

# ORIX Reports Consolidated Financial Results for Q1 FY2018.3 New Record Net Income of 89.7 bn yen for the Three-Month Period and ROE 14.3%

Tokyo, Japan –July 31, 2017 – ORIX Corporation ("ORIX") announced today that for the three-month period ended June 30, 2017 ("the first consolidated period"), total revenues were 792.3 billion yen, a 35% increase year on year. Income before income taxes was 135.6 billion yen, a 15% increase year on year, and net income was 89.7 billion yen, a 17% increase year on year. Annualized ROE was 14.3% which exceeded our mid-term target of 11 to 12%.

During the first consolidated period, five business segments, excluding the Investment and Operation segment, resulted profit growth. As a result, the first consolidated period achieved new record net income of 89.7billion yen on a quarterly basis in ORIX history. Such growth was achieved primarily due to increase in service incomes in the environmental and energy business, increase in revenues from life insurance business, and gains on sales from the Overseas Business segment and the Real Estate segment.

#### Major Performance Indicators

(JPY Bn)	<u>2016.4-6</u>	<u>2017.4-6</u>	Year on Year Change (%)
Total Revenues	587.9	792.3	35%
Income before Income Taxes	118.4	135.6	15%
Net Income*	76.8	89.7	17%
ROE(annualized)*	13.2%	14.3%	-

	<u>2017.3</u>	<u>2017.6</u>	Year on Year Change (%)
Total Assets	11,231.9	11,317.9	1%
Segment Assets	8,956.9	8,901.3	(1%)
Shareholders' Equity*	2,507.7	2,525.3	1%
Shareholders' Equity Ratio*	22.3%	22.3%	-

"Net Income" and "Shareholders' Equity" used in this release are the same as "Net Income attributable to ORIX Corporation Shareholders" and "ORIX Corporation Shareholders' Equity" referred to in the financial statement "Consolidated Financial Results April 1, 2017 – June 30, 2017." "Return on Equity (ROE, annualized)" and "Shareholders' Equity Ratio" are calculated based on "ORIX Corporation Shareholders' Equity."



### Summary of Segment Performance (April 1, 2017 to June 30, 2017)

## **Corporate Financial Services**

(Loan, leasing and fee business)



- Services income including revenues from Yayoi Co., Ltd. and so on increased while finance revenues tends to decrease.
- Gains on sales of investment securities were recognized.
- Segment profits increased 20% YoY to 10.2 bn yen.

#### **Maintenance Leasing**

(Automobile leasing and rentals, car sharing and test and measurement instruments and IT-related equipment rentals and leasing)



- Lease assets in the automobile leasing business continued to increase.
- Despite gains on sales of used vehicles decreased YoY, segment profits remained flat YoY at 9.9 bn yen.

### Real Estate

(Real estate development and rental, facility operation, REIT asset management, and real estate investment advisory services)



- Increase in gains on sales of rental properties amid an active real estate market.
- Selective investment in logistics centers and other operating facilities.
- Segment profits increased 39% YoY to 32.8 bn yen.

### **Investment and Operation**

(Environment and energy, principal investment, loan servicing asset recovery and concession)



## <u>Retail</u>





- In the same period of the previous fiscal year, gain on sales of investment and bargain purchase gains from new investment were recognized.
- Services income from mega-solar projects and income from concession business increased.
- Segment profits decreased 46% YoY to 16.7 bn yen.

- Revenues from insurance business increased due to increase in the number of policies in-force.
- Amid an active market, profits from assets related to variable pension insurance increased.
- In banking business, finance revenues increased due to increase in assets in housing loan and so on.
- Segment profits increased 76% YoY to 22.0 bn yen.

# **Overseas Business**

(Leasing, loan, Bond investment, asset management and aircraft and ship -related operations)



- Solid performance in Q1 including gains on sales of investments held by ORIX USA and companies in Asia.
- Assets in aircraft and ship -related business increased.
- Segment profits increased 44% YoY to 42.9 bn yen.

For more detail, please refer to the financial statement "Consolidated Financial Results April 1, 2017 – June 30, 2017" and Supplementary Information available on the ORIX website. URL: <u>http://www.orix.co.jp/grp/en/ir/settlement/</u>

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#### About ORIX:

ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX's highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 36 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website: <a href="http://www.orix.co.jp/grp/en/">http://www.orix.co.jp/grp/en/</a>

#### **Caution Concerning Forward Looking Statements:**

These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under "Risk Factors" in the Company's annual report on Form 20-F filed with the United States Securities and Exchange Commission and under "(4). Risk Factors" of the "1. Summary of Consolidated Financial Results" of the "Consolidated Financial Results April 1, 2016 – March 31, 2017."