

## "e-Telematics" and "e-Telematics PRO" Receive Grand Prize at Green Purchasing Awards

TOKYO, Japan – November 4, 2015 - ORIX Auto Corporation (hereinafter, "ORIX Auto,"), a subsidiary of ORIX Corporation, is pleased to announce that its telematics services\*<sup>1</sup>, "e-Telematics" and "e-Telematics PRO\*<sup>2</sup>", received the Grand Prize (Corporate Division) at the Green Purchasing Network's\*<sup>3</sup> 17th Green Purchasing Awards.

The Green Purchasing Awards are given to organizations that attempt to spread and expand "green purchases," which are preferential purchases from businesses that seek to reduce their environmental impact through environmentally conscious goods and services.

ORIX Auto's telematics services – "e-Telematics" and "e-Telematics PRO" – are fitted to customers' vehicles that are equipped with communication and GPS functions. They collect information such as driver behavior (including speed, rapid acceleration, and rapid deceleration), as well as fuel consumption and  $CO_2$  emissions in real time, and uses this operational data to provide visualizations from "compliance," "environment," and "safety" perspectives for the driving management of company vehicles. The services provide comprehensive support for optimal vehicle usage, appropriate labor management, and accident prevention, and from an environmental perspective, it contributes to the implementation of eco-friendly driving, reduction of  $CO_2$  emissions, and reduction of surplus vehicles.

The following points were made in relation to the award.

- ◆The services allow companies to implement eco-friendly driving and safe driving, and reduce environmental impact based on the specific data that is obtained through "e-Telematics".
- ♦It is commendable that consulting services are provided in addition to fitting devices to vehicles that enable customers to use the information they obtain from the devices and which naturally encouraging eco-friendly driving through "visualizations".
- ◆These initiatives are valuable from the perspective of spreading eco-friendly driving and for their impact on society.

ORIX Auto provides services that play a role in reducing environmental impact, reducing  $CO_2$  emissions, and encouraging environmental awareness as part of a diverse range of vehicle-related services, such as our lease, car rental, car sharing, used car sales, and fleet management services.

Looking forward, we will contribute to the solution of environmental issues through our business activities, based on a solid understanding of the needs of our customers and society.

- \*1: The word "telematics" is derived from the words "telecommunication" and "informatics." It is a general term for services provided to movable units using communications systems. It is usually used to provide services to cars and transport vehicles etc.
- \*2: Since December 2014, we have been marketing "e-Telematics PRO" to transport operators. These utilize on-board devices with tachograph functionality. (We have obtained digital tachograph verification: Model specification number TDII-51)

\*3: The Green Purchasing Network (GPN) was founded in 1996 as an organization that is a loose network and information provider for businesses, administrative agencies, and private organizations that take the initiative in making green purchases. GPN aims to create a market for environmentally conscious commodities by supporting green purchasing initiatives and by the development and provision of environmentally conscious products through collection and provision of necessary information, drafting guidelines, and promoting awareness, etc., in relation to green purchasing, and by extension, to contribute to creating a sustainable social economy.

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## **About ORIX:**

ORIX Corporation (TSE: 8591; NYSE: IX) is a financial services group which provides innovative products and services to its customers by constantly pursuing new businesses. Established in 1964, from its start in the leasing business, ORIX has advanced into neighboring fields and at present has expanded into the lending, investment, life insurance, banking, asset management, automobile-related, real estate and environment and energy-related businesses. Since its first overseas expansion into Hong Kong in 1971, ORIX has spread its business globally by establishing locations in a total of 36 countries and regions across the world. Moving forward, ORIX aims to contribute to society while continuing to capture new business opportunities. For more details, please visit our website: http://www.orix.co.jp/grp/en/

## **Caution Concerning Forward Looking Statements:**

These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "4. Risk Factors" of the "Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2014 – March 31, 2015."