# **Eleven-Year Summary**

ORIX Corporation and Subsidiaries

Years Ended March 31

	2005	2006	2007	2008	
Financial Position					
Investment in Direct Financing Leases	¥ 1,451,574	¥ 1,437,491	¥ 1,258,404	¥ 1,098,128	
Installment Loans	2,386,597	2,926,036	3,490,326	3,766,310	
Allowance for Doubtful Receivables on Direct Financing Leases and Probable Loan Losses	(115,250)	(97,002)	(89,508)	(102,007)	
Allowance/Investment in Direct Financing Leases and Installment Loans (%)	3.0	2.2	1.9	2.1	
Investment in Operating Leases	619,005	720,096	862,049	1,019,956	
Investment in Securities	589,271	682,798	875,581	1,121,784	
Property under Facility Operations	82,651	91,856	152,106	197,295	
Total Assets	6,060,035	7,232,094	8,194,991	8,981,012	
Short-Term Debt, Long-Term Debt and Deposits	4,146,322	4,925,753	5,483,922	6,263,017	
ORIX Corporation Shareholders' Equity	723,017	946,961	1,186,366	1,258,906	
Revenues and Expenses					
Total Revenues	¥ 880,310	¥ 899,679	¥ 1,101,323	¥ 1,101,364	
Total Expenses	750,800	692,774	824,758	926,837	
Provision for Doubtful Receivables and Probable Loan Losses	39,498	16,227	13,807	33,223	
Income before Income Taxes and Discontinued Operations	152,529	241,691	310,478	235,075	
Income from Continuing Operations	85,513	147,579	186,510	141,496	
Net Income Attributable to ORIX Corporation Shareholders	90,447	165,459	195,323	168,454	
ROA (%)	1.55	2.49	2.53	1.96	
ROE (%)	14.1	19.8	18.3	13.8	
Per Share Data (Yen):					
Net Income Attributable to ORIX Corporation Shareholders					
Basic Earnings per Share	¥ 107.53	¥ 187.34	¥ 216.40	¥ 184.81	
Diluted Earnings per Share	99.09	178.04	208.84	180.57	
ORIX Corporation Shareholders' Equity per Share	827.36	1,053.46	1,300.36	1,391.10	
Cash Dividend	4.00	9.00	13.00	26.00	
Operations					
Direct Financing Leases:					
New Equipment Acquisitions	¥ 767,672	¥ 800,802	¥ 636,723	¥ 574,859	
Installment Loans:					
New Loans Added	1,545,517	1,834,192	2,226,282	2,331,331	
Operating Leases:					
New Equipment Acquisitions	248,327	317,645	348,561	465,909	
Investment in Securities:					
New Securities Added	244,600	235,932	331,055	688,148	
Other Operating Transactions:					
New Assets Added	129,604	132,017	215,409	152,480	
Number of Employees	13,734	15,067	16,662	18,702	

Notes: 1. In fiscal 2011, the Company and its subsidiaries adopted FASB Accounting Standards Update 2009-16 (ASC 860 ("Transfers and Servicing")) and FASB Accounting Standards Update 2009-17 (ASC 810 ("Consolidation")). The effects of adopting these updates on the Company and its subsidiaries' financial conditions at the initial adoption date were an increase of ¥1,147.4 billion in total assets, an increase of ¥1,169.0 billion in total liabilities and a decrease of ¥22.5 billion in retained earnings, net of tax, in the consolidated balance sheets.

<sup>2.</sup> Cash dividend represents the amount of dividend per share for the corresponding fiscal year.

Willions or yen													
2015	2014		2013		2012		2011		2010		2009		
¥ 1,216,454	1,094,073	¥ ·	989,380	¥	900,886	¥	830,853	¥	756,481	¥	914,444	¥	
2,478,054	2,315,555		2,691,171		,769,898	2	2,983,164		2,464,251		,304,101		
(72,326)	(84,796)		(104,264)		(136,588)		(154,150)		(157,523)		(158,544)		
2.0	2.5		2.8		3.7		4.0		4.9		3.8		
1,296,220	1,379,741		,395,533	1	,309,998	1	1,270,295		1,213,223	1	.226.624		
2,846,257	1,214,452		,093,668		,147,390		1,175,381		1,104,158		926,140		
278,100	295,863		218,697		194,576		207,480		186,396		189,560		
11,443,628	9,066,961	(	3,439,710	8	,332,830	8	3,561,910		7,722,017	7	,353,852		
5,705,110	5,367,412		5,560,847	5	,828,967		3,075,076		5,263,104		,919,639	5,	
2,152,198	1,919,346	-	,643,596	1	,380,736		1,306,582		1,287,179		,157,269		
¥ 2,174,283	1,375,292	¥ ·	,052,477	¥ 1	963,721	¥	938,258	¥	887,290	¥	,014,289	¥ 1,	
1,917,454	1,172,244	-	901,624		841,506		865,992		856,326		961,003		
11,631	13,838		10,016		19,186		31,065		71,857		77,015		
344,017	286,339		172,572		127,515		90,271		56,748		11,195		
254,960	187,786		118,890		82,907		65,437		35,723		15,054		
234,948	187,364		111,909		83,509		66,021		36,512		20,674		
2.29	2.14		1.33		0.99		0.81		0.45		0.24		
11.5	10.5		7.4		6.2		5.1		3.0		1.7		
¥ 179.47	147.75	¥	102.87	¥	77.68	¥	61.42	¥	35.83	¥	23.25	¥	
179.21	143.20		87.37		65.03		51.83		30.58		22.07		
1,644.60	1,465.77		1,345.63		1,284.15		1,215.44		1,197.55		1,294.48		
36.00	23.00		13.00		9.00		8.00		7.50		7.00		
¥ 595,351	560,665	¥	455,433	¥	405,660	¥	351,116	¥	232,629	¥	364,734	¥	
1,110,054	1,034,726	-	918,579		743,113		721,189		598,046		,055,014	1,	
313,996	326,329		295,765		246,822		297,954		189,915		426,715		
1,030,426	930,526		758,292		699,709		791,054		519,769		374,614		
148,071	50,455		12,931		37,876		40,763		24,186		76,269		

<sup>3.</sup> Balance sheet data and income statement data have been changed from beginning in the third consolidated fiscal period of fiscal 2015. The amounts in the previous years have been retrospectively reclassified for this change.

<sup>4.</sup> During fiscal 2015, we eliminated the accounting period gap that previously existed between DAIKYO and ORIX. The amounts in the previous years have been retrospectively reclassified for this change.

## **Consolidated Balance Sheets**

ORIX Corporation and Subsidiaries

For the Years Ended March 31, 2013, 2014 and 2015 (FY2013.3 is unaudited)

	2013	2014	2015
ASSETS			
Cash and Cash Equivalents	¥ 826,296	¥ 818,039	¥ 827,518
Restricted Cash	106,919	87,035	85,561
Investment in Direct Financing Leases	989,380	1,094,073	1,216,454
The amounts of ¥16,026 million as of March 31, 2013, ¥12,631 million as of March 31, 2014 and ¥15,361 million as of March 31, 2015 are measured at fair value by electing the fair value option under FASB ASC 825.	2,691,171	2,315,555	2,478,054
Allowance for Doubtful Receivables on Direct Financing Leases and Probable Loan Losses	(104,264)	(84,796)	(72,326)
Investment in Operating Leases	1,395,533	1,379,741	1,296,220
The amounts of ¥5,800 million as of March 31, 2013, ¥11,433 million as of March 31, 2014 and ¥16,891 million as of March 31, 2015 are measured at fair value by electing the fair value option under FASB ASC 825.	1,093,668	1,214,452	2,846,257
Property under Facility Operations	218,697	295,863	278,100
Investment in Affiliates	326,732	297,325	378,087
Trade Notes, Accounts and Other Receivable	154,025	193,369	348,404
Inventories	41,489	106,031	165,540
Office Facilities	108,757	128,060	131,556
Other Assets  The amount of ¥36,038 million as of March 31, 2015 is measured at fair value by electing the fair value option under FASB ASC 825.	591,307	1,222,214	1,464,203
Total Assets	¥ 8,439,710	¥ 9,066,961	¥ 11,443,628

Notes: 1. Balance sheet data and income statement data have been changed from beginning in the third consolidated fiscal period of fiscal 2015. The amounts in the previous years have been retrospectively reclassified for this change.

<sup>2.</sup> During fiscal 2015, we eliminated the accounting period gap that previously existed between DAIKYO and ORIX. The amounts in the previous years have been retrospectively reclassified for this change.

					Millions of yer
			2013	2014	2015
IABILITIES					
Short-Term Debt			¥ 420,726	¥ 308,331	¥ 284,785
Deposits			1,078,587	1,206,413	1,287,380
Trade Notes, Accounts an	d Other Payable		205,170	263,823	335,936
Policy Liabilities and Polic	y Account Balance	The amount of ¥1,254,483 million as of March 31, 2015 is measured at fair value by electing the fair value option under FASB ASC 825.	426,007	454,436	2,073,650
Income Taxes:					
Current			11,651	23,188	9,445
Deferred			131,406	288,683	336,069
Long-Term Debt			4,061,534	3,852,668	4,132,945
Other Liabilities			375,435	519,877	598,446
Total Liabilities			6,710,516	6,917,419	9,058,656
Redeemable Noncontrolling	ng Interests		41,621	53,177	66,901
Commitments and Contin	gent Liabilities				
QUITY					
Common Stock:			194,039	219,546	220,056
Authorized Issued	March 31, 2013 March 31, 2014 March 31, 2015	2,590,000,000 shares 1,248,714,760 shares 1,322,777,628 shares 1,323,644,528 shares			
Additional paid-in capital			229,600	255,449	255,595
Retained earnings			1,305,044	1,468,172	1,672,585
Accumulated other compr	rehensive income (la	oss):			
Net unrealized gains on	investment in secu	rities	28,974	38,651	50,330
Defined benefit pension	plans		(9,587)	(6,230)	(19,448
Foreign currency transla	ation adjustments		(53,759)	(31,949)	431
Net unrealized gains (los	sses) on derivative i	nstruments	(1,891)	(434)	(940
Sub-Total			(36,263)	38	30,373
Treasury stock, at cost:			(48,824)	(23,859)	(26,411
March 31, 2013 March 31, 2014 March 31, 2015		27,281,710 shares 13,333,334 shares 15,001,557 shares			
ORIX Corporation Shareho	olders' Equity		1,643,596	1,919,346	2,152,198
Noncontrolling interests	<del>-</del>		43,977	177,019	165,873
Total Equity			1,687,573	2,096,365	2,318,071
Total Liabilities and Equity	,		¥ 8,439,710	¥ 9,066,961	¥ 11,443,628

<sup>3.</sup> The Company's shares held through the Board Incentive Plan Trust (2,153,800 shares) are included in the number of treasury stock shares as of March 31, 2015.

## **Consolidated Statements of Income**

ORIX Corporation and Subsidiaries

For the Years Ended March 31, 2013, 2014 and 2015

Millions of yen

	2013	2014	2015
Revenues			
Finance revenues	¥ 213,706	¥ 191,700	¥ 186,883
Gains on investment securities and dividends	34,814	27,181	56,395
Operating leases	302,145	330,606	363,095
Life insurance premiums and related investment income	138,726	155,406	351,493
Sales of goods and real estate	80,885	179,884	450,869
Services income	282,201	490,515	765,548
Total revenues	1,052,477	1,375,292	2,174,283
Expenses			
Interest expense	100,966	82,968	72,647
Costs of operating leases	194,429	216,568	238,157
Life insurance costs	98,599	108,343	271,948
Costs of goods and real estate sold	72,633	162,989	402,021
Services expense	159,867	260,278	425,676
Other (income) and expense, net	(1,949)	(21,001)	23,674
Selling, general and administrative expenses	226,329	316,851	427,816
Provision for doubtful receivables and probable loan losses	10,016	13,838	11,631
Write-downs of long-lived assets	17,896	23,421	34,887
Write-downs of securities	22,838	7,989	8,997
Total expenses	901,624	1,172,244	1,917,454
Operating Income	150,853	203,048	256,829
Equity in Net Income of Affiliates	13,836	18,368	30,531
Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, net	7,883	64,923	20,575
Bargain Purchase Gain	-	-	36,082
Income before Income Taxes and Discontinued Operations	172,572	286,339	344,017
Provision for Income Taxes	53,682	98,553	89,057
Income from Continuing Operations	118,890	187,786	254,960
Discontinued Operations			
Income (Loss) from discontinued operations, net	(179)	12,182	463
Provision for income taxes	347	(4,681)	(166)
Discontinued operations, net of applicable tax effect	168	7,501	297
Net Income	119,058	195,287	255,257
Net Income Attributable to the Noncontrolling Interests	3,164	3,815	15,339
Net Income Attributable to the Redeemable Noncontrolling Interests	3,985	4,108	4,970
Net Income Attributable to ORIX Corporation Shareholders	¥ 111,909	¥ 187,364	¥ 234,948

Notes: 1. Pursuant to FASB ASC 205-20 ("Presentation of Financial Statements—Discontinued Operations"), the results of operations which meet the criteria for discontinued operations are reported as a separate component of income.

⁄en

Amounts per Share of Common Stock for Income Attributable to ORIX Corporation Shareholders			
Basic:			
Income from continuing operations	¥ 103.09	¥ 142.00	¥ 179.24
Discontinued operations	(0.22)	5.75	0.23
Net income attributable to ORIX Corporation Shareholders	102.87	147.75	179.47
Diluted:			
Income from continuing operations	87.55	137.63	178.99
Discontinued operations	(0.18)	5.57	0.22
Net income attributable to ORIX Corporation Shareholders	87.37	143.20	179.21
Cash dividend	13.00	23.00	36.00

Note: Cash dividend represents the amount of dividend per share for the corresponding fiscal year.

<sup>2.</sup> Balance sheet data and income statement data have been changed from beginning in the third consolidated fiscal period of fiscal 2015. The amounts in the previous years have been retrospectively reclassified for this change.

<sup>3.</sup> During fiscal 2015, we eliminated the accounting period gap that previously existed between DAIKYO and ORIX. The amounts in the previous years have been retrospectively reclassified for this change.

## **Consolidated Statements of Comprehensive Income**

ORIX Corporation and Subsidiaries

For the Years Ended March 31, 2013, 2014 and 2015

	2013	2014	2015
Net Income	¥ 119,058	¥ 195,287	¥ 255,257
Other comprehensive income (loss), net of tax			
Net change of unrealized gains on investment in securities	13,330	10,603	9,867
Net change of defined benefit pension plans	4,759	3,570	(14,952)
Net change of foreign currency translation adjustments	50,979	36,928	37,155
Net change of unrealized gains (losses) on derivative instruments	268	1,487	(561)
Total other comprehensive income	69,336	52,588	31,509
Comprehensive Income	188,394	247,875	286,766
Comprehensive Income Attributable to the Noncontrolling Interests	7,394	16,003	7,314
Comprehensive Income Attributable to the Redeemable Noncontrolling Interests	9,209	8,207	14,265
Comprehensive Income Attributable to ORIX Corporation Shareholders	¥ 171,791	¥ 223,665	¥ 265,187

# **Consolidated Statements of Changes in Equity**

ORIX Corporation and Subsidiaries

For the Years Ended March 31, 2013, 2014 and 2015

Millions of yen

		ORIX Corpor	ation Shareho	lders' Equity				
	Common Stock	Additional Paid- in Capital		Accumulated Other Com-	Treasury Stock	Total ORIX Corpo- ration Sharehold- ers' Equity	Noncon- trolling Interests	Total Equity
Balance at March 31, 2012	¥144,026	¥179,223	¥1,202,450	¥(96,056)	¥(48,907)	¥1,380,736	¥39,735	¥1,420,471
Contribution to subsidiaries						-	2,229	2,229
Transaction with noncontrolling interests		98		(89)		9	(143)	(134
Comprehensive income, net of tax:								
Net income			111,909			111,909	3,164	115,073
Other comprehensive income (loss)								
Net change of unrealized gains on investment in securities				12,829		12,829	501	13,330
Net change of defined benefit pension plans				4,758		4,758	1	4,759
Net change of foreign currency translation adjustments				42,020		42,020	3,735	45,755
Net change of unrealized gains (losses) on derivative instruments				275		275	(7)	268
Total other comprehensive income						59,882	4,230	64,112
Total comprehensive income						171,791	7,394	179,185
Cash dividends			(0.676)					
	40.040	40.000	(9,676)			(9,676)	(5,238)	(14,914)
Conversion of convertible bond	49,840	49,933				99,773		99,773
Exercise of stock options	173	172				345		345
Acquisition of treasury stock					(3)	(3)	-	(3)
Other, net		174	361		86	621		621
Balance at March 31, 2013	¥194,039	¥229,600	¥1,305,044	¥(36,263)	¥(48,824)	¥1,643,596	¥43,977	, ,
Contribution to subsidiaries						-	89,233	89,233
Transaction with noncontrolling interests		239				239	2,055	2,294
Comprehensive income, net of tax:								
Net income			187,364			187,364	3,815	191,179
Other comprehensive income								
Net change of unrealized gains on investment in securities				9,677		9,677	926	10,603
Net change of defined benefit pension plans				3,357		3,357	213	3,570
Net change of foreign currency translation adjustments				21,810		21,810	11,019	32,829
Net change of unrealized gains on derivative instruments				1,457		1,457	30	1,487
Total other comprehensive income				-		36,301	12,188	48,489
Total comprehensive income						223,665	16,003	239,668
Cash dividends			(15,878)			(15,878)	(2,099)	(17,977
Conversion of convertible bond	25,066	24,878	(10,010)			49,944		49,944
Exercise of stock options	441	422				863		863
Acquisition of treasury stock					(19)	(19)		(19
Acquisition of Robeco			(5,471)		24,880	19,409	27,850	47,259
· · · · · · · · · · · · · · · · · · ·		210					27,000	
Other, net	¥219.546	310	(2,887)	VOO	104	(2,473) ¥1,919,346	V177.010	(2,473)
Balance at March 31, 2014	¥219,546	*255,449	¥1,468,172	¥38	¥(Z3,859)	*1,919,346		¥2,096,365
Contribution to subsidiaries						-	26,447	26,447
Transaction with noncontrolling interests		(505)		96		(409)	(40,735)	(41,144)
Comprehensive income, net of tax:								
Net income			234,948			234,948	15,339	250,287
Other comprehensive income (loss)								
Net change of unrealized gains (losses) on investment in securities				11,679		11,679	(1,812)	9,867
Net change of defined benefit pension plans				(13,218)		(13,218)	(1,734)	(14,952)
Net change of foreign currency translation adjustments				32,284		32,284	(4,424)	27,860
Net change of unrealized gains (losses) on derivative instruments				(506)		(506)	(55)	(561)
Total other comprehensive income (loss)						30,239	(8,025)	22,214
Total comprehensive income						265,187	7,314	272,501
Cash dividends			(30,117)			(30,117)	(4,172)	(34,289
Exercise of stock options	510	504				1,014		1,014
Acquisition of treasury stock					(3,423)	(3,423)	-	(3,423
Disposition of treasury stock		(697)	(174)		871	(5,125)		(5,120
Other, net		844	(244)		0,1	600		600
		UTT	(477)			000		000

Note: Changes in the redeemable noncontrolling interests are not included in the table.

### **Consolidated Statements of Cash Flows**

ORIX Corporation and Subsidiaries

For the Years Ended March 31, 2013, 2014 and 2015

Millions of yen

	2013	2014	2015
Cash Flows from Operating Activities			
Net income	¥ 119,058	¥ 195,287	¥ 255,257
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	177,280	206,670	229,583
Provision for doubtful receivables and probable loan losses	10,016	13,838	11,631
Equity in net income of affiliates (excluding interest on loans)	(12,874)	(18,159)	(30,267)
Gains on sales of subsidiaries and affiliates and liquidation losses, net	(7,883)	(64,923)	(20,575)
Bargain purchase gain	-	-	(36,082)
Gains on sales of available-for-sale securities	(17,252)	(14,149)	(32,077)
Gains on sales of operating lease assets	(19,848)	(23,692)	(34,425)
Write-downs of long-lived assets	17,896	23,421	34,887
Write-downs of securities	22,838	7,989	8,997
Decrease (Increase) in restricted cash	33,852	22,366	(1,922)
Decrease (Increase) in trading securities	(16,264)	21,300	441,554
Decrease (Increase) in inventories	37,918	25,581	(13,481)
Decrease (Increase) in trade notes, accounts and other receivable	6,955	(17,572)	(20,742)
Increase (Decrease) in trade notes, accounts and other payable	(16,082)	26,505	34,275
Increase (Decrease) in policy liabilities and policy account balances	20,990	28,429	(506,043)
Other, net	34,704	45,115	(62,959)
Net cash provided by operating activities	391,304	478,006	257,611
Cash Flows from Investing Activities	331,004	470,000	237,011
Purchases of lease equipment	(736,373)	(859,568)	(907,484)
Principal payments received under direct financing leases  Installment loans made to customers	381,080	459,003	488,522
	(918,777)	(1,035,564)	(1,109,458)
Principal collected on installment loans	1,193,884	1,264,645	977,272
Proceeds from sales of operating lease assets	173,890	251,904	272,040
Investment in affiliates, net	(19,206)	(45,084)	(27,698)
Proceeds from sales of investment in affiliates	3,280	15,429	2,128
Purchases of available-for-sale securities	(684,870)	(897,246)	(982,415)
Proceeds from sales of available-for-sale securities	417,534	318,697	511,868
Proceeds from redemption of available-for-sale securities	373,729	473,126	398,280
Purchases of held-to-maturity securities	(46,567)	(8,519)	(20,522)
Purchases of other securities	(26,855)	(24,761)	(27,489)
Proceeds from sales of other securities	40,568	26,501	67,982
Purchases of property under facility operations	(10,928)	(48,195)	(81,311)
Acquisitions of subsidiaries, net of cash acquired	(43,223)	(94,586)	(73,240)
Sales of subsidiaries, net of cash disposed	(171)	-	47,800
Other, net	8,662	(11,096)	(4,076)
Net cash provided by (used in) investing activities	105,657	(215,314)	(467,801)
Cash Flows from Financing Activities			
Net increase (decrease) in debt with maturities of three months or less	(20,507)	(106,783)	3,819
Proceeds from debt with maturities longer than three months	1,365,827	1,211,797	1,337,870
Repayment of debt with maturities longer than three months	(1,790,616)	(1,501,403)	(1,178,401)
Net increase in deposits due to customers	6,623	127,610	80,924
Cash dividends paid to ORIX Corporation shareholders	(9,676)	(15,878)	(30,117)
Contribution from noncontrolling interests	1,133	11,089	7,919
Net increase (decrease) in call money	-	(5,000)	6,000
Other, net	(19,977)	864	(14,582)
Net cash provided by (used in) financing activities	(467,193)	(277,704)	213,432
Effect of Exchange Rate Changes on Cash and Cash Equivalents	9,636	6,755	6,237
Net Increase (Decrease) in Cash and Cash Equivalents	39,404	(8,257)	9,479
Cash and Cash Equivalents at Beginning of Year	786,892	826,296	818,039
Cash and Cash Equivalents at End of Year	¥ 826,296	¥ 818,039	¥ 827,518

Notes: 1. Cash flow statement data have been changed from beginning in the third consolidated fiscal period of fiscal 2015 because of changes in classification method of balance

sheet and income statement. The amounts in the previous years have been retrospectively reclassified for this change.

2. During fiscal 2015, we eliminated the accounting period gap that previously existed between DAIKYO and ORIX. The amounts in the previous years have been retrospectively reclassified for this change.

## **Breakdown of Assets and Revenues by Segment**

Fiscal year ended March 31, 2015

<b>Segment Assets</b>
-----------------------

Millions of	of ven

	Corporate Financial Services	Maintenance Leasing	Real Estate	Investment and Operation	Retail	Overseas Business	Total
Segment Assets	¥ 1,132,468	¥ 662,851	¥ 835,386	¥ 660,014	¥ 3,700,635	¥ 2,178,895 ¥	9,170,249
Investment in Direct Financing Leases	461,704	184,907	22,277	15,092	2,740	386,567	1,073,287
Installment Loans	461,277	-	22,811	93,196	1,376,710	344,108	2,298,102
Investment in Operating Leases	30,329	473,035	423,825	23,388	50,587	278,665	1,279,829
Investment in Securities	45,415	1,130	21,718	112,896	2,246,912	404,322	2,832,393
Property under Facility Operations	5,930	576	172,207	90,895	-	26,867	296,475
Inventories	55	463	12,484	116,549	-	35,925	165,476
Advances for Investment in Operating Leases	202	241	44,666	16	-	4,434	49,559
Investment in Affiliates	20,875	2,074	91,275	51,108	3,785	209,027	378,144
Advances for Property under Facility Operations	772	-	12,055	30,861	-	-	43,688
Goodwill and Other Intangible Assets Acquired in Business Combinations	105,909	425	12,068	126,013	19,901	488,980	753,296

### **Segment Revenues**

Millions of yen

	Corporate Financial Services	Maintenance Leasing	Real Estate	Investment and Operation	Retail	Overseas Business	Total
Segment Revenues	¥ 85,502	¥ 263,499	¥ 182,321	¥ 666,120	¥ 425,977	¥ 561,893	¥ 2,185,312
Finance revenues	<b>35</b> ,624	11,103	4,057	15,650	52,510	63,259	182,203
Gain on investment securities and dividends	1,045	22	735	9,309	15,373	30,466	56,950
Operating leases	24,473	185,699	63,765	9,399	-	82,113	365,449
Life insurance premiums and related investment income	-	-	-	-	352,537	-	352,537
Sales of goods and real estate	2,363	4,140	9,649	371,402	-	64,528	452,082
Services income	21,997	62,535	104,115	260,360	5,557	321,527	776,091

Note: Figures in the table above may vary from figures reported in the consolidated statements of income and the consolidated balance sheets because items considered as corporate assets and revenues are not included.

### **Main Components of Segment Assets**

	Corporate Financial Services	Maintenance Leasing	Real Estate	Investment and Operation	Retail	Overseas Business
Investment in Direct Financing Leases	Corporate leasing	Auto leasing	Real estate leasing	Leasing of energy sav- ing equipments	_	Leasing and installment loans of local subsidiaries
Installment Loans	Corporate loans	_	Non-recourse loans	Loans purchased un- der loan servicing unit	Housing loans, card loans, and ORIX Life Insurance's operating assets	Corporate loans in the US
Investment in Operating Leases	Lease renewal and real estate leasing	Leasing, rental, lease re- newal of auto and precision measuring equipments	Real estate rental	Collateralized real estate acquired in loan servicing business and rental properties owned by Daikyo	ORIX Life Insurance's operating assets (real estate)	Auto leasing in local subsidiaries and air- craft leasing
Investment in Securities	Investment in listed shares	_	Investment in speci- fied bonds and pre- ferred securities	Investment in listed shares, PE funds and preferred shares	Corporate and gov- ernment bonds, listed shares	Investment in municipal bonds and CMBS in the US, invest- ment in funds in the US, Europe and Asia, PE investment in Asia
Property under Facility Operations	<u> </u>	_	Operating facilities including hotels, Japanese inns, aquariums, golf courses, etc.	Environment and energy related facilities and equipments	_	Mortgage servicing rights in the US
Inventories	_	_	Condominiums	Daikyo's condominiums	_	Investees' (consolidated sub- sidiaries) operating assets
Advances for Investment in Operating Leases	_	_	Rental properties un- der development	_	_	_
Investment in Affiliates	Investment in joint leasing company with regional banks	_	Joint development of condominiums and rental properties	PE investment	_	Investment in joint leasing company in Asia, the ME, and Africa, and PE investment in Asia
Advances for Property under Facility Operations	_	_	Operating facilities under development	Environment and energy related facilities and equipments under development	_	_
Goodwill and Other Intan- gible Assets Acquired in Business Combinations		G	loodwill and intangible a	ssets resulting from M&	As	

### **Main Components of Segment Revenues**

	Corporate Financial Services	Maintenance Leasing	Real Estate	Investment and Operation	Retail	Overseas Business
Finance revenues	Leasing and install- ment loans revenues and interest revenues from corporate loans	Auto leasing revenues	Revenues from real estate leasing and interest rev- enues on non-recourse loans and specified bonds	Gains on loan collection in loan servicing and leas- ing revenues from energy saving equipments	Interest revenues from housing loans and card loans	Leasing and install- ment loans revenues and interest revenues of local subsidiaries
Gain on investment securities and dividends	_	_	_	Gains on sales of investees and equity income/dividends from investees	Gains on sales of Monex shares and gains on sales/dividends of corporate and government bond held by ORIX Bank	Gains on sales of investees and equity income/dividends from investees
Operating leases	Lease renewal reve- nues and revenues from real estate leasing	Auto and precision mea- suring equipment leasing, rental, and leasing renew- al revenues and gains on sales from used cars	Rental revenues from rental prop- erties and gains on sales of rental properties	Rental revenues from collateralized real estate acquired in loan servic- ing business and Dai- kyo's rental properties	_	Auto leasing revenues of local subsidiaries and aircraft leasing revenues
Life insurance pre- miums and related investment income	_	_	_	_	Life insurance pre- miums and related investment income	_
Sales of goods and real estate	Revenues from sales of software in Yayoi	Revenues from sales of used rental equipments	Gains on sales of condominiums	Daikyo's gains on sales of condominiums and revenues from sales of goods by investees	_	Revenues from sales of goods by investees (subsid- iaries)
Services income	Insurance agency commissions, revenues from solar power generation system sales and revenues from after-services of Yayoi	Revenues from vehicle maintenance services	Revenues from operating facilities such as hotels, Jap- anese inns, aquariums, golf courses, etc., asset man- agement fees and real estate investment advisory fees	Services income of invest- ees (subsidiaries), revenues from solar power genera- tion system sales, revenues from electric power retailing and loan servicing fee	Guarantee fees on other financial insti- tutions' card loans	Robeco's asset man- agement fee revenues, M&A/financial advisory fee revenues and auto maintenance revenues of local subsidiaries

### **Guide to Non-GAAP Financial Measurement**

ORIX Corporation and Subsidiaries Years Ended March 31

	2005	2006	2007	2008	
Short-Term Debt	¥ 947,871	¥1,336,414	¥1,174,391	¥1,330,147	
Long-Term Debt	<b>a</b> 2,861,863	3,236,055	3,863,057	4,462,187	
Deduct: Payables under Securitized Leases, Loan Receivables and Investment in Securities	60,281	106,333	260,529	374,920	
Adjusted Long-Term Debt	<b>b</b> 2,801,582	3,129,722	3,602,528	4,087,267	
Short- and Long-Term Debt (excluding deposits)	3,809,734	4,572,469	5,037,448	5,792,334	
Adjusted Long- and Short-Term Debt (excluding deposits)	<b>d</b> 3,749,453	4,466,136	4,776,919	5,417,414	
ORIX Corporation Shareholders' Equity	e 723,017	946,961	1,186,366	1,258,906	
Deduct: The Cumulative Effect on Retained Earnings of Applying the Accounting Standards for the Consolidation of VIEs under ASU 2009- 16 and ASU 2009-17, effective April 1, 2010	0	0	0	0	
Adjusted ORIX Corporation Shareholders' Equity	f 723,017	946,961	1,186,366	1,258,906	
Debt/Equity Ratio (Times)	<b>c</b> / <b>e</b> 5.3	4.8	4.2	4.6	
Adjusted Debt/Equity Ratio (Times)	<b>d</b> / <b>f</b> 5.2	4.7	4.0	4.3	
Share of Long-Term Debt (%)	<b>a</b> / <b>c</b> 75	71	77	77	
Adjusted Share of Long-Term Debt (%)	<b>b</b> / <b>d</b> 75	70	75	75	

This Annual Report contains certain financial measures presented on a basis not in accordance with U.S. GAAP (commonly referred to as Non-GAAP financial measures), including long-term debt and ORIX Corporation shareholders' equity, as well as other measures or ratios calculated based on these measures, presented on an adjusted basis. The adjustment excludes payables under securitized leases, loan receivables and investment in securities and reverses the cumulative effect on retained earnings of applying the accounting standards for the consolidation of VIEs, effective April 1, 2010.

Our management believes these Non-GAAP financial measures provide investors with additional meaningful comparisons between our financial condition as of March 31, 2015, as compared with prior periods. Effective April 1, 2010, we adopted ASU 2009-16 and ASU 2009-17, which changed the circumstances under which we are required to consolidate certain VIEs. Our adoption of these accounting standards caused a significant increase in our consolidated assets and liabilities and a decrease in our retained earnings without affecting the net cash flow and economic effects of our investments in such consolidated VIEs.

Millions of yen

2009         2010         2011         2012         2013         2014         2015           ¥ 798,167         ¥ 573,565         ¥ 478,633         ¥ 457,973         ¥ 420,726         ¥ 308,331         ¥ 284,785           4.453,845         3,836,270         4,531,268         4,267,480         4,061,534         3,852,668         4,132,945           358,969         202,224         1,018,190         874,705         679,766         253,827         291,635           4,094,876         3,634,046         3,513,078         3,392,775         3,381,768         3,598,841         3,841,310           5,252,012         4,409,835         5,009,901         4,725,453         4,482,260         4,160,999         4,417,730           4,893,043         4,207,611         3,991,711         3,850,748         3,802,494         3,907,172         4,126,095           1,157,269         1,287,179         1,306,582         1,380,736         1,643,596         1,919,346         2,152,198           4.5         3,4         3,8         3,4         2.7         2.2         2.1           4.2         3,3         3,0         2,8         2,3         2,0         1,9           4.5         3,4         3,8         3,4	-						
4,453,845       3,836,270       4,531,268       4,267,480       4,061,534       3,852,668       4,132,945         358,969       202,224       1,018,190       874,705       679,766       253,827       291,635         4,094,876       3,634,046       3,513,078       3,392,775       3,381,768       3,598,841       3,841,310         5,252,012       4,409,835       5,009,901       4,725,453       4,482,260       4,160,999       4,417,730         4,893,043       4,207,611       3,991,711       3,850,748       3,802,494       3,907,172       4,126,095         1,157,269       1,287,179       1,306,582       1,380,736       1,643,596       1,919,346       2,152,198         0       0       (21,947)       (19,248)       (16,593)       (5,195)       (3,060)         1,157,269       1,287,179       1,328,529       1,399,984       1,660,189       1,924,541       2,155,258         4.5       3.4       3.8       3.4       2.7       2.2       2.1         4.2       3.3       3.0       2.8       2.3       2.0       1,9         4.2       3.3       3.0       2.8       2.3       2.0       1,9         4.2       3.3       3.0<	2015	2014	2013	2012	2011	2010	2009
358,969       202,224       1,018,190       874,705       679,766       253,827       291,635         4,094,876       3,634,046       3,513,078       3,392,775       3,381,768       3,598,841       3,841,310         5,252,012       4,409,835       5,009,901       4,725,453       4,482,260       4,160,999       4,417,730         4,893,043       4,207,611       3,991,711       3,850,748       3,802,494       3,907,172       4,126,095         1,157,269       1,287,179       1,306,582       1,380,736       1,643,596       1,919,346       2,152,198         0       0       (21,947)       (19,248)       (16,593)       (5,195)       (3,060)         1,157,269       1,287,179       1,328,529       1,399,984       1,660,189       1,924,541       2,155,258         4.5       3.4       3.8       3.4       2.7       2.2       2.1         4.2       3.3       3.0       2.8       2.3       2.0       1.9         85       87       90       90       91       93       94	¥ 284,785	¥ 308,331	¥ 420,726	¥ 457,973	¥ 478,633	¥ 573,565	¥ 798,167
4,094,876       3,634,046       3,513,078       3,392,775       3,381,768       3,598,841       3,841,310         5,252,012       4,409,835       5,009,901       4,725,453       4,482,260       4,160,999       4,417,730         4,893,043       4,207,611       3,991,711       3,850,748       3,802,494       3,907,172       4,126,095         1,157,269       1,287,179       1,306,582       1,380,736       1,643,596       1,919,346       2,152,198         0       0       (21,947)       (19,248)       (16,593)       (5,195)       (3,060)         1,157,269       1,287,179       1,328,529       1,399,984       1,660,189       1,924,541       2,155,258         4.5       3.4       3.8       3.4       2.7       2.2       2.1         4.2       3.3       3.0       2.8       2.3       2.0       1.9         85       87       90       90       91       93       94	4,132,945	3,852,668	4,061,534	4,267,480	4,531,268	3,836,270	4,453,845
5,252,012       4,409,835       5,009,901       4,725,453       4,482,260       4,160,999       4,417,730         4,893,043       4,207,611       3,991,711       3,850,748       3,802,494       3,907,172       4,126,095         1,157,269       1,287,179       1,306,582       1,380,736       1,643,596       1,919,346       2,152,198         0       0       (21,947)       (19,248)       (16,593)       (5,195)       (3,060)         1,157,269       1,287,179       1,328,529       1,399,984       1,660,189       1,924,541       2,155,258         4.5       3.4       3.8       3.4       2.7       2.2       2.1         4.2       3.3       3.0       2.8       2.3       2.0       1.9         85       87       90       90       91       93       94	291,635	253,827	679,766	874,705	1,018,190	202,224	358,969
4,893,043       4,207,611       3,991,711       3,850,748       3,802,494       3,907,172       4,126,095         1,157,269       1,287,179       1,306,582       1,380,736       1,643,596       1,919,346       2,152,198         0       0       0       (21,947)       (19,248)       (16,593)       (5,195)       (3,060)         1,157,269       1,287,179       1,328,529       1,399,984       1,660,189       1,924,541       2,155,258         4.5       3.4       3.8       3.4       2.7       2.2       2.1         4.2       3.3       3.0       2.8       2.3       2.0       1.9         85       87       90       90       91       93       94	3,841,310	3,598,841	3,381,768	3,392,775	3,513,078	3,634,046	4,094,876
1,157,269       1,287,179       1,306,582       1,380,736       1,643,596       1,919,346       2,152,198         0       0       (21,947)       (19,248)       (16,593)       (5,195)       (3,060)         1,157,269       1,287,179       1,328,529       1,399,984       1,660,189       1,924,541       2,155,258         4.5       3.4       3.8       3.4       2.7       2.2       2.1         4.2       3.3       3.0       2.8       2.3       2.0       1.9         85       87       90       90       91       93       94	4,417,730	4,160,999	4,482,260	4,725,453	5,009,901	4,409,835	5,252,012
0       0       (21,947)       (19,248)       (16,593)       (5,195)       (3,060)         1,157,269       1,287,179       1,328,529       1,399,984       1,660,189       1,924,541       2,155,258         4.5       3.4       3.8       3.4       2.7       2.2       2.1         4.2       3.3       3.0       2.8       2.3       2.0       1.9         85       87       90       90       91       93       94	4,126,095	3,907,172	3,802,494	3,850,748	3,991,711	4,207,611	4,893,043
1,157,269     1,287,179     1,328,529     1,399,984     1,660,189     1,924,541     2,155,258       4.5     3.4     3.8     3.4     2.7     2.2     2.1       4.2     3.3     3.0     2.8     2.3     2.0     1.9       85     87     90     90     91     93     94	2,152,198	1,919,346	1,643,596	1,380,736	1,306,582	1,287,179	1,157,269
4.5     3.4     3.8     3.4     2.7     2.2     2.1       4.2     3.3     3.0     2.8     2.3     2.0     1.9       85     87     90     90     91     93     94	(3,060)	(5,195)	(16,593)	(19,248)	(21,947)	0	0
4.2       3.3       3.0       2.8       2.3       2.0       1.9         85       87       90       90       91       93       94	2,155,258	1,924,541	1,660,189	1,399,984	1,328,529	1,287,179	1,157,269
85 87 90 90 91 93 <b>94</b>	2.1	2.2	2.7	3.4	3.8	3.4	4.5
	1.9	2.0	2.3	2.8	3.0	3.3	4.2
84 86 88 88 89 92 <b>93</b>	94	93	91	90	90	87	85
	93	92	89	88	88	86	84

Accordingly, our management believes that providing certain financial measures that exclude liabilities and ORIX Corporation shareholders' equity attributable to consolidated VIEs as a supplement to financial information calculated in accordance with U.S. GAAP enhances the overall picture of our current financial position and enables investors to evaluate our historical financial and business trends without the large balance sheet fluctuation caused by our adoption of these accounting standards.

We provide these Non-GAAP financial measures as supplemental information to our consolidated financial statements prepared in accordance with U.S. GAAP, and they should not be considered in isolation or as a substitute for the most directly comparable U.S. GAAP measures. The tables set forth above provide reconciliations of these Non-GAAP financial measures to the most directly comparable financial measures presented in accordance with U.S. GAAP as reflected in this Annual Report for the periods provided.