## **Press Release**



### ORIX to Begin Free Rental Service of Logistic Robots, Targeting Logistics Facilities Developed In-House

TOKYO, Japan – May 16, 2018 – ORIX Corporation ("ORIX") and ORIX Rentec Corporation ("ORIX Rentec"), announced the start of a new service for the company, providing free logistic robot rentals for six months. This free logistic robot rental service initiative by logistics facility developers is a first<sup>1</sup> in the logistics industry.

This initiative includes the ability to select seven models from six manufacturers, comprised mostly of automatic transport robots that assist logistics operations, according to application and use. Moreover, ORIX and ORIX Rentec will also offer packages with detailed information on robot use and an efficiency simulation after their introduction, as a way to effectively utilize tenant space.



Presently in the logistics industry, a large number of logistics facilities are being developed alongside the development of e-commerce and so on, and securing talent has become a difficult problem. Additionally, there is a need to improve efficiency through the utilization of robots in order to reduce burdens placed on workers and improve productivity. However, when it comes to introducing robots to logistics facilities, there are complex issues like identifying initial investment size and investment returns concerting system construction and so on, and in light of this proactive robot utilization has not progressed.

ORIX and ORIX Rentec will continue striving to develop services that make full use of ORIX group's comprehensive capabilities, and contribute to the realization of an efficient workplace environment created by people and robots working together.

1 An industry first according to ORIX's research

#### **Contact Information:**

ORIX Corporation
Corporate Planning Department
Tel: +81-3-3435-3121

# **Press Release**



## **Target Facilities**

Facility Name	Nearest I.C.	Completion Date	Floor Space
Hasuda I Logistics Center	5 km from Kuki IC	February 2018	34,753m²
Hasuda II Logistics Center	5 km from Kuki IC	Spring 2019	26,072m²
Atsugi II Logistics Center	3.1 km from Atsugi IC	Summer 2018	32,909m²
Matsubushi Logistics Center	14 km from Misato Nishi IC	Spring 2019	77,302m²

<sup>\*</sup> As developmental progress is made, updates for sequential facilities will be made

### **Target Equipment**

Manufacturer	Item Name		Rental Fee
			(tax not incl.)*
Nidec-Shimpo Corporation	Target Guided Autonomous	THOUZER	120,000 yen / month
	Transfer Robot		
Sharp Corporation	Automatic Transport Robot	Smart AGV TYPE-A	128,000 yen / month
Nidec-Shimpo Corporation	Automatic Transport Robot	S-CART 100	150,000 yen / month
OMRON Corporation	Automatic Transport Robot	LD-90	270,000 yen / month
INNOPHYS CO., LTD.	Power Assistance Suit	Muscle Suit <sup>®</sup>	60,000 yen / month
		(Stand-alone type)	
FANUC CORPORATION	Human Collaboration	CR-35iA	350,000 yen / month
	Robot		
Amano Corporation	Cleaning Robot	RcDC	121,000 yen / month

<sup>\*</sup> Rental fee under the 6-month trial program]



### **About ORIX Logistics Business:**

ORIX has been working on logistics facility development since 2002 and owns 38 logistics properties in Tokyo, Nagoya, and Osaka area. ORIX develops and manages logistics facilities. In addition to selecting sites and developing sites suitable for logistics operations, we offer a variety of service menu options unique to the ORIX Group, providing state-of-the-art logistics solutions that are able to meet evolving supply chain and e-commerce market

## **Press Release**



#### About ORIX Rentec's Robot Rental Business, "RoboRen":

ORIX Rentec, Japan's first company to rent electronic measuring instruments, was established as a member of the ORIX Group in 1976. Its robot rental business "RoboRen" capitalizes on extensive company knowledge gained through the rental of measuring instruments and IT-related equipment for over 40 years, offering its services as a solution to domestic labor shortages and productivity improvement in 2016. We offer 26 models of robots from 16 different manufacturers, and also offer initial training courses and telephone support from ORIX Rentec's dedicated engineers, in order to set up an environment that is conducive to introducing robots with peace of mind. In 2017 we opened "Tokyo Robot Lab." and "Tokyo Robot Lab.2" as permanent robot showrooms, giving customers the opportunity to experience how these actual robots function and their operability.

#### **About ORIX:**

ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX's highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 38 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website: https://www.orix.co.jp/grp/en/ (As of March 31, 2018)

#### **Caution Concerning Forward Looking Statements:**

These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results that differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "(4) Risk Factors" of the "1. Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2016 – March 31, 2017."