among those solutions: fiber optics installation, splicing and testing, comprehensive data center infrastructure deployment, wireless network design, installation and maintenance, including 5G deployments, and full EF&I services for video network upgrades. NTI self-performs the work and has direct relationships with over 130 customers across the country, including the majority of the largest and most sophisticated network services providers and data center operators. NTI maintains 10 offices throughout the country and has several travel teams, allowing it to provide its services on a national scale.

“We’re proud of what we’ve built so far and look forward to partnering with ORIX Capital Partners to expand our business,” said Lynn Refer, CEO of NTI. “We plan to continue expanding our operations across the U.S. while adding to our breadth of service offerings.”

The NTI management team will remain in place to continue building the company alongside ORIX Capital Partners through organic growth initiatives and add-on acquisitions.

“The NTI team are leaders in the networking industry, having demonstrated high-quality services, dependability and exceptional results for their blue-chip customers,” said Chris Suan, senior managing director at ORIX Capital Partners. “We are excited to partner with the NTI team to build on their growth and momentum.”

Stifel served as financial adviser and Honigman Miller Schwartz and Cohn LLP served as legal adviser to NTI. Weil, Gotshal & Manges LLP served as legal adviser to ORIX Capital Partners. Prior to the ORIX Capital Partners acquisition, NTI was a portfolio company of O2 Investment partners.

\*Previous news releases on ORIX Capital Partners

[ORIX USA Group Launches IX Capital Partners in US](#) (March 22, 2016)

[RoadSafe Traffic Systems Acquires Protection Services Inc.](#) (November 21, 2016)

[ORIX Capital Partners Acquires Hoffman Southwest Corporation](#) (February 7, 2017)

[RoadSafe Traffic Systems Acquires Beth’s Barricades](#) (July 25, 2017)

[ORIX Capital Partners Acquires Peak Utility Services Group](#) (June 29, 2018)

**Contact Information:**

ORIX Corporation  
Corporate Planning Department  
Tel: +81-3-3435-3121

**About National Technologies Inc.**

A proven leader in mission-critical network deployment solutions, NTI provides premium services to the most sophisticated networking and data infrastructure companies throughout the United States and in Europe through three operating companies: National Technologies, CCSI Networks and Fairhaven Integration Services. The company's comprehensive solutions platform includes fiber optics installation, splicing and testing, data center infrastructure deployment, wireless network deployment, and video engineer, furnish and install. NTI has leveraged its technical expertise, exacting quality standards and execution track record to establish strong relationships with blue-chip customers, including the major fiber, data center, wireless and cable operators.  
[www.nti-connect.com](http://www.nti-connect.com)

**About ORIX Capital Partners:**

ORIX Capital Partners makes direct control private equity investments that support growth and performance among established middle-market companies throughout North America. The team's expertise spans industries including industrials, infrastructure services, transportation and business services. ORIX Capital Partners is a business unit of ORIX Corporation USA (ORIX USA), a Dallas-based financial services firm. ORIX USA's parent company, ORIX Corporation, is a publicly owned international financial services company with operations in 38 countries and regions worldwide.

For more information, please visit <http://www.orixcapitalpartners.com/>

**About ORIX:**

ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX's highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 38 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website:

<https://www.orix.co.jp/grp/en/>

(As of September 30, 2018)

**Caution Concerning Forward Looking Statements:**

These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results that differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "(4) Risk Factors" of the "1. Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2017 – March 31, 2018."